

FIG. 1B

00846923-070604
F09020-0269T860

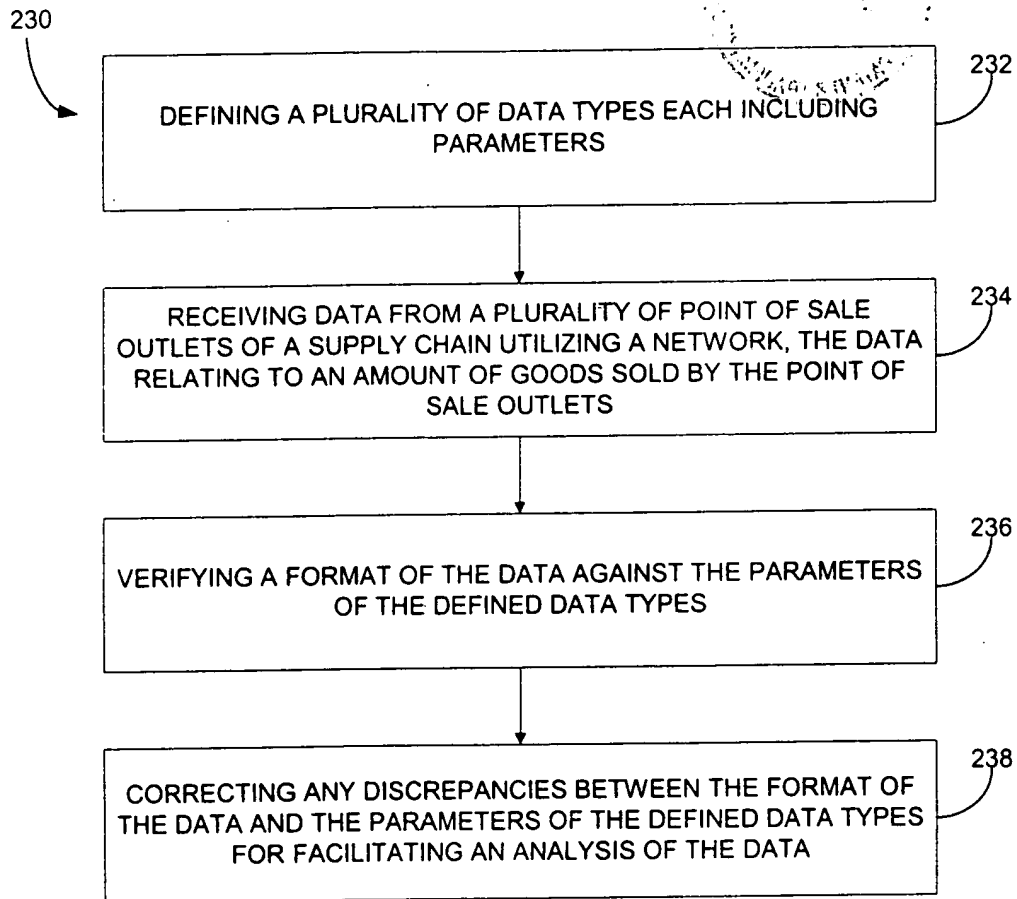


FIG. 2

00016922-070604

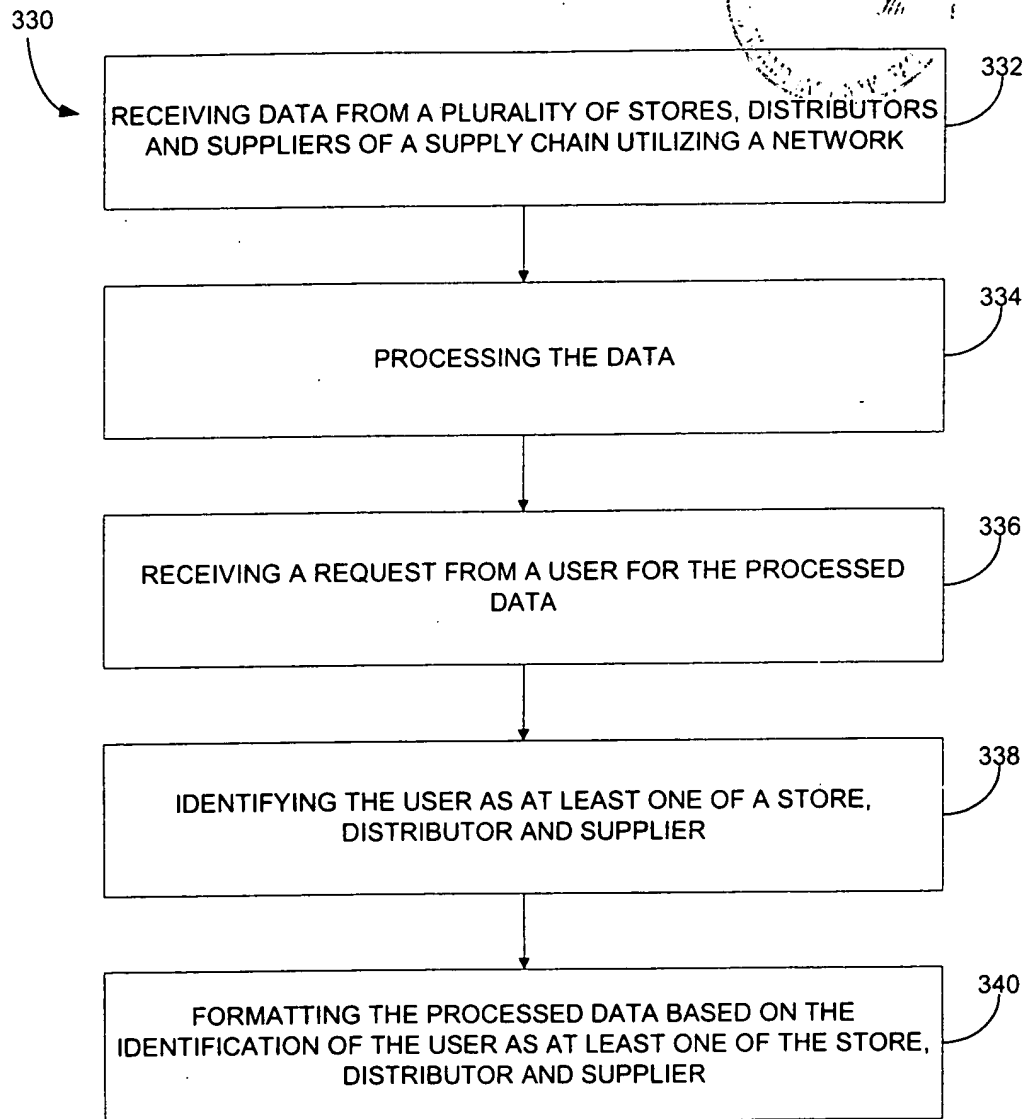


FIG. 3

00816922.070601
T09020 2269T860

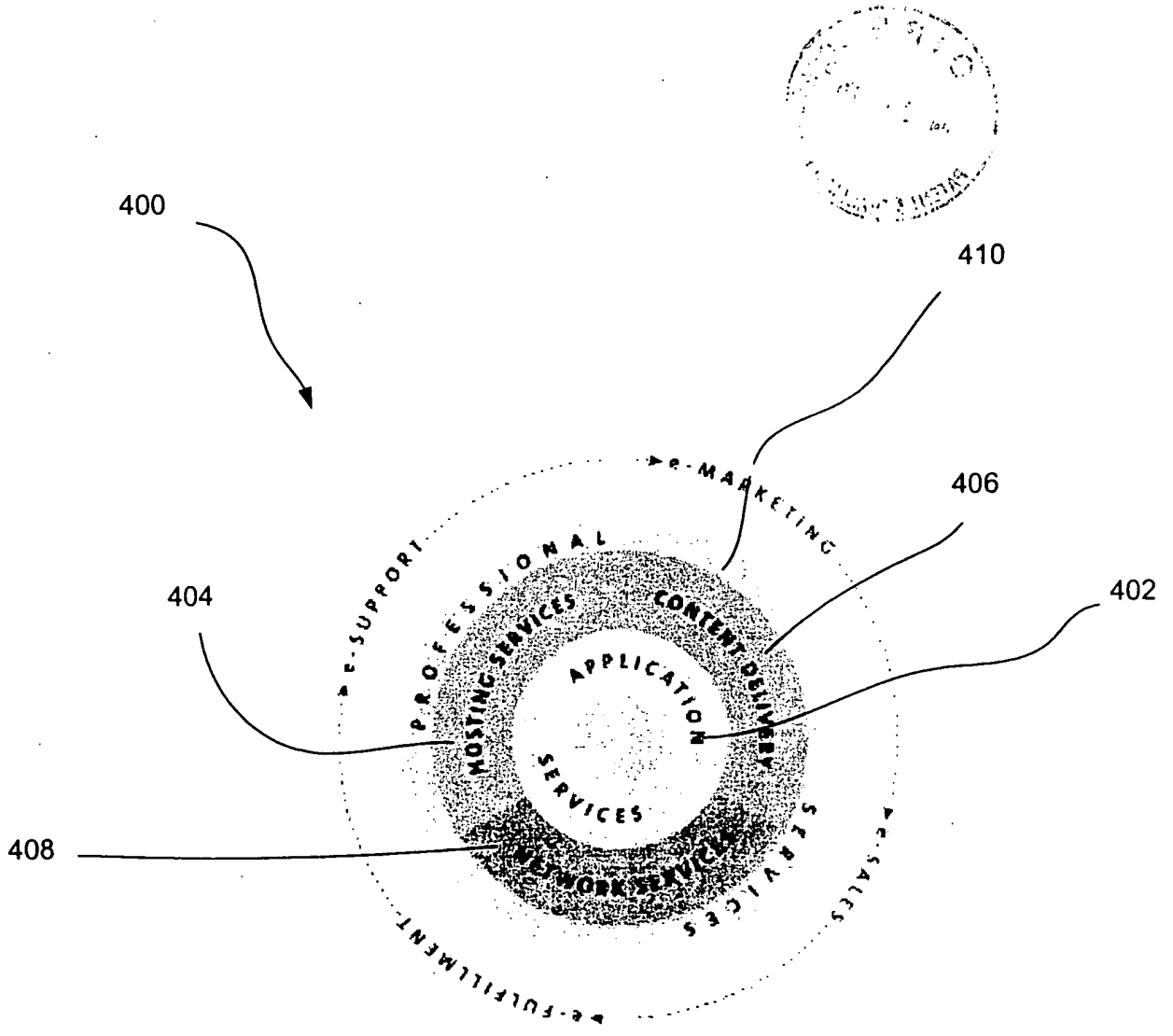


Fig. 4

00846922-070604

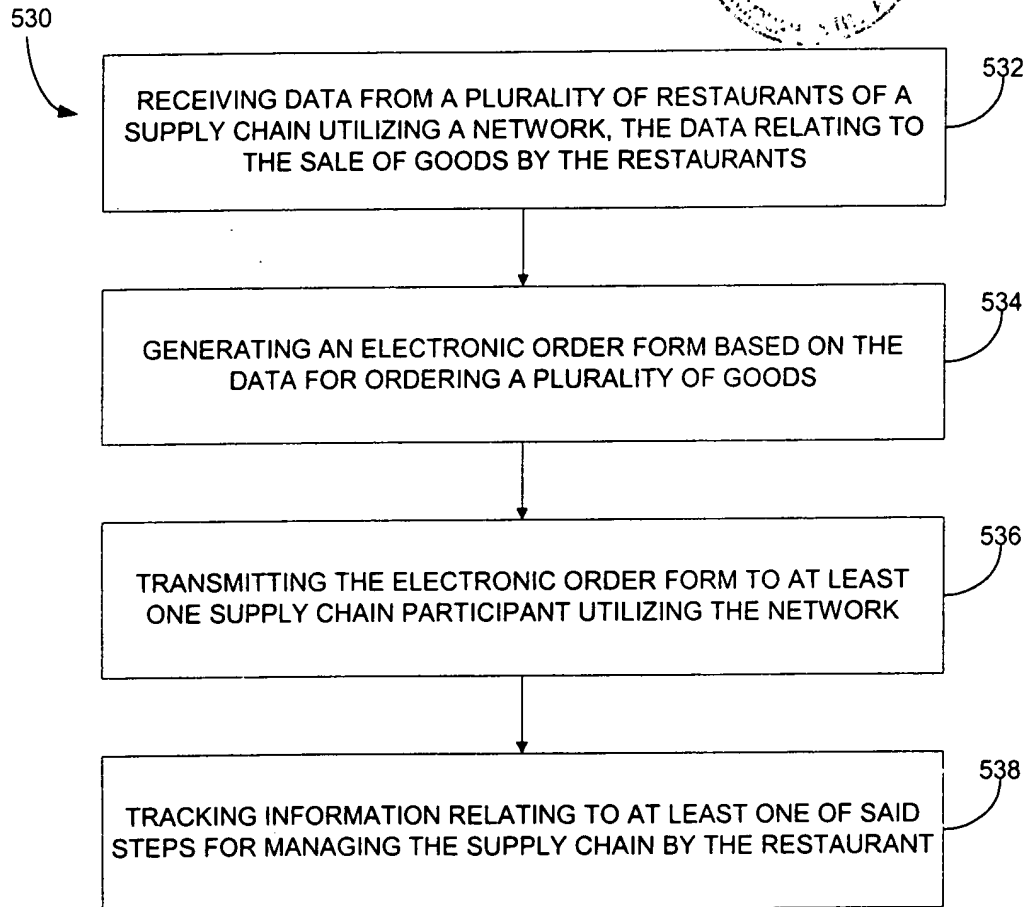


FIG. 5

09816922-070604
T09020-2269T860

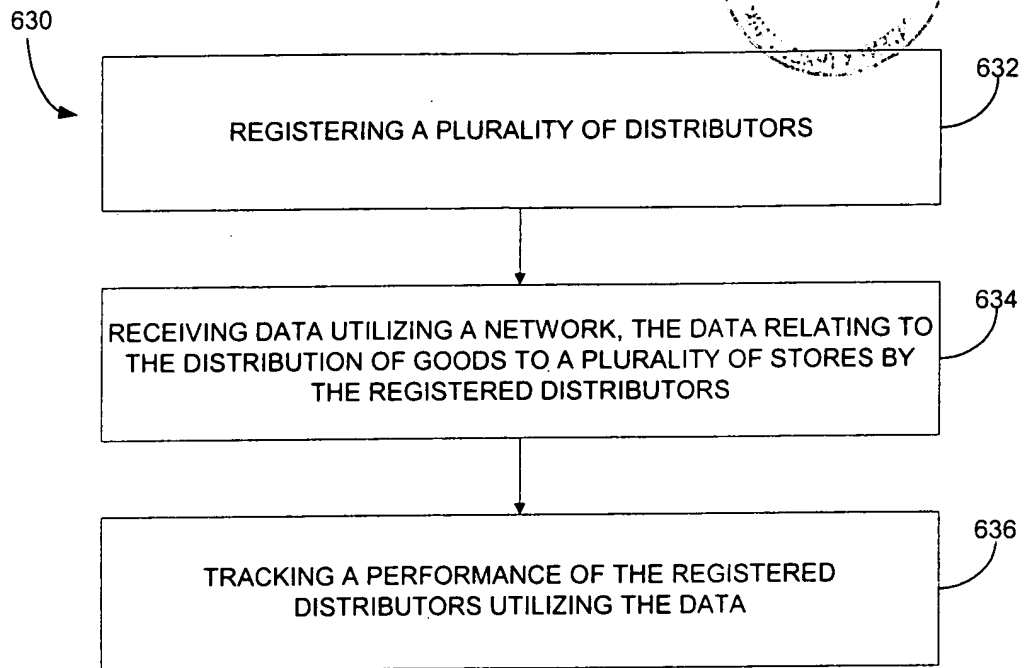


FIG. 6

09816922-0706101
F09020-2269T860

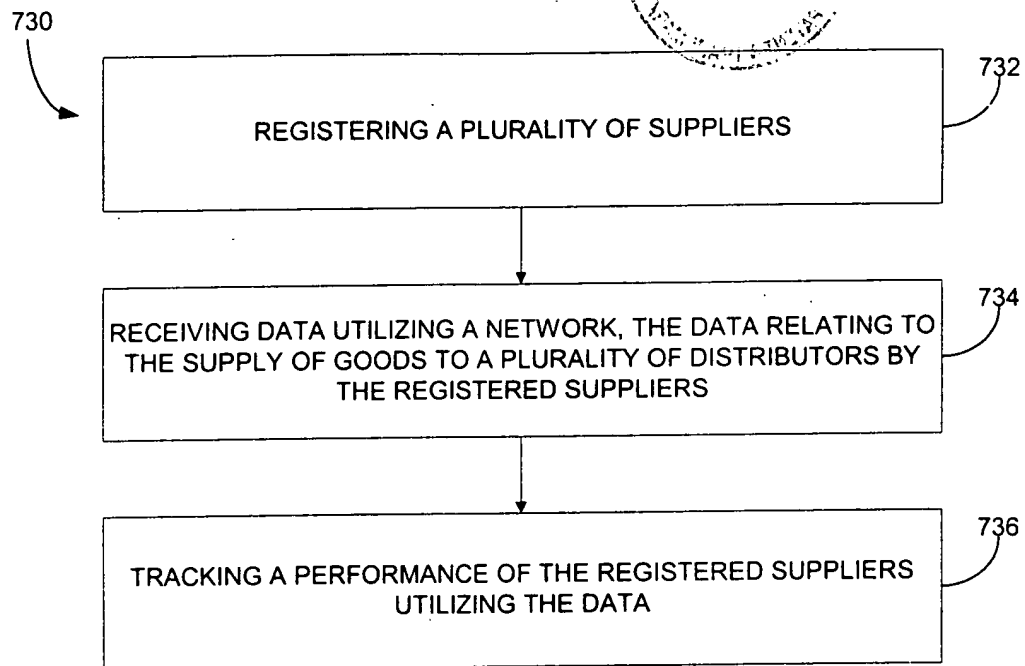


FIG. 7

00016922-070601
109020-229T860

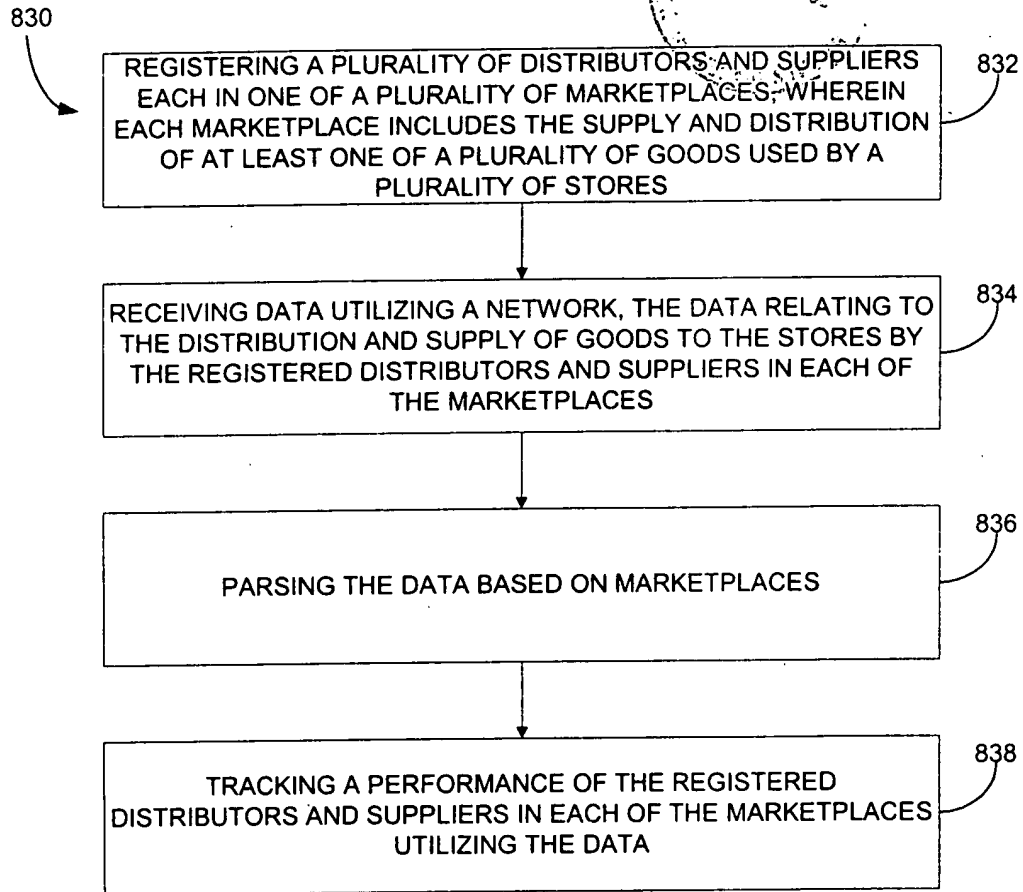


FIG. 8

09046922.070604
T09020"2269T860

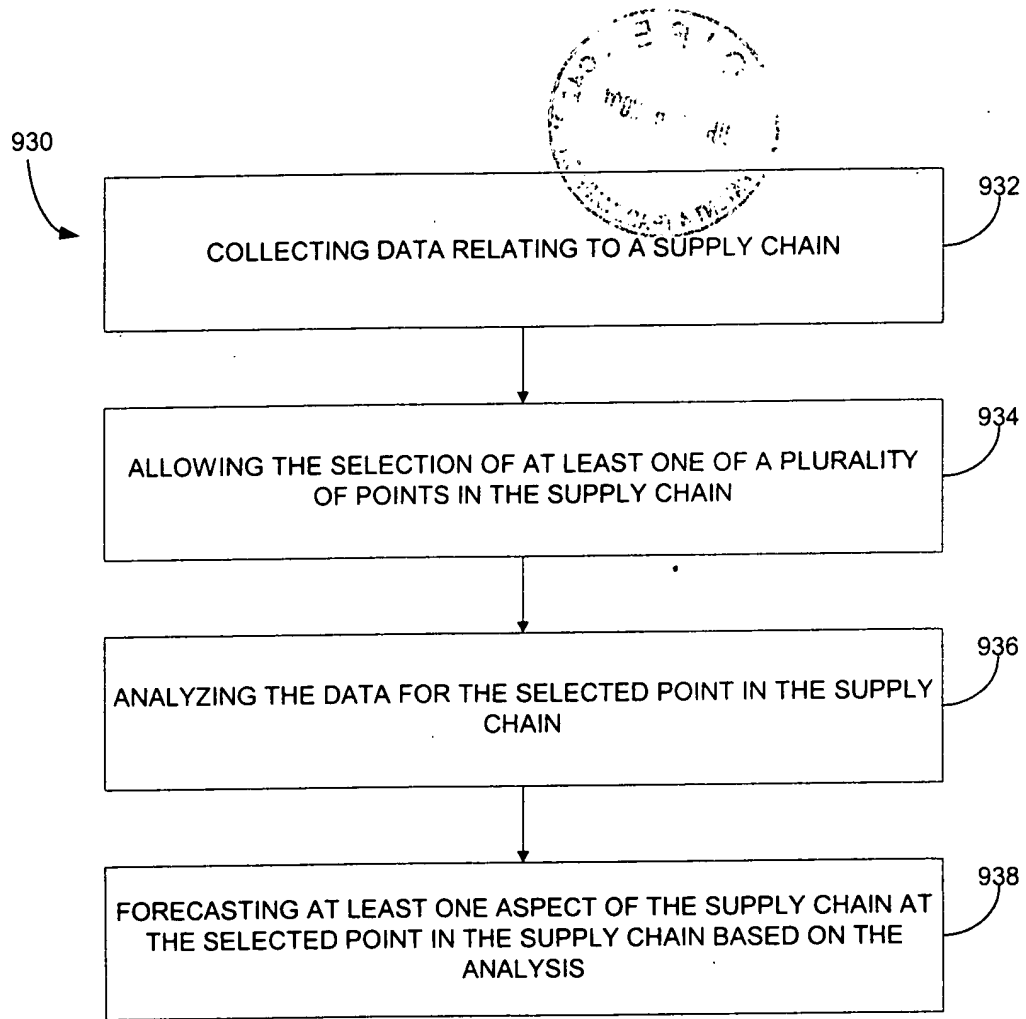


FIG. 9

09846922:070604
109020:22697860

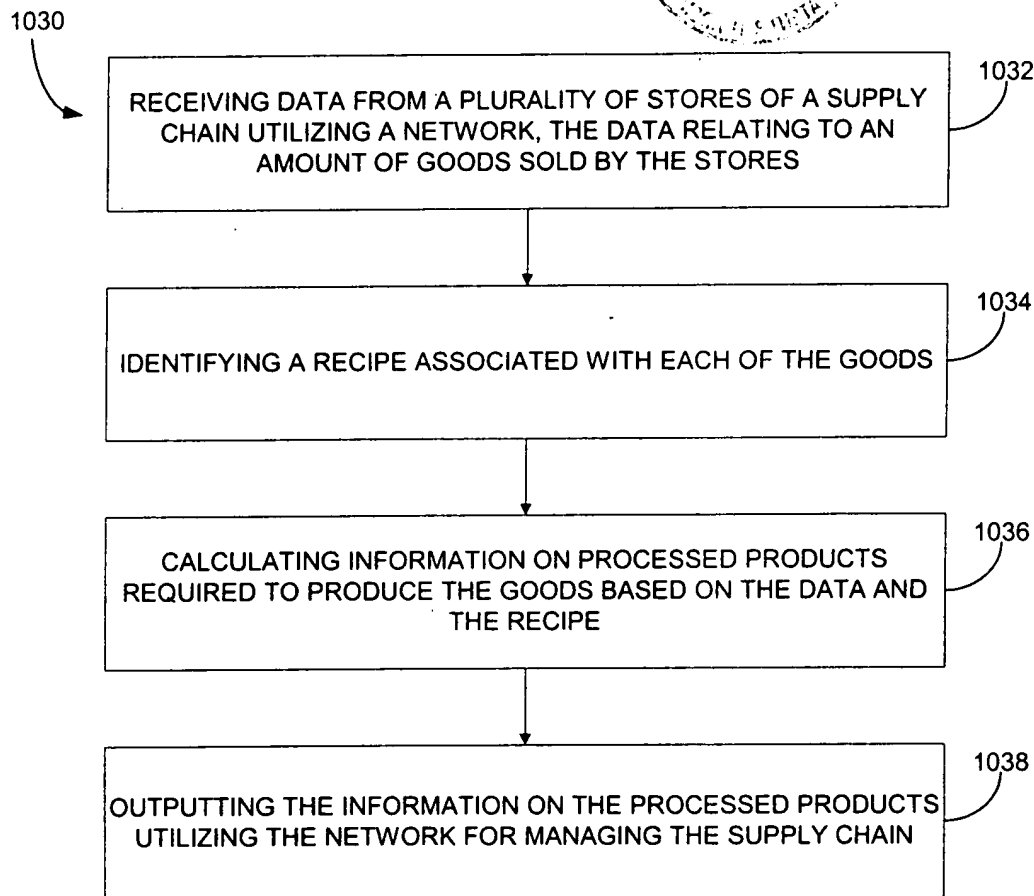


FIG. 10

0946922-070604

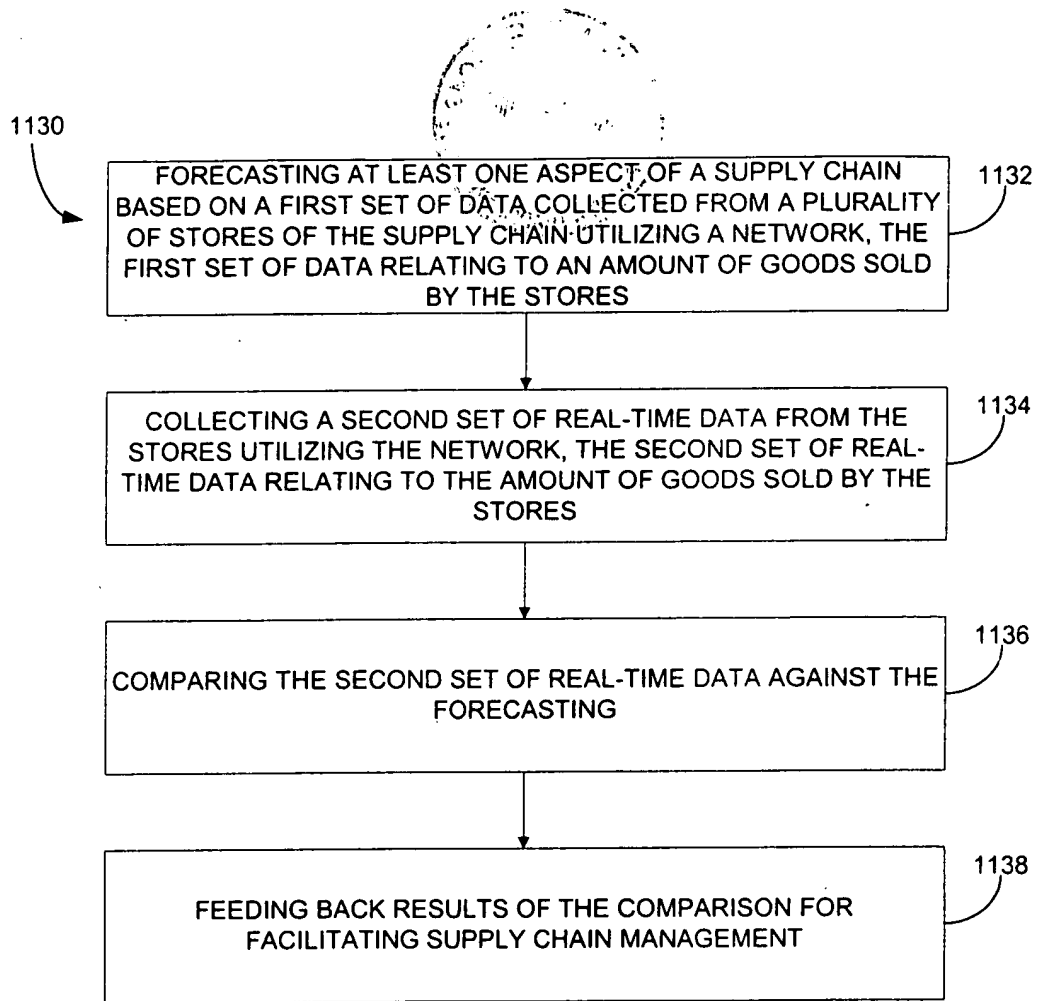


FIG. 11

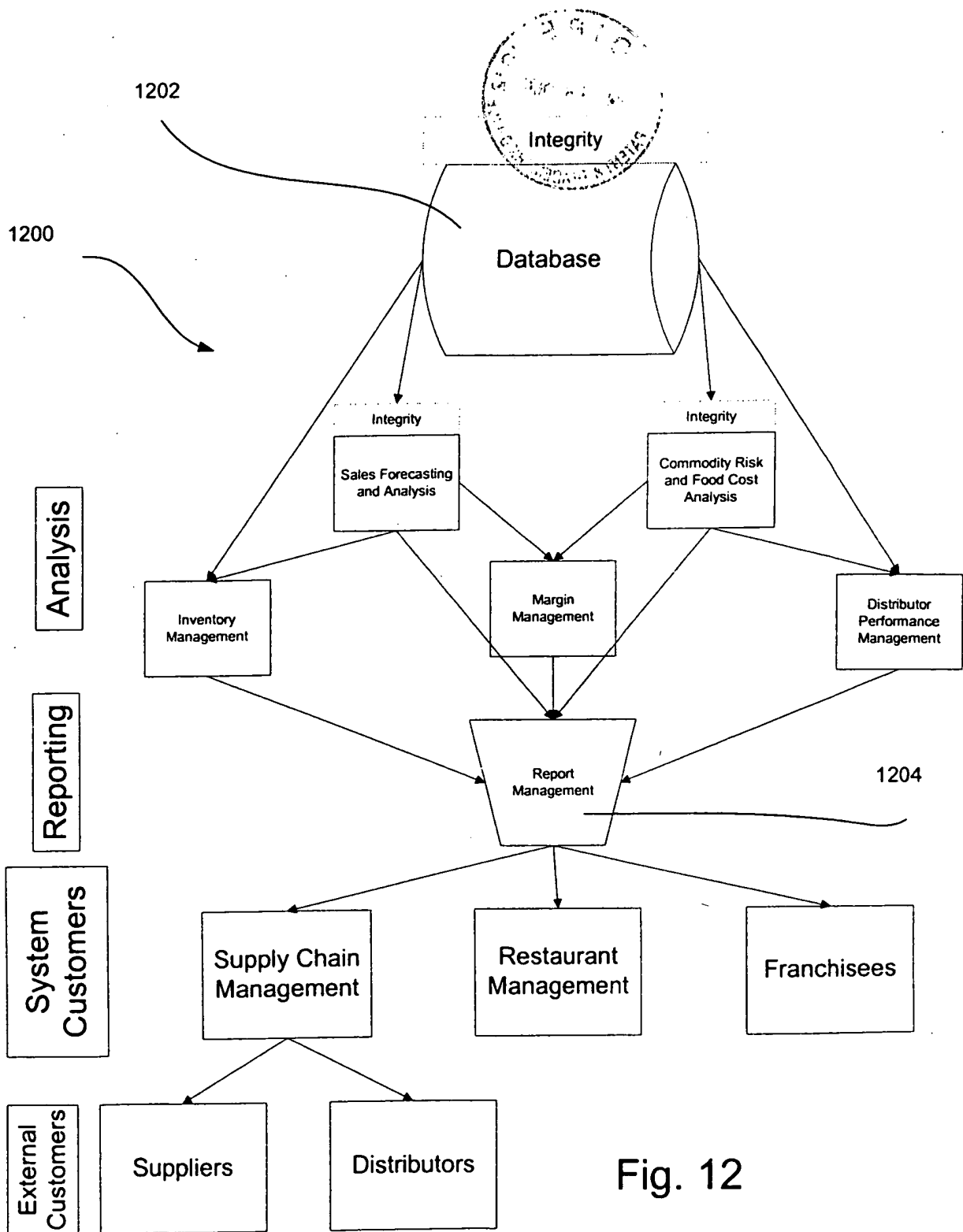


Fig. 12

109020" 2269T860

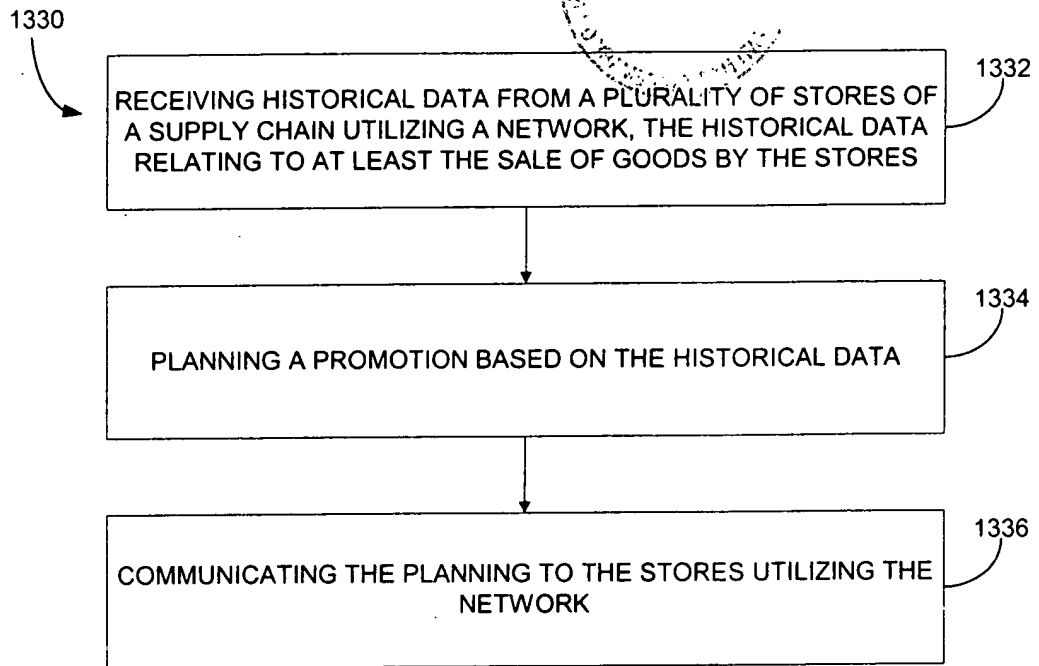


FIG. 13

0916922.070604

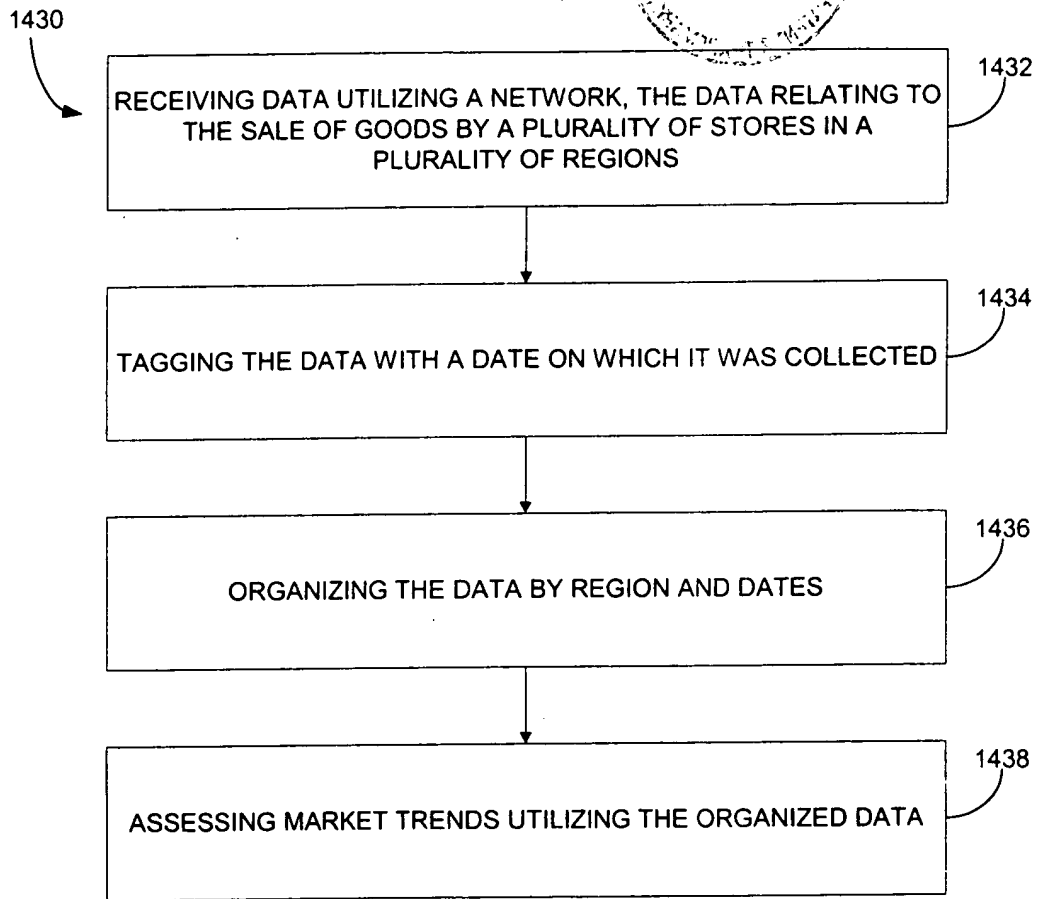


FIG. 14

0945922-070604
T09020-2269T860

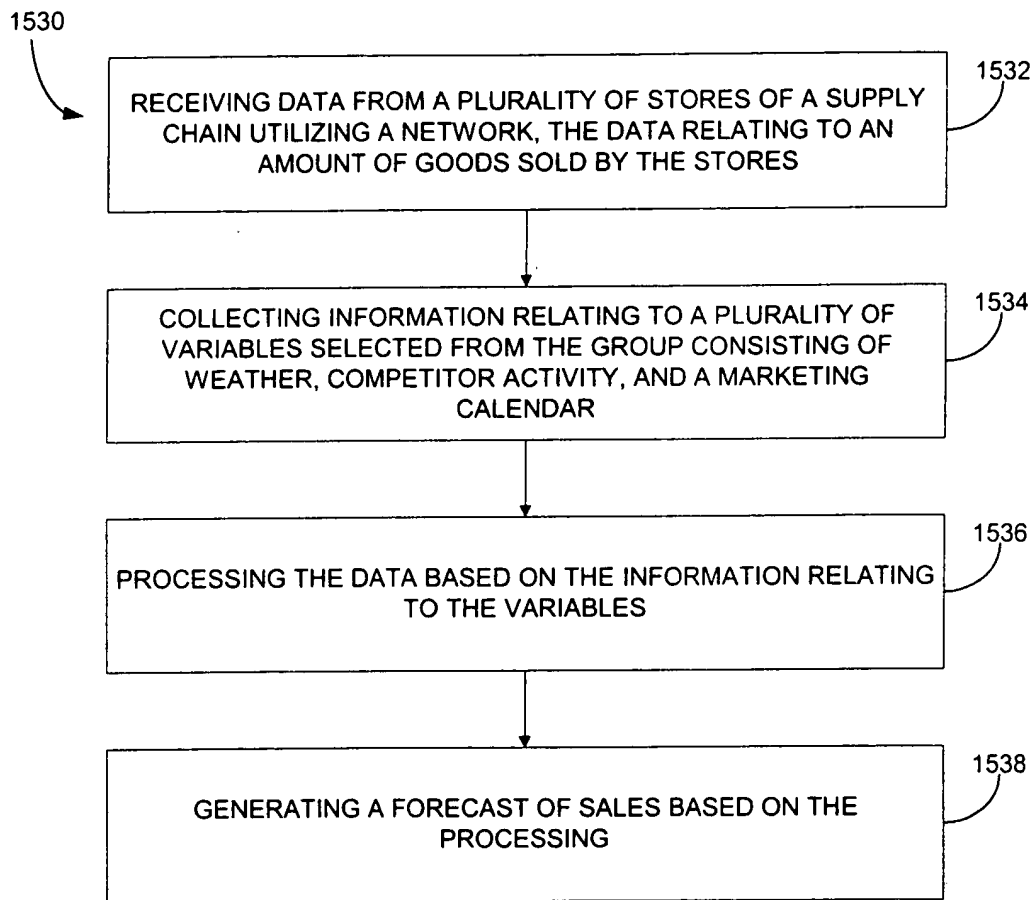


FIG. 15

09816922 070604

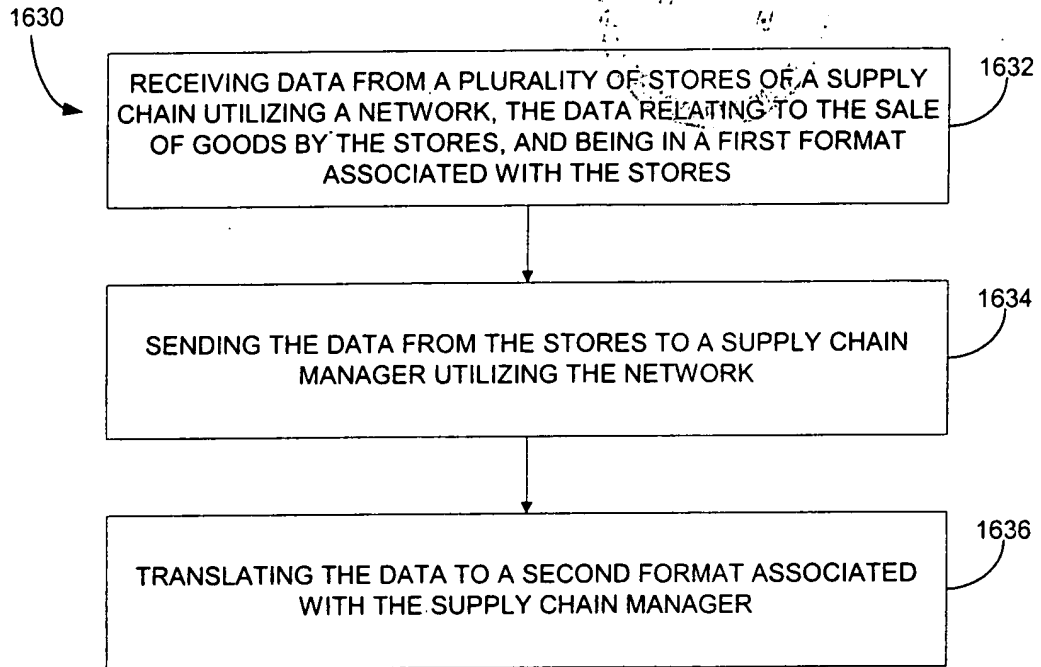


FIG. 16

09846922-070604

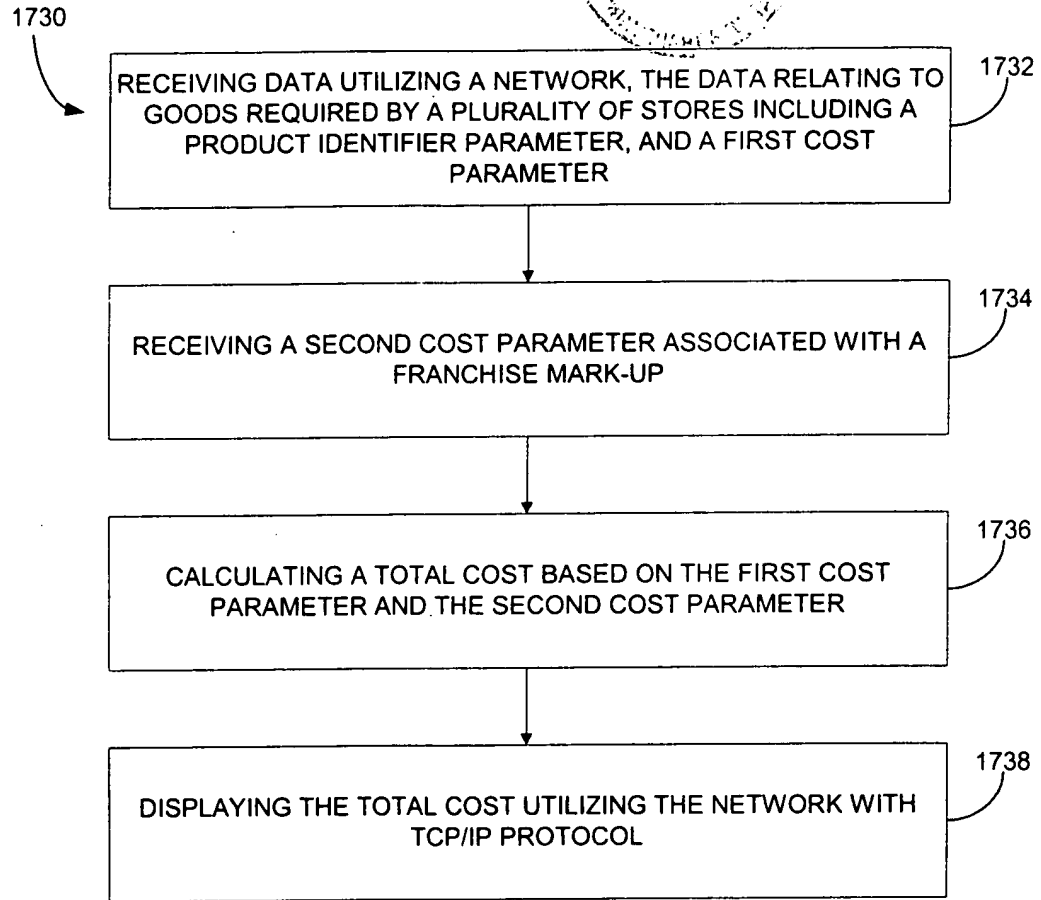


FIG. 17

0945922-070504

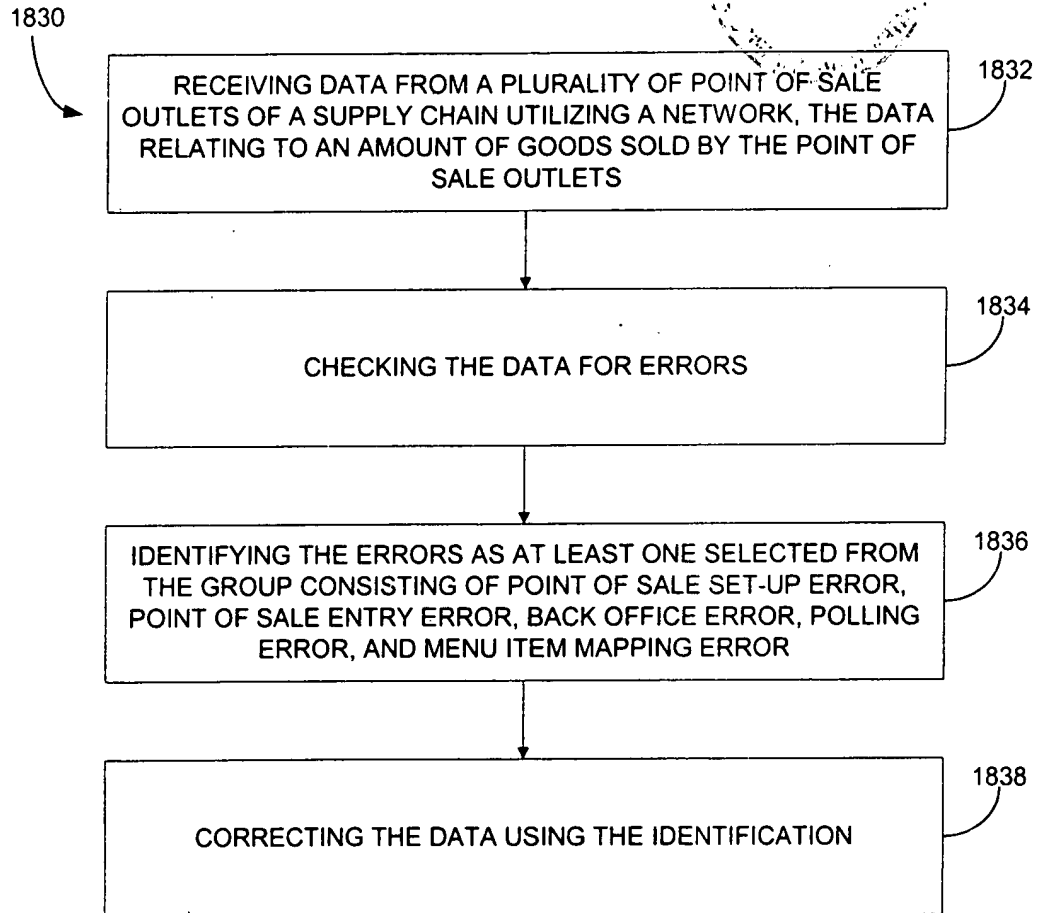


FIG. 18

09816922-070601

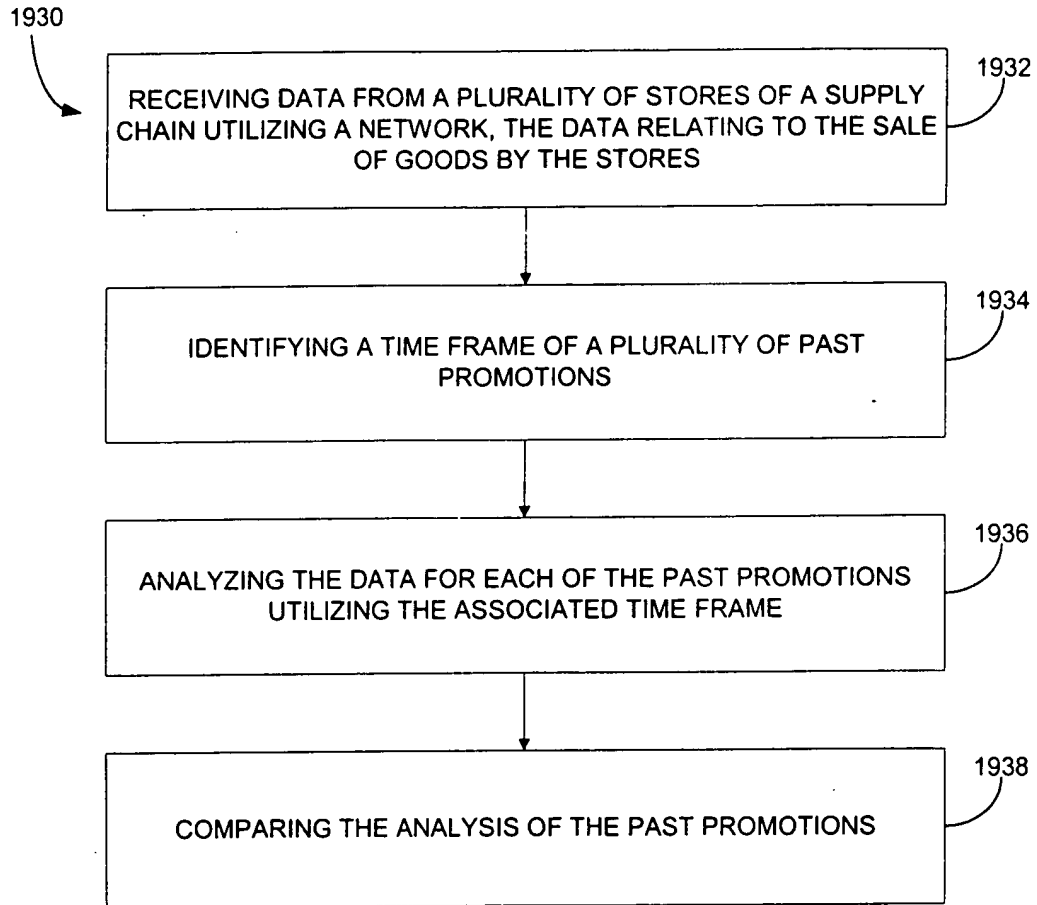


FIG. 19

09816922-070604
T09020-2269T860

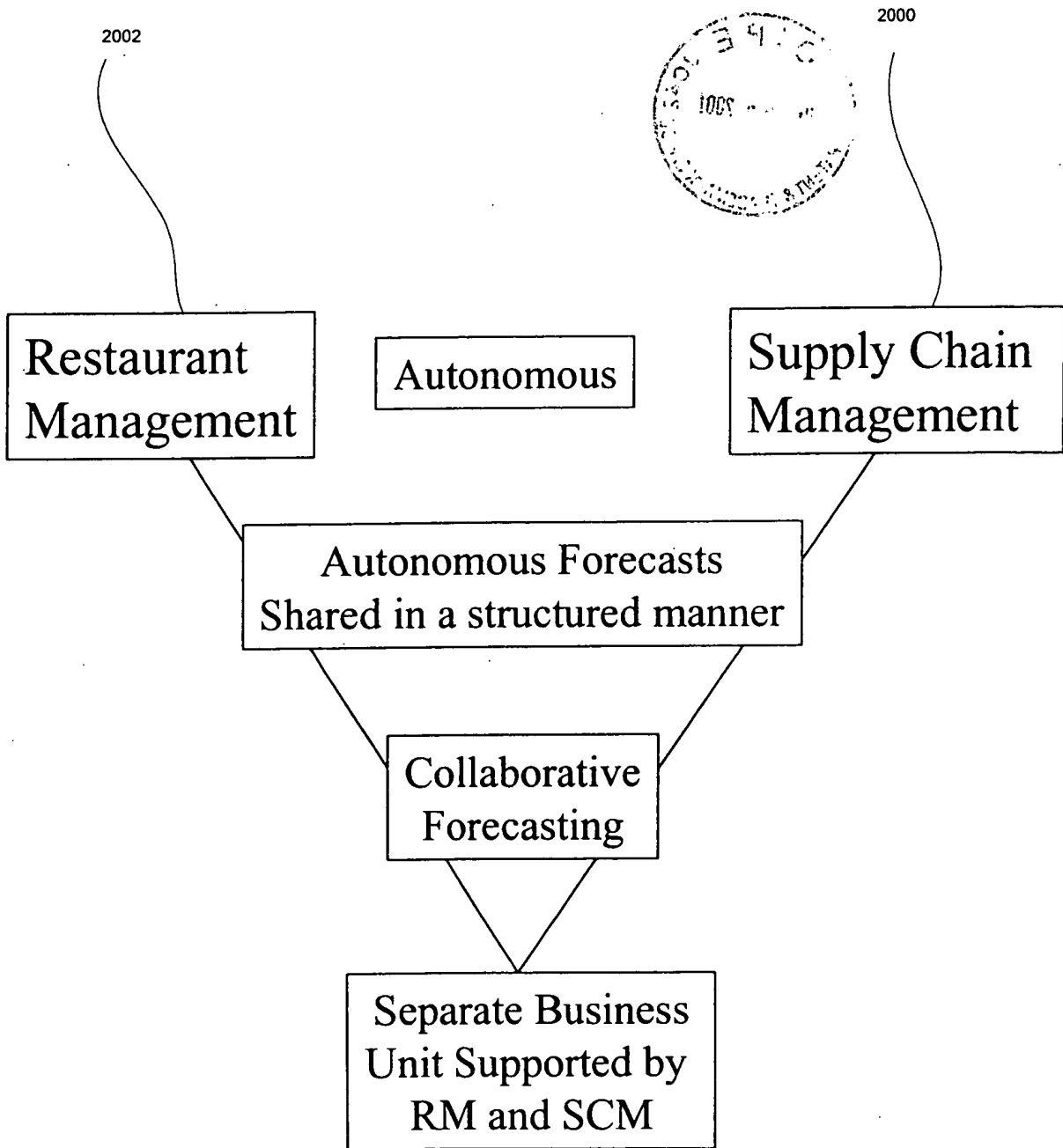


Fig. 20

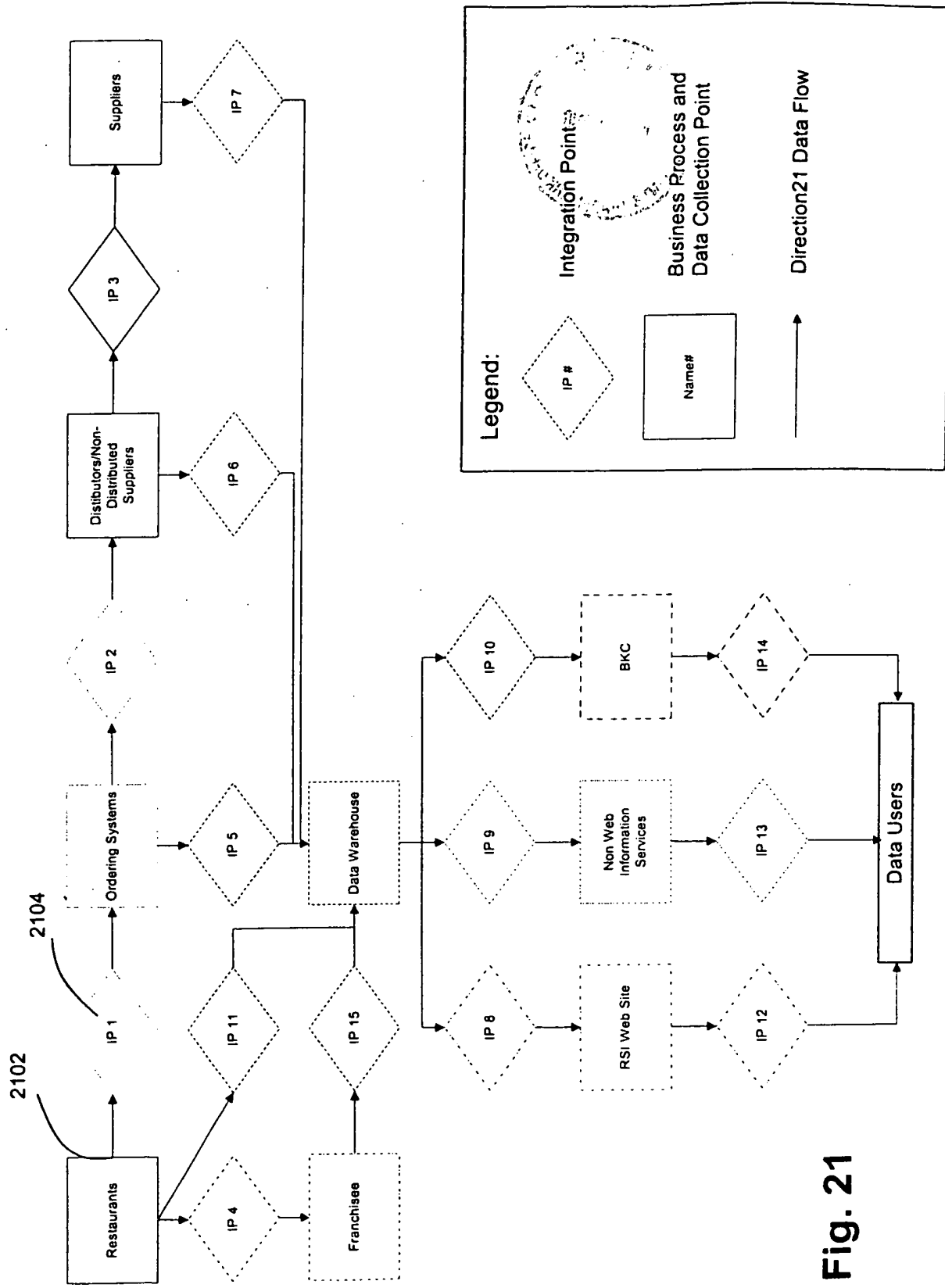


Fig. 21

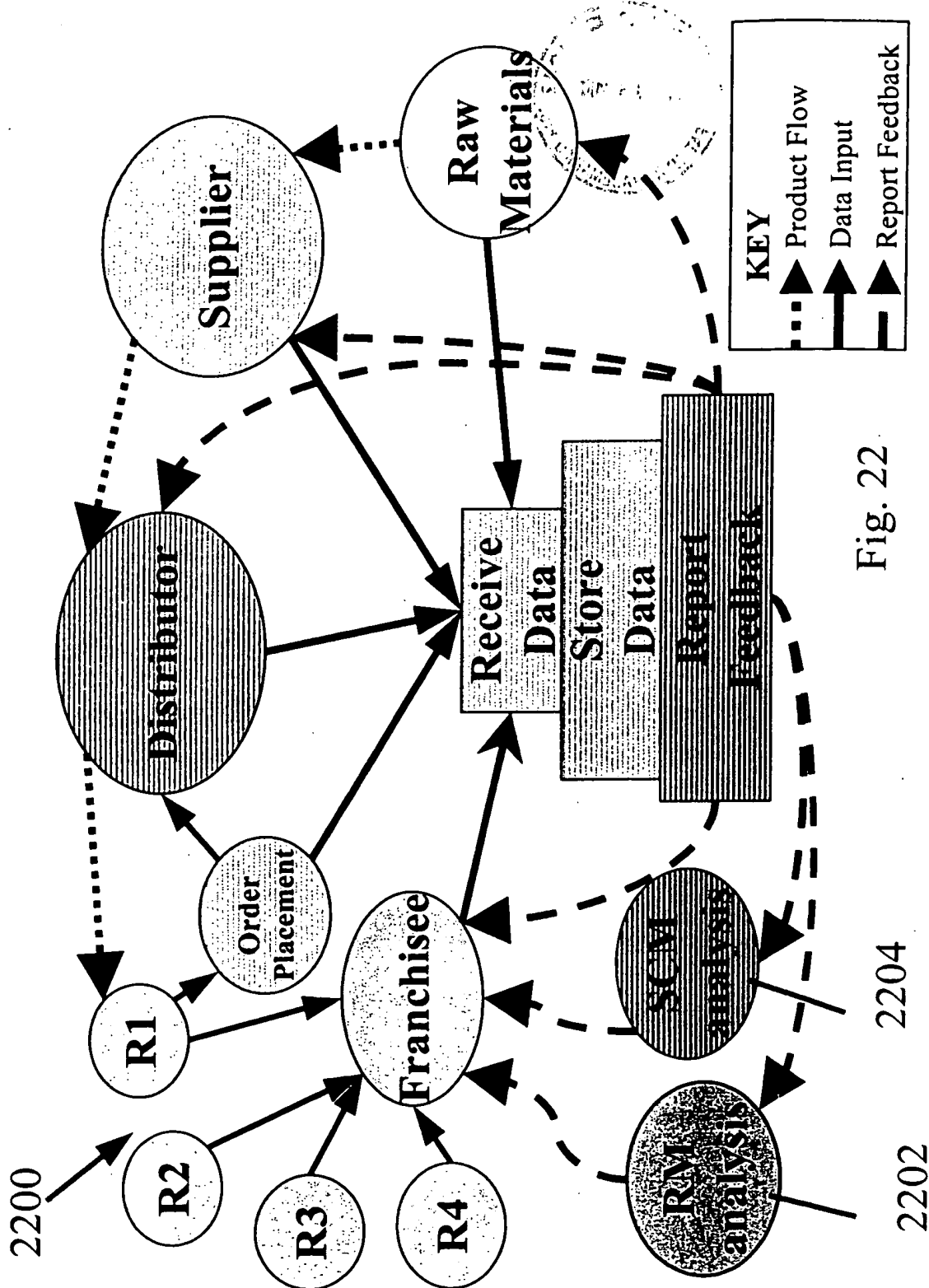


Fig. 22

09816922-070601
T09070-229T360

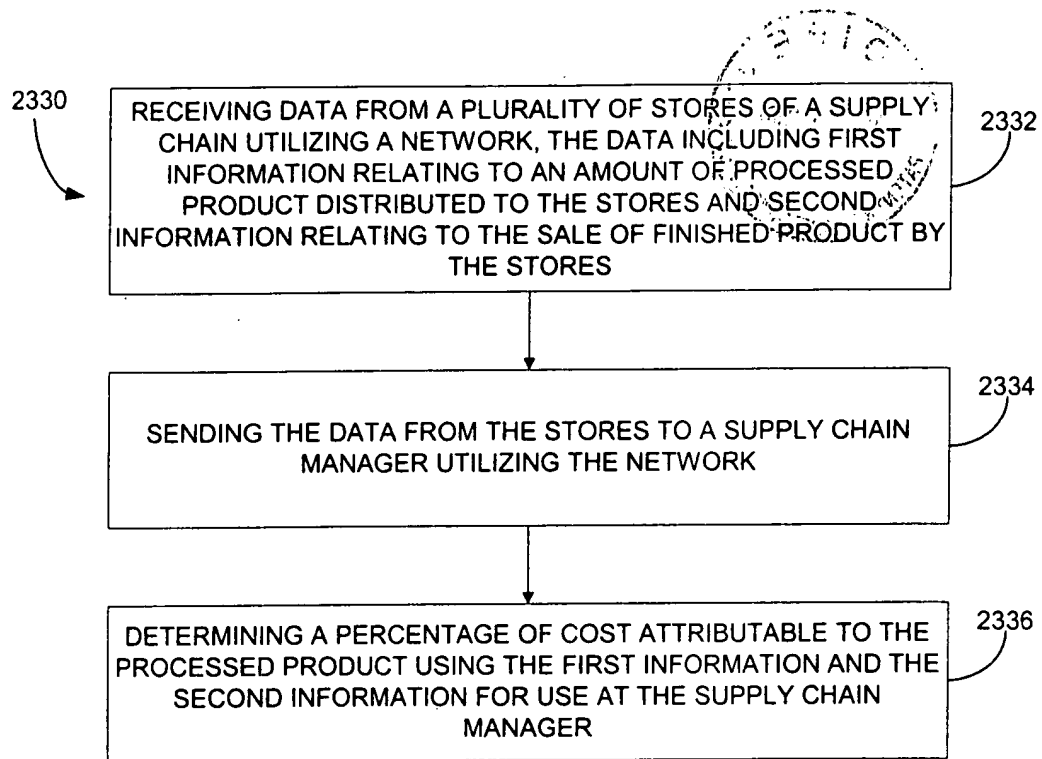


FIG. 23

FIG. 24

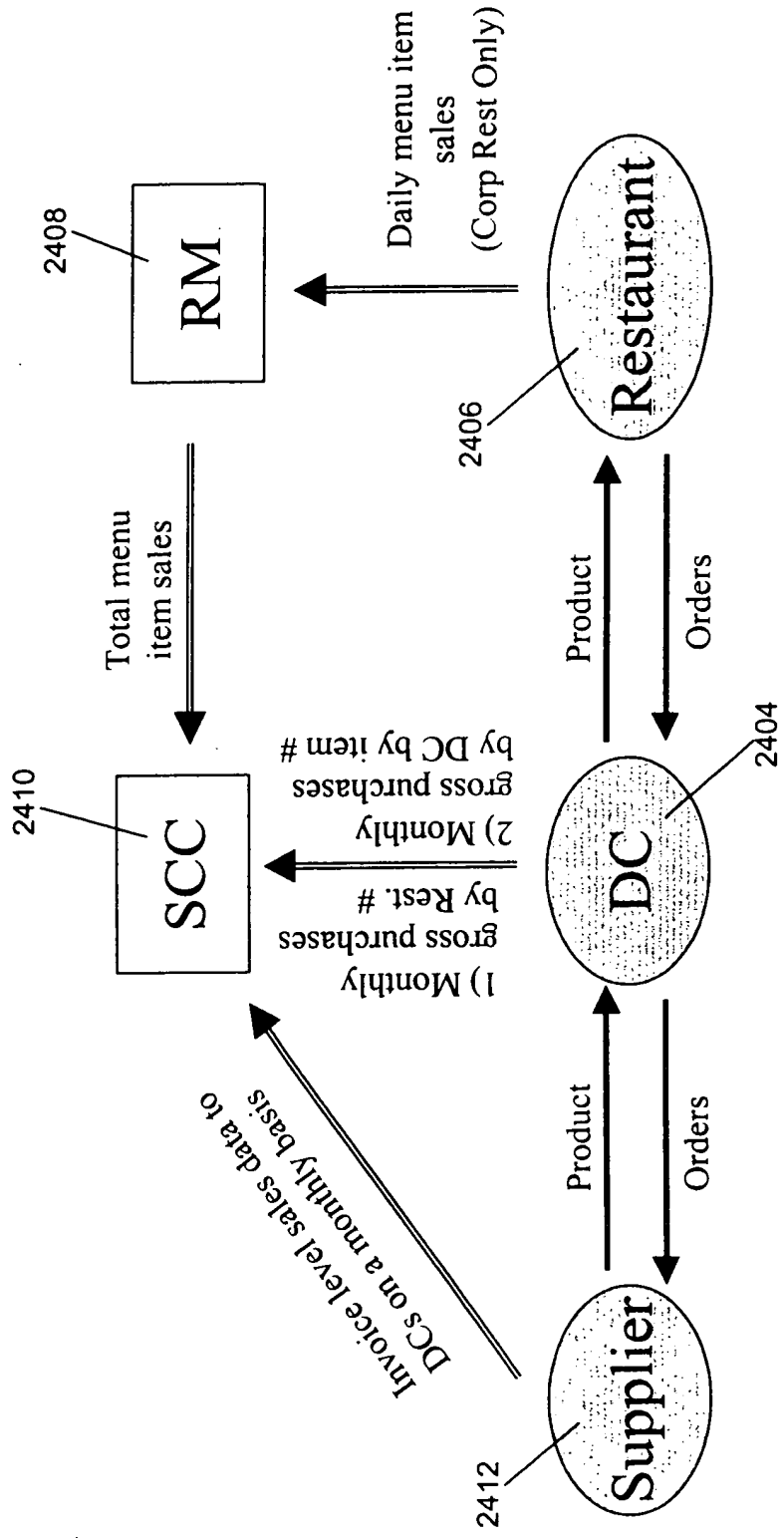


FIG. 25

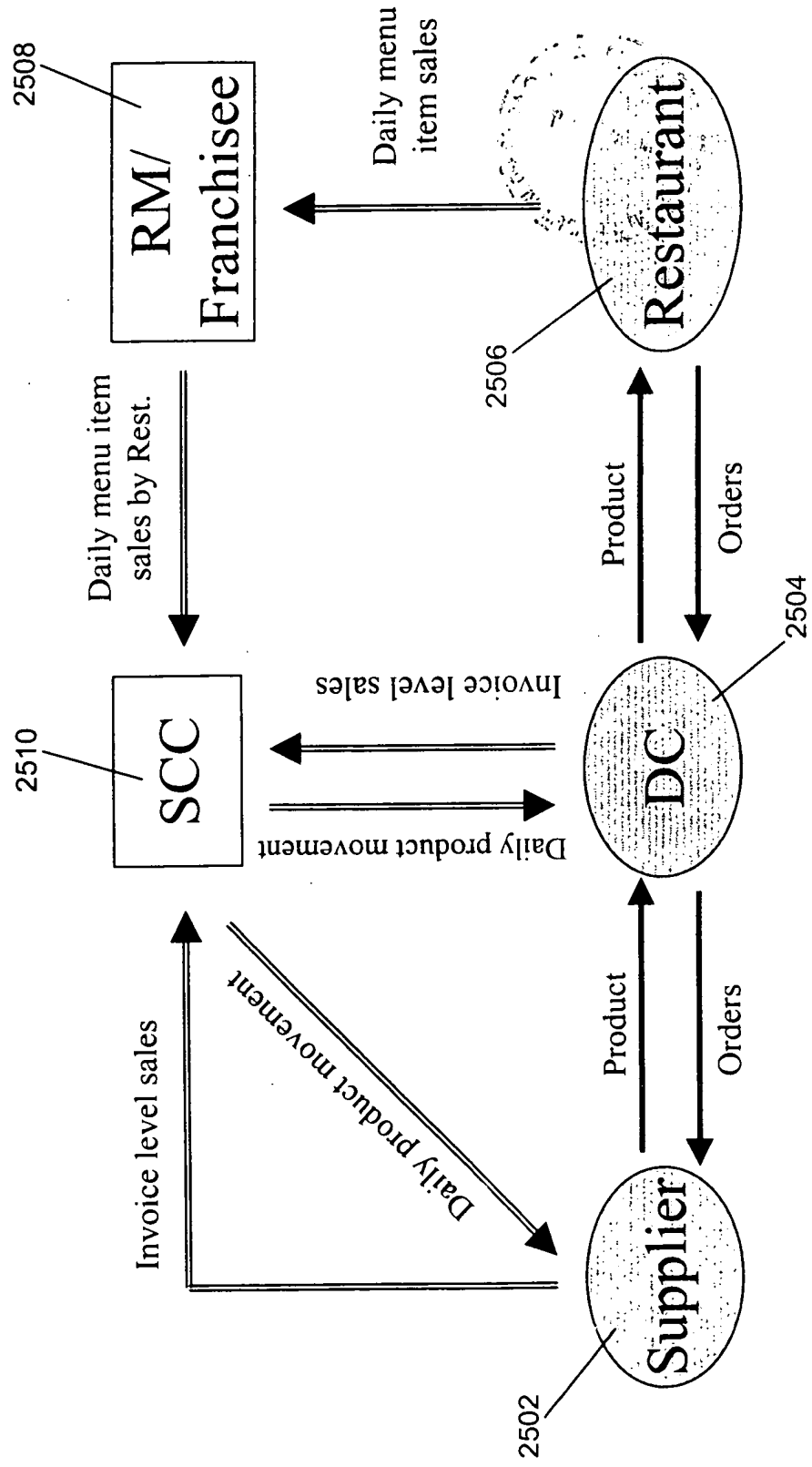


FIG. 26

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FIG. 27

2700

Promotional Monitor - System & Regional

		History				Week #1							
		W-4	W-3	W-2	W-1	D+1	D+2	D+3	D+4	D+5	D+6	D+7	Total
Total Sales (\$/Store)		\$23,000	\$23,500	\$23,250	\$23,450	\$2,888	\$3,150	\$3,413	\$3,413	\$3,675	\$5,513	\$4,200	\$26,250
Menu Item Sales for Key Products(units/restaurant/week)													
Category	Segment												
Whopper	WHOPPERS	215	211	228	269	32	34	37	37	40	60	46	286
	WHOPPERS W/CHEESE	146	142	148	162	18	20	21	21	23	35	26	165
	YWWM WHOPPERS	699	679	714	813	94	103	111	111	120	180	137	857
Whopper Total		1,060	1,032	1,090	1,244	144	157	170	170	183	275	209	1,309
Variance from Expected (Highlighted Areas are Outside of Expected Range)													
Whopper	WHOPPERS	11.4%	-9.8%	-23.2%	-4.6%	2.3%	3.0%	1.0%	4.0%	11.0%	16.0%	8.0%	6.5%
	WHOPPERS W/CHEESE	8.1%	-8.4%	-24.5%	-5.8%	1.0%	4.0%	1.0%	4.0%	13.0%	14.0%	9.0%	6.6%
	YWWM WHOPPERS	12.2%	-10.7%	-22.5%	-1.9%	3.0%	3.0%	1.0%	5.0%	16.0%	19.0%	7.0%	7.7%
Whopper Total		10.6%	-9.6%	-23.4%	-4.1%	2.1%	3.3%	1.0%	4.3%	13.3%	16.3%	8.0%	6.9%

2702

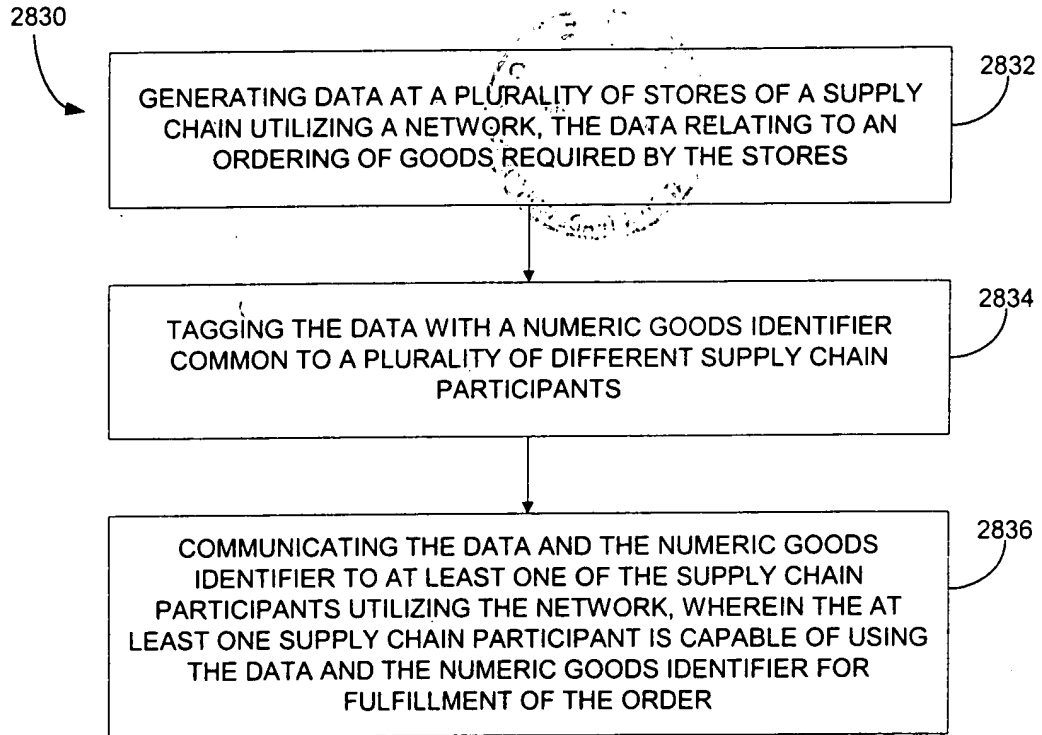


FIG. 28

0916923-070604

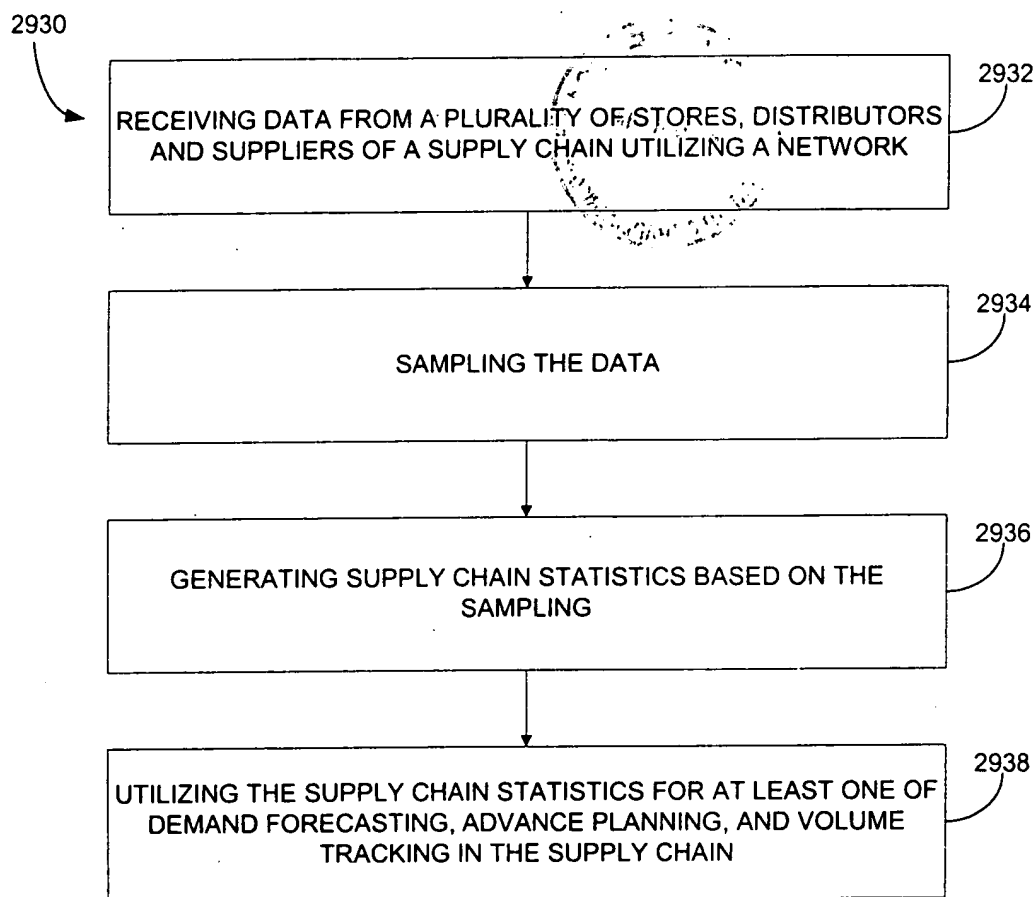


FIG. 29

FIG. 30

3000

Distribution Center: Alliant Topeka

Time Period (Month/Yr): Jun-00

Delivery Order Fill Rate

Total Cases Ordered: 65712

3002

Operations:	Warehouse Outs	Damages	MisPicks	Short on Truck	Overlooked and Not Returned	Total Operations
Cases:	154	68	62	284		568
Percent	0.23%	0.10%	0.09%	0.43%	0.00%	0.86%

3004

Purchasing:	Out of Stocks	Substitutions	Out of Code	Total Purchasing
Cases:	990	70		1060
Percent:	1.51%	0.11%	0.00%	1.61%

Distribution Center Total:	Cases	Percent
Operations:	568	0.86%
Purchasing:	1060	1.61%
Grand Total:	1628	2.48%

Delivery Order Fill Rate: 97.52%

On-Time Delivery Rate

Total # of Deliveries:	1232
# of On-Time Deliveries:	
On-Time Delivery Rate:	0.00%

Perfect Order Rate

Total # of Deliveries:	1232
Total # of Perfect Orders:	725
Perfect Order Rate:	58.85%

FIG. 30

3100

**Alliant - Monthly DC Data Feed Performance
August 2000
Mock Report**

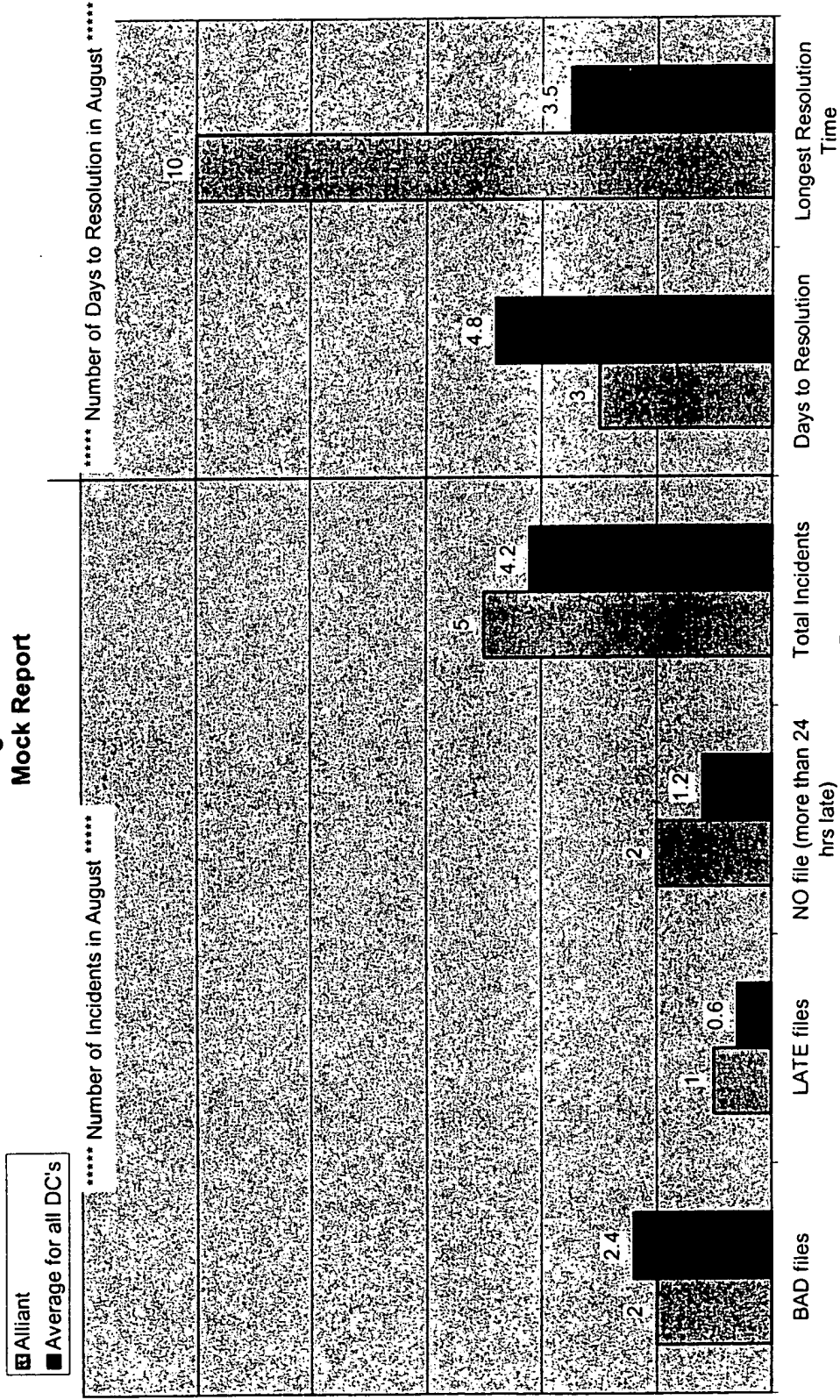


FIG. 31

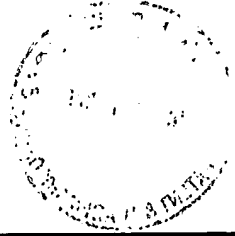
FD-9020-2269T860

3200



Service Level Reporting August

	Fill Rate	On - Time	Perfect Order
Alliant-Paducah	99.14%		
Alliant-Topoka			
Alliant Wixom	99.05%		
King-Atlanta	99.34%		78.70%
King-Jacksonville			
King-Louisville			
Maines 29 Conklin	99.41%		79.25%
Maines 30 Cleveland			
Maines Long Island	99.41%		
Maines New England			79.83%
MBM Fullerton	99.13%		#DIV/0!
MBM Lewisville			#DIV/0!
MBM Orlando			#DIV/0!
MBM Rocky Mount	99.13%		#DIV/0!
McCabe's			
McLane Lubbock	#DIV/0!	#DIV/0!	#DIV/0!
Nicholas & Co.			
PFD Supply	99.16%		
PFG Victoria	99.42%	#DIV/0!	
PYA/Monarch	99.20%		
Reinhart-Cedar Rapids	99.05%		
Reinhart-Oak Creek	99.31%		
Reinhart-Rogers			
Restaurants NW	99.03%	99.07%	80.7%
Shamrock Commerce City			
Shamrock Phoenix	98.81%	97.86%	85.3%
Sygma Harrisburg			
Sygma Stockton			
Sysco			



	Fill Rate	On - Time	Perfect Order
BKC Min	98.50%	90.00%	78.00%
RSI Min	99.50%	90.00%	80.00%

OK
Didn't meet RSI Min.
Didn't meet BK Min.

FIG. 32

FIG. 33

3300

Vendor:

XYZ Company

Time Period:

Aug-00

3300

Delivery Statistics:

DC Requested Lead-Time
DC Adherence to Lead-Time
Days Delivery Late
On-Time Delivery Percentage
Hours Delivery Late

4
95%
1.7
95%
0.93

Invoice, Payment and Pricing:

Days for Payment
Monthly FOB Variance
Monthly Freight Variance
Monthly Total Variance

12
\$ 30,152
\$ 3,594
\$ 33,746

Invoice Accuracy:

Invoice Fill Rate
PO Accepted Rate
Perfect Order Percentage

97.25%
99.00%
92.34%

Inventory Management:

Average Days On Hand

SKU #1
SKU #2

19
22

Max Days On Hand

SKU #1
SKU #2

40
32

Monthly Carrying Cost

SKU #1
SKU #2

\$ 42,513
\$ 12,589
1.25%

Average as % FOB

FIG. 34

H & H Foods - Monthly Supplier Data Feed Performance
August 2000
Mock Report

3400 ↗

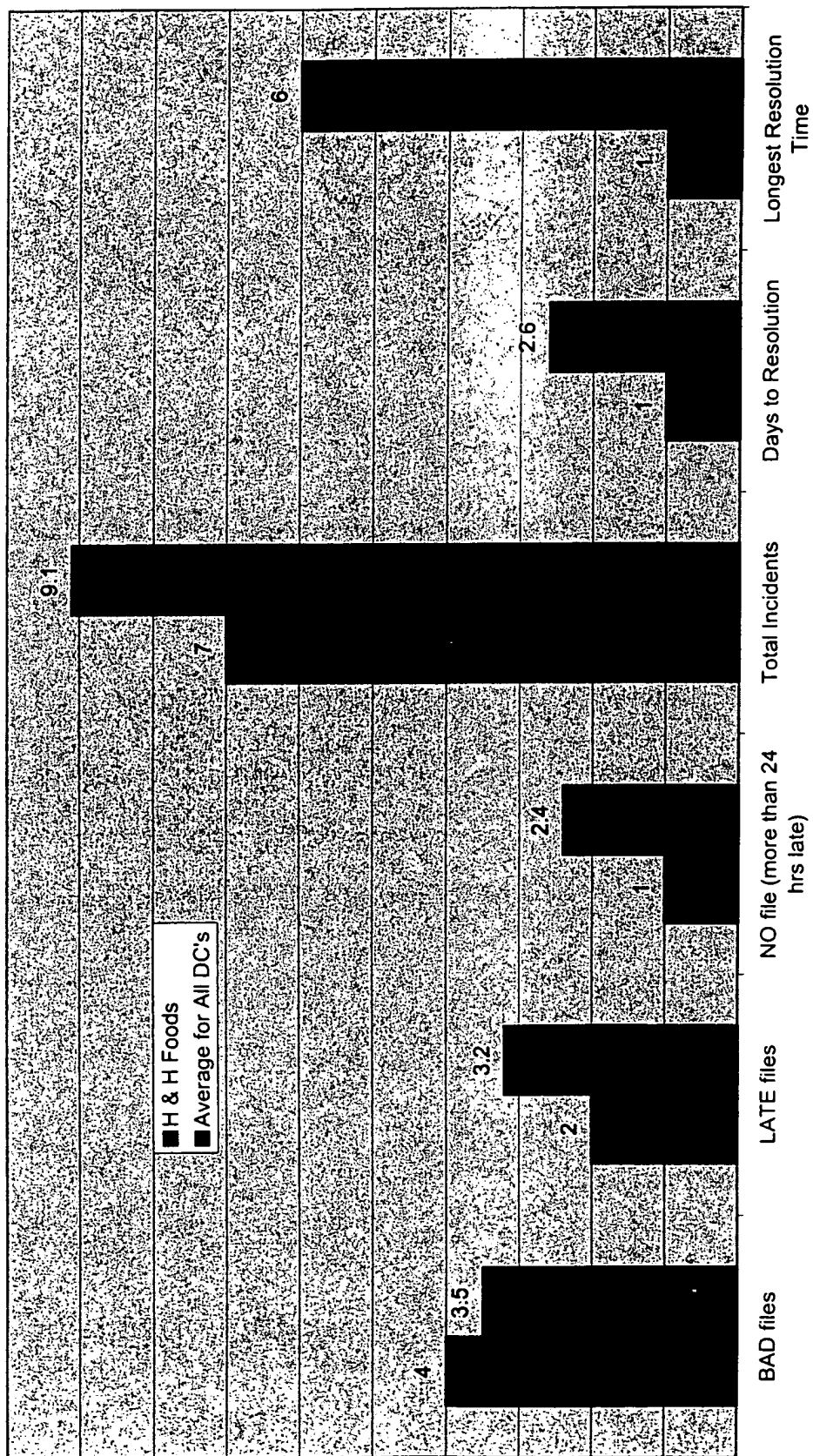


FIG. 35



3500

Service Level Reporting November - Mock Report

	Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
GOODIES			
COMARK INSTRUMENTS, INC.			
WHITEFORD FOODS, INC.			
LEPAGE BAKERY / COUNTRY KITCHEN			
NCR-SYSTEMEDIA			
SIGNATURE MEATS GROUP			
SCHWEBEL'S BAKING CO.			
MAUI CUP			
MIRA PLASTICS			
DIXIE PRODUCE & PACKAGING			
NOR-LAKE, INC.			
FORT JAMES OPERATING COMPANY			
FRESH ADVANTAGE, KC			
SILVER KING - MN - CORP.			
TYSON FOODS			
READY ACCESS			
GEORGIA PACIFIC-TISSUE			
CLOUGHERTY PACKING			
BEVERAGE AIR			
COMPONENT HARDWARE GROUP, INC.			
COCA - COLA USA			
TOASTMASTER			
GRANT COUNTY FOODS			
FRESH EXPRESS			
TAYLOR FARMS			
MODULAR DISPENSING SYSTEM			
CENTURY PRODUCTS, LLC			
ROSE PACKING COMPANY			

	Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
RSI Min	\$5,000.00	92.00%	3.00%

OK
Didn't meet RSI Min.

F09020-2269F060

3600

Mock Report/1

	FY 01	Oct-00	Nov-00	Dec-00	Jan-01	Feb-01	Mar-01	Apr-01	May-01
--	-------	--------	--------	--------	--------	--------	--------	--------	--------

Food Cost Index

Plan	99.75	99.69	99.20	98.63	100.33	100.49	101.12	100.44	99.92
Actual		99.10	98.90						
Variance		0.59							
Good/(Bad)			0.30						

Total Dollar Purchases (in Millions) /2

Plan	\$2,237.24	\$183.98	\$182.73	\$184.54	\$187.33	\$187.03	\$189.14	\$187.47	\$186.83
Actual		\$182.84	\$182.08						
Variance		\$1.14	\$0.65						
Good/(Bad)		0.6%	0.4%						

/1 Includes on food cost index items.
/2 Based on FY 99 Sales Volumes

FIG. 36



0916922-070604

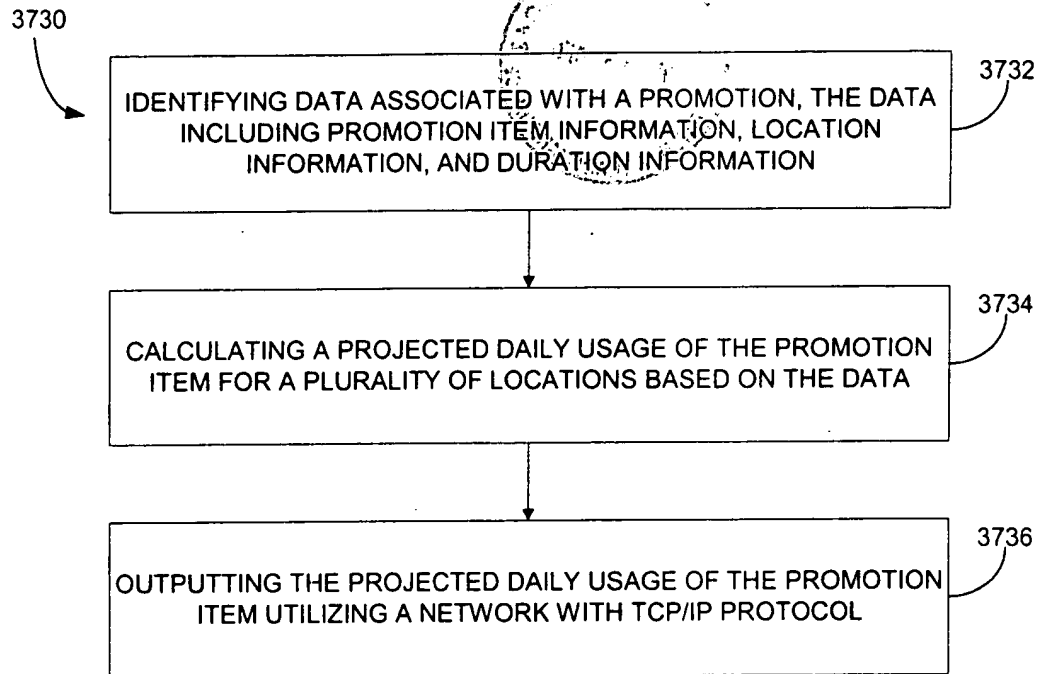


FIG. 37

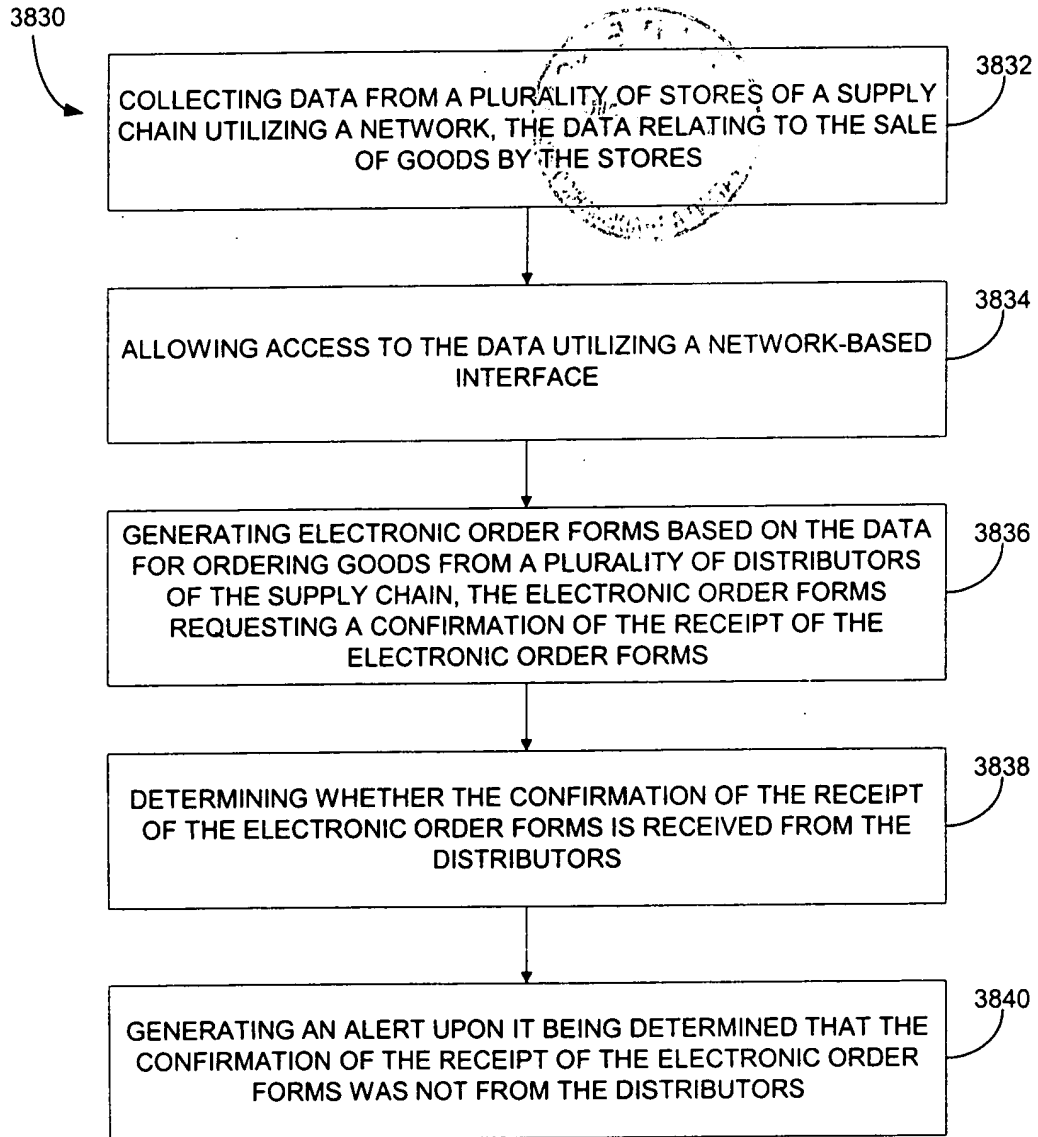


FIG. 38

09816922:070604

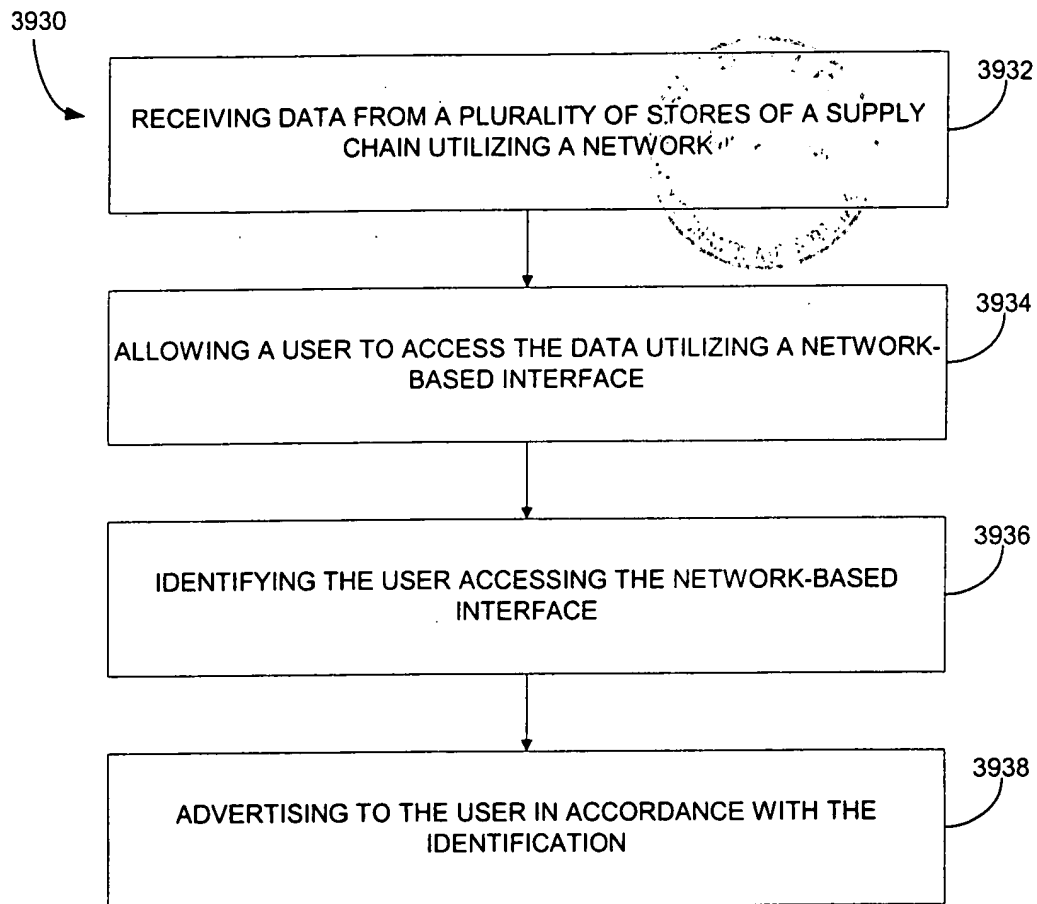


FIG. 39

00946922-070601
T09020-2269T860

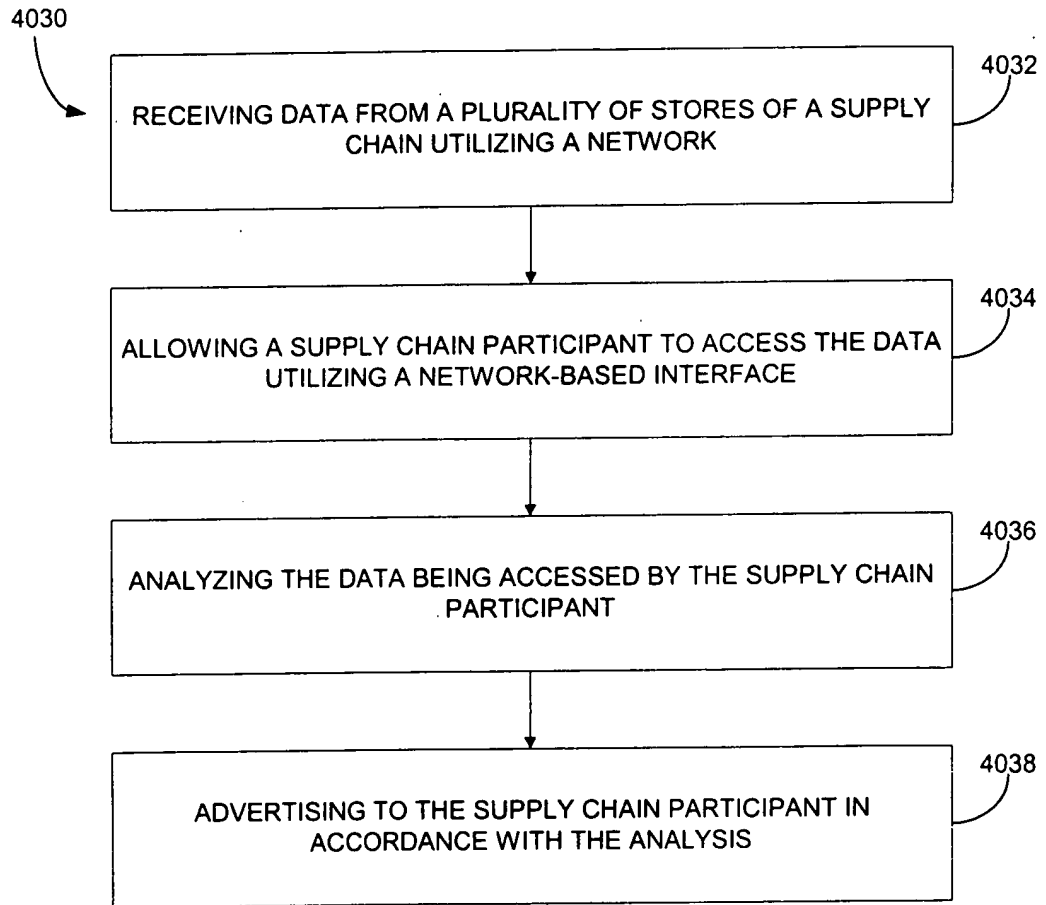


FIG. 40

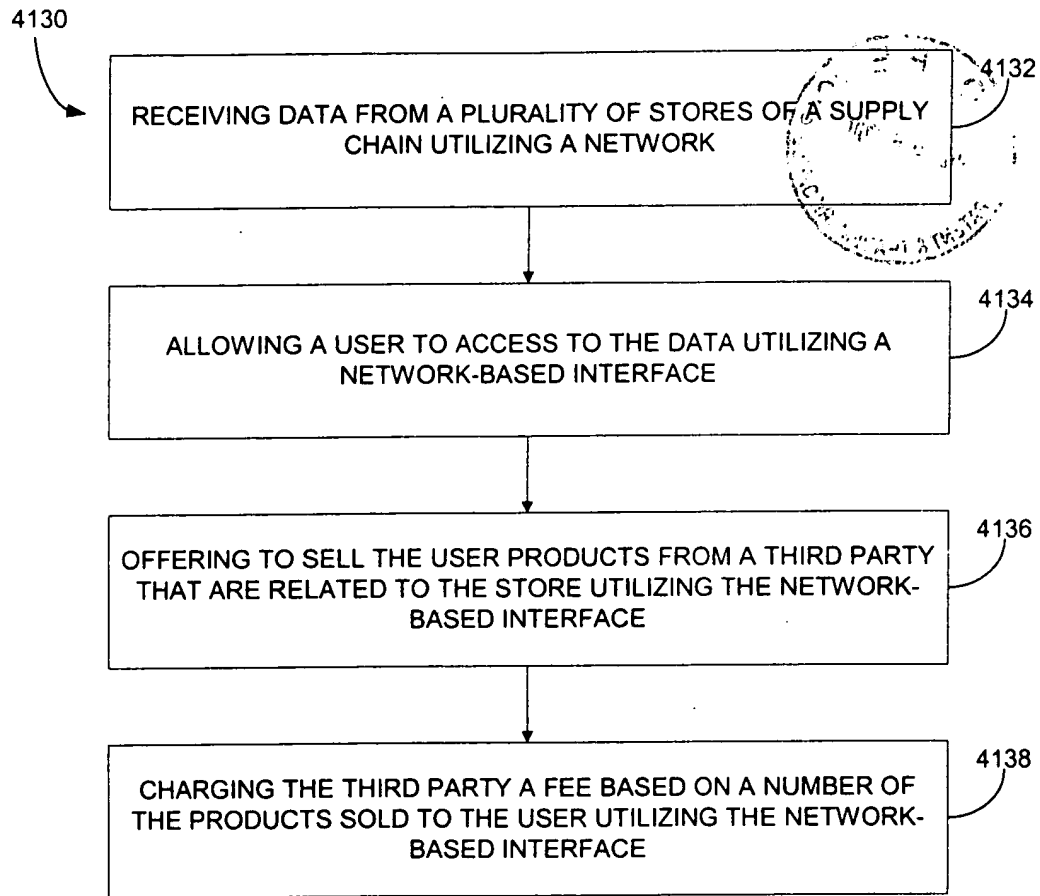


FIG. 41

4230

RECEIVING DATA FROM A PLURALITY OF STORES OF A SUPPLY
CHAIN UTILIZING A NETWORK

4232

ALLOWING A PLURALITY OF USERS TO ACCESS THE DATA UTILIZING A NETWORK-BASED INTERFACE

4234

IDENTIFYING THE USERS UPON ACCESSING THE DATA UTILIZING THE NETWORK-BASED INTERFACE

4236

**CHARGING THE USERS A FEE BASED ON A NUMBER OF TIMES
THE USERS ACCESS THE DATA UTILIZING THE NETWORK-BASED
INTERFACE**

4238

FIG. 42

091622-070604

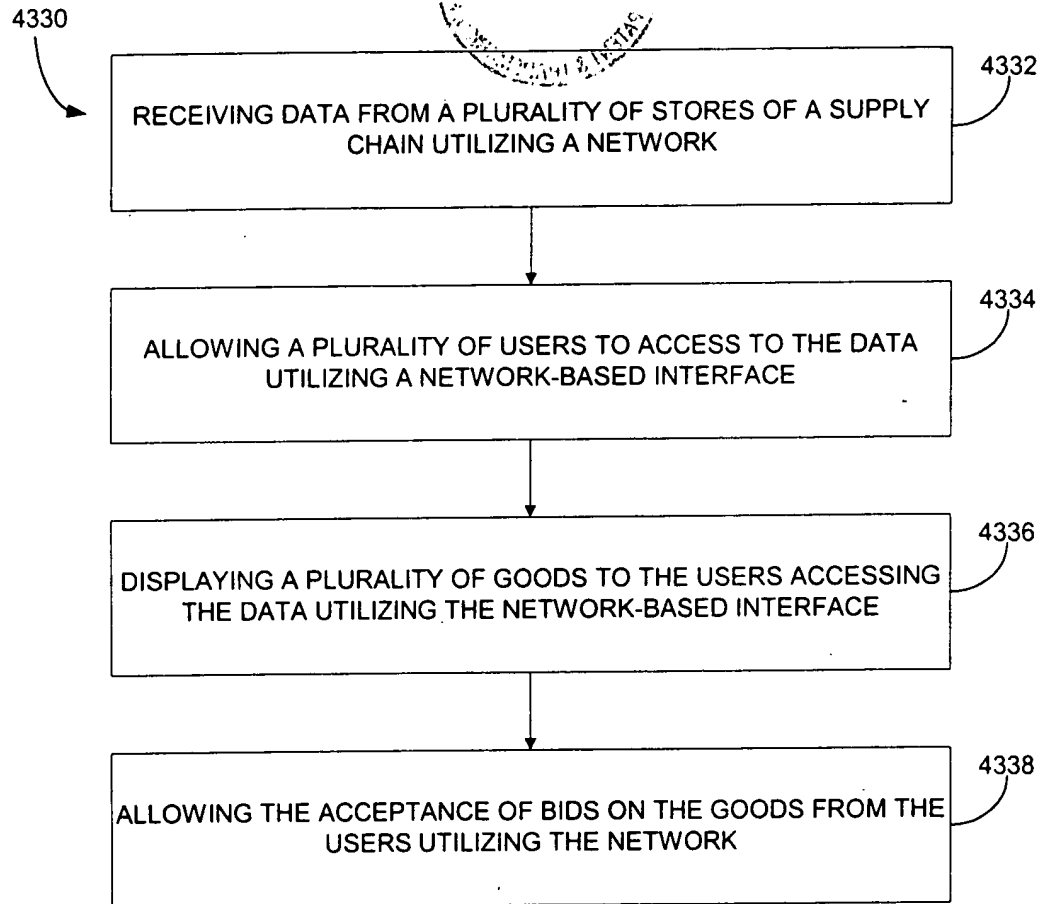


FIG. 43A

09020-2269T860

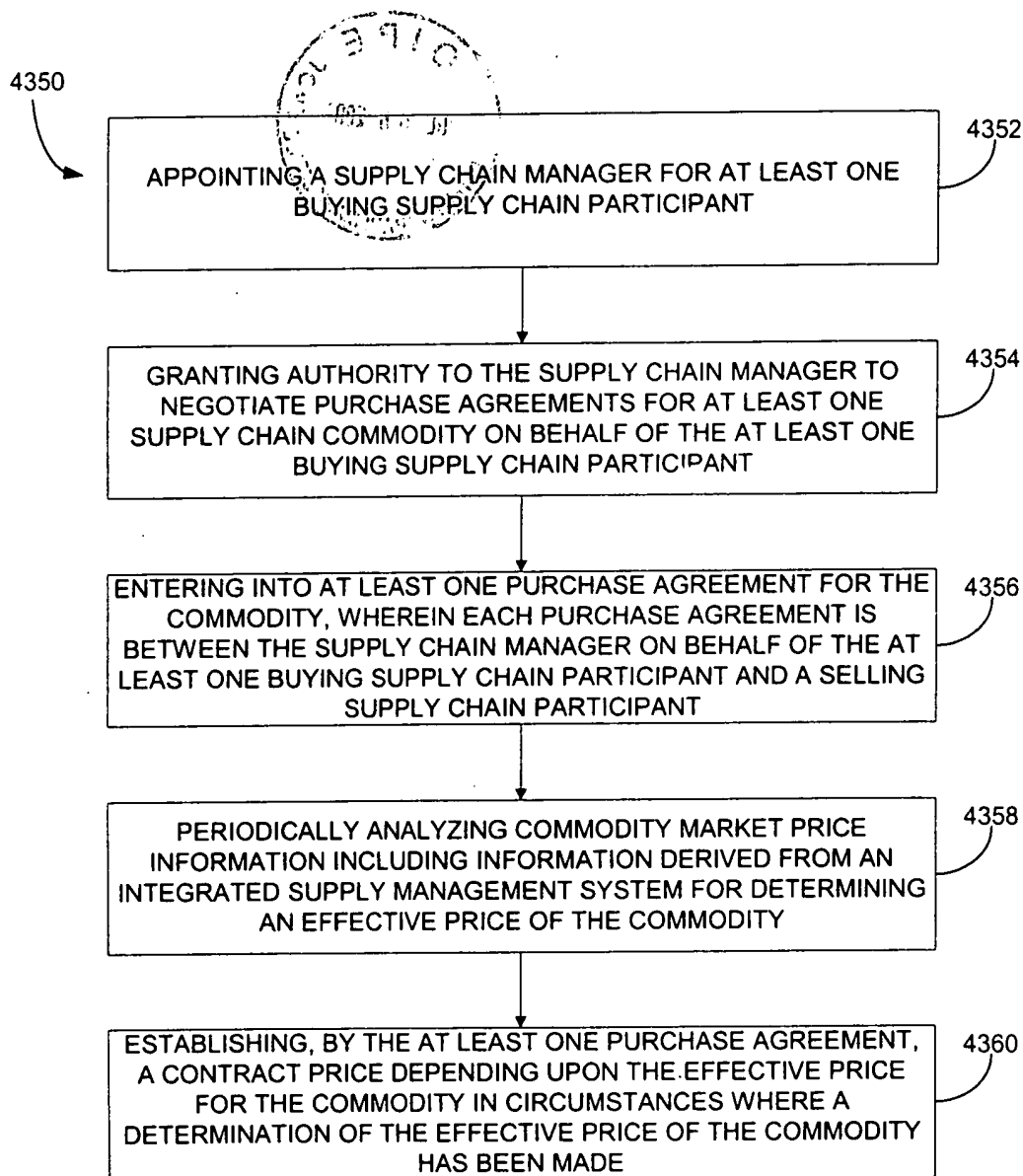


FIG. 43B

09816922-070604

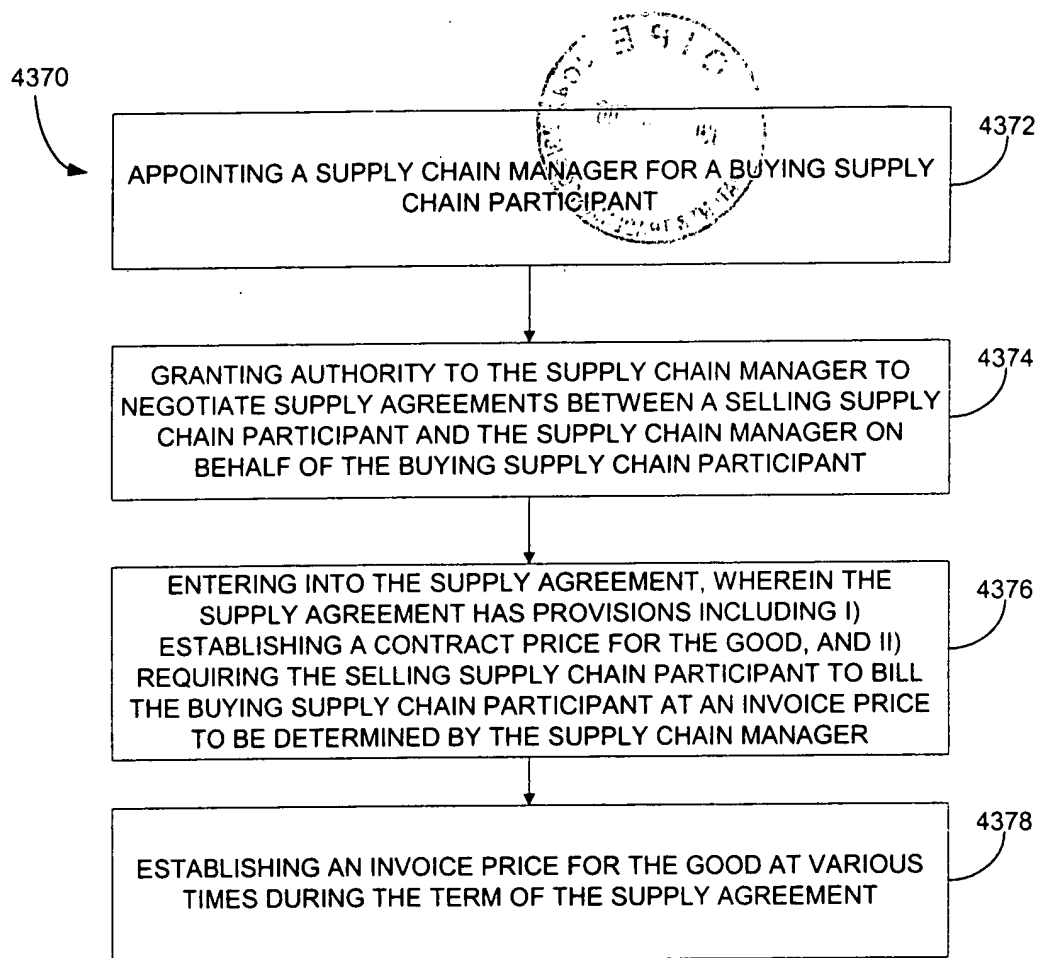


FIG. 43C

091692:070604

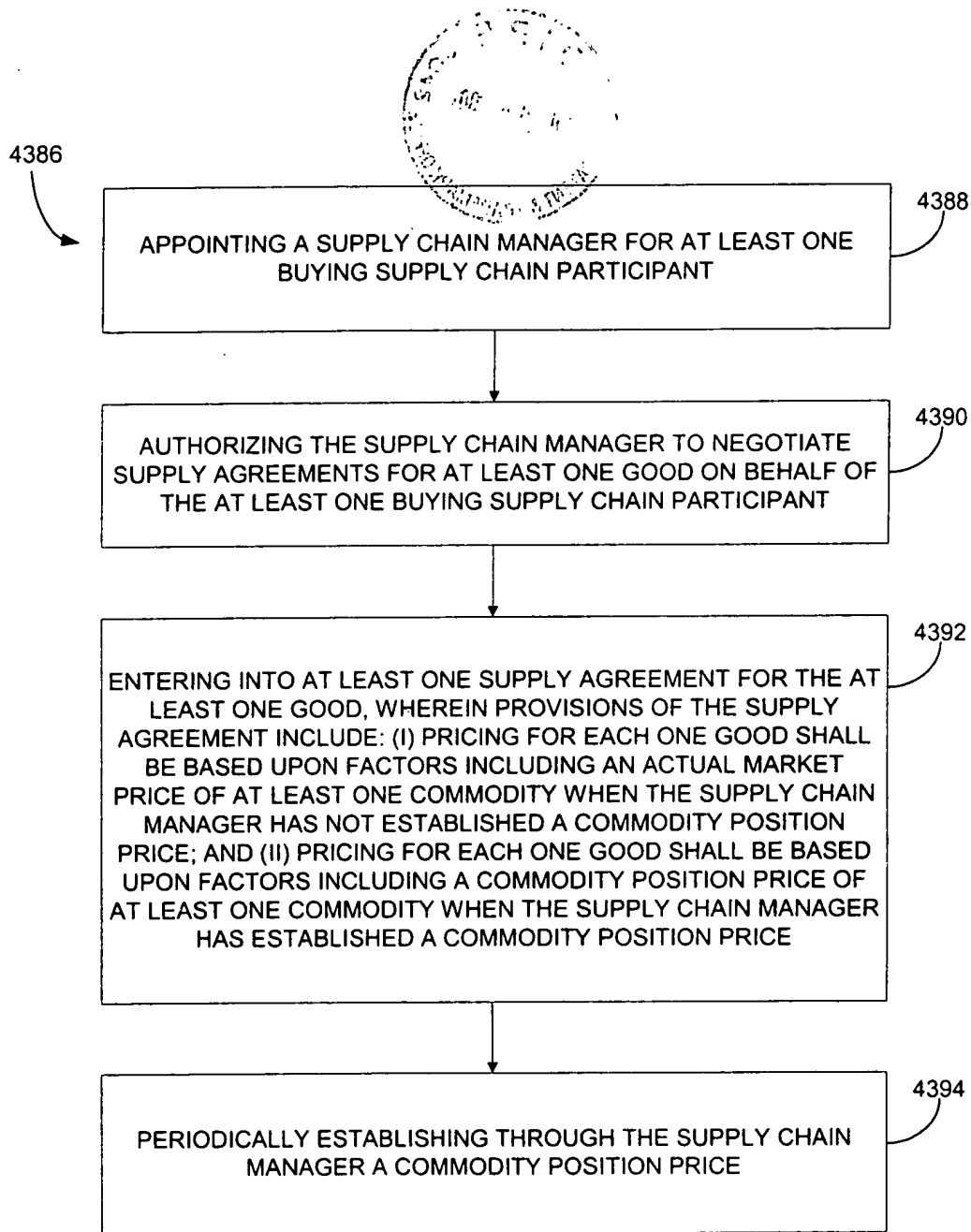


FIG. 43D

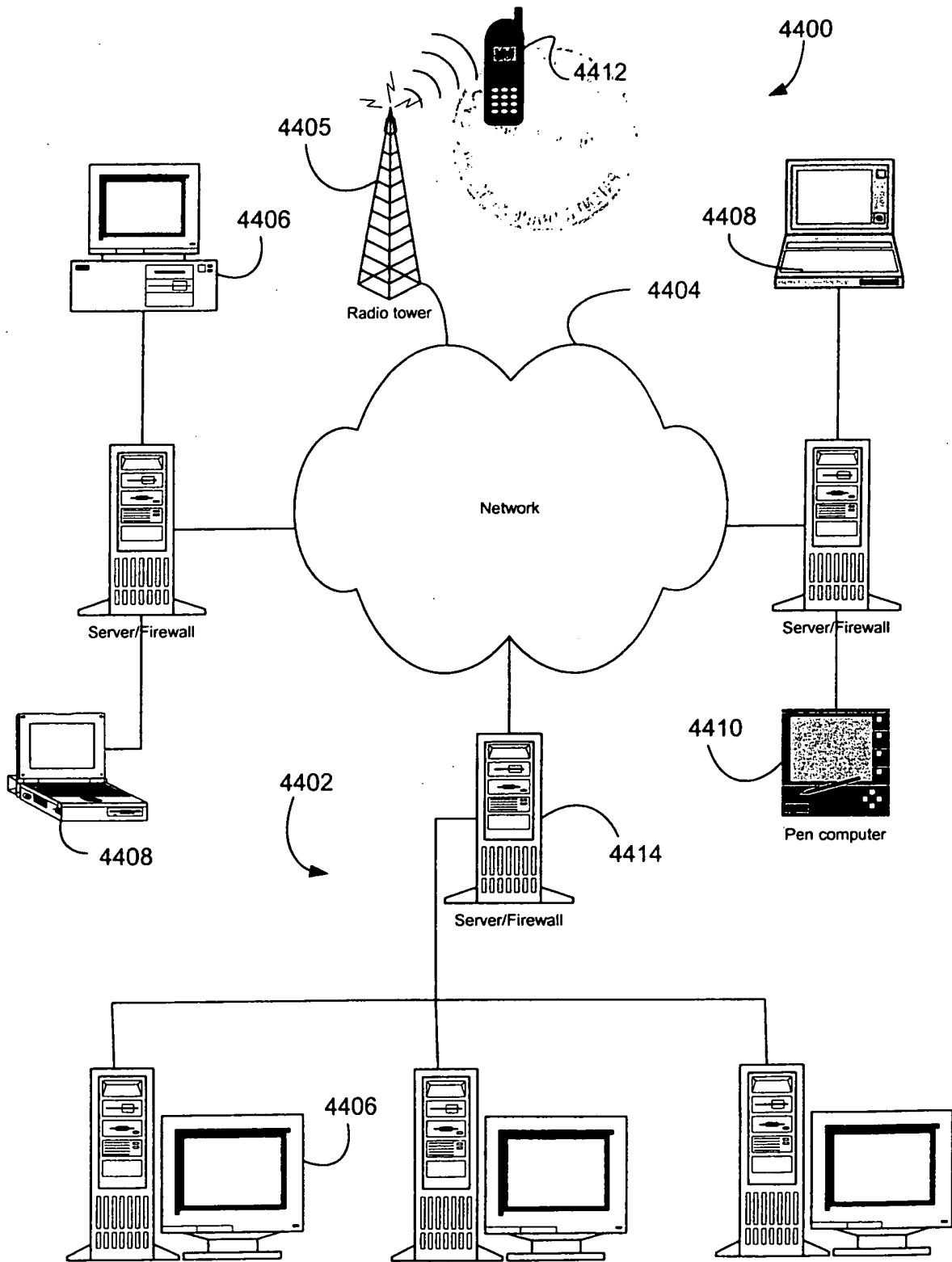


FIG. 44

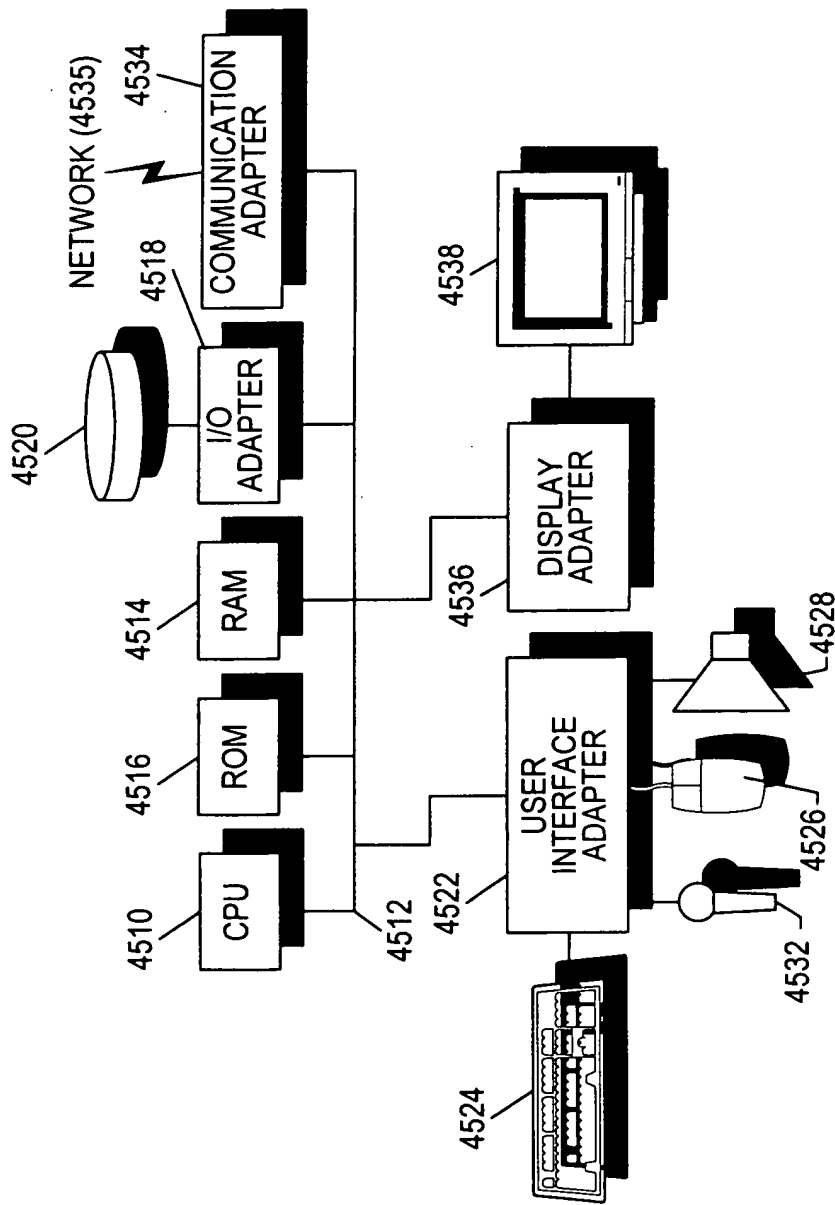


FIG. 45

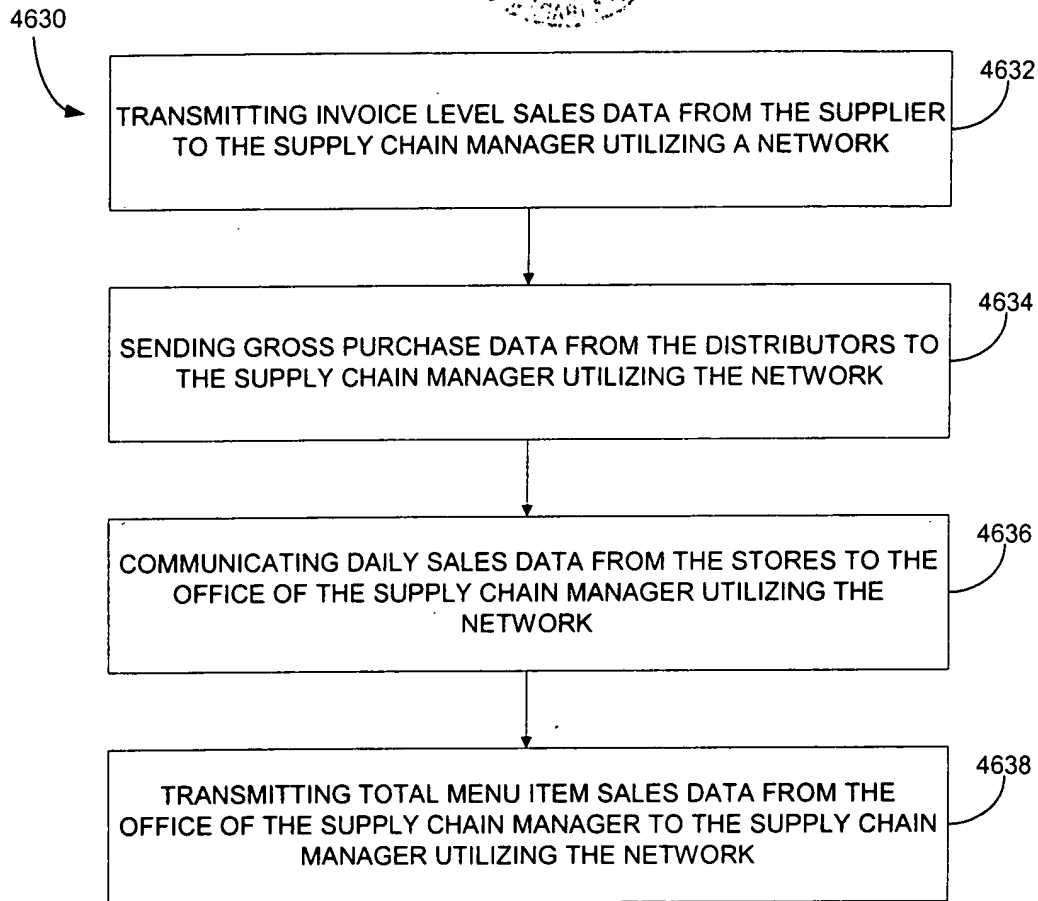


FIG. 46

09846923:070601
T09020:229T860

FOIA b 7 - DATED 07-09-2010

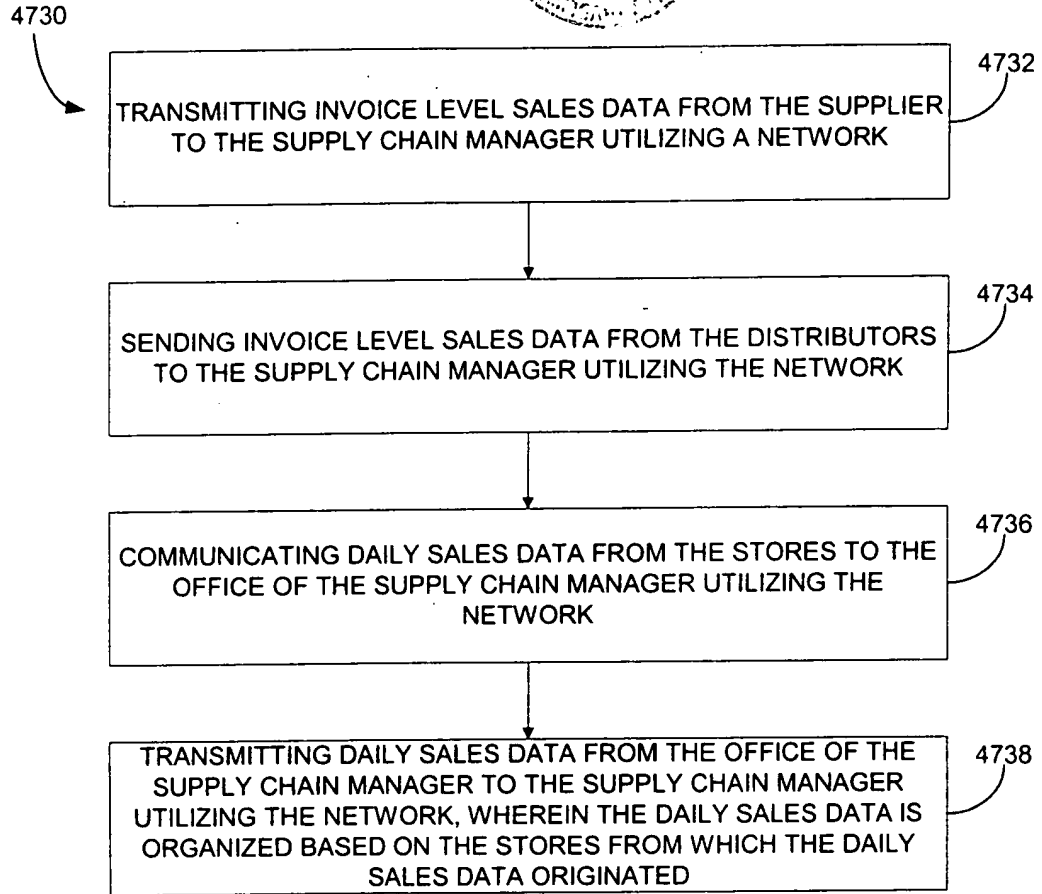


FIG. 47

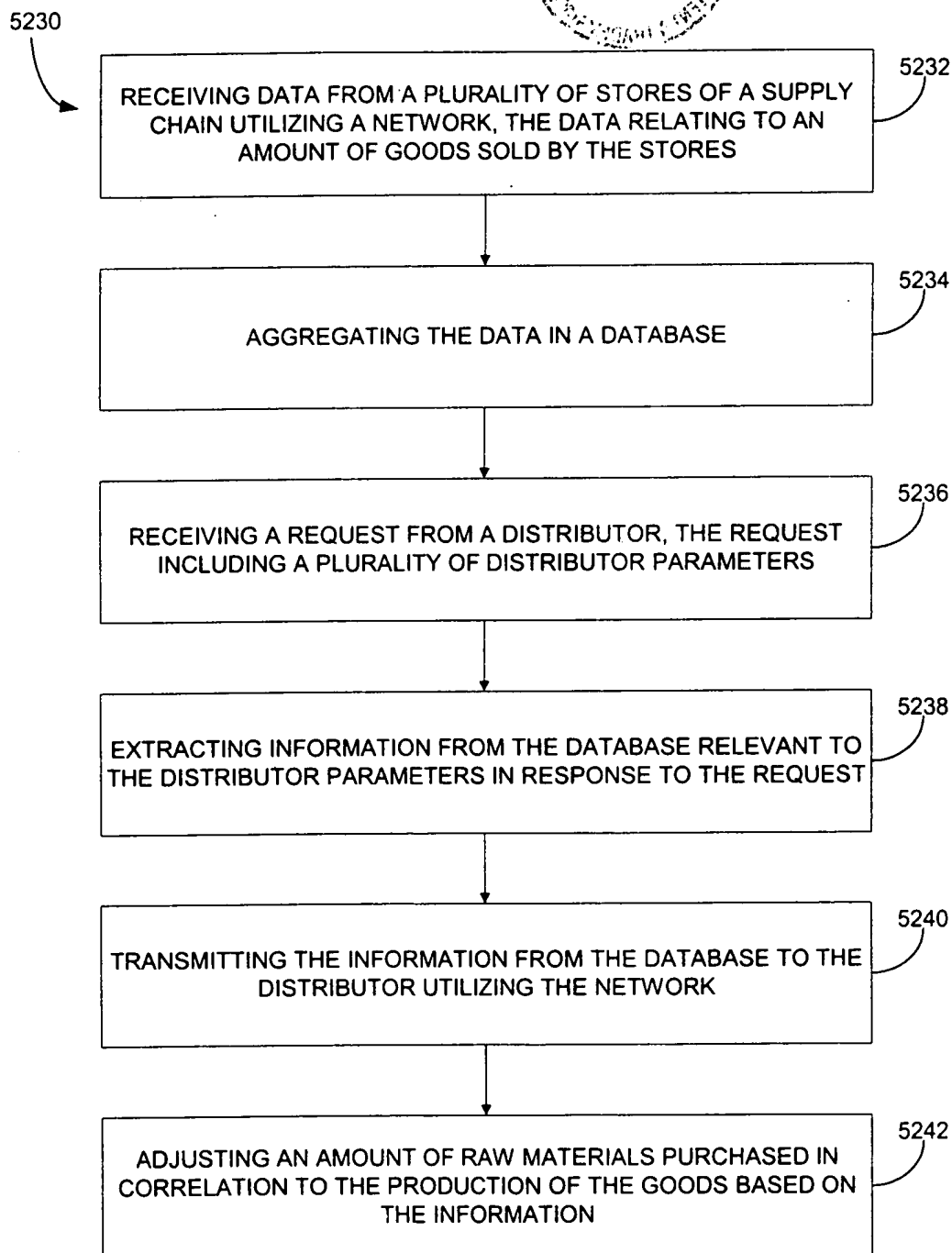


FIG. 52

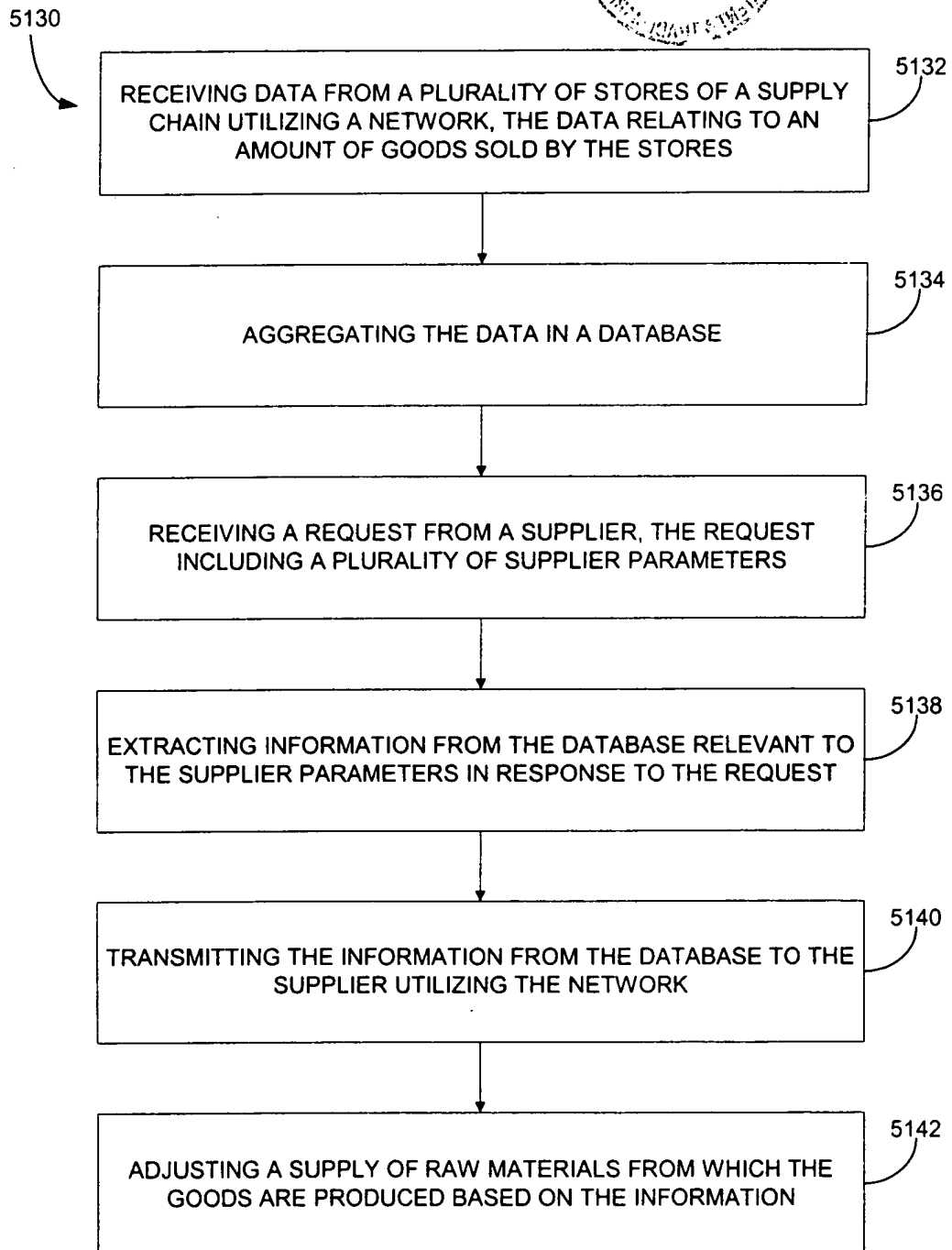
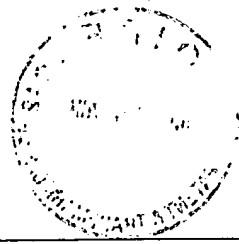


FIG. 51



4830

ALLOWING A USER TO LINK TO A PLURALITY OF RESTAURANT
INTERFACES INCLUDING INFORMATION RELATING TO AT LEAST
ONE DISTRIBUTOR

4832

DISPLAYING AT LEAST ONE DISTRIBUTOR LINK ON EACH
RESTAURANT INTERFACE, EACH DISTRIBUTOR LINK CAPABLE OF
LINKING TO A DISTRIBUTOR INTERFACE INCLUDING
INFORMATION RELATING TO AT LEAST ONE SUPPLIER

4834

DEPICTING AT LEAST ONE SUPPLIER LINK ON EACH DISTRIBUTOR
INTERFACE, EACH SUPPLIER LINK CAPABLE OF LINKING TO A
SUPPLIER INTERFACE

4836

FIG. 48

0916922.070604

FIG. 49

T09040"2269T860

RSI Main Menu - Microsoft Internet Explorer

File Edit View Favorites Address http://www.rsiweb.com/home/start.asp

Help

RSI
Member

LOGOUT
HOME

Franchisee
Reports
Personal Info
Legal Information
Help

Welcome, Franchisee User! Tuesday, October 24, 2000

REMEMBER BK Cravers Menu items will continue to be offered after national advertising ends November 5

Franchisee 5006

- POS/BOH System
Contains electronic version of the RSI Technology Guide to the P.O.S. Systems.
- Redbook
- More

Personal Info 5010

- Change Password
- Edit Personal Info
Edit your personal information.
- More

Reports 5008

- Landed Cost
The Distributor's costs for products that are purchased under RSI contracts - the basis for the price paid by the restaurants for distribution services.
- More

Legal Information 5012

- Terms and conditions of usage and Privacy Statement.

5004

5000

©2000 Restaurant Services, Inc. All Rights Reserved.

Internet

FIG. 50

FD9040 2269T860

POS Implied Daily Usage - Distributor - Microsoft Internet Explorer

Address: http://www.rsiweb.com/dc/d_rptcsdaily.asp

Printer Friendly Version

POS Implied Daily Usage - Distributor
Tuesday, October 24, 2000

5300

Distribution Company: REINHART FOODSERVICE
Distribution Center: REINHART - CEDAR RAPIDS, IA

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LC Item No	Item Description	% Chg 14 Day Avg	14 Day Rolling Total Cases														Week Ending Total			
			10/23	10/22	10/21	10/20	10/19	10/18	10/17	10/16	10/15	10/14	10/13	10/12	10/11	10/10	10/9	9/25	9/18	
18088	SAUCE: BBQ BULK BULLSEYE	0.00%																		
20788	MUSTARD: BULK BK	0.00%																		
24340	MAYONNAISE: BULK BK	0.00%																		
24000	STRAW: WRAPPED 7.75" BK	0.00%																		
26318	FORK: WRAPPED BULK BK	0.00%																		
25402	KNIFE: WRAPPED BULK BK	0.00%																		
27092	KETCHUP: BULK BAG IN BOX	0.00%																		
27090	KETCHUP: PACKETS 10g BK	0.00%																		
			127	194	205	160	143	142	130	144	197	107	160	142	140		180	170	188	
																	70	71	60	
																	18	15	18	
																	706	771	776	
																	1112	1070	1078	

Done

FIG. 53

109020 22697860

Local DC Promotion Forecast Report - Microsoft Internet Explorer

Address: http://test.rslink.com/dc/d_ipromodelail.asp?dc=26576

RSI

Distributor

LOGOUT

HOME

Reports

Personal Info

Legal Information

Help

Printer Friendly Version

REINHART - CEDAR RAPIDS, IA

Local Promotion Summary by DC

Tuesday, October 24, 2000

5400

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Local Promotion Option	ADI	Start Date	Projected City Usage	Duration (In Weeks)	Participating Rest Count	Non-Participating Restaurants
32 oz. Motor Cup	Chicago, IL	5/1/00	85	88	8	
	Davenport-Rt.Moline, IA	6/1/00	85	32	17	
	Des Moines-Ames, IA	7/1/00	85	17	28	
	Omaha, NE	7/1/00	85	17	30	
	Peoria, IL	6/1/00	85	88	17	
	Sioux City, IA	6/28/00	85	88	10	
	Springfield-Decatur-Chmpg, IL	6/1/00	85	88	1	
32 oz. Motor Cup Total					131	
Big King	Cedar Rapids-Waterloo-Dubuq, IA	4/15/00		88	10	
	Davenport-Rt.Moline, IA	4/15/00		88	17	
	Ottumwa-Kirksville, IA	4/15/00		88	3	
Big King Total					30	
Pancake Minis	Chicago, IL	5/15/00	20	88	8	
	Peoria, IL	6/1/00	20	88	17	
	Sioux City, IA	4/15/00	20	88	10	
Pancake Minis Total					35	

Done

Internal

FIG. 54

FD9020-2269T860

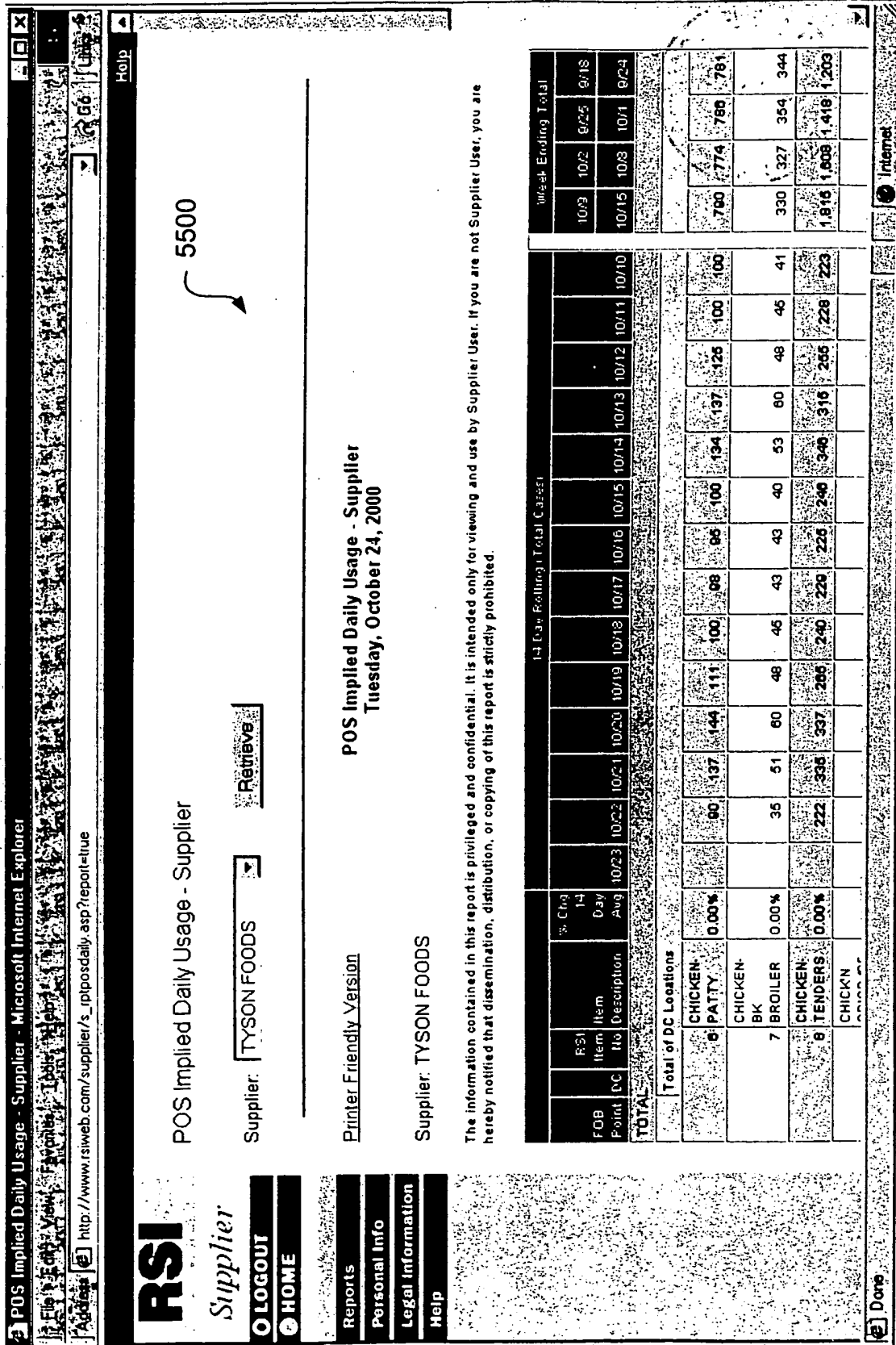


FIG. 55

Restaurant Landed Cost Verification Report - Microsoft Internet Explorer																																																							
http://www.rsiweb.com/itan/_iplic.asp?report=true																																																							
<div> <div> </div> <div> Member LOGOUT HOME </div> </div>																																																							
<div> <div> Franchisee Reports Personal Info Legal Information Help </div> <div> <div> <div> <div>Printer Friendly Version</div> <div>Restaurant Landed Cost Verification Report</div> </div> <div> <div>Report Date: Sunday, October 22, 2000</div> <div>Restaurant Number: 0003473</div> <div>Distribution Center: REINHART - CEDAR RAPIDS, IA</div> </div> <div> <div>Report Contact: Robert Harris</div> <div>Contact Number: 305-529-3409</div> </div> </div> </div> </div>																																																							
<div> <div> <div>The information contained in this report is privileged and confidential. It is intended only for viewing and use by Franchisee User. If you are not Franchisee User, you are hereby notified that dissemination, distribution, or copying of this report is strictly prohibited.</div> </div> </div>																																																							
<div> <div> <div> <div>Landed Cost Report</div> <div> <div>Restaurant Number: 0003473</div> <div>Date: 10/22/00</div> <div>Retrieve</div> </div> </div> <div> <div>5600</div> </div> </div> </div>																																																							
<table border="1"> <thead> <tr> <th>DC Item No</th> <th>RSI Item No</th> <th>RSI Item Description</th> <th>DC Cost</th> <th>Markup</th> <th>Rest Cost</th> </tr> </thead> <tbody> <tr> <td>10340</td> <td>4438</td> <td>REGISTER TAPE THERMAL 2.25" X 105</td> <td>\$21.27</td> <td>\$1.57</td> <td>\$22.84</td> </tr> <tr> <td>12880</td> <td>3588</td> <td>SUGAR SUBSTITUTE-PINK PKT 2000 CT</td> <td>\$5.87</td> <td>\$1.57</td> <td>\$7.44</td> </tr> <tr> <td>18888</td> <td>369</td> <td>SAUCE-BULK-KRAFTBULL'S EYE</td> <td>\$24.48</td> <td>\$1.57</td> <td>\$26.05</td> </tr> <tr> <td>19432</td> <td>4473</td> <td>COFFEE-FOLGERS REGULAR</td> <td>\$44.50</td> <td>\$1.57</td> <td>\$46.07</td> </tr> <tr> <td>20788</td> <td>87</td> <td>MUSTARD-BULK-30AL</td> <td>\$6.45</td> <td>\$1.57</td> <td>\$8.02</td> </tr> <tr> <td>20840</td> <td>4281</td> <td>WRAP-LOCAL OPTION</td> <td>\$29.78</td> <td>\$1.57</td> <td>\$31.35</td> </tr> <tr> <td>24340</td> <td>88</td> <td>SAUCE-BULK-MAYONNAISE</td> <td>\$7.91</td> <td>\$1.57</td> <td>\$9.38</td> </tr> <tr> <td>24500</td> <td>4270</td> <td>WATER-ICE MOUNTAIN 5L</td> <td>\$9.41</td> <td>\$1.57</td> <td>\$7.98</td> </tr> </tbody> </table>		DC Item No	RSI Item No	RSI Item Description	DC Cost	Markup	Rest Cost	10340	4438	REGISTER TAPE THERMAL 2.25" X 105	\$21.27	\$1.57	\$22.84	12880	3588	SUGAR SUBSTITUTE-PINK PKT 2000 CT	\$5.87	\$1.57	\$7.44	18888	369	SAUCE-BULK-KRAFTBULL'S EYE	\$24.48	\$1.57	\$26.05	19432	4473	COFFEE-FOLGERS REGULAR	\$44.50	\$1.57	\$46.07	20788	87	MUSTARD-BULK-30AL	\$6.45	\$1.57	\$8.02	20840	4281	WRAP-LOCAL OPTION	\$29.78	\$1.57	\$31.35	24340	88	SAUCE-BULK-MAYONNAISE	\$7.91	\$1.57	\$9.38	24500	4270	WATER-ICE MOUNTAIN 5L	\$9.41	\$1.57	\$7.98
DC Item No	RSI Item No	RSI Item Description	DC Cost	Markup	Rest Cost																																																		
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<div> <div>Done</div> <div>Internet</div> </div>																																																							

FIG. 56

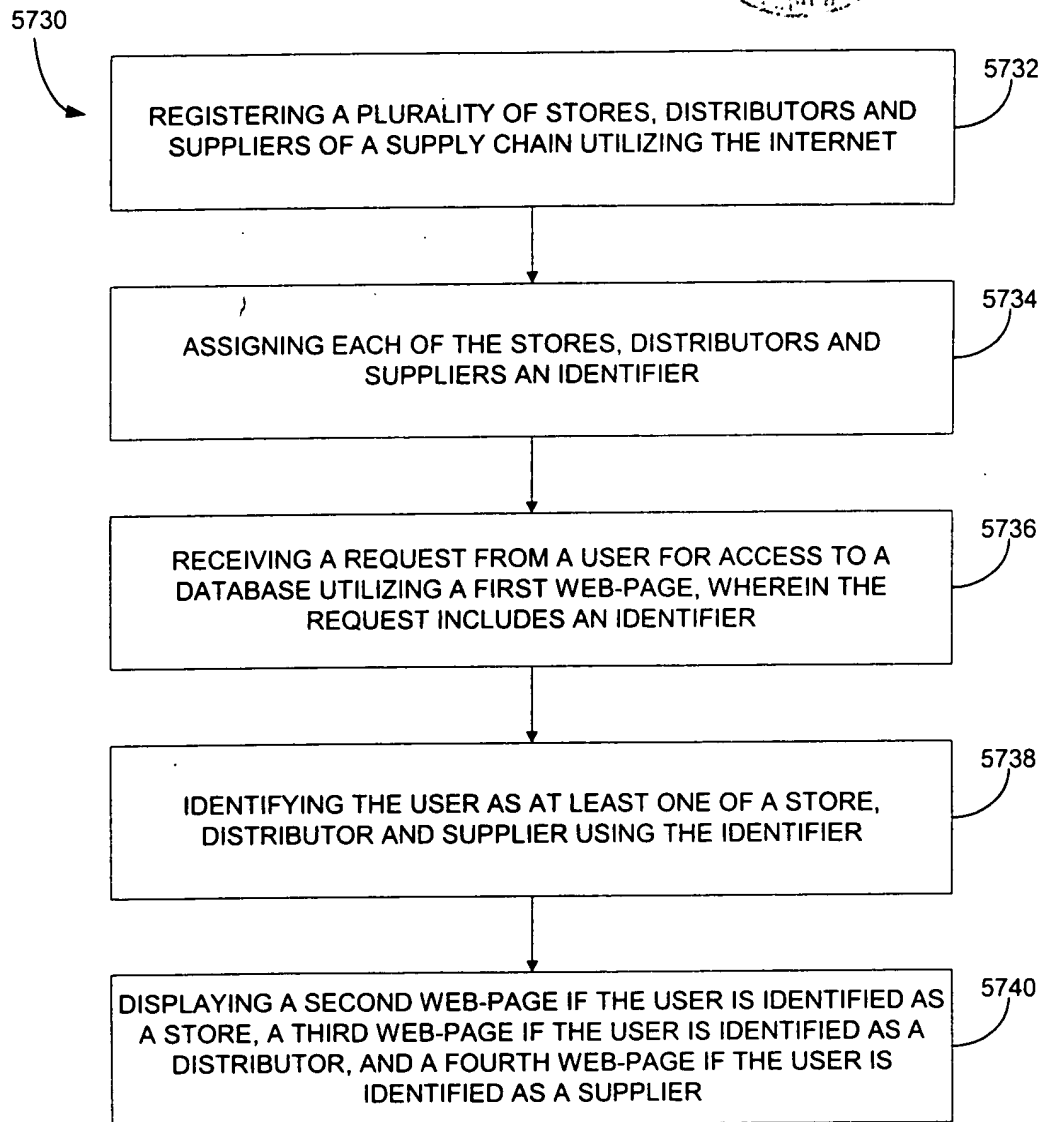


FIG. 57

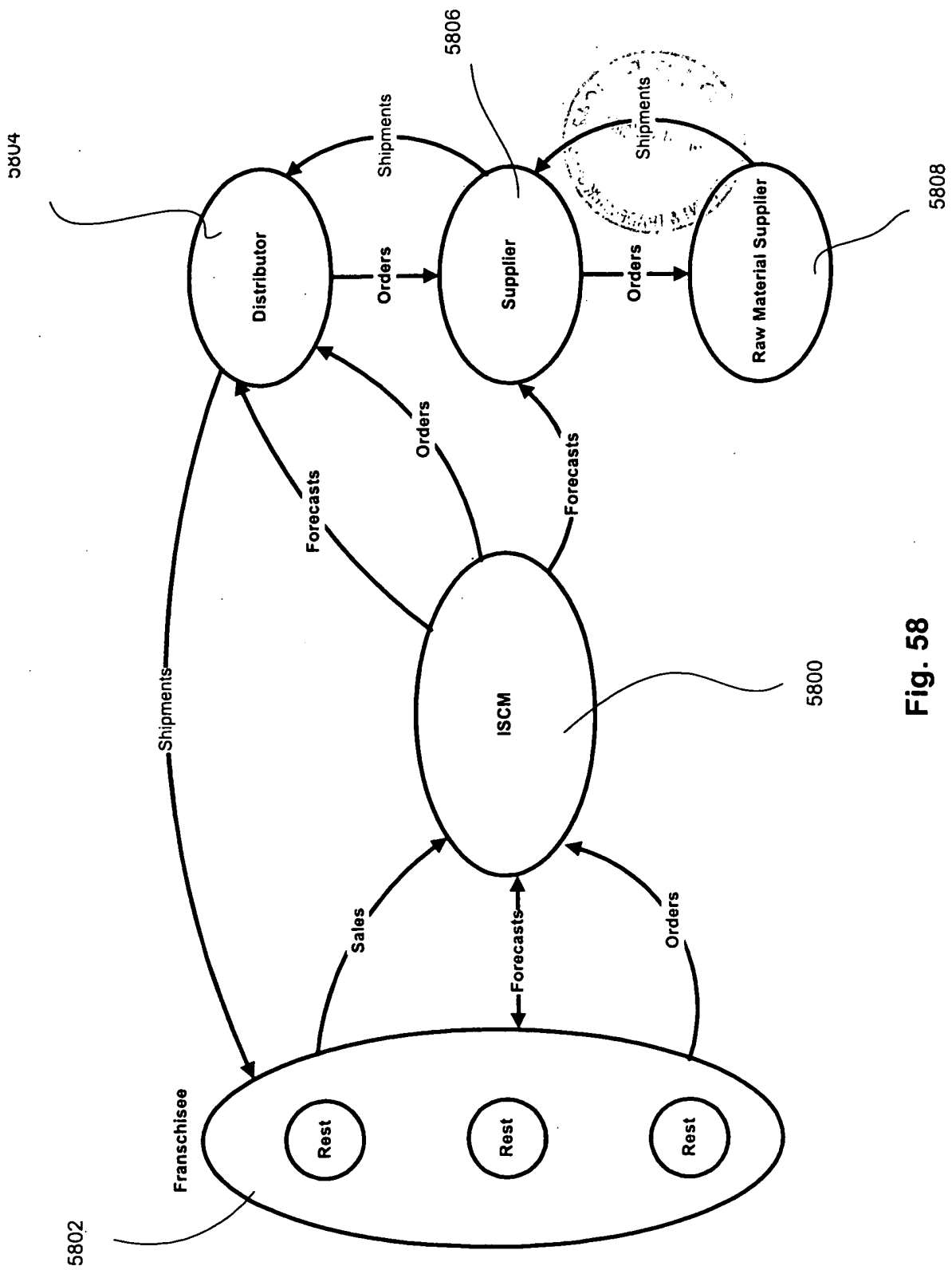


Fig. 58

091692-070604

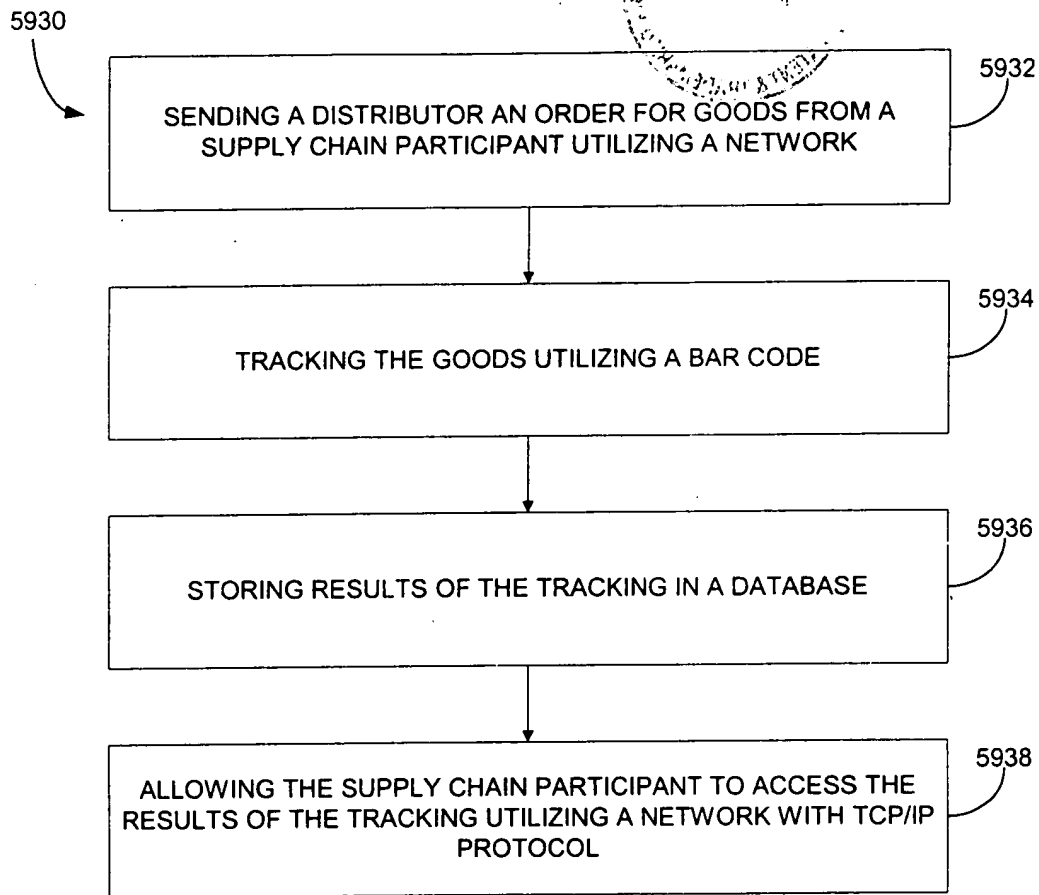


FIG. 59

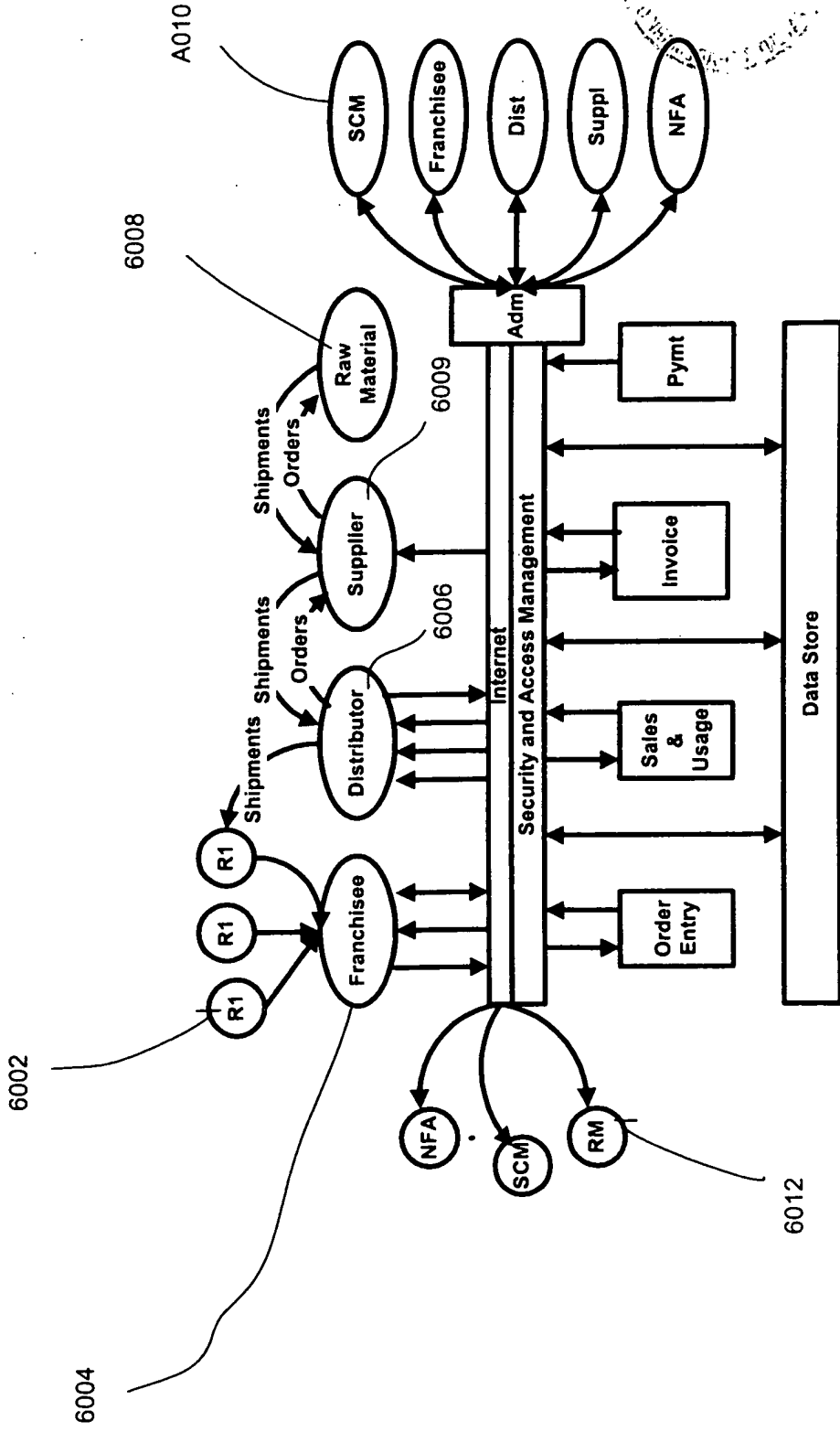


Fig. 60

109020122691860

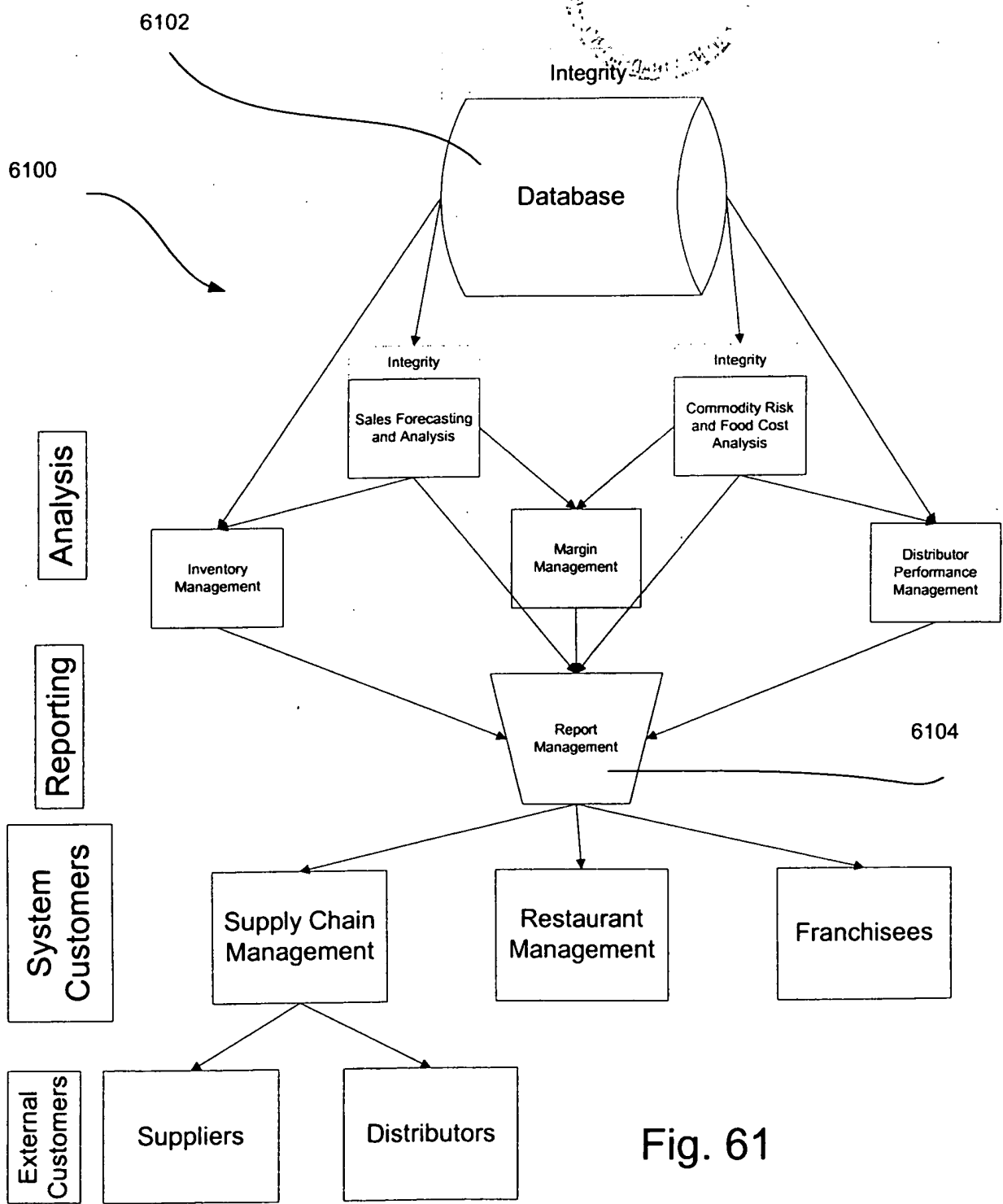


Fig. 61

09016922-070601
T05020-2269T860

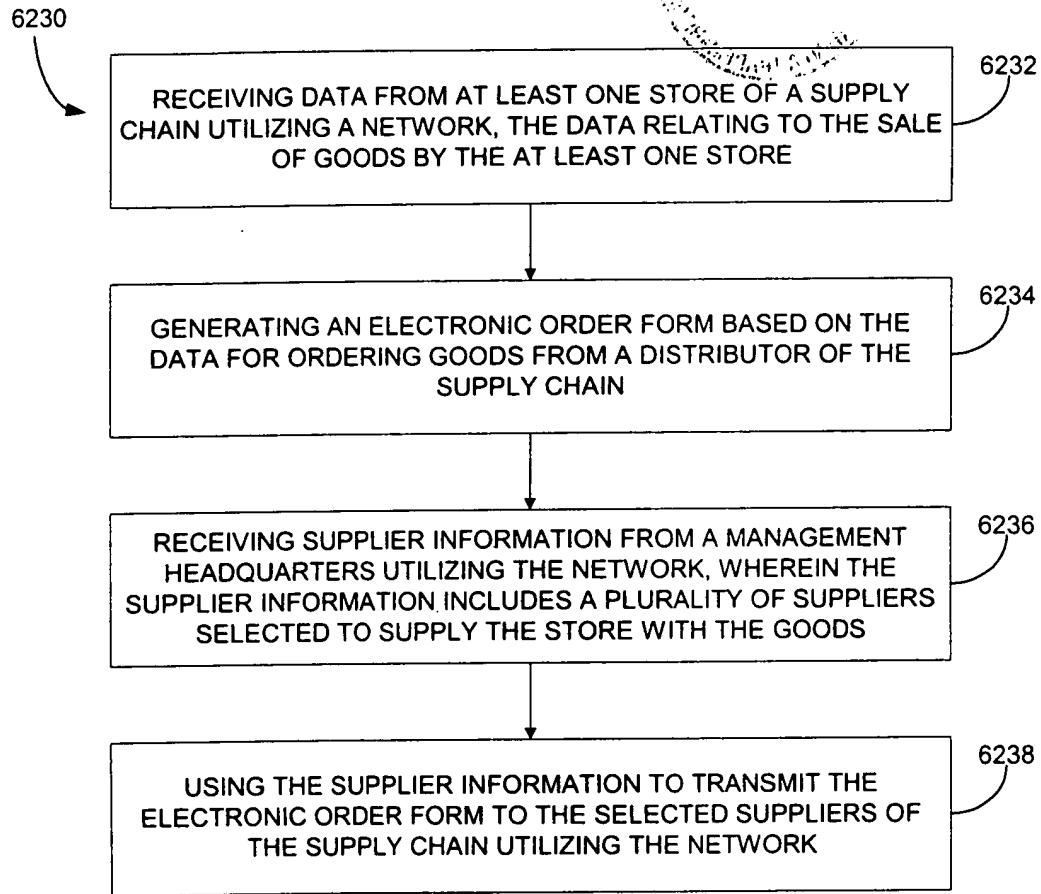


FIG. 62

6300 ↗

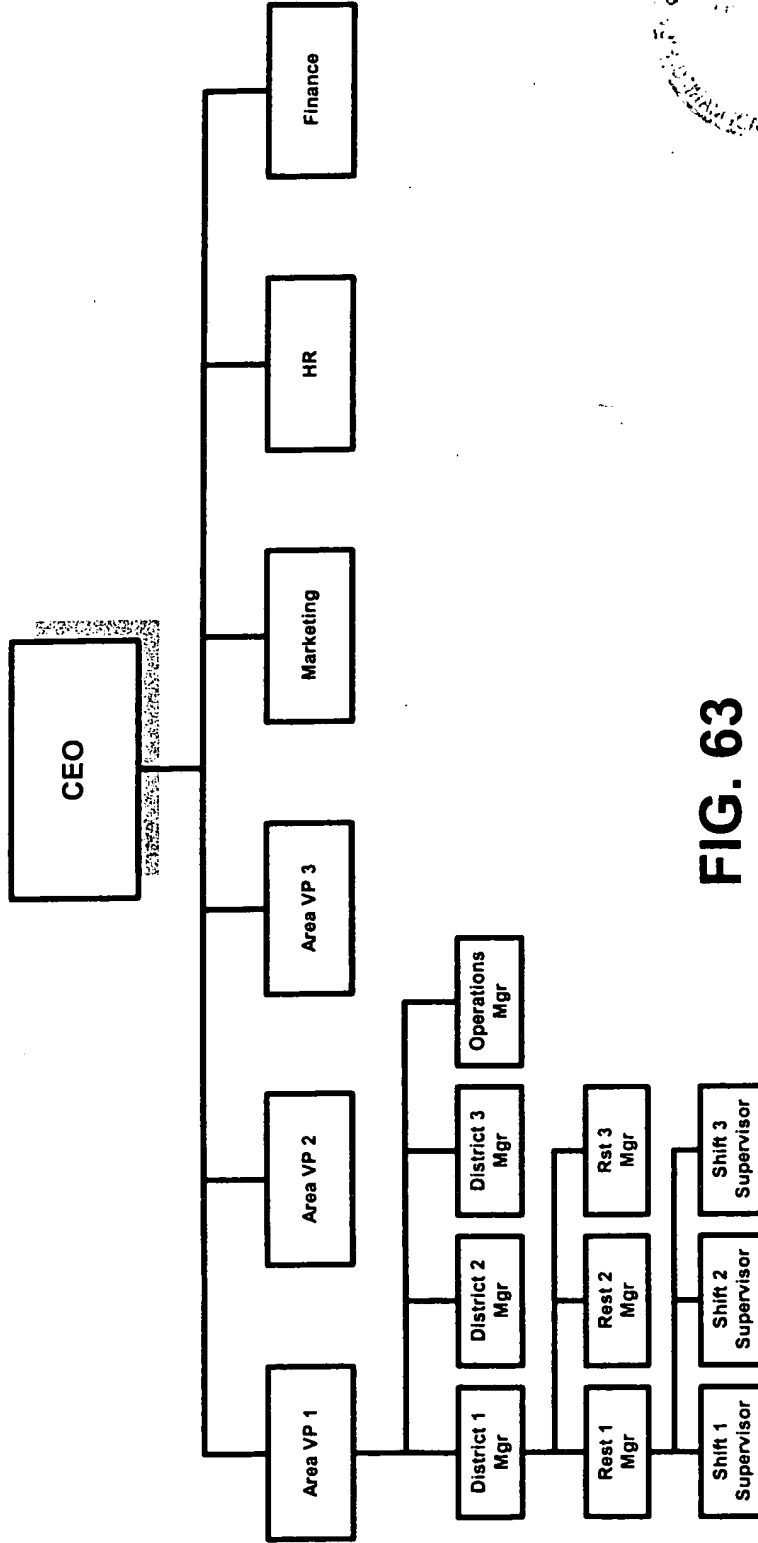


FIG. 63



0916922.070604

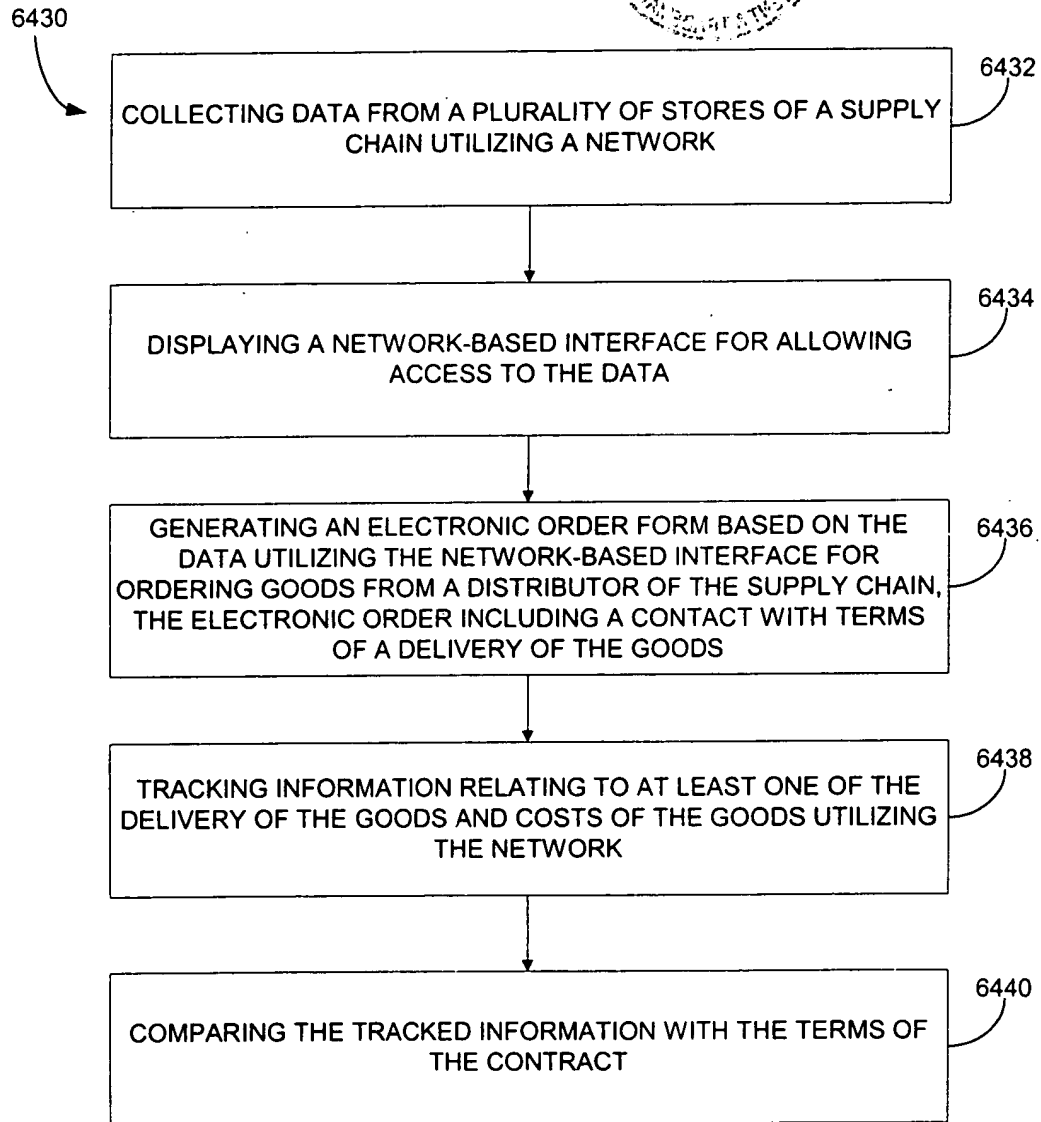


FIG. 64

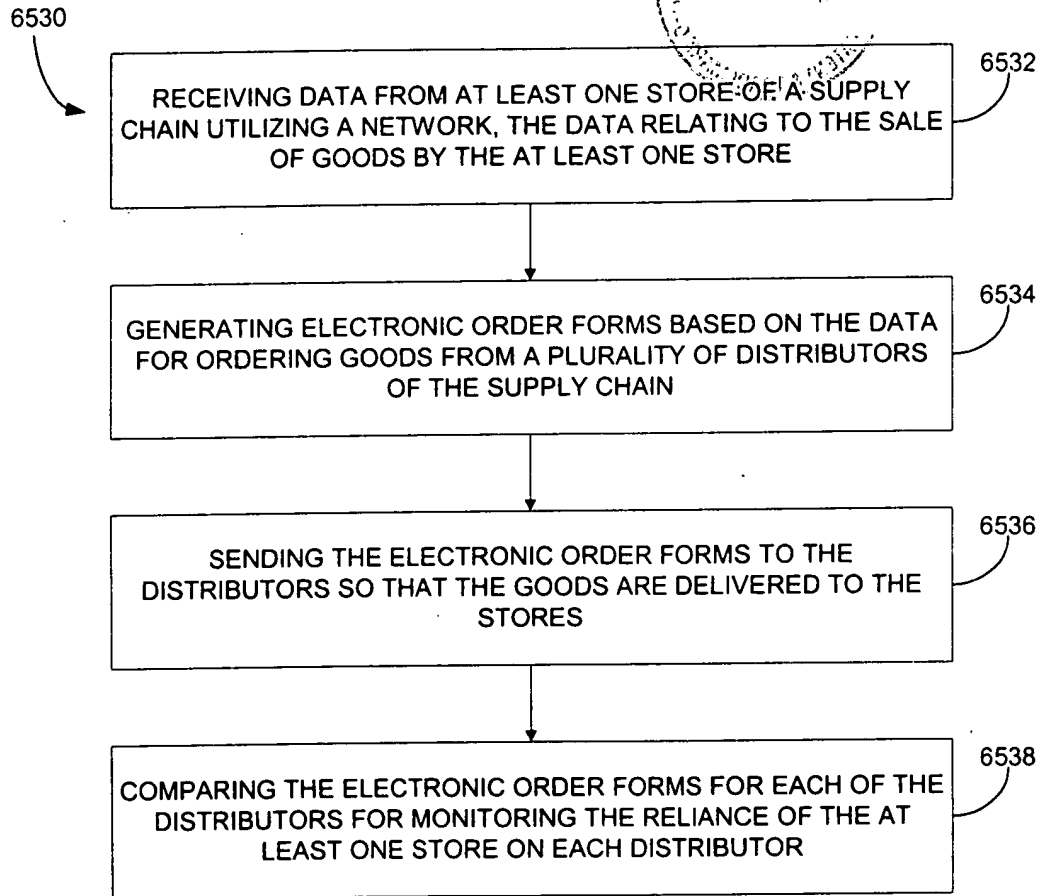


FIG. 65

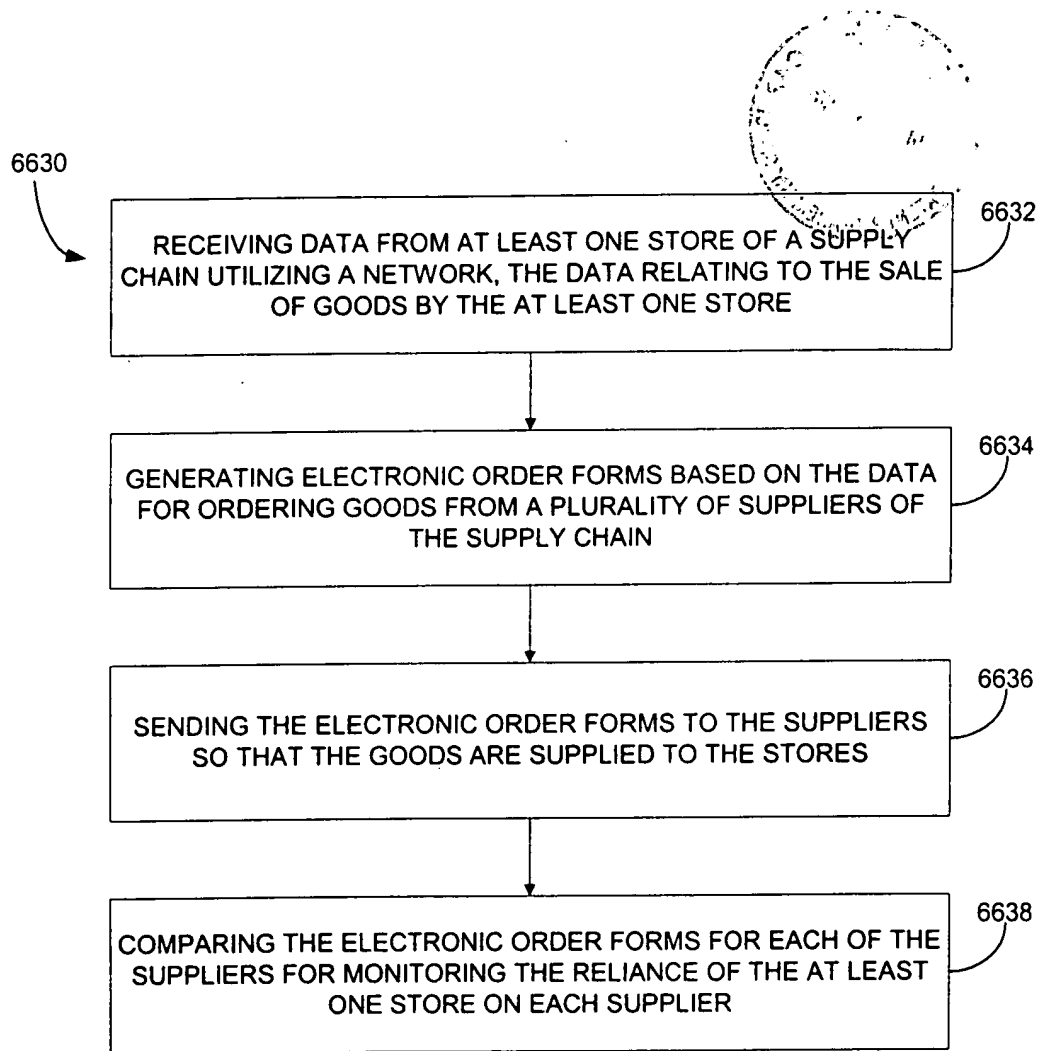


FIG. 66

00816922 070604

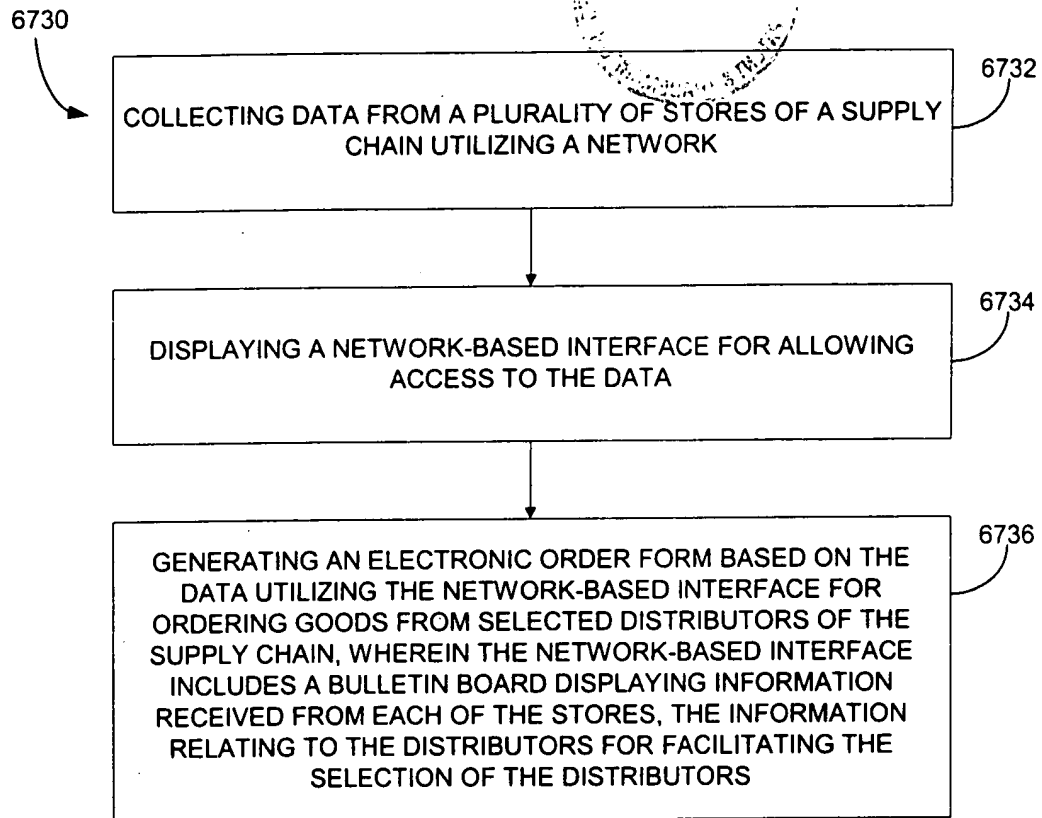


FIG. 67

09816922-070604
T09020-2269T860

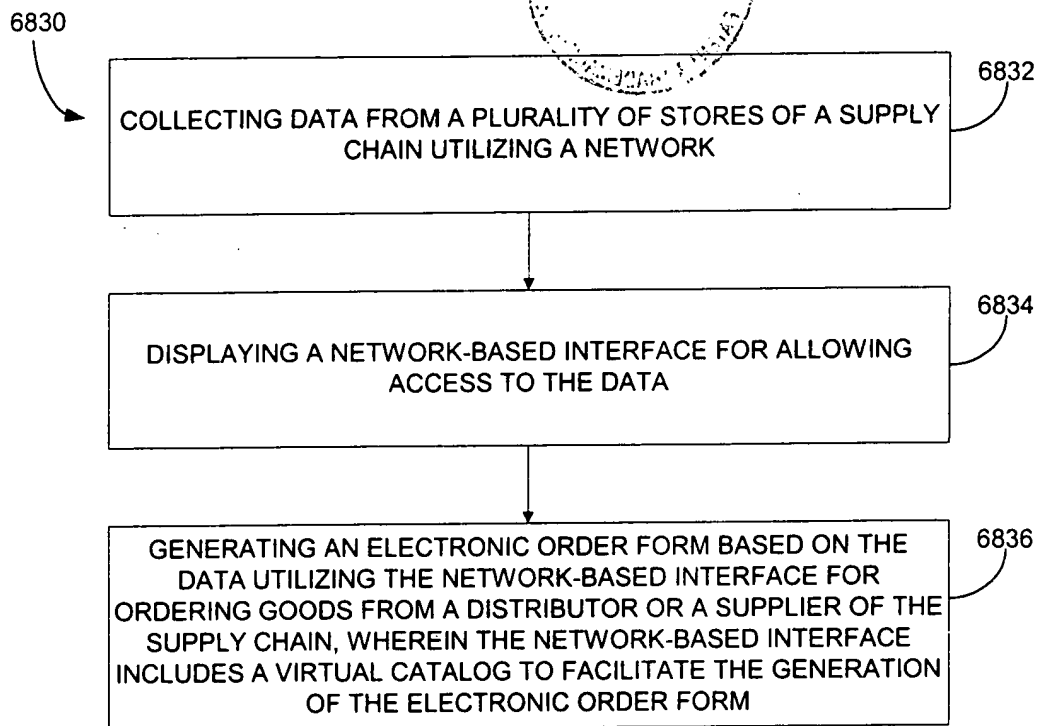


FIG. 68

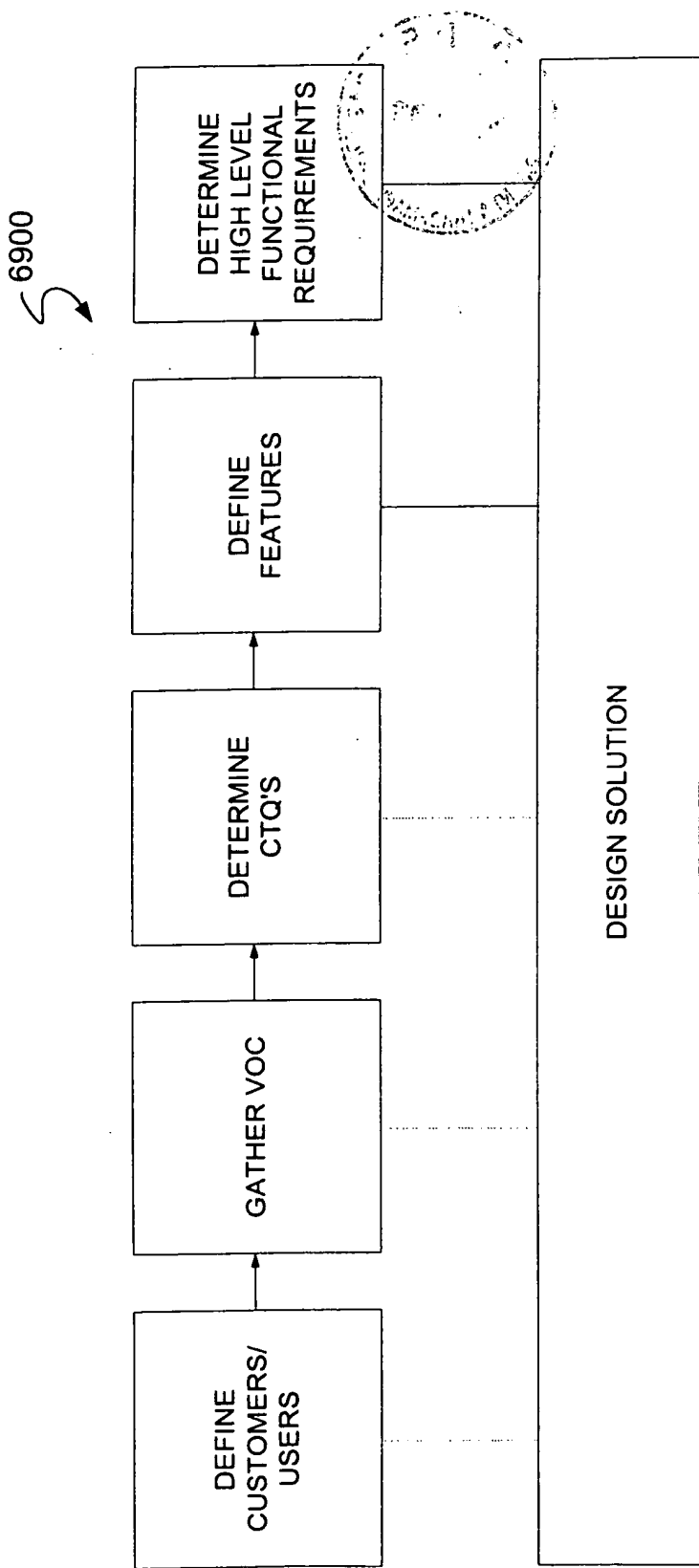


FIG. 69

FIG. 70

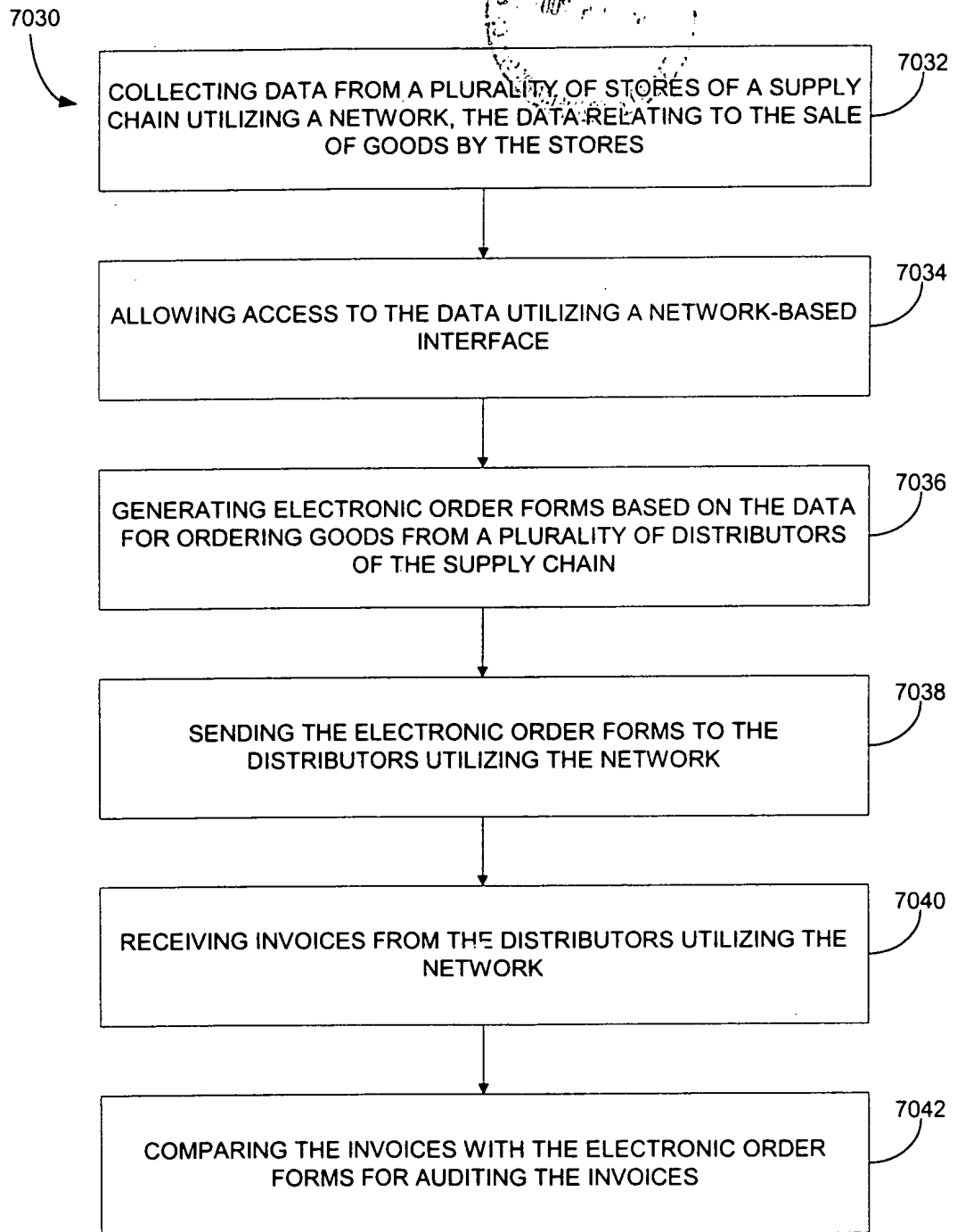


FIG. 70

0946922-070604

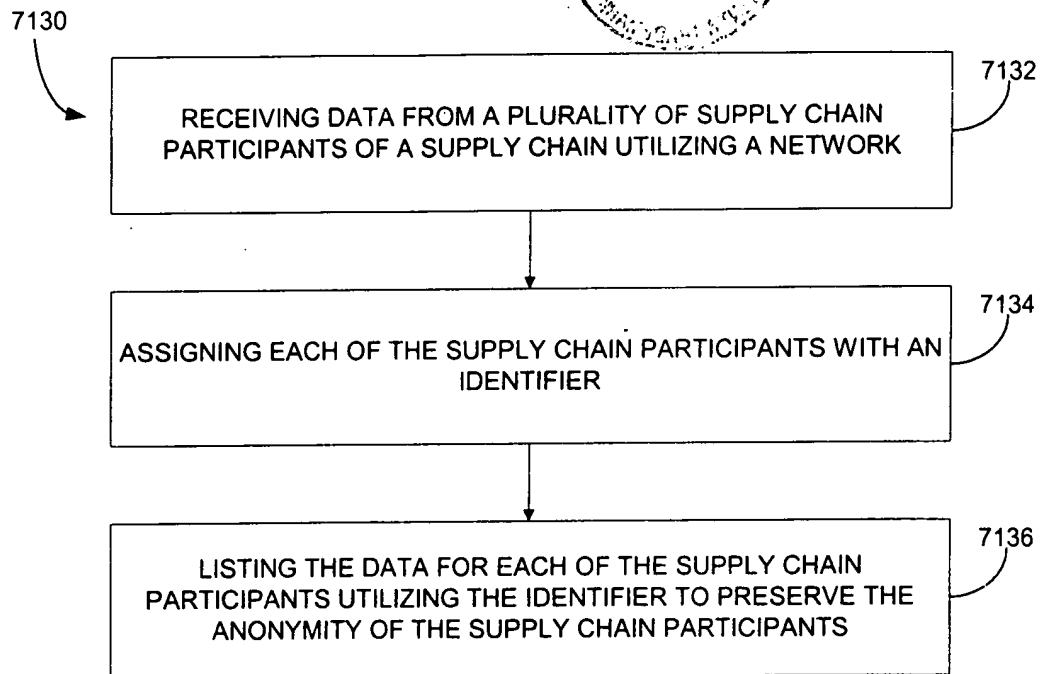


FIG. 71

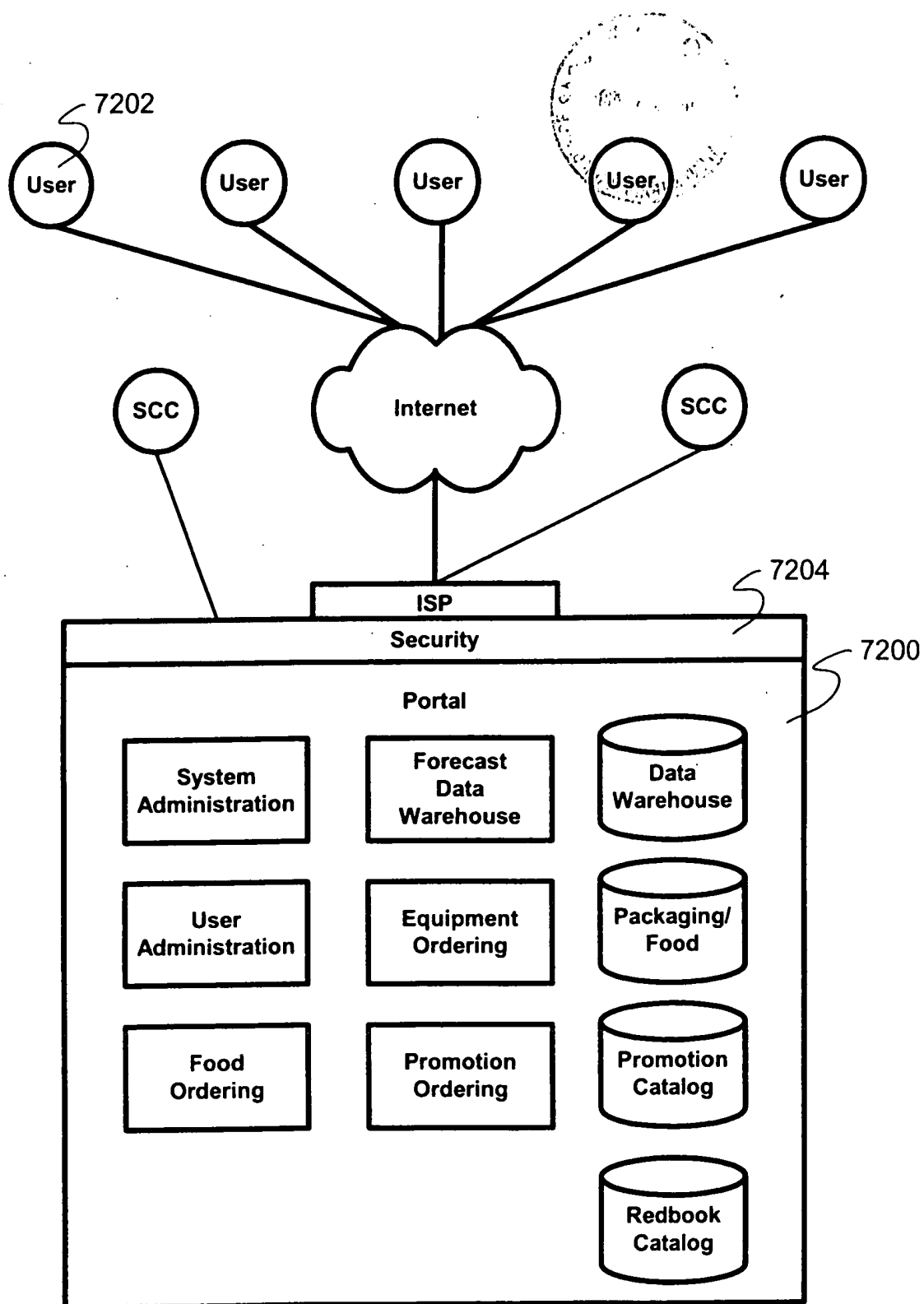


FIG. 72

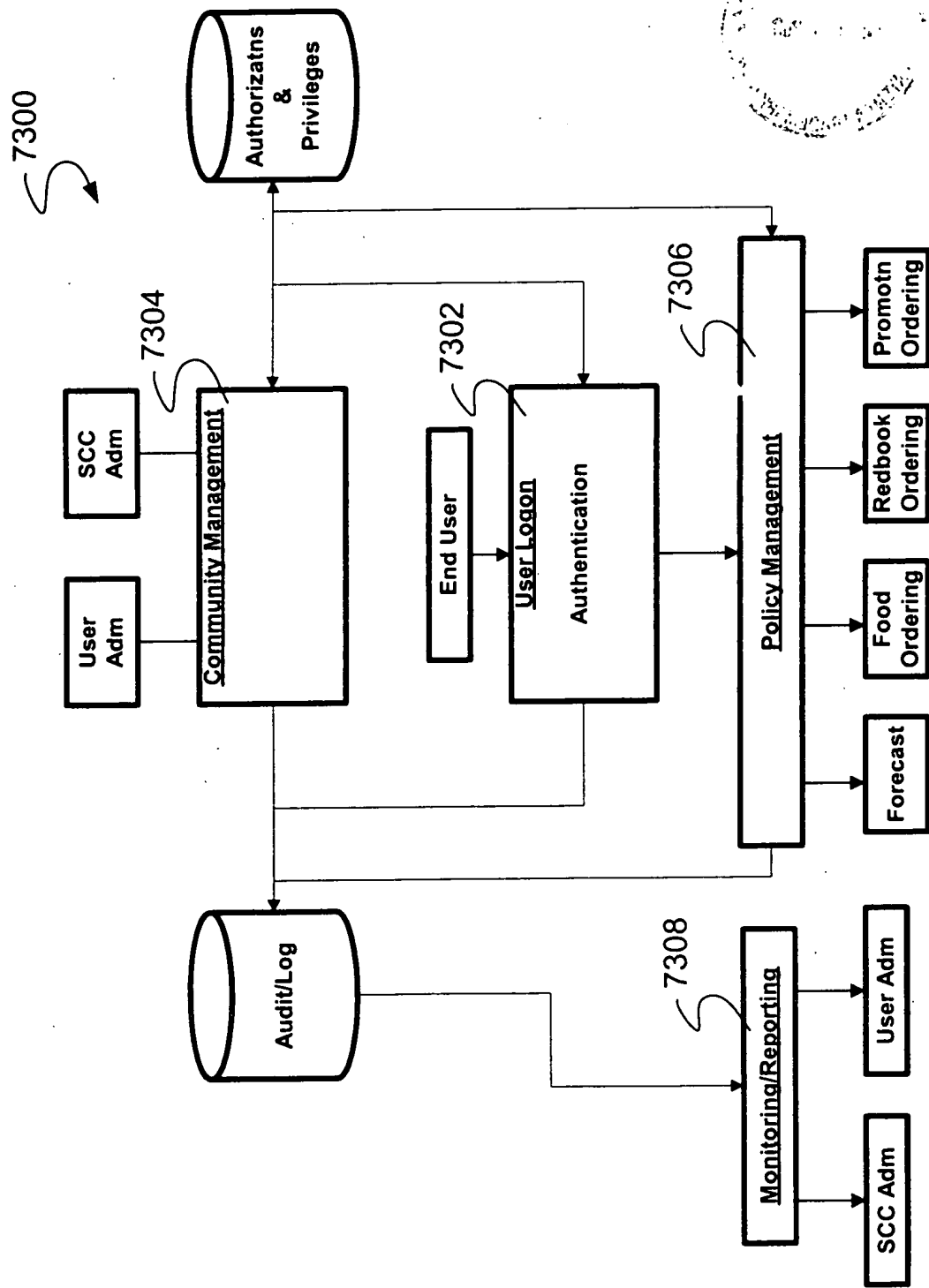


FIG. 73

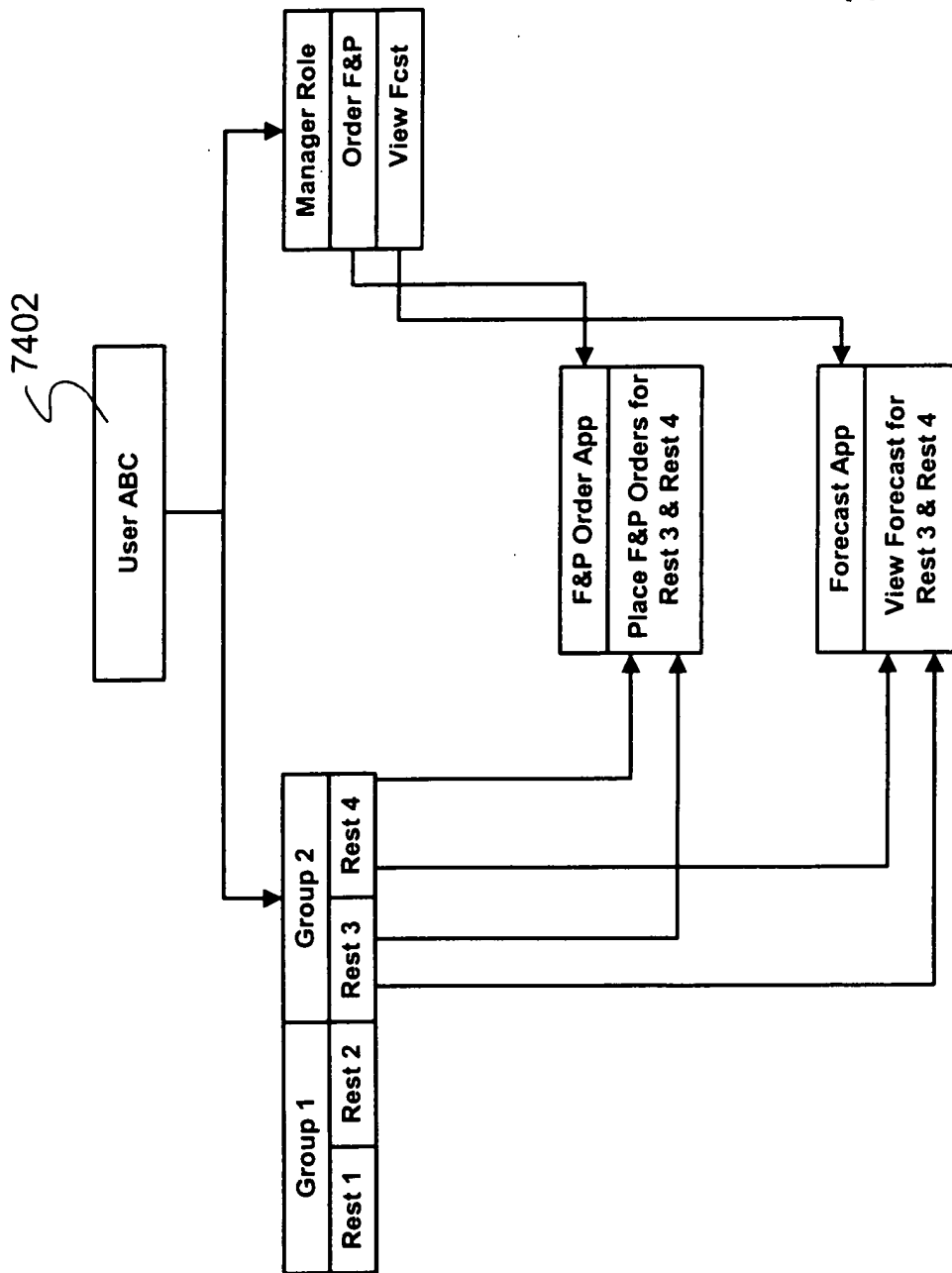


FIG. 74

FOI b7D b7C b7E b7F b7G b7H b7I b7J b7K b7L b7M b7N b7O b7P b7Q b7R b7S b7T b7U b7V b7W b7X b7Y b7Z

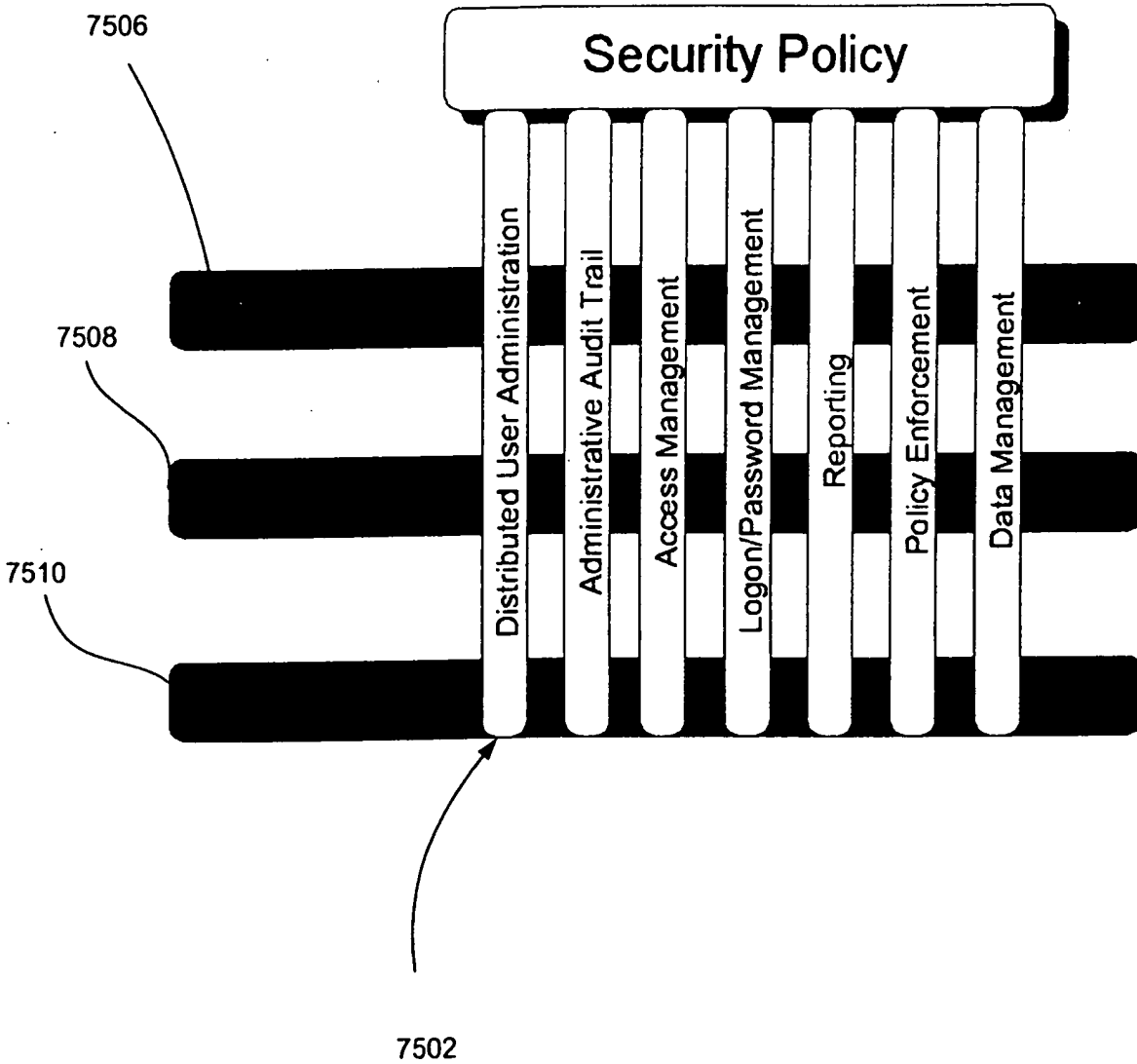


Fig. 75

09816923-070601

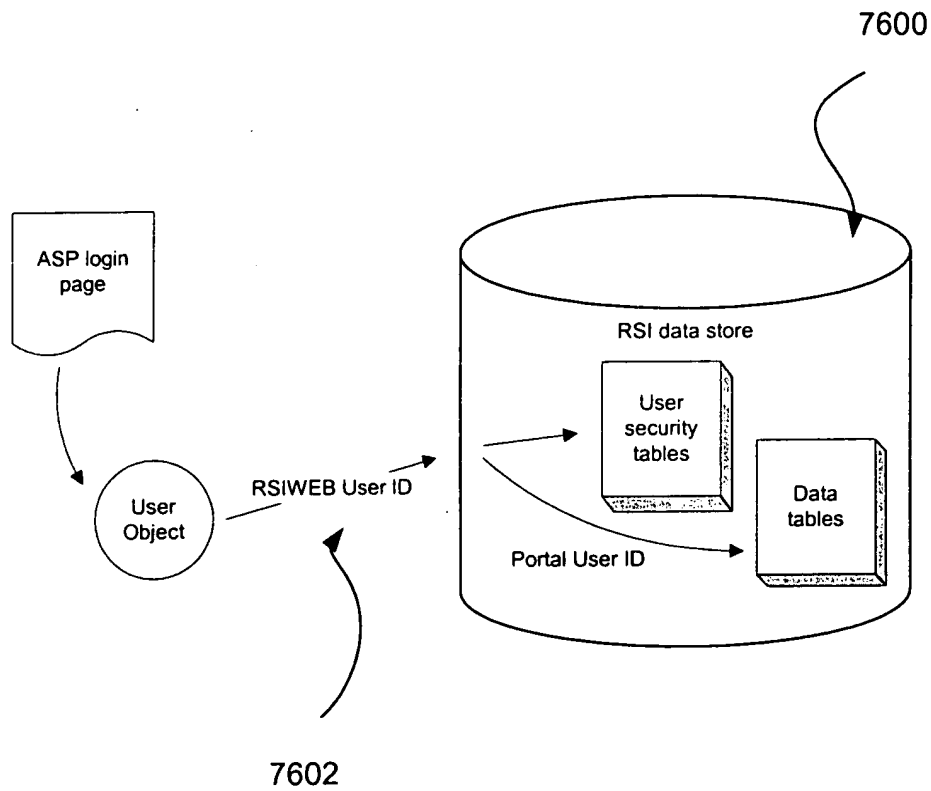


Fig. 76

09816923.070601

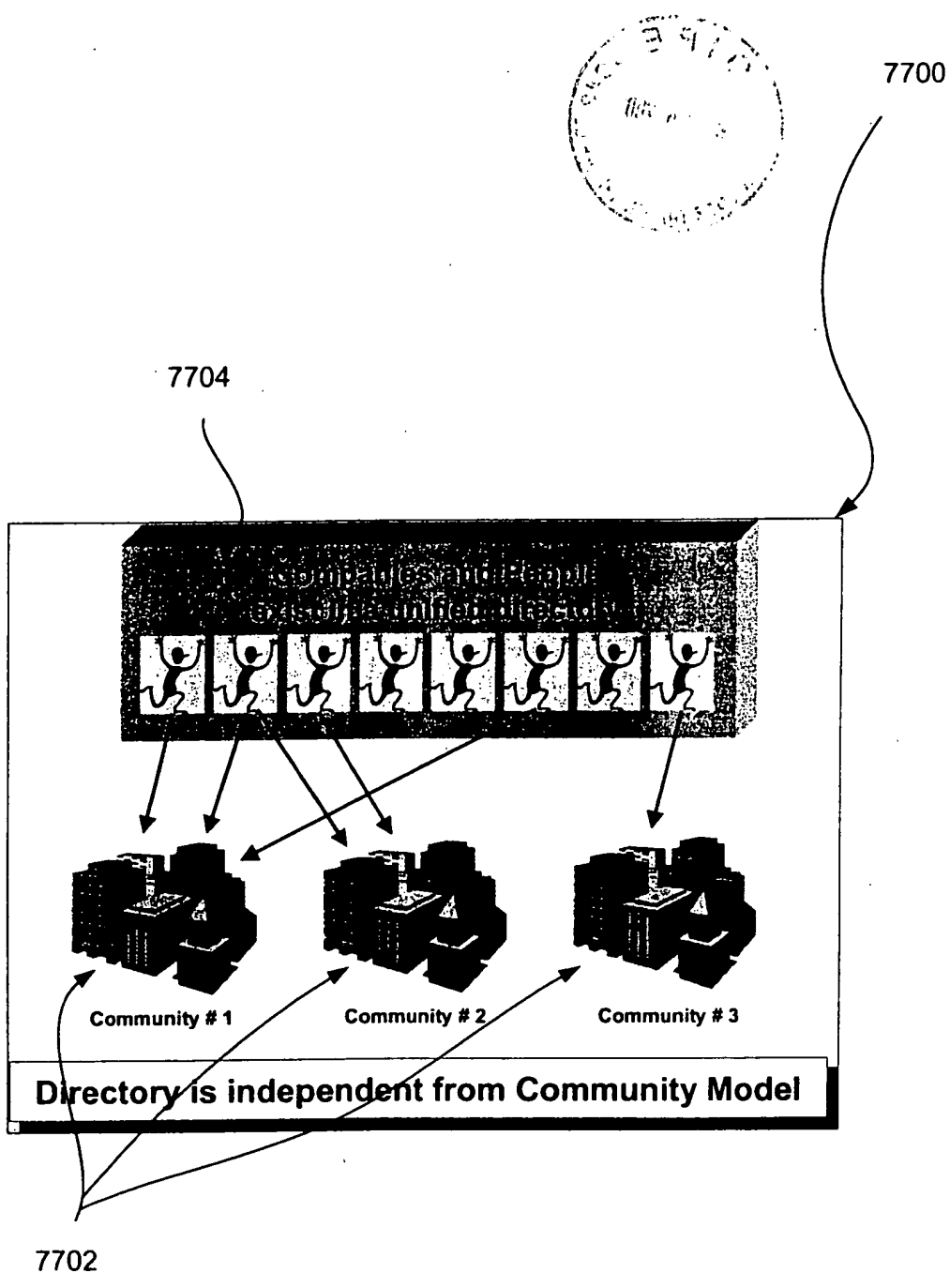


Fig. 77

09616922-070604

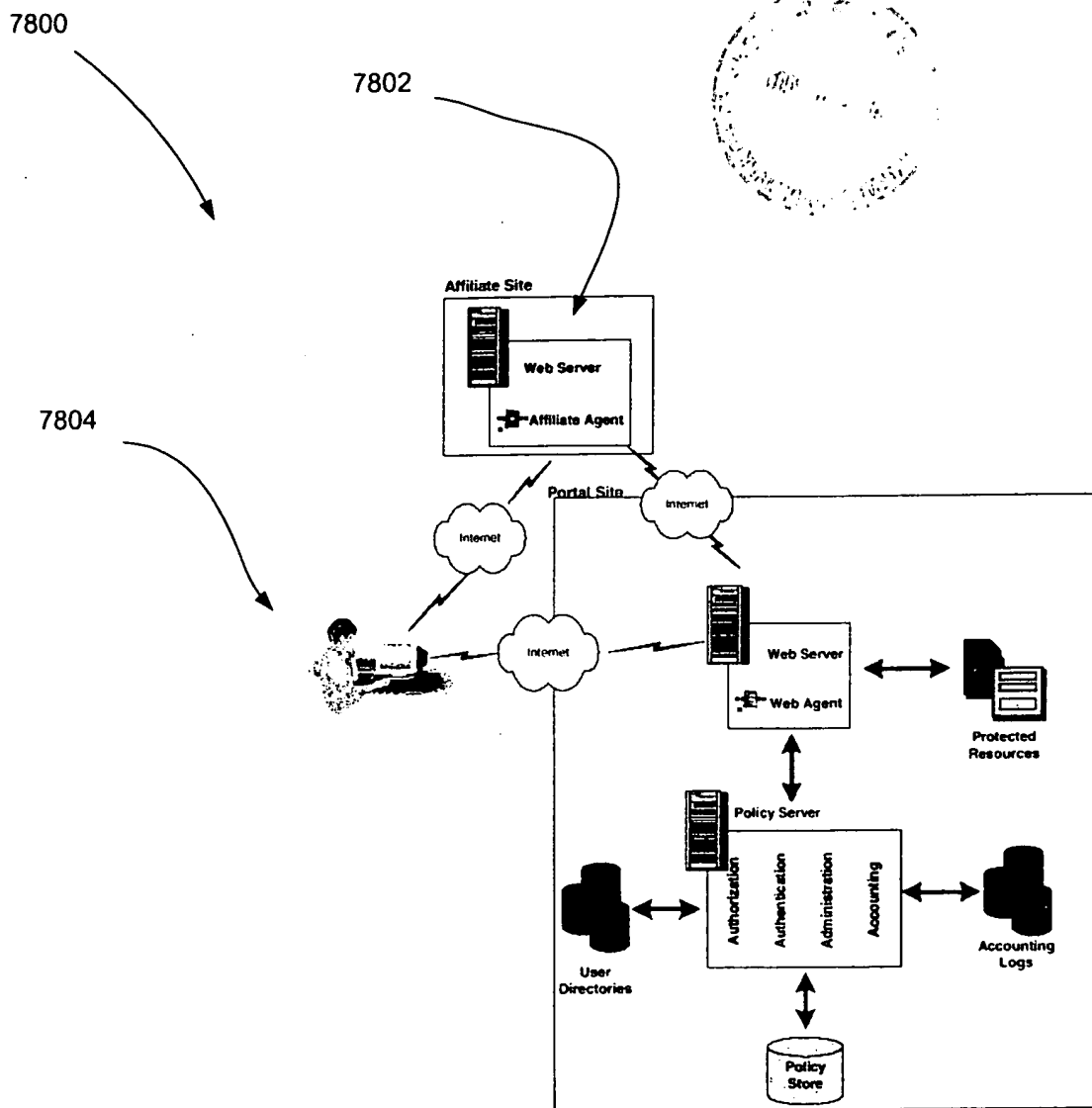


Fig. 78

7900

7902

Policy-Based Web Security Model

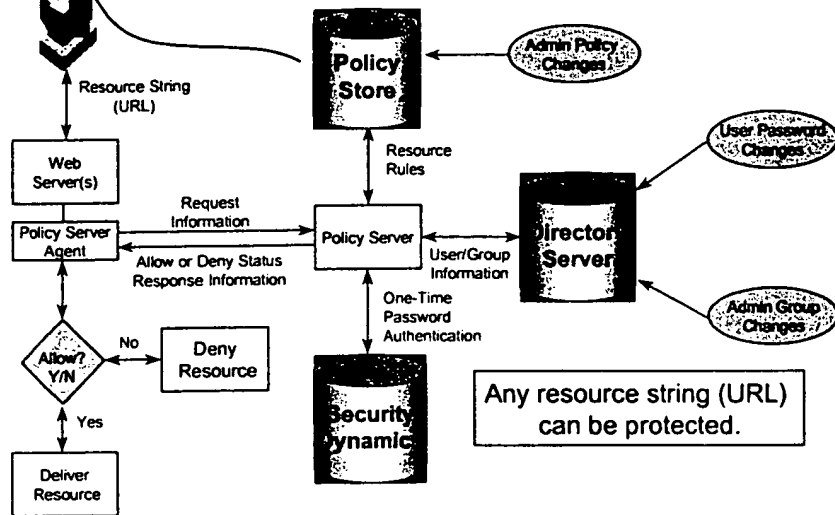


Fig. 79

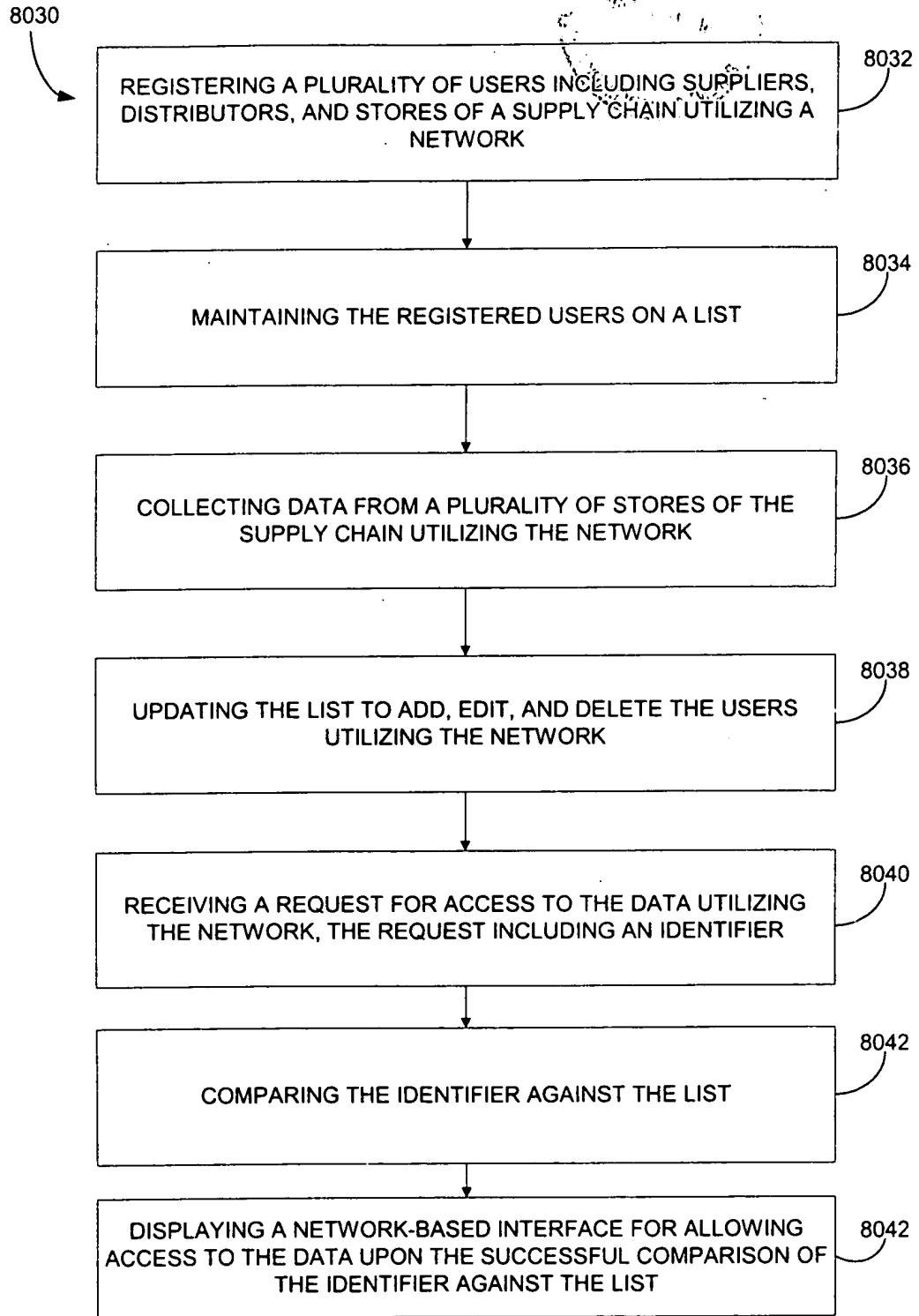


FIG. 80

0046923-070504

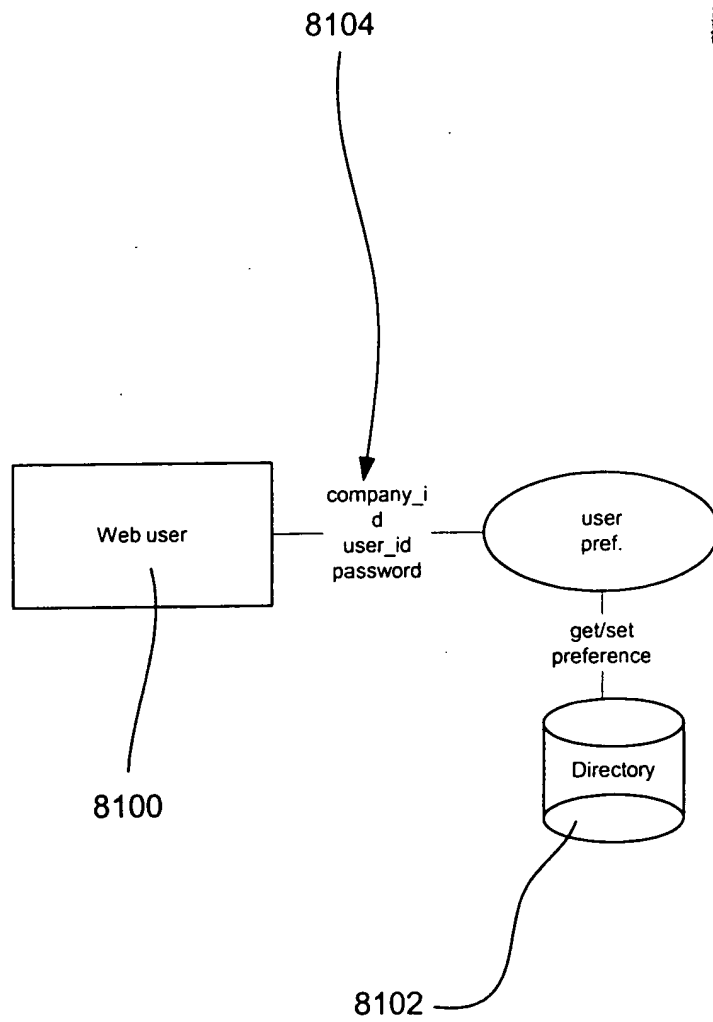


Fig. 81

00016922.070604

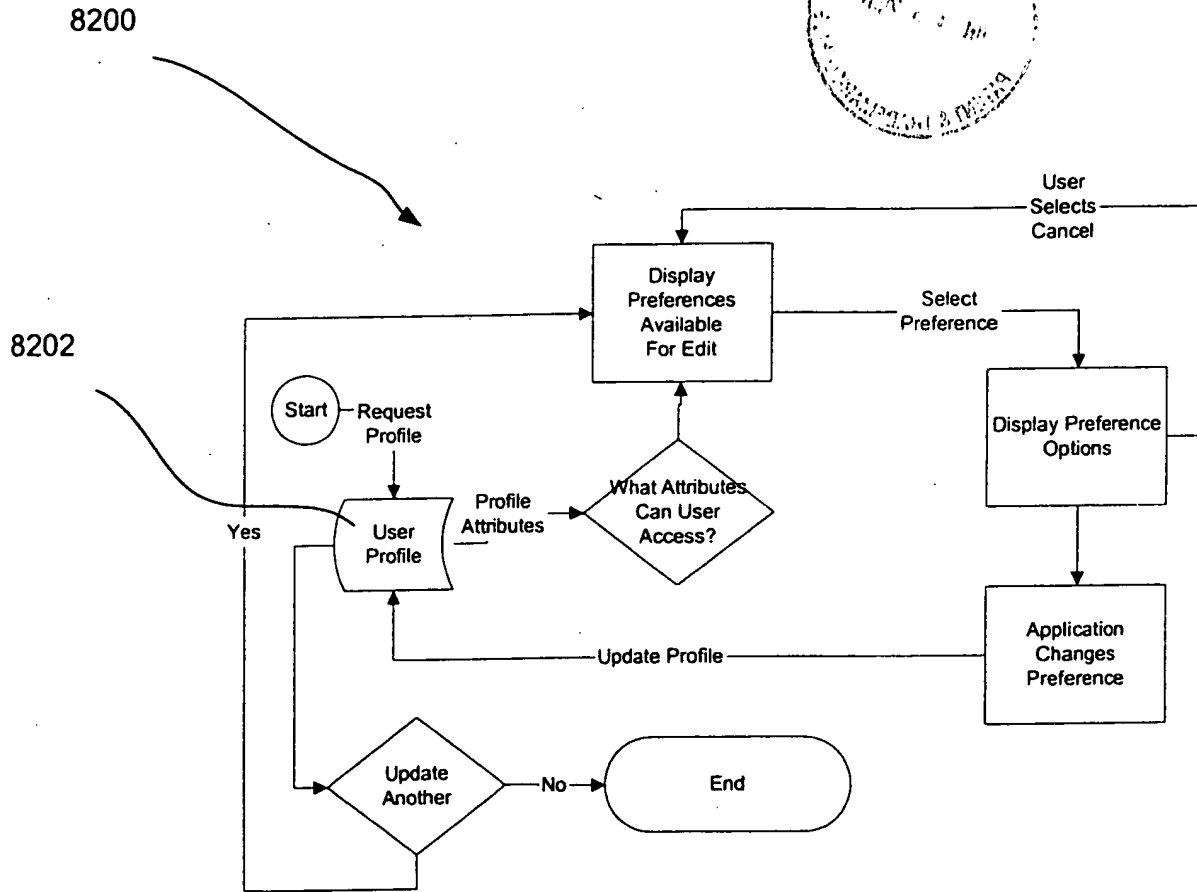


Fig. 82

09816922-070601

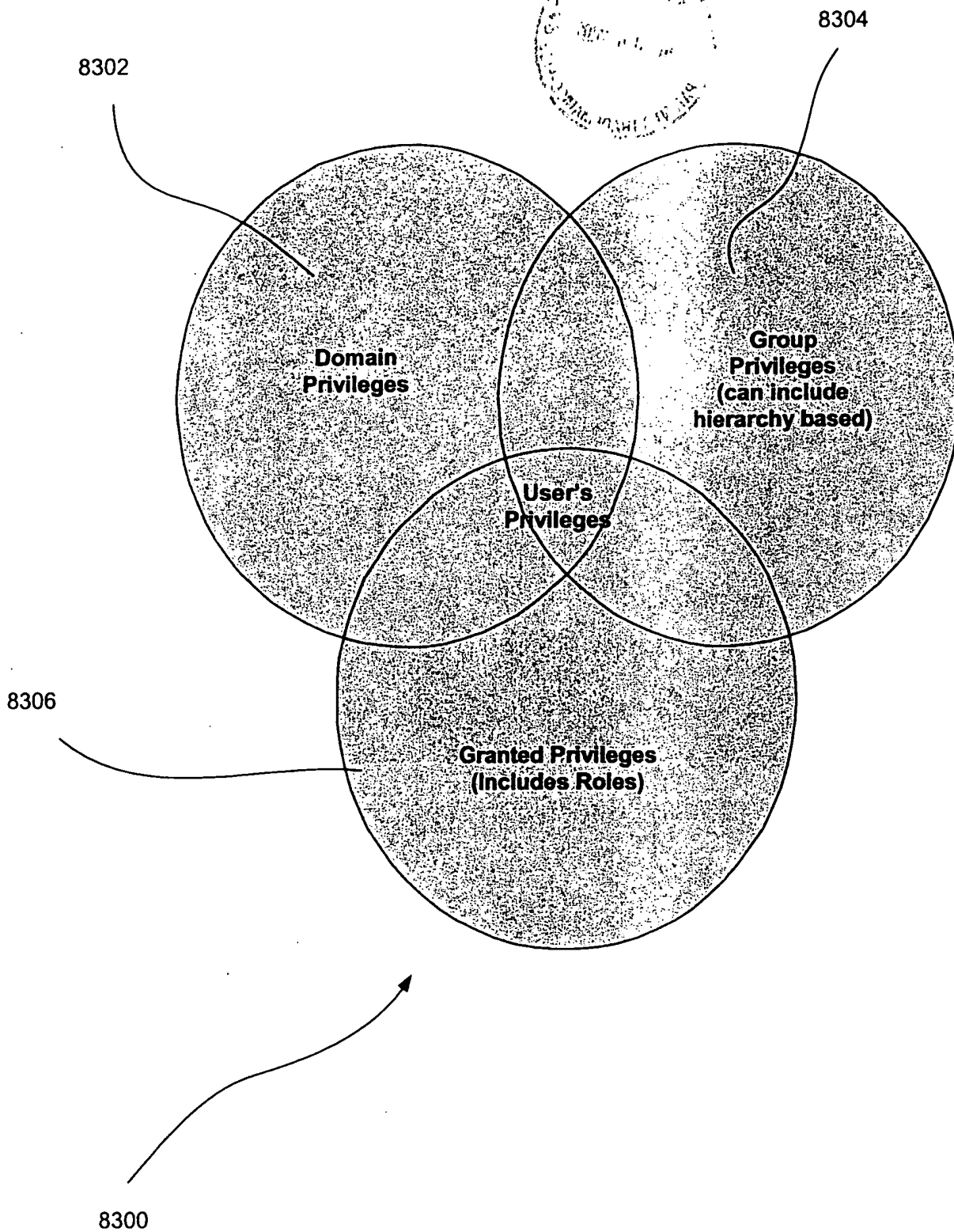


Fig. 83

0916522-070604

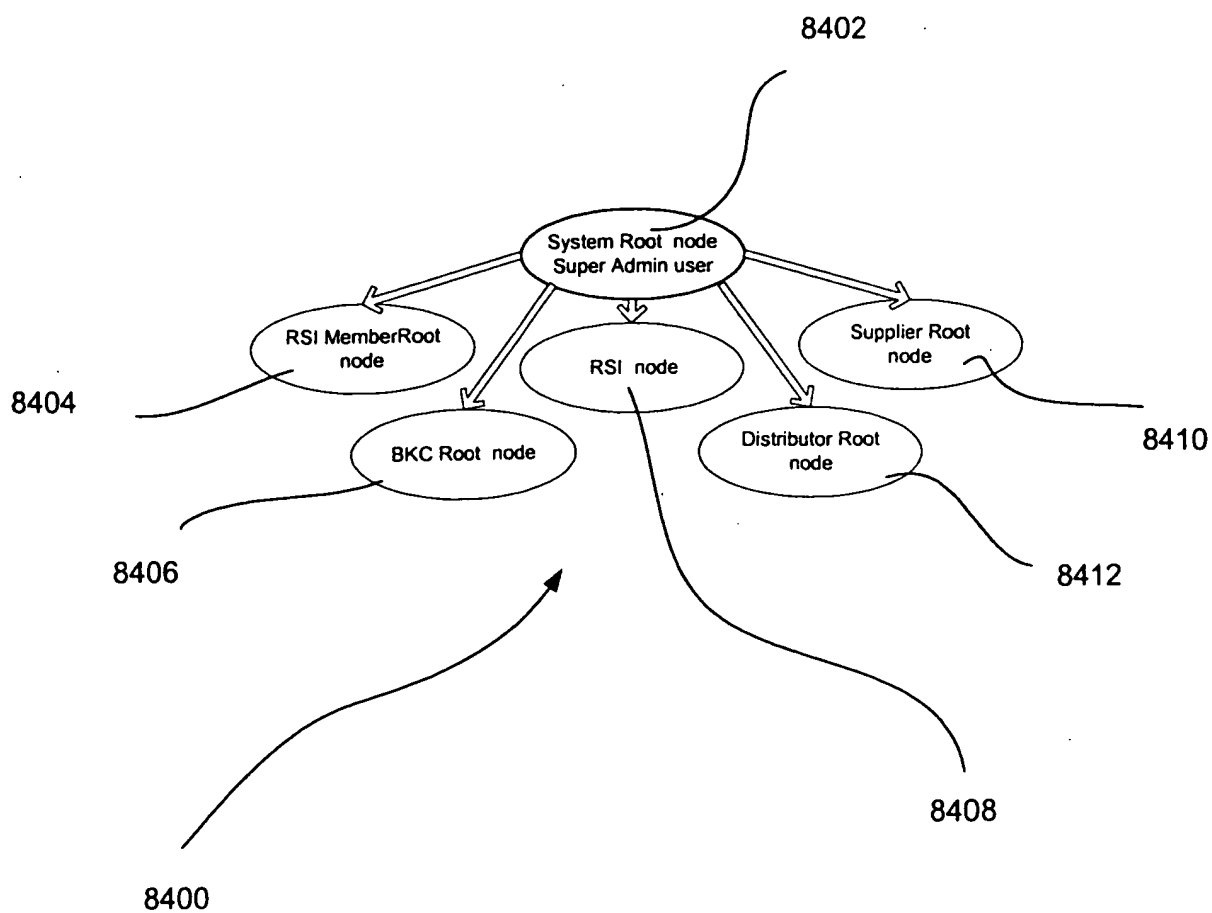


Fig. 84

090416923-070601

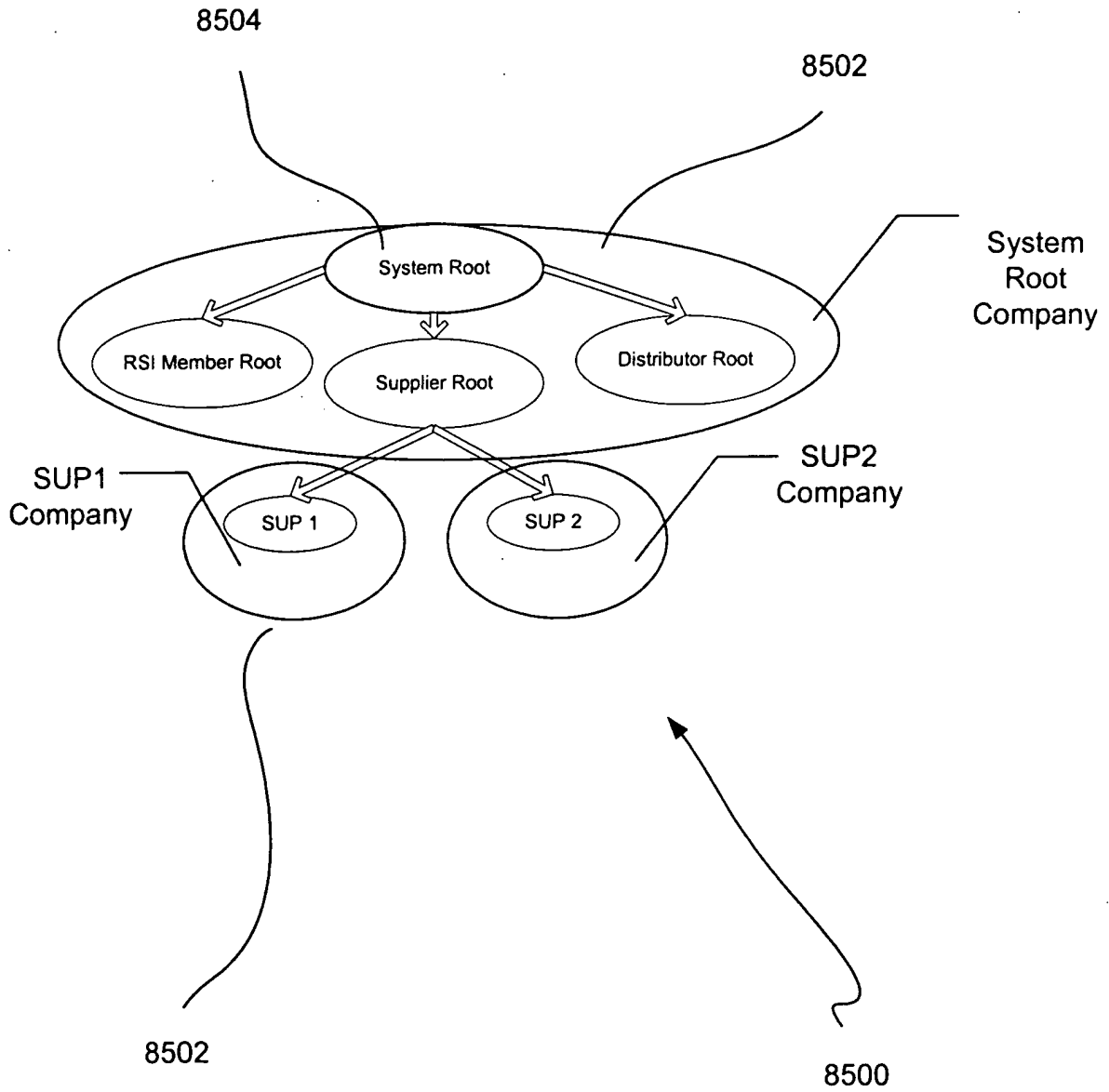


Fig. 85

8600

8602

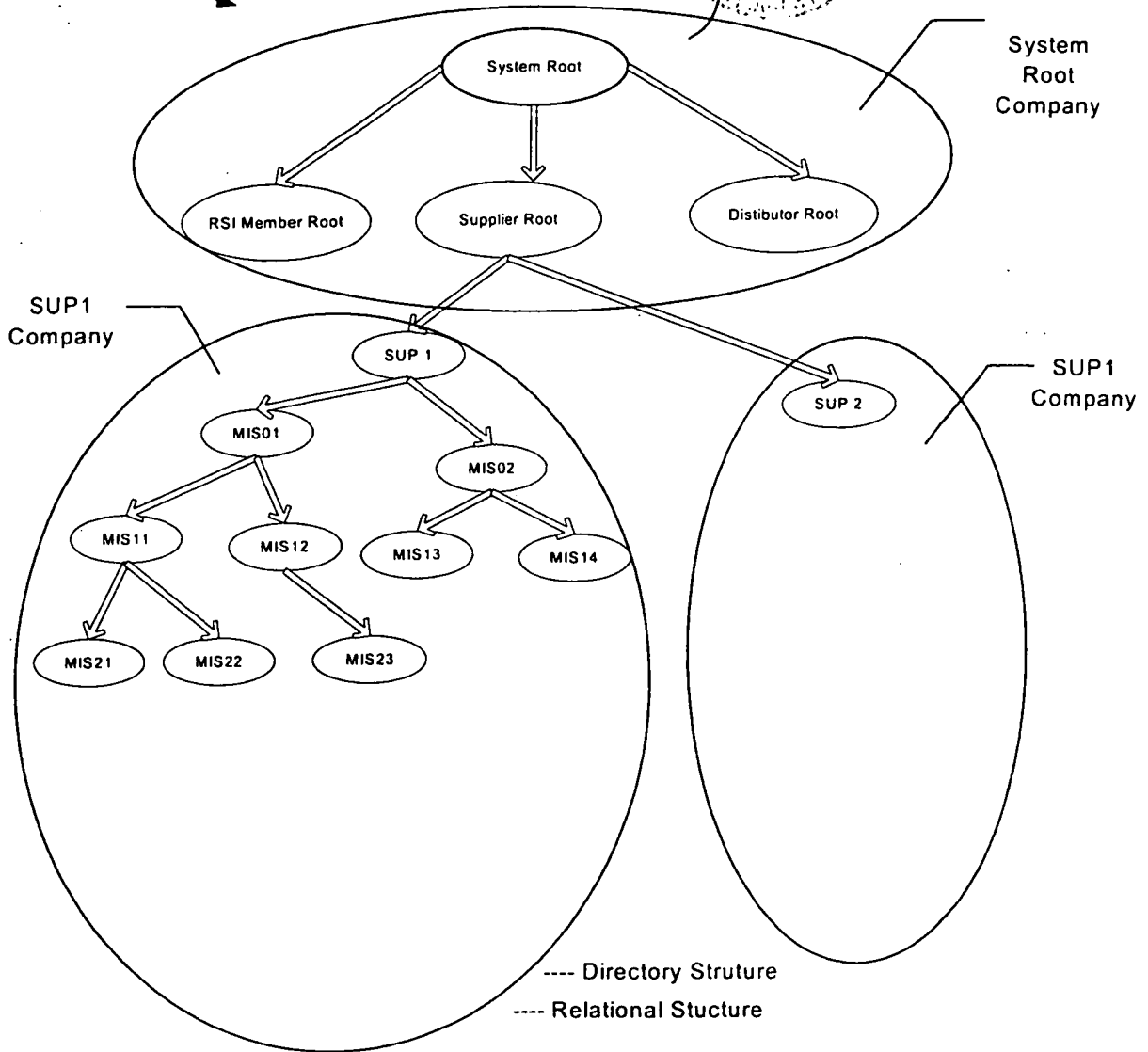


Fig. 86

8700

Group Hierarchy Management: Data Flow

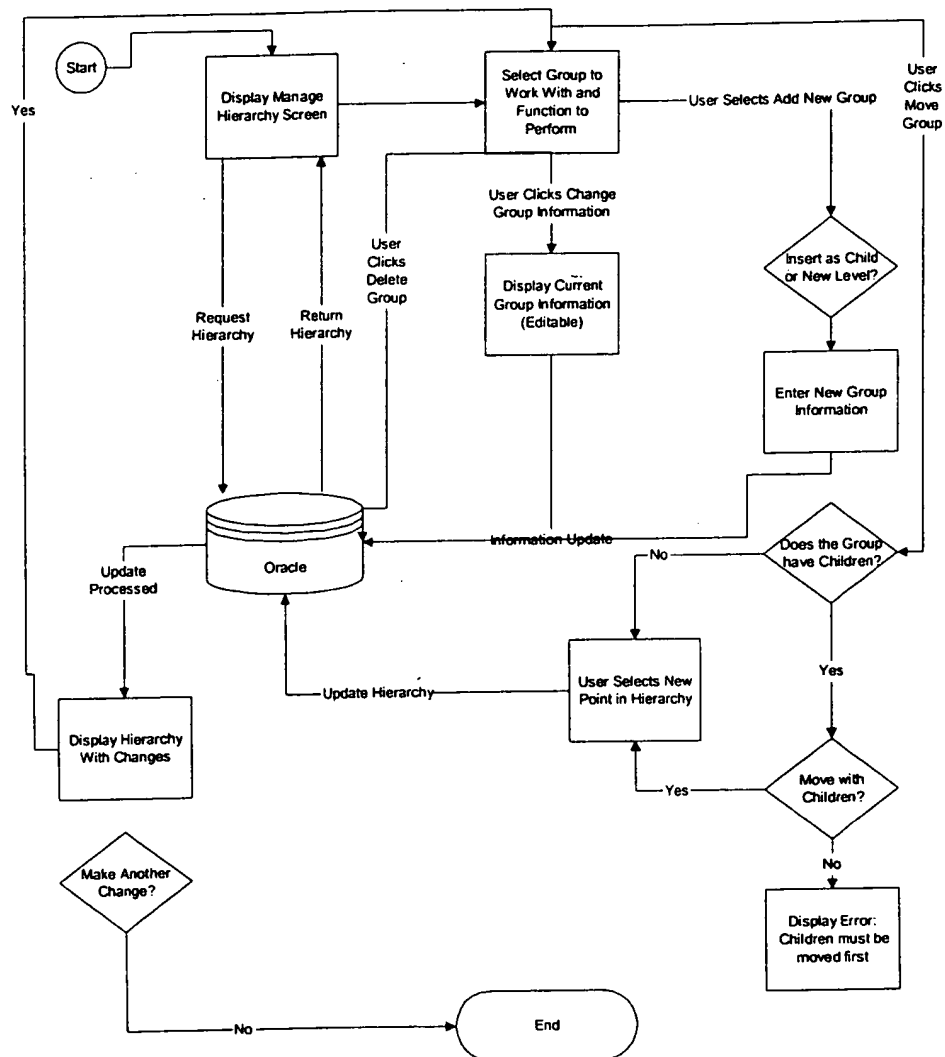


Fig. 87

09845922-070601

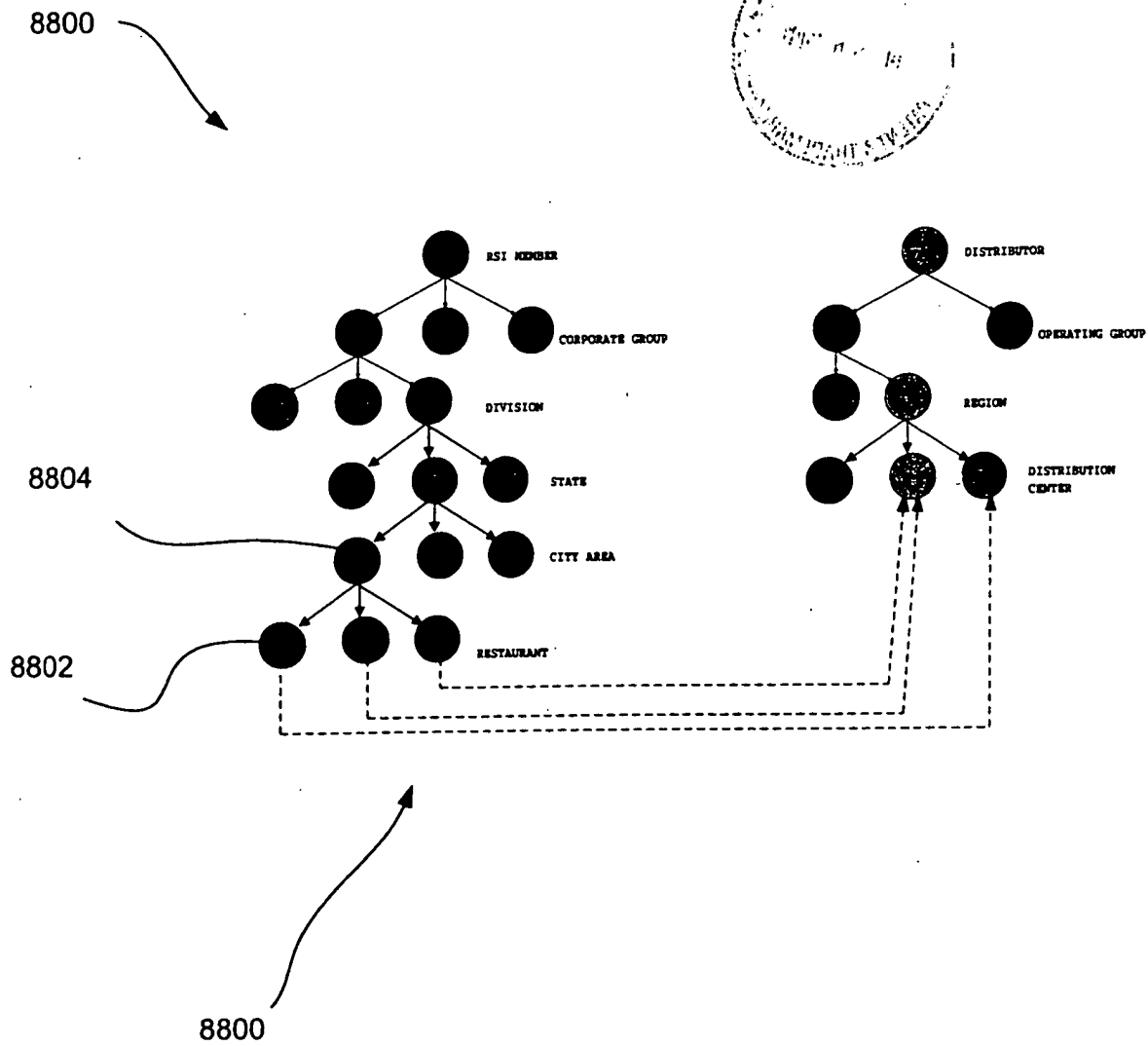


Fig. 88

09616923.070604
T09020'2269T960

8902

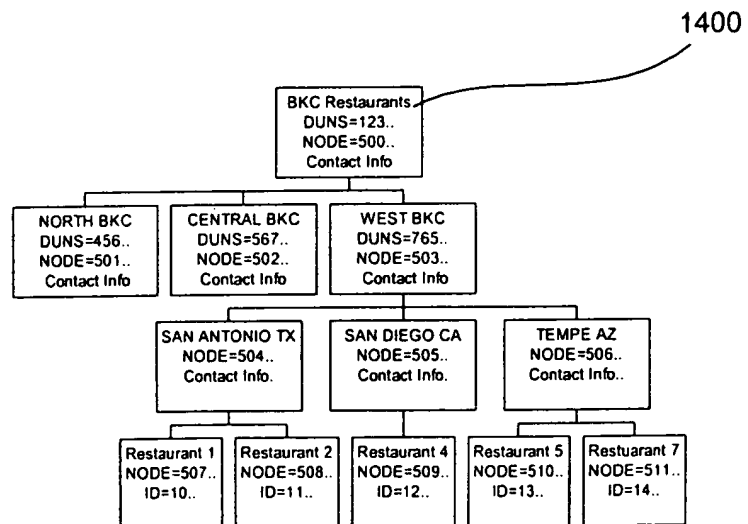


Fig. 89



9000

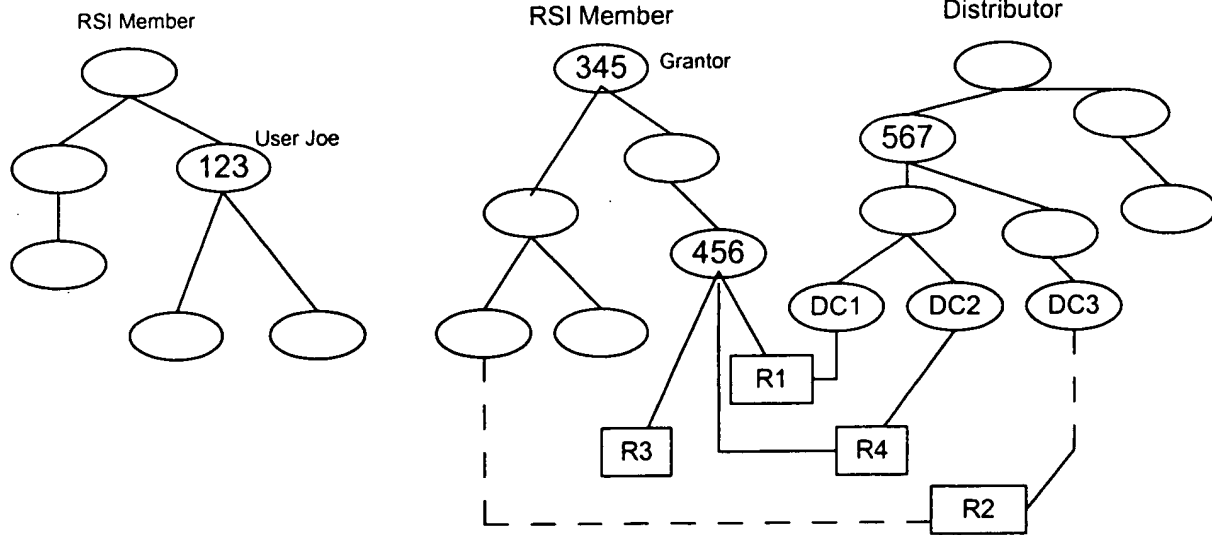


FIG. 90

00816922-070601

9100

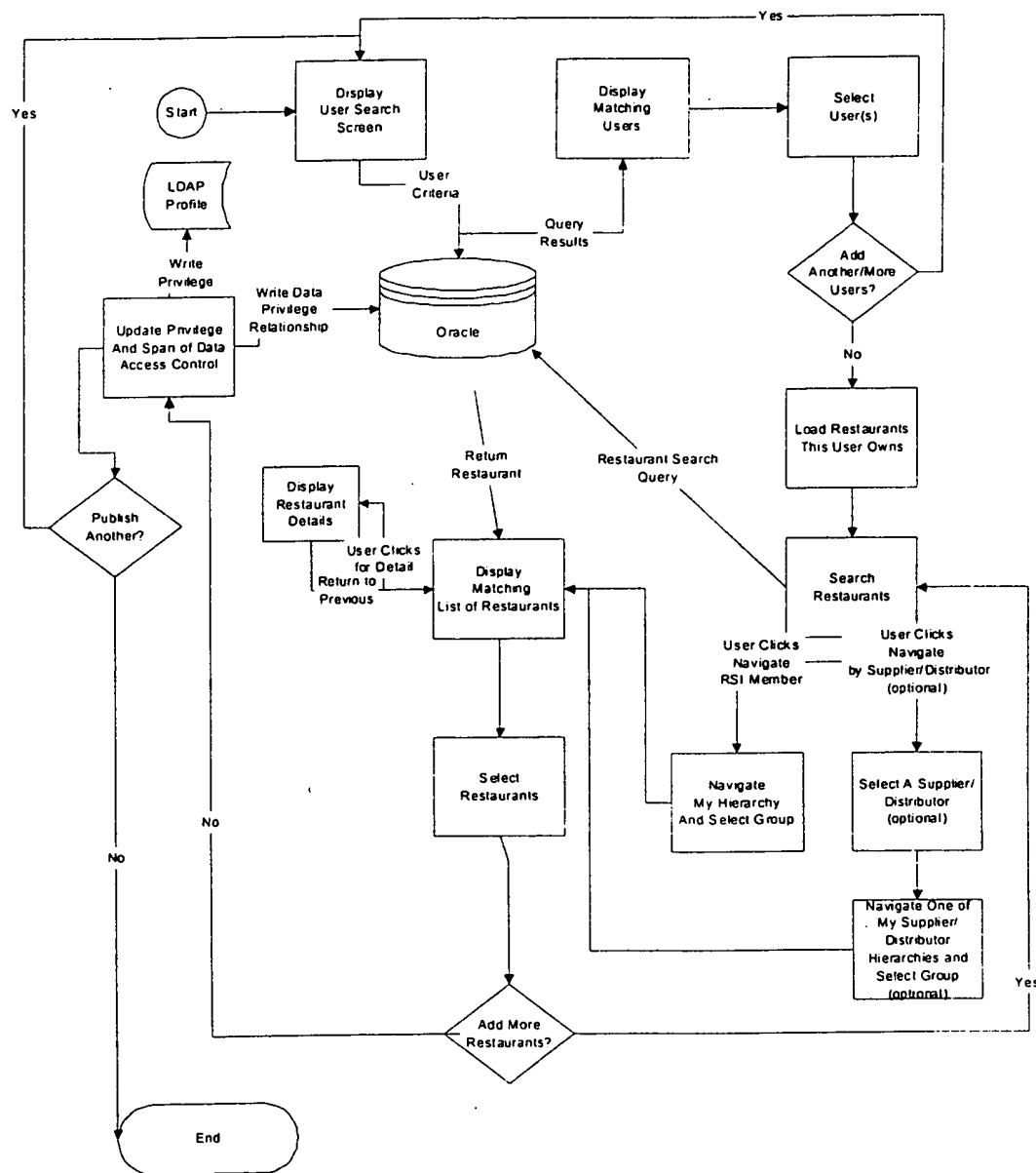


Fig. 91

FOIA b 7 - D

09816922.070604
T09020"2269T860

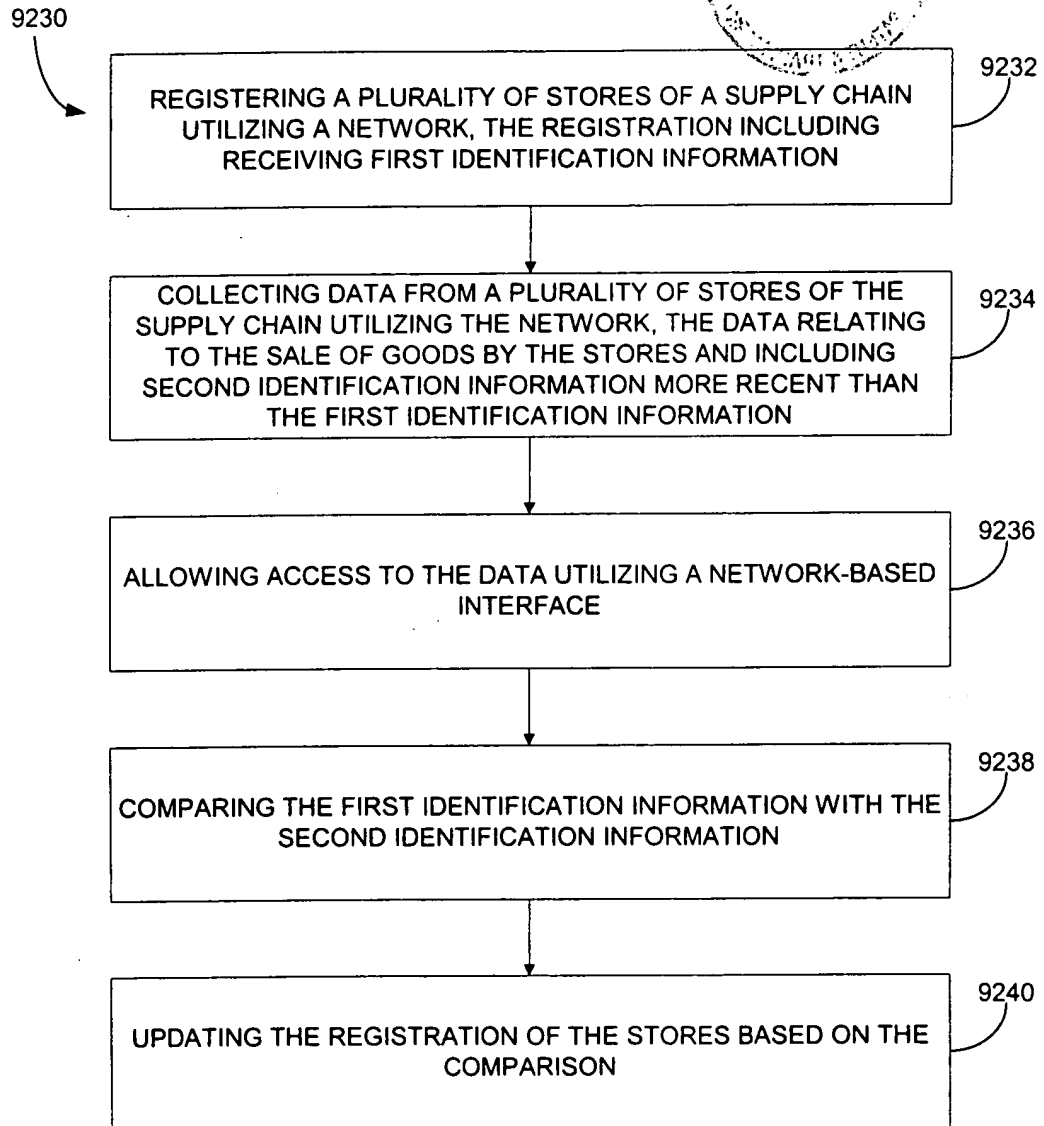


FIG. 92

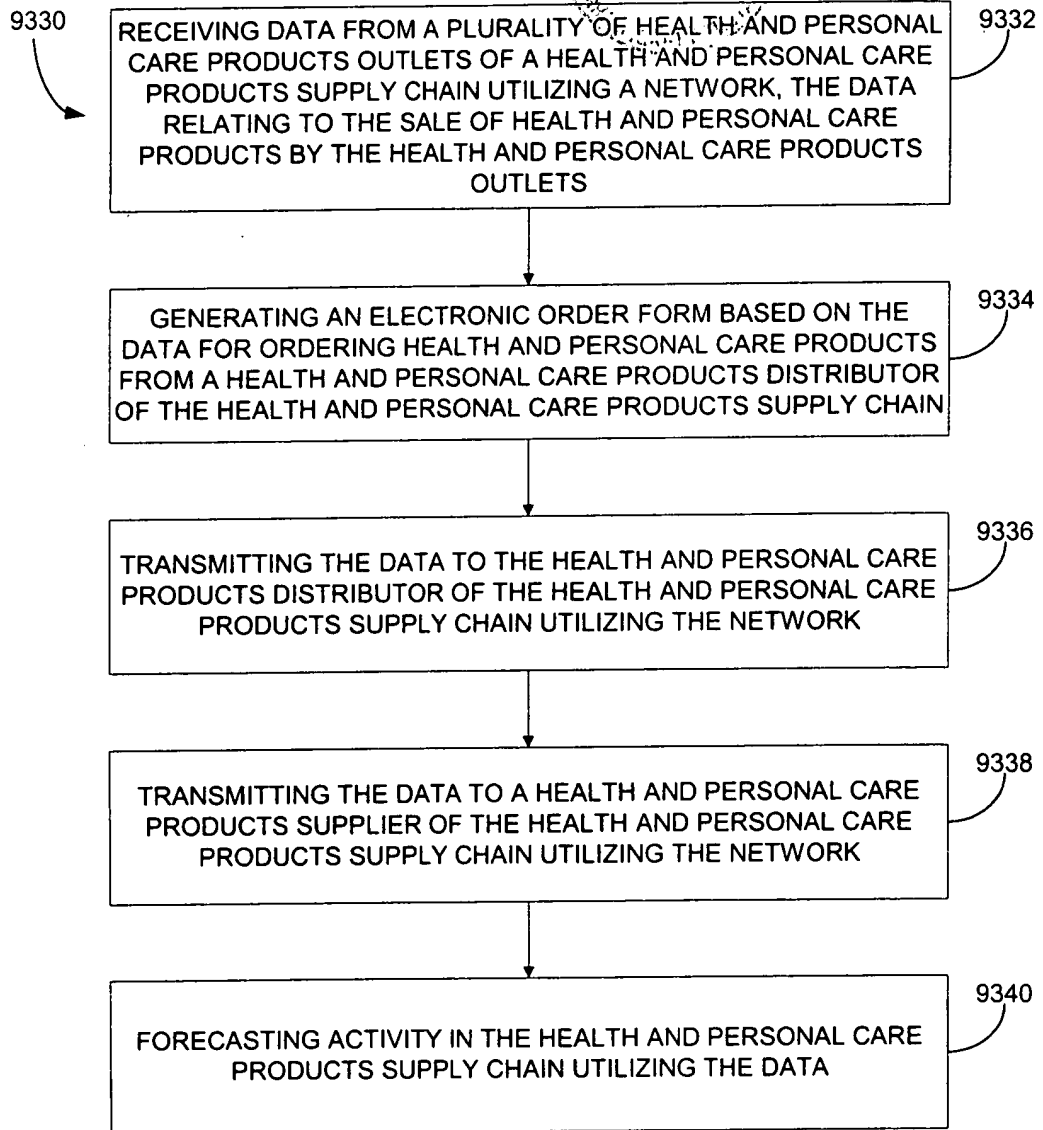


FIG. 93

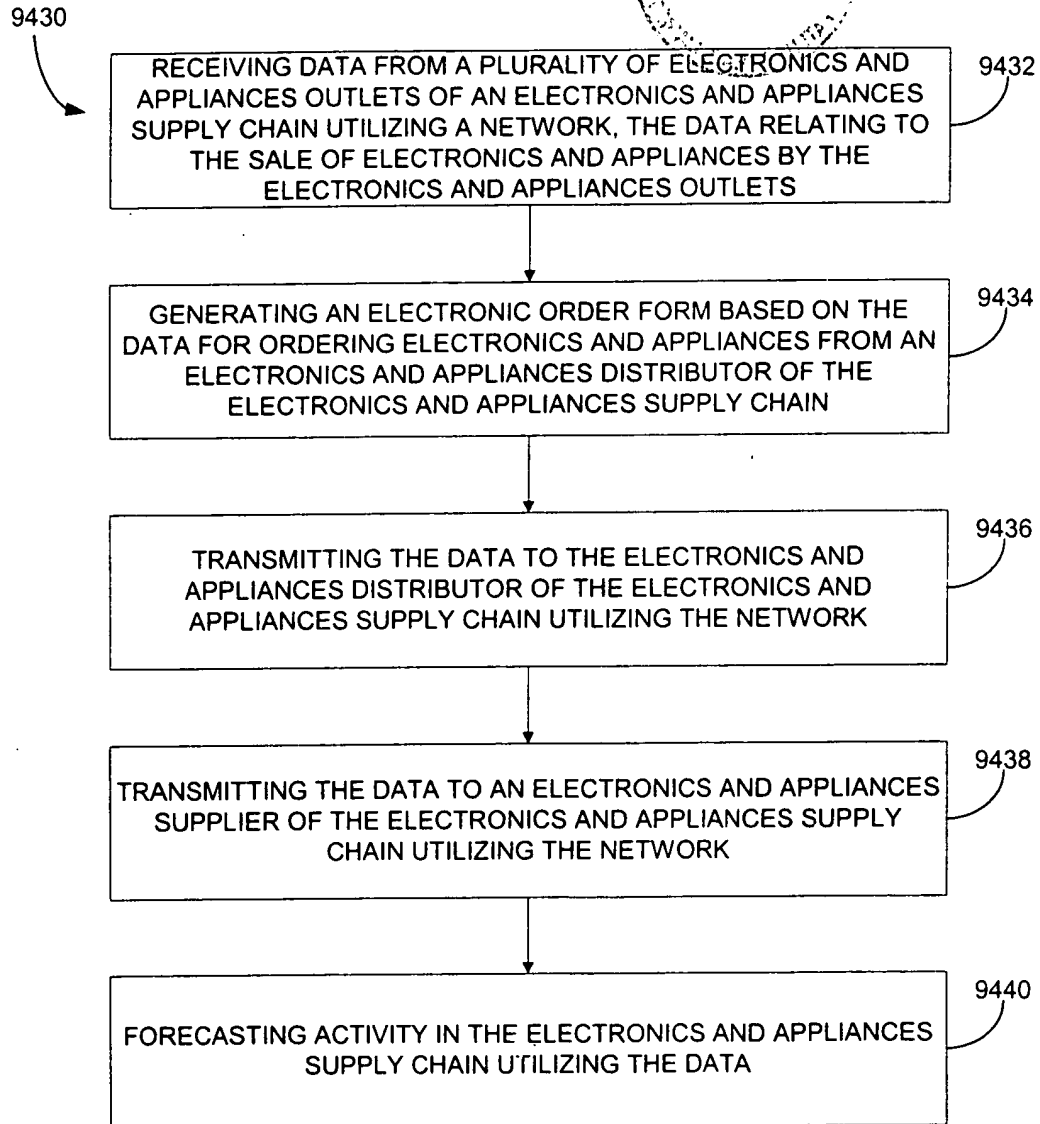


FIG. 94

FIG. 95

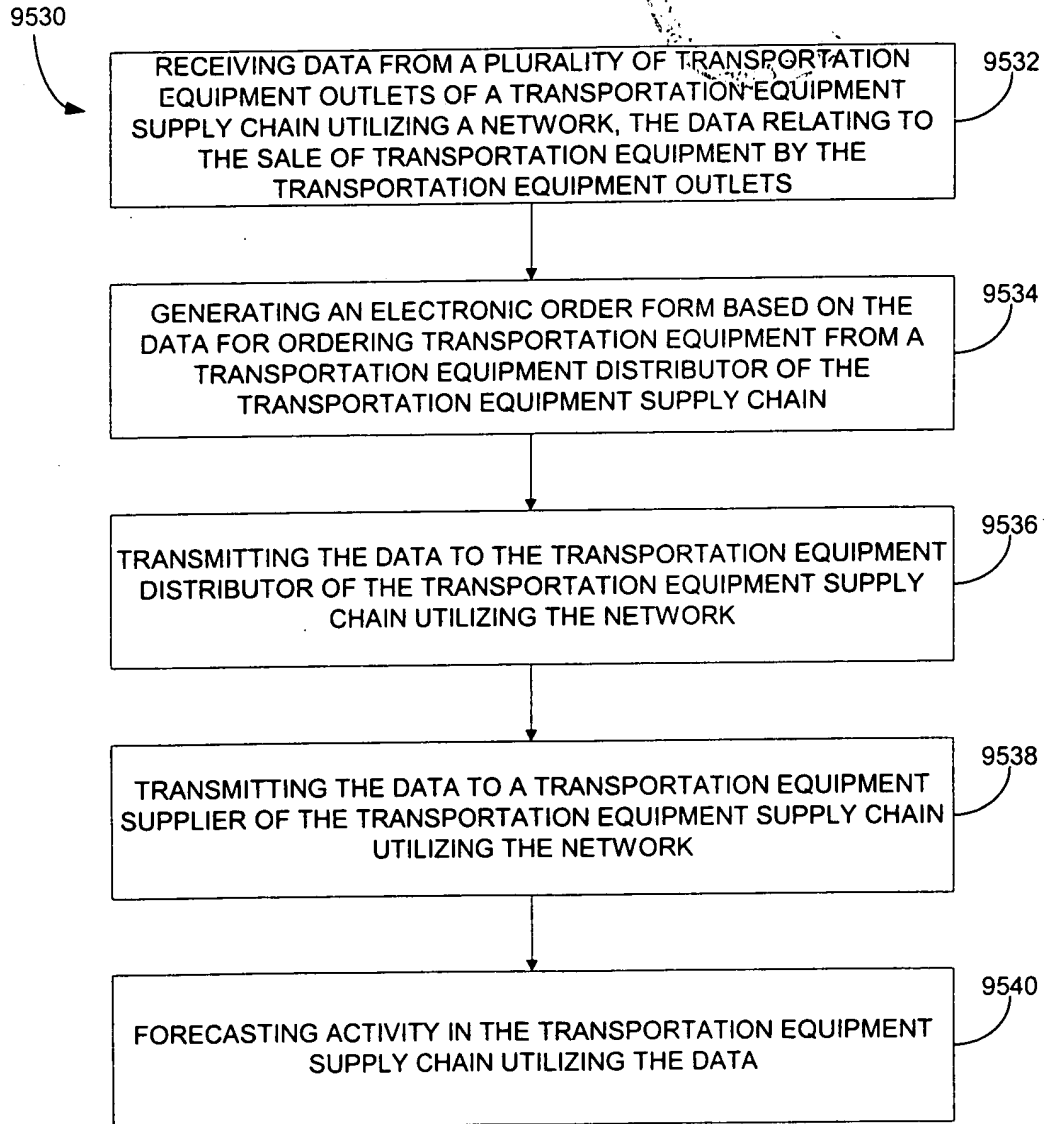


FIG. 95

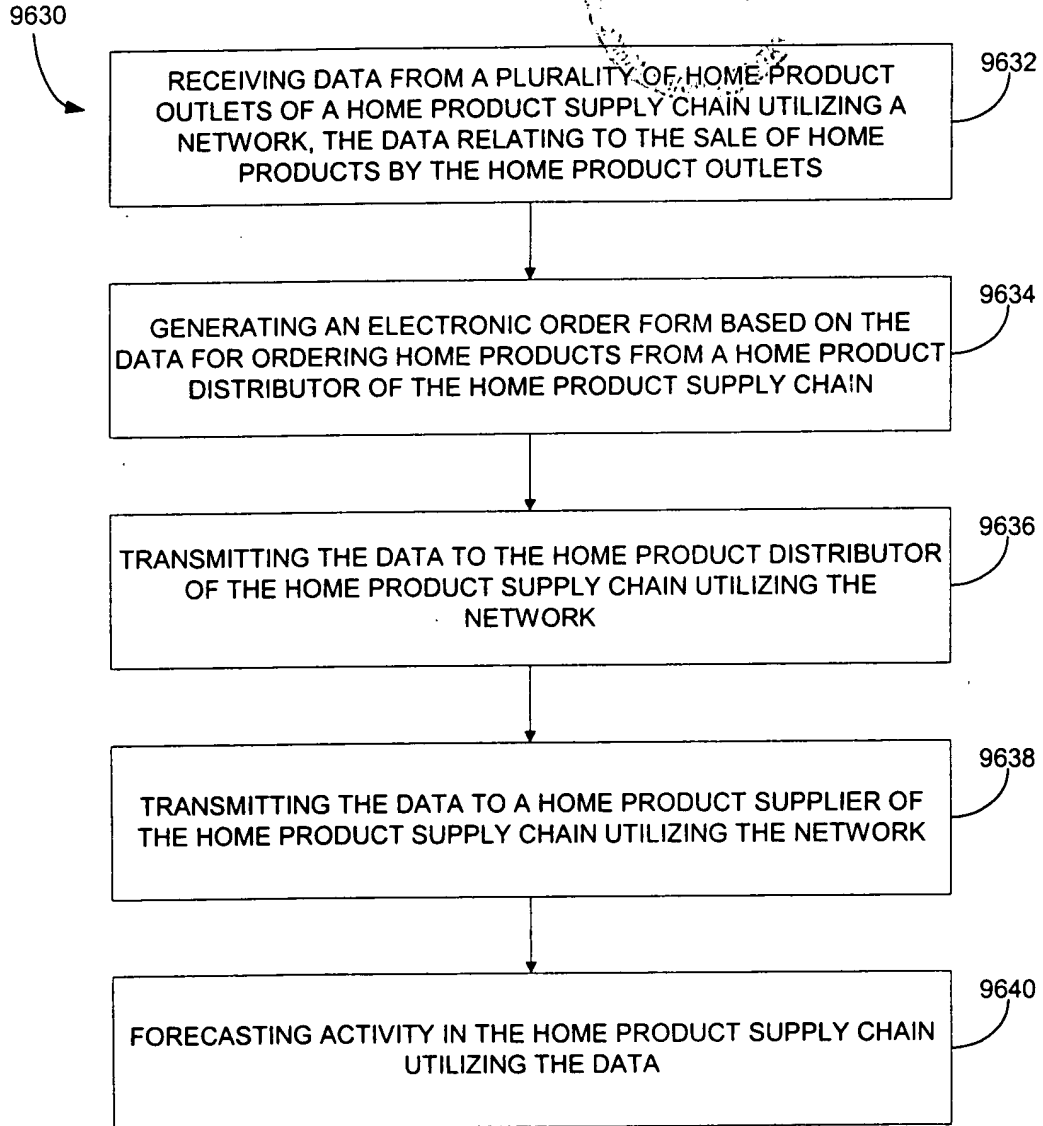


FIG. 96

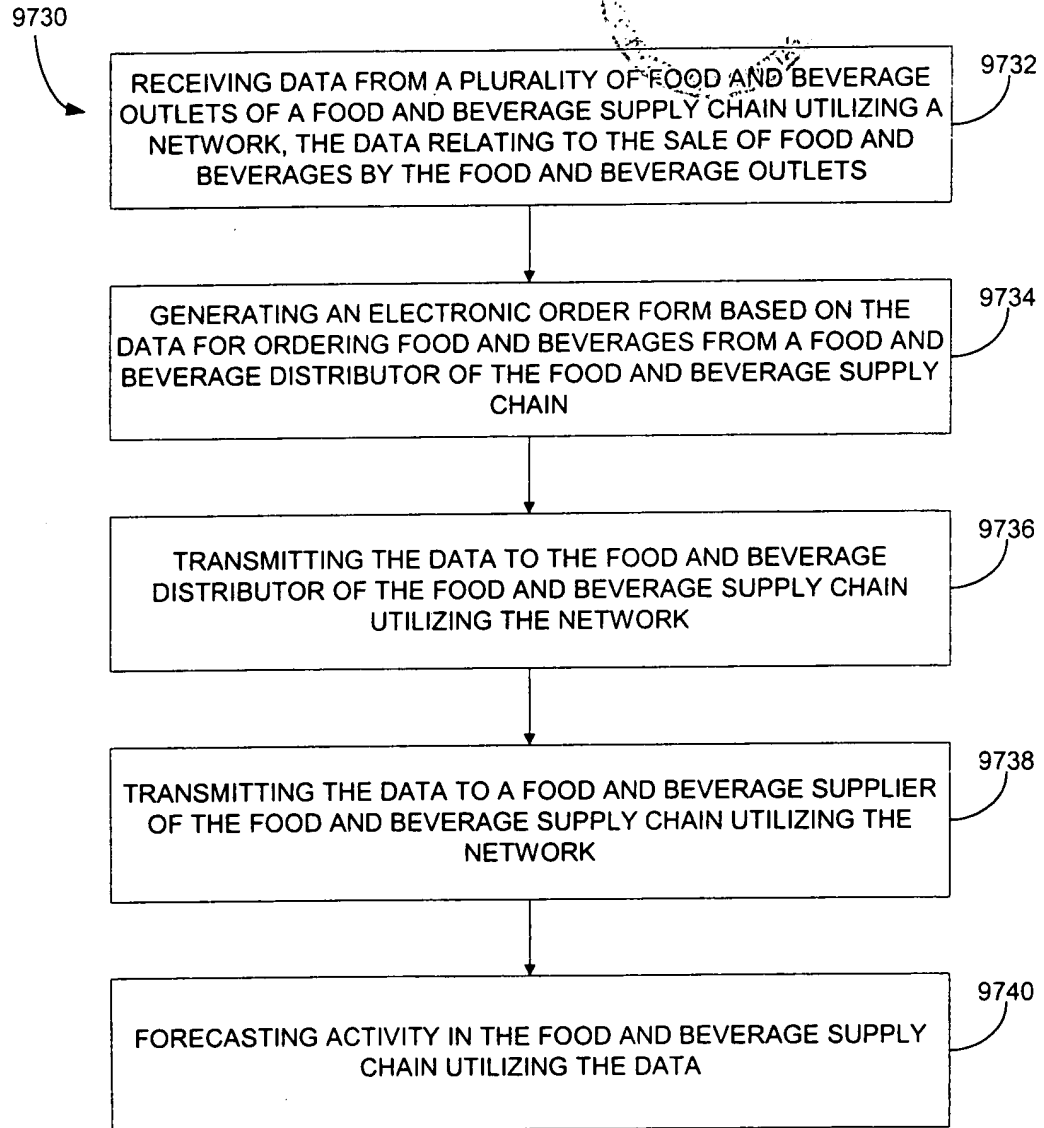


FIG. 97

09846922-070604

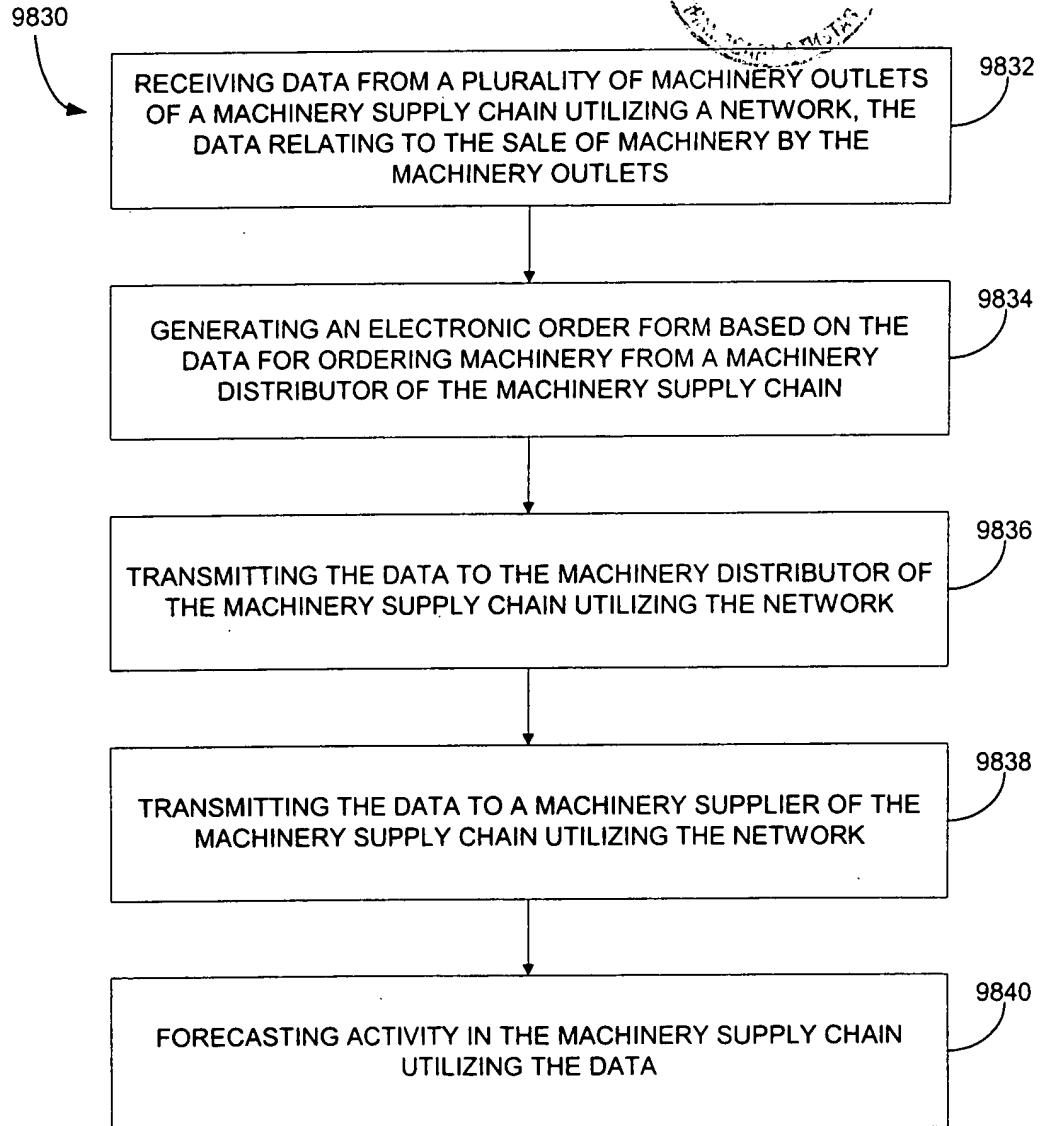


FIG. 98

FIG. 99

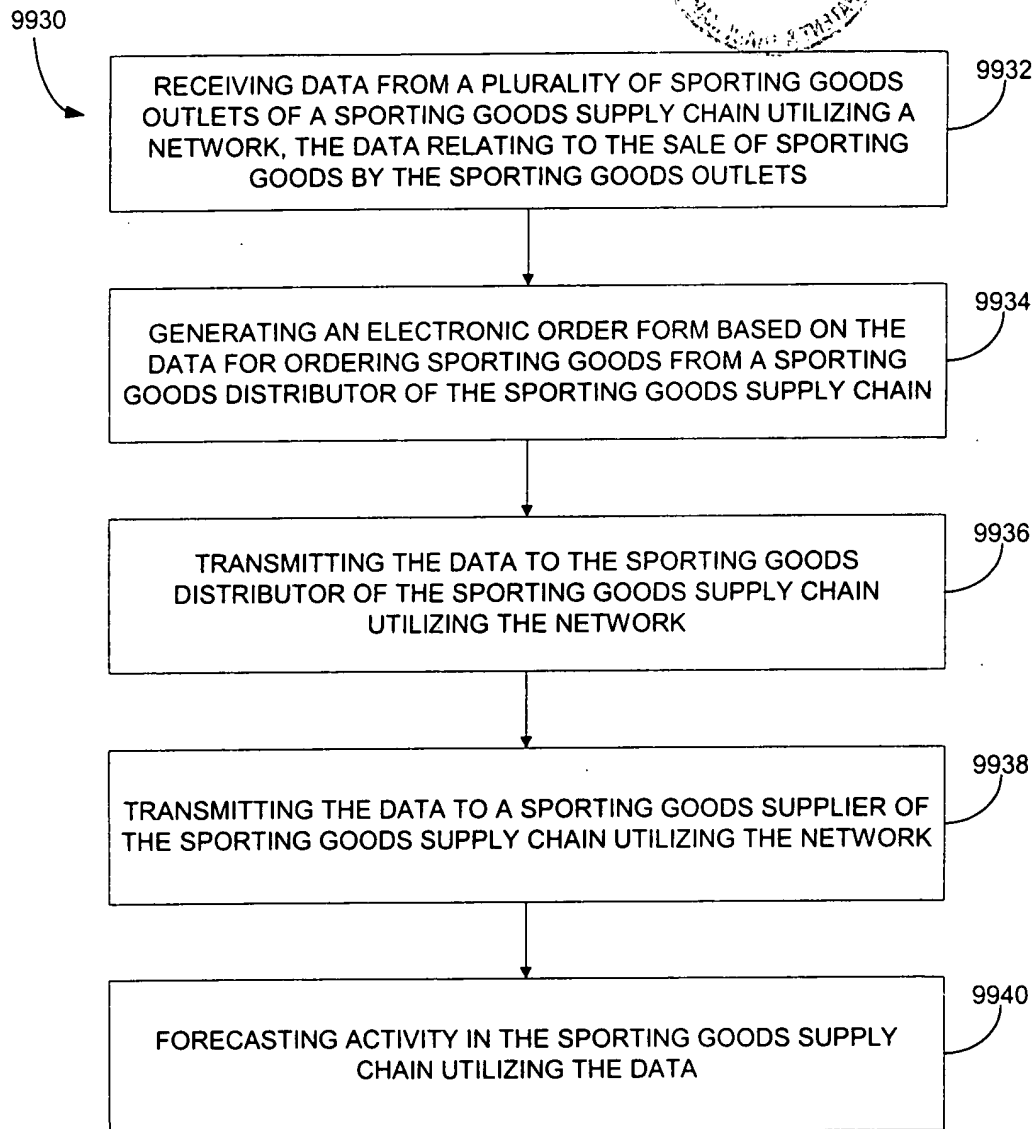


FIG. 99

09815923-070601

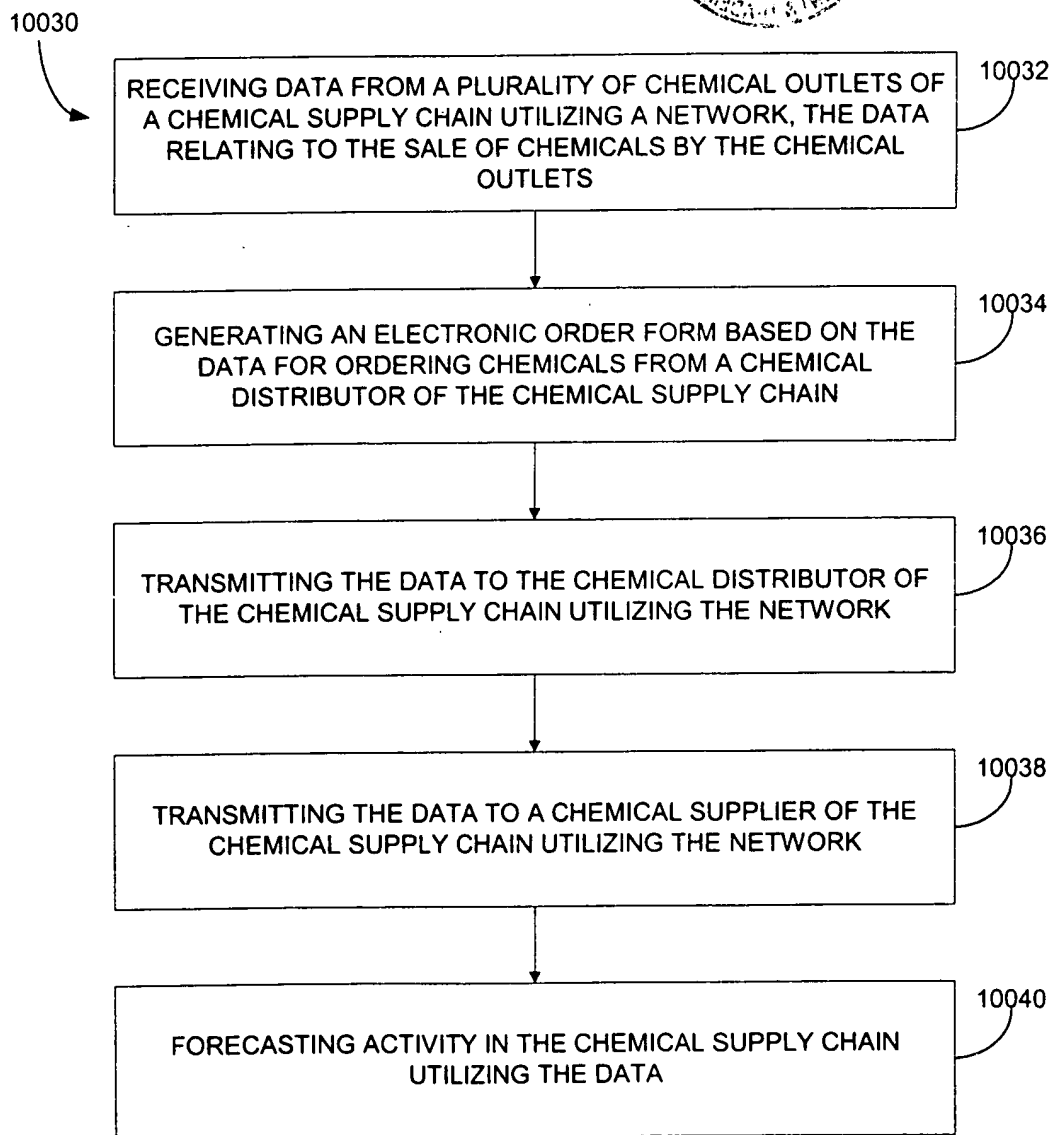


FIG. 100

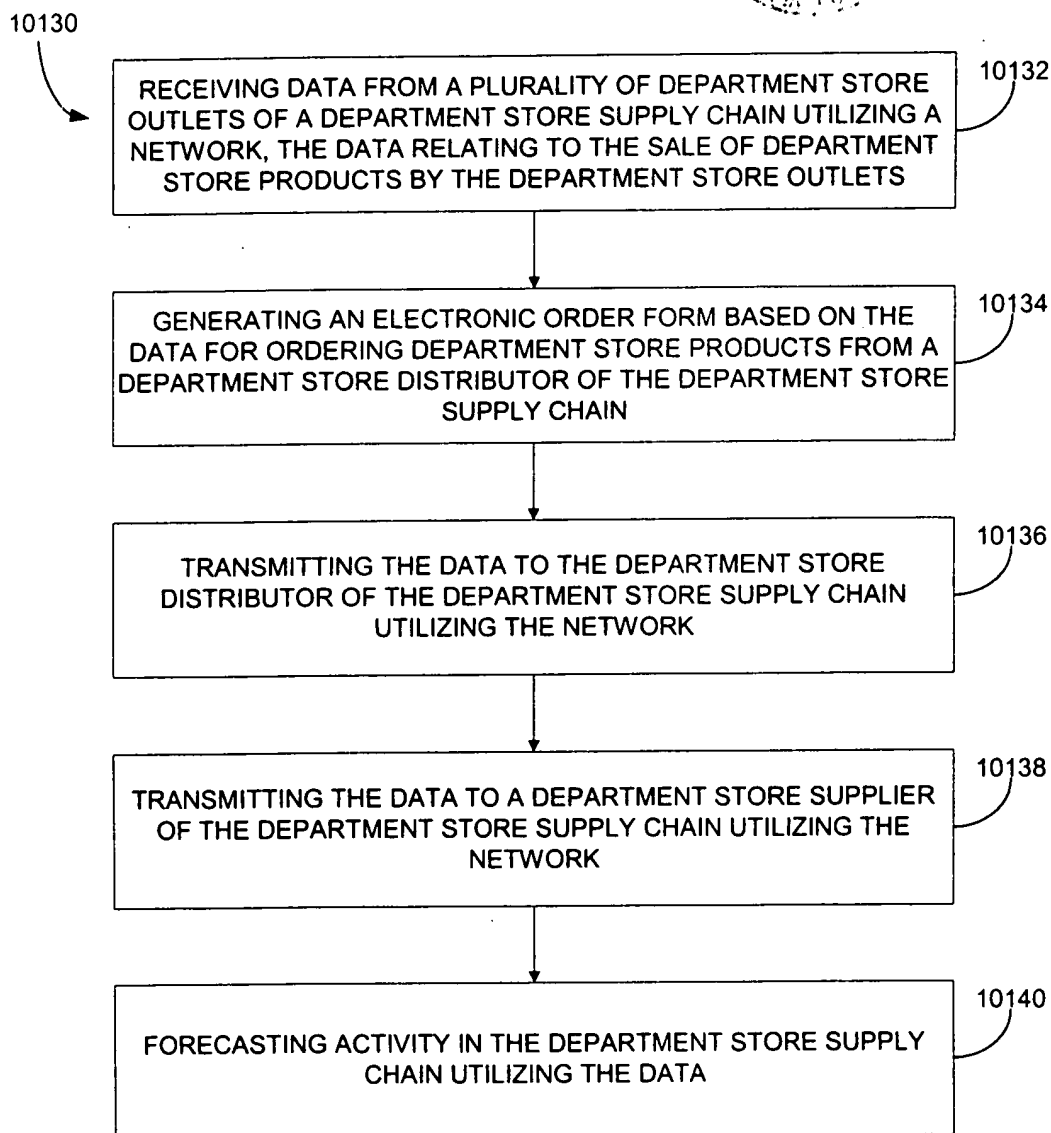


FIG. 101

09346923:070604

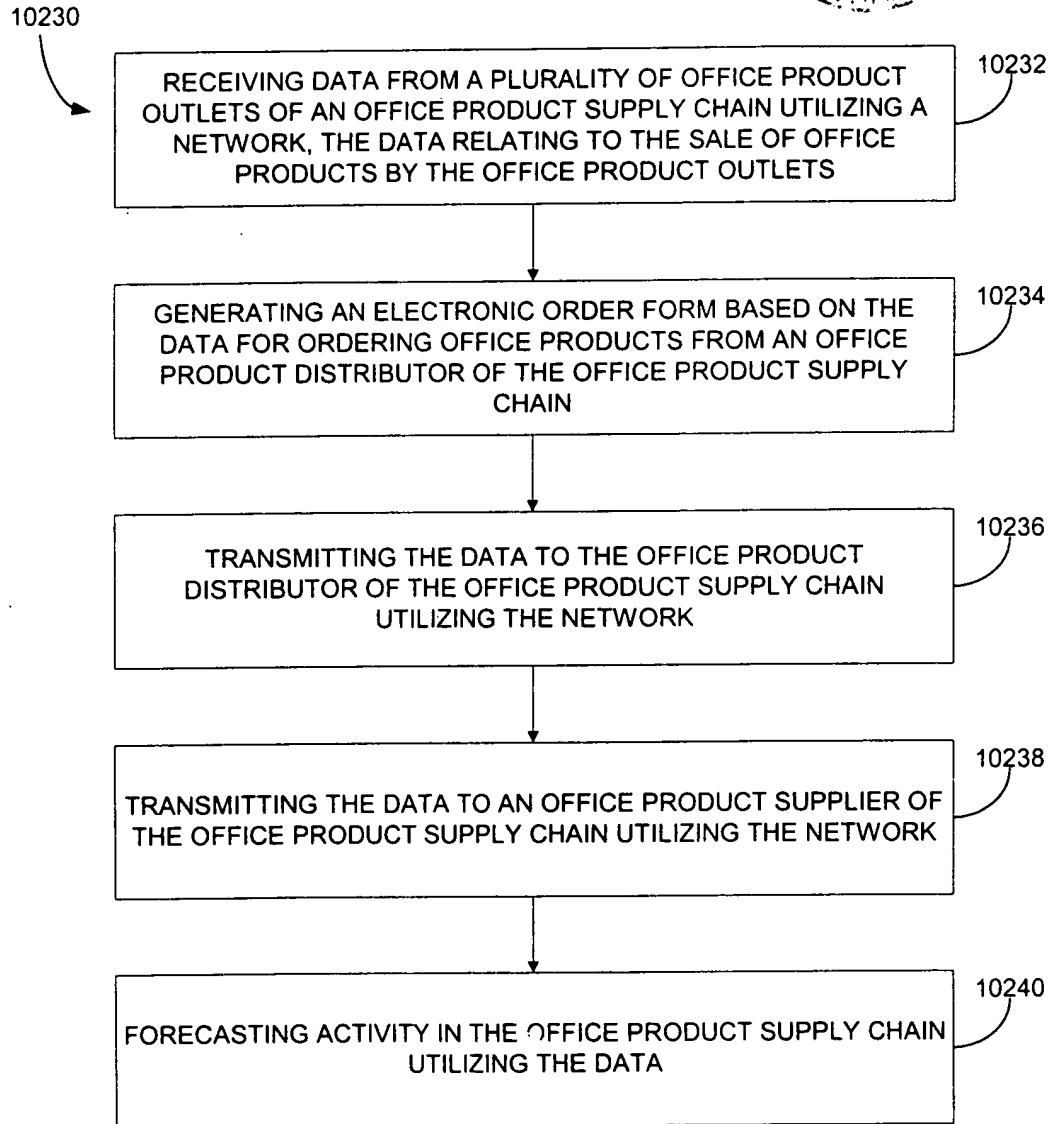
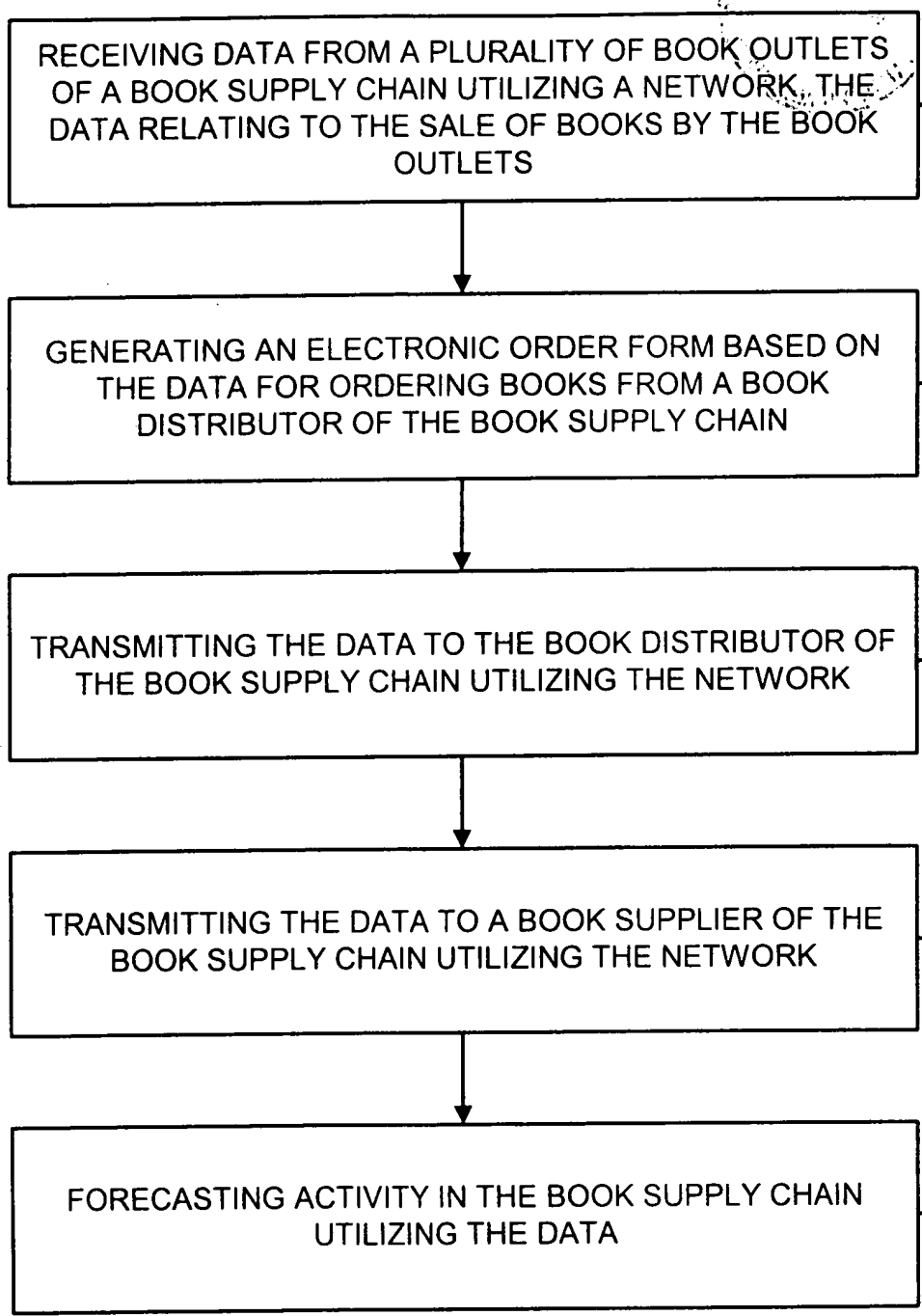


FIG. 102A

0916923-070604

10260



10262

10264

10266

10268

10270

FIG. 102B

09846922-070601

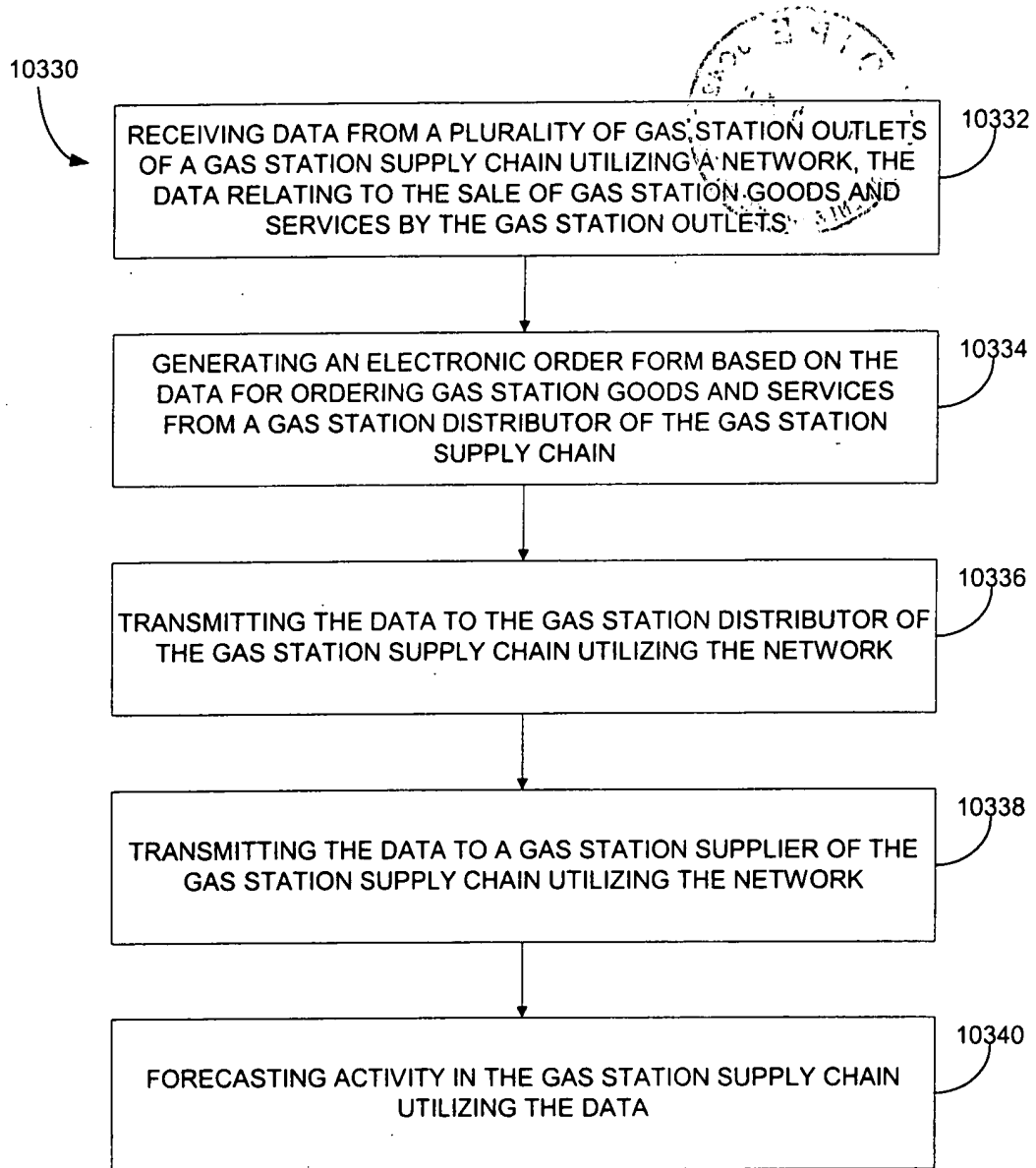


FIG. 103

109020-2297960

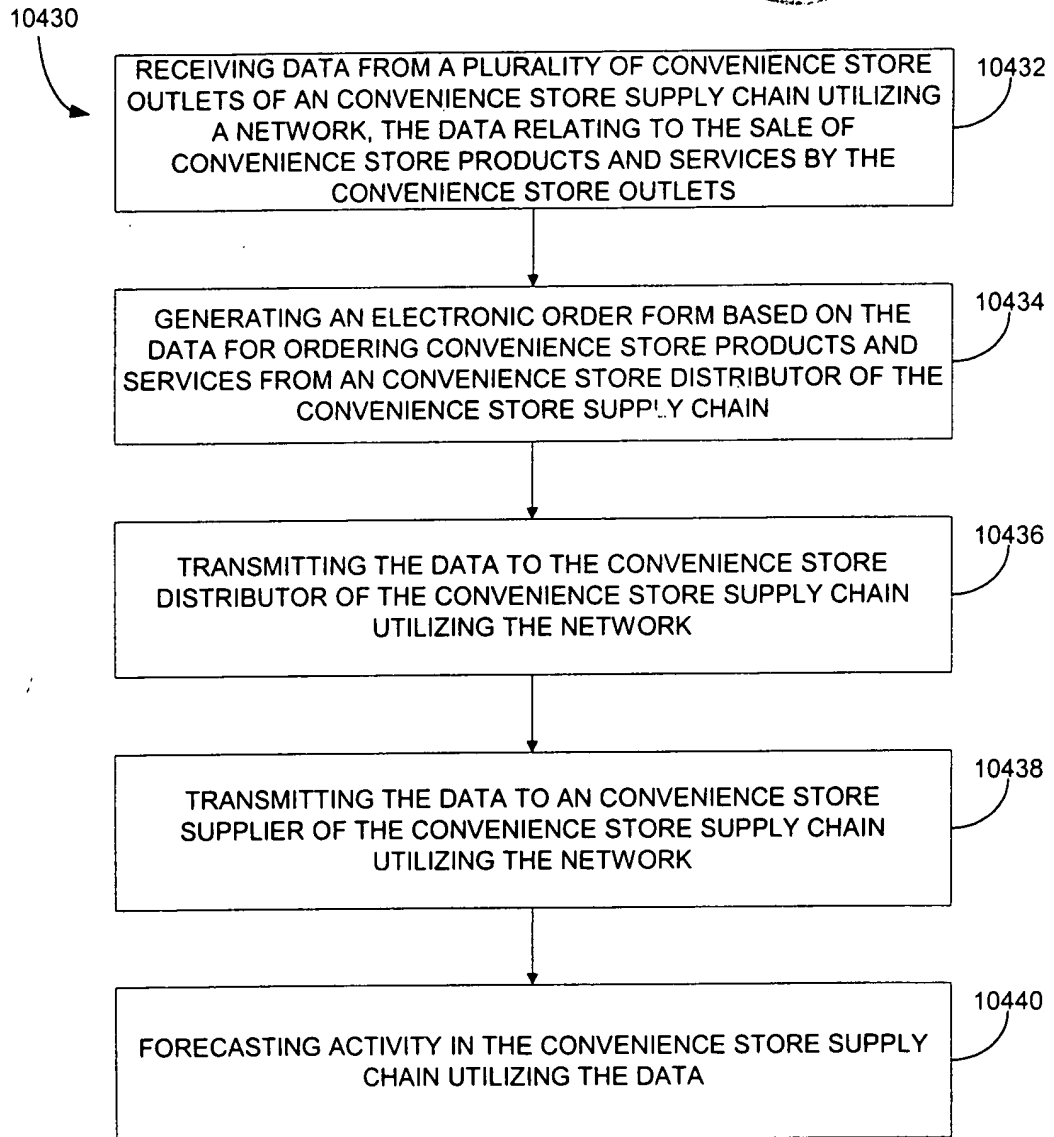
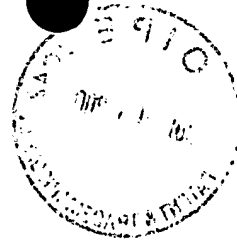


FIG. 104A

FIG. 104B

10460



RECEIVING DATA FROM A PLURALITY OF TOY OUTLETS OF
A TOY SUPPLY CHAIN UTILIZING A NETWORK, THE DATA
RELATING TO THE SALE OF TOYS BY THE TOY OUTLETS

10462

GENERATING AN ELECTRONIC ORDER FORM BASED ON
THE DATA FOR ORDERING TOYS FROM A TOY DISTRIBUTOR
OF THE TOY SUPPLY CHAIN

10464

TRANSMITTING THE DATA TO THE TOY DISTRIBUTOR OF
THE TOY SUPPLY CHAIN UTILIZING THE NETWORK

10466

TRANSMITTING THE DATA TO A TOY SUPPLIER OF THE TOY
SUPPLY CHAIN UTILIZING THE NETWORK

10468

FORECASTING ACTIVITY IN THE TOY SUPPLY CHAIN
UTILIZING THE DATA

10470

FIG. 104B

1947-1948
1949-1950
1951-1952
1953-1954
1955-1956
1957-1958
1959-1960
1961-1962
1963-1964
1965-1966
1967-1968
1969-1970
1971-1972
1973-1974
1975-1976
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2107-2108
2109-2110
2111-2112
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2119-2120
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2161-2162
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2165-2166
2167-2168
2169-2170
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2173-2174
2175-2176
2177-2178
2179-2180
2181-2182
2183-2184
2185-2186
2187-2188
2189-2190
2191-2192
2193-2194
2195-2196
2197-2198
2199-2200
2201-2202
2203-2204
2205-2206
2207-2208
2209-2210
2211-2212
2213-2214
2215-2216
2217-2218
2219-2220
2221-2222
2223-2224
2225-2226
2227-2228
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2231-2232
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2235-2236
2237-2238
2239-2240
2241-2242
2243-2244
2245-2246
2247-2248
2249-2250
2251-2252
2253-2254
2255-2256
2257-2258
2259-2260
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2499-2500
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2673-2674
2675-2676
2677-2678
2679-2680
2681-2682
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2685-2686
2687-2688
2689-2690
26

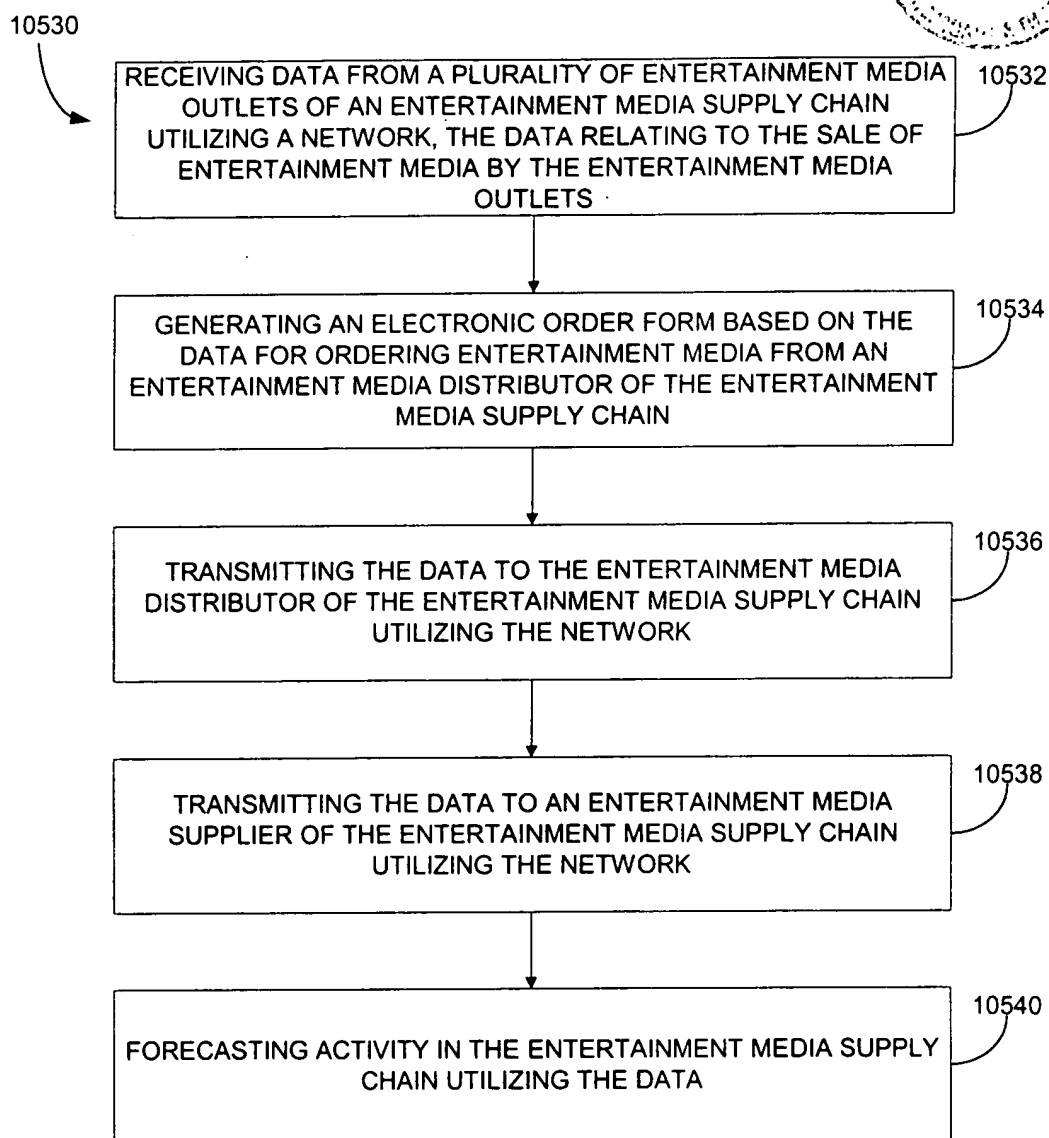


FIG. 105

094622-070601

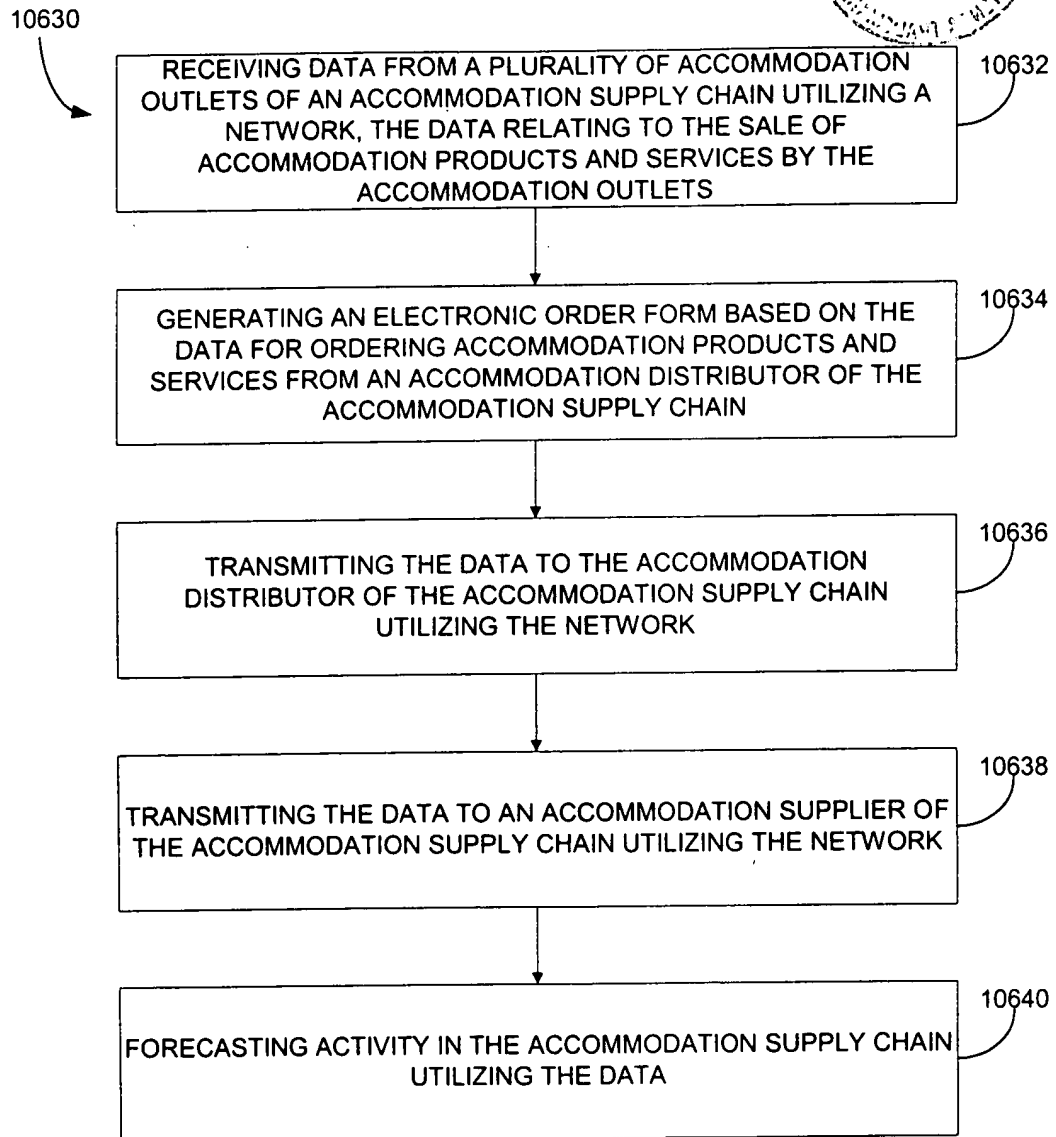


FIG. 106

09316922-070604

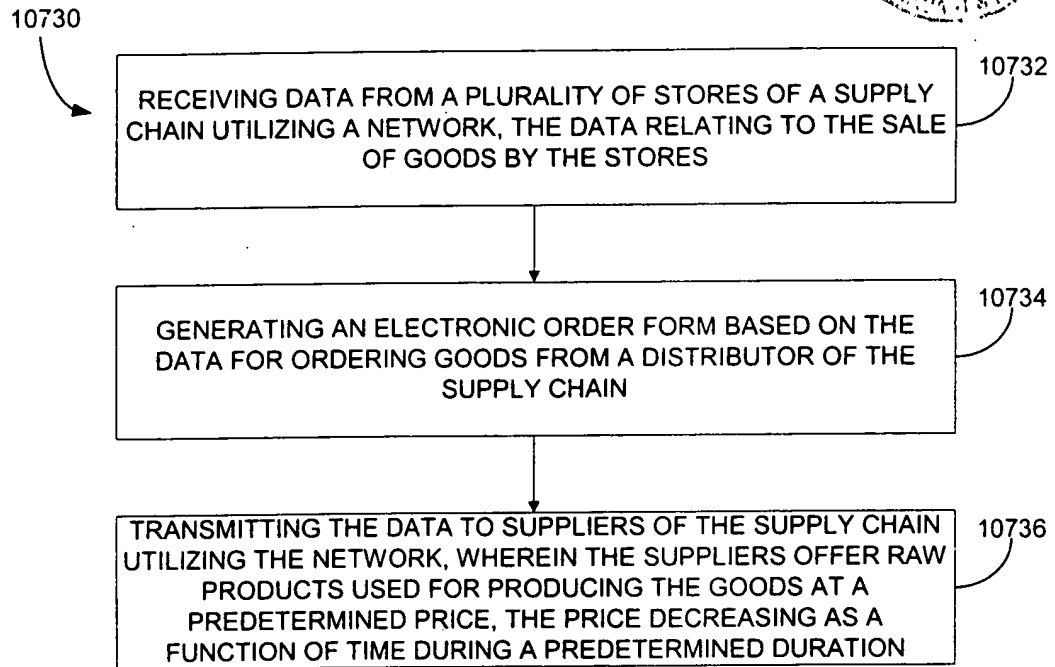


FIG. 107

00846922-070604

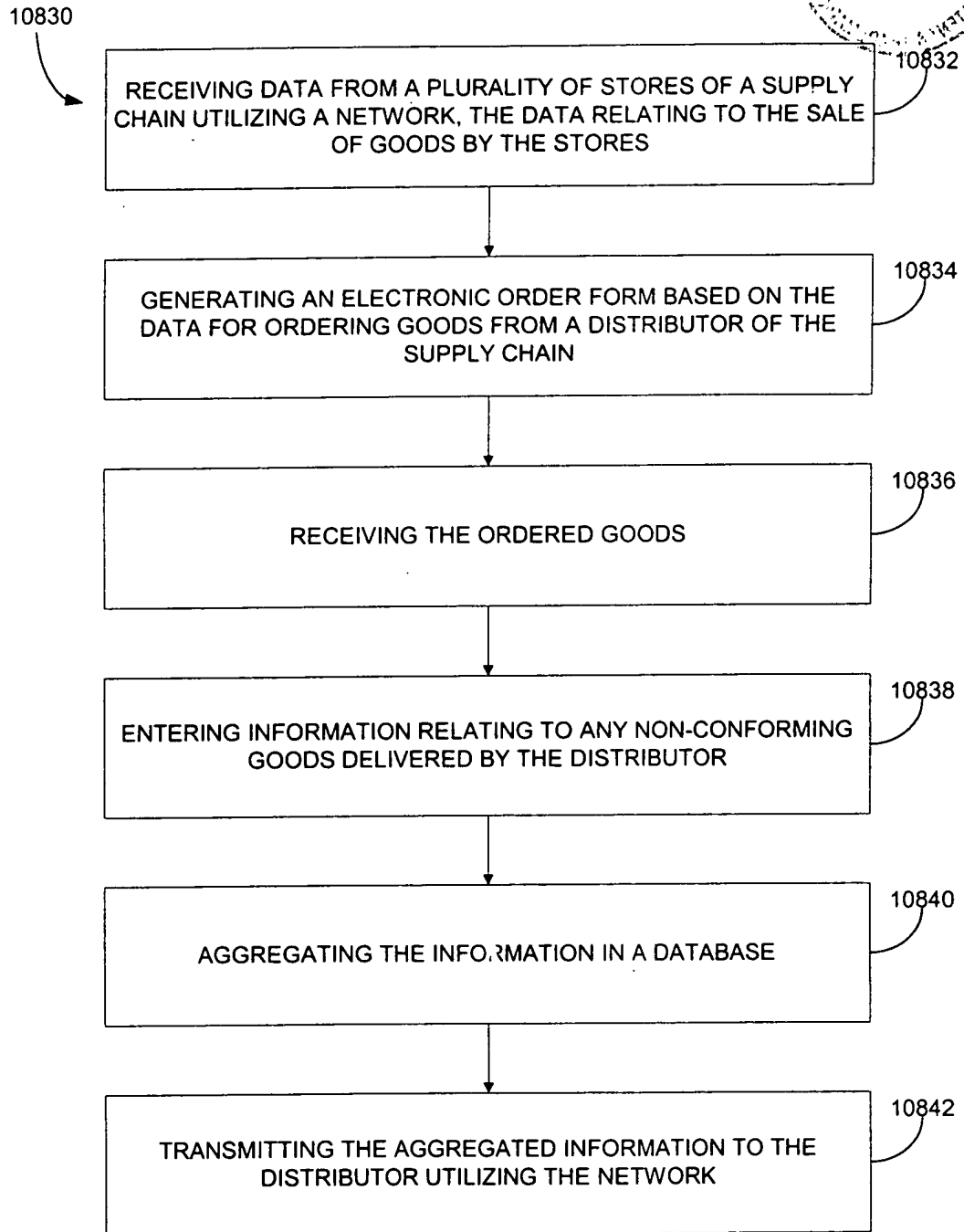


FIG. 108

09816922-070604

10900

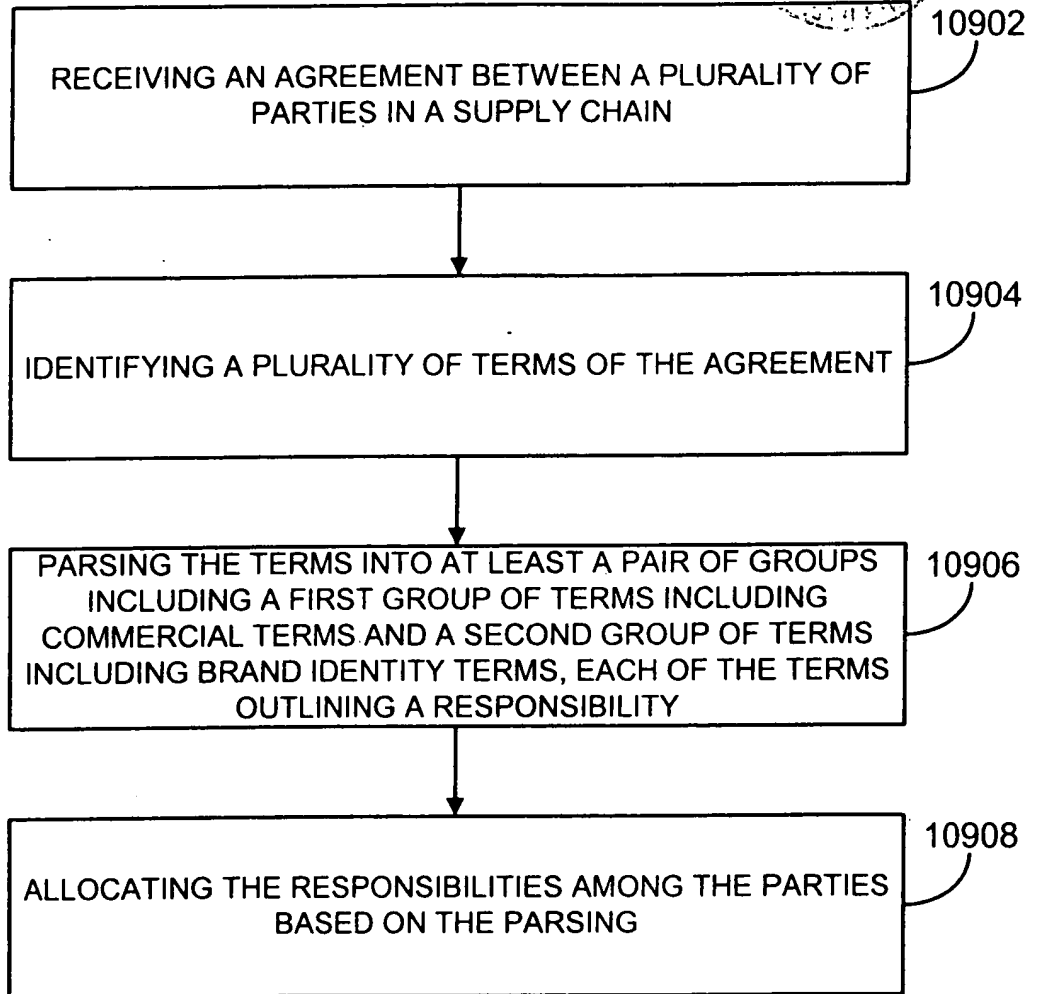
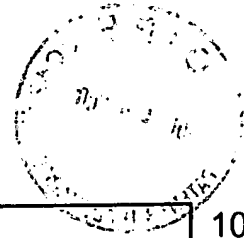


FIG. 109

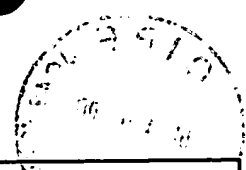
[illegible]

FIG. 110

11100

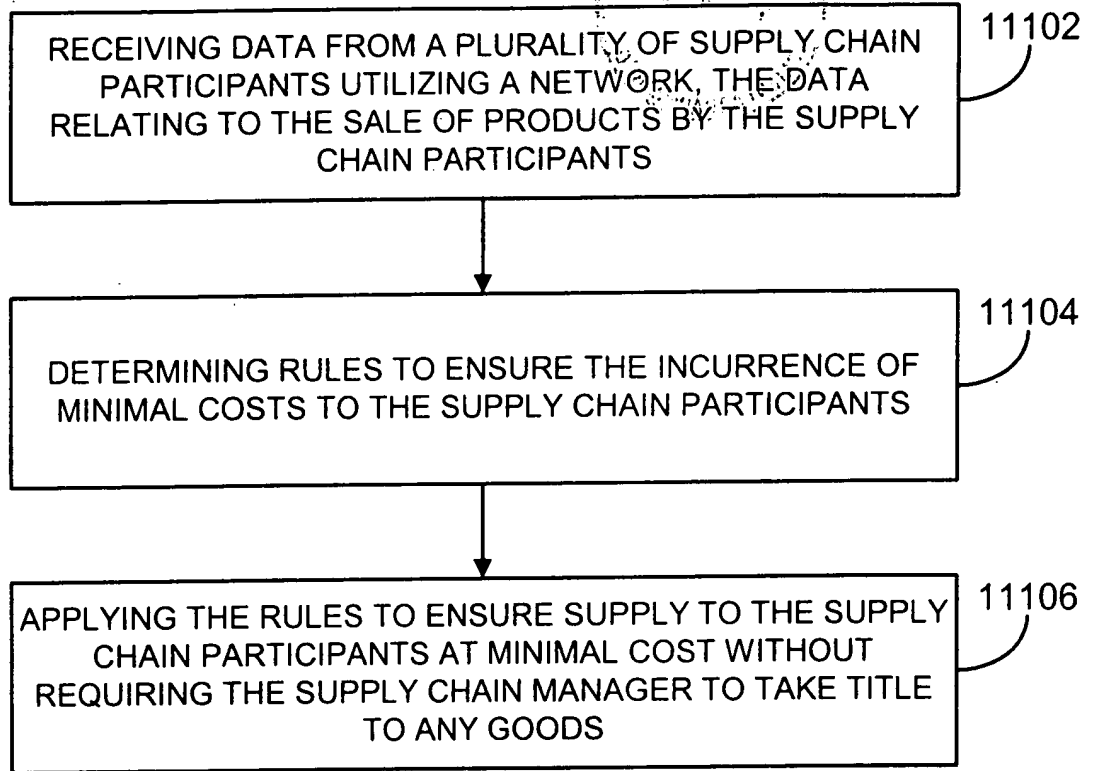


FIG. 111

11200

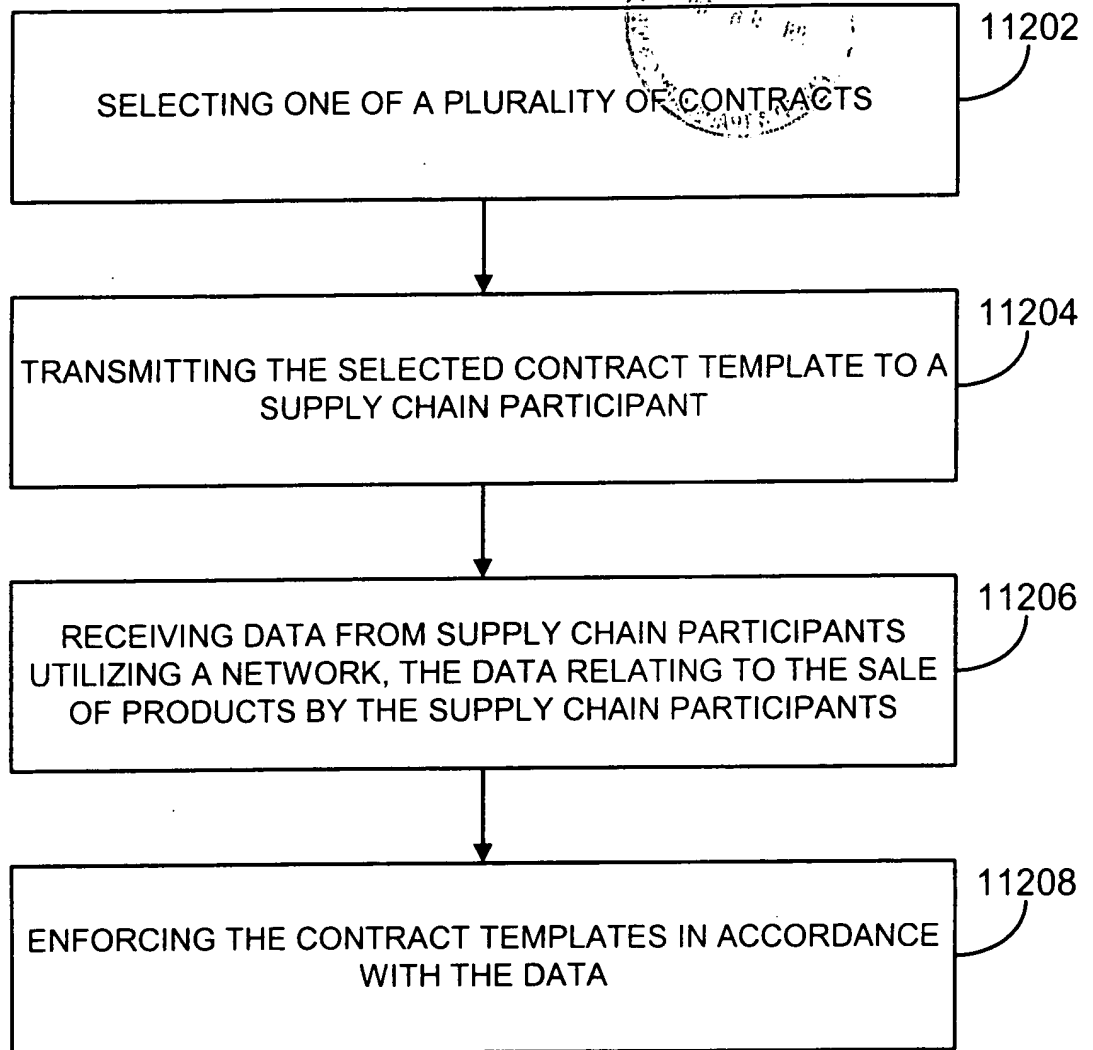


FIG. 112

09816922-070604

11300

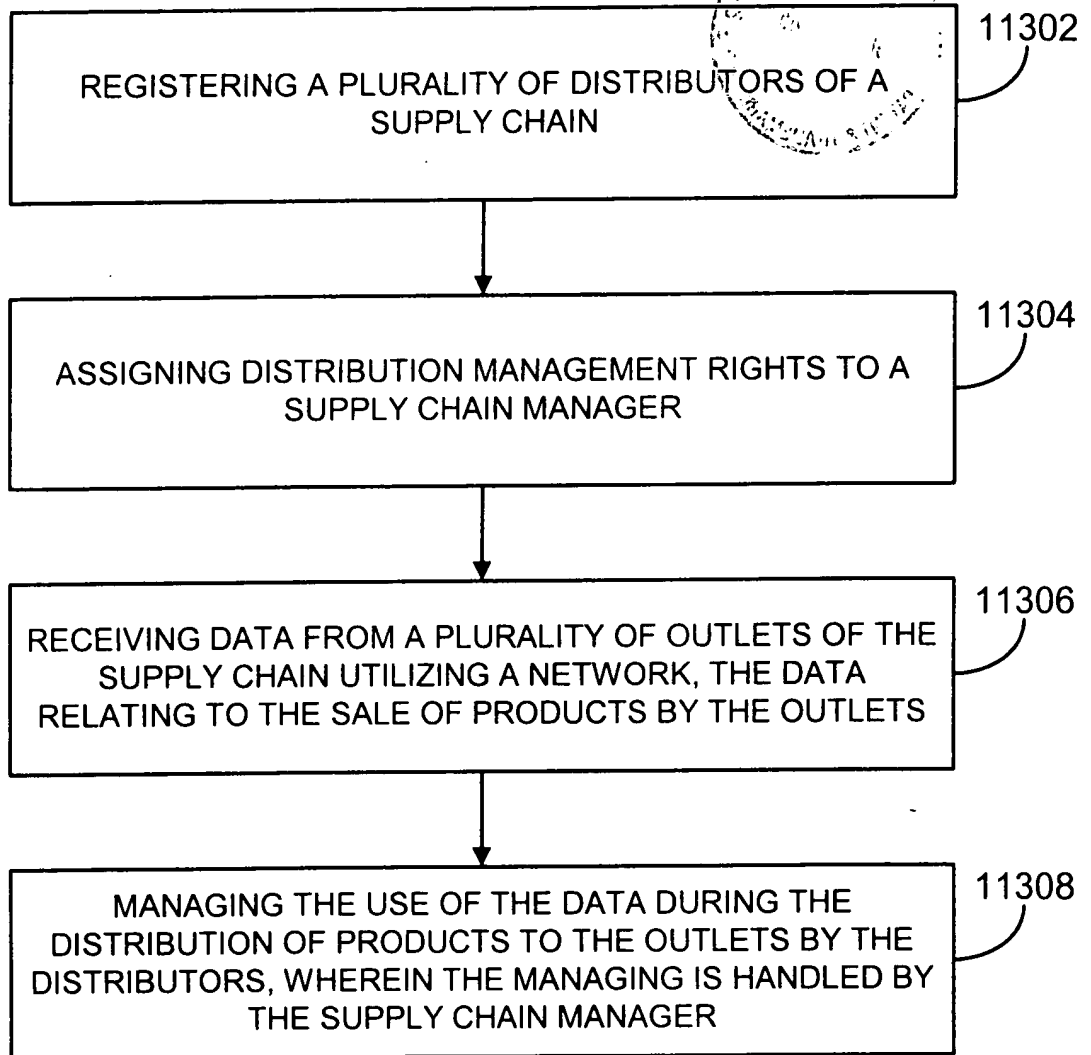


FIG. 113

11400

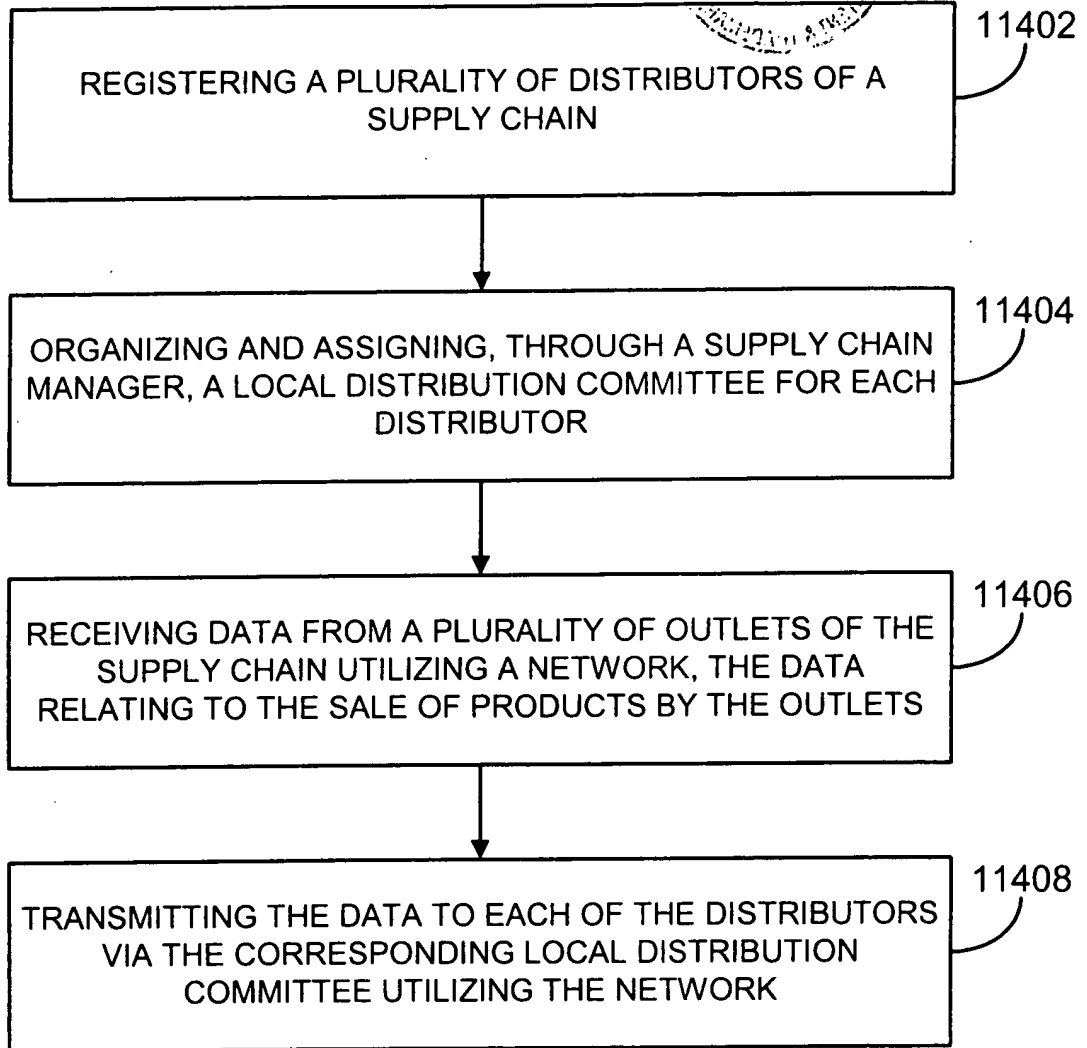


FIG. 114

09816922-070604

[illegible]

FIG. 115

0916922-070604

11600

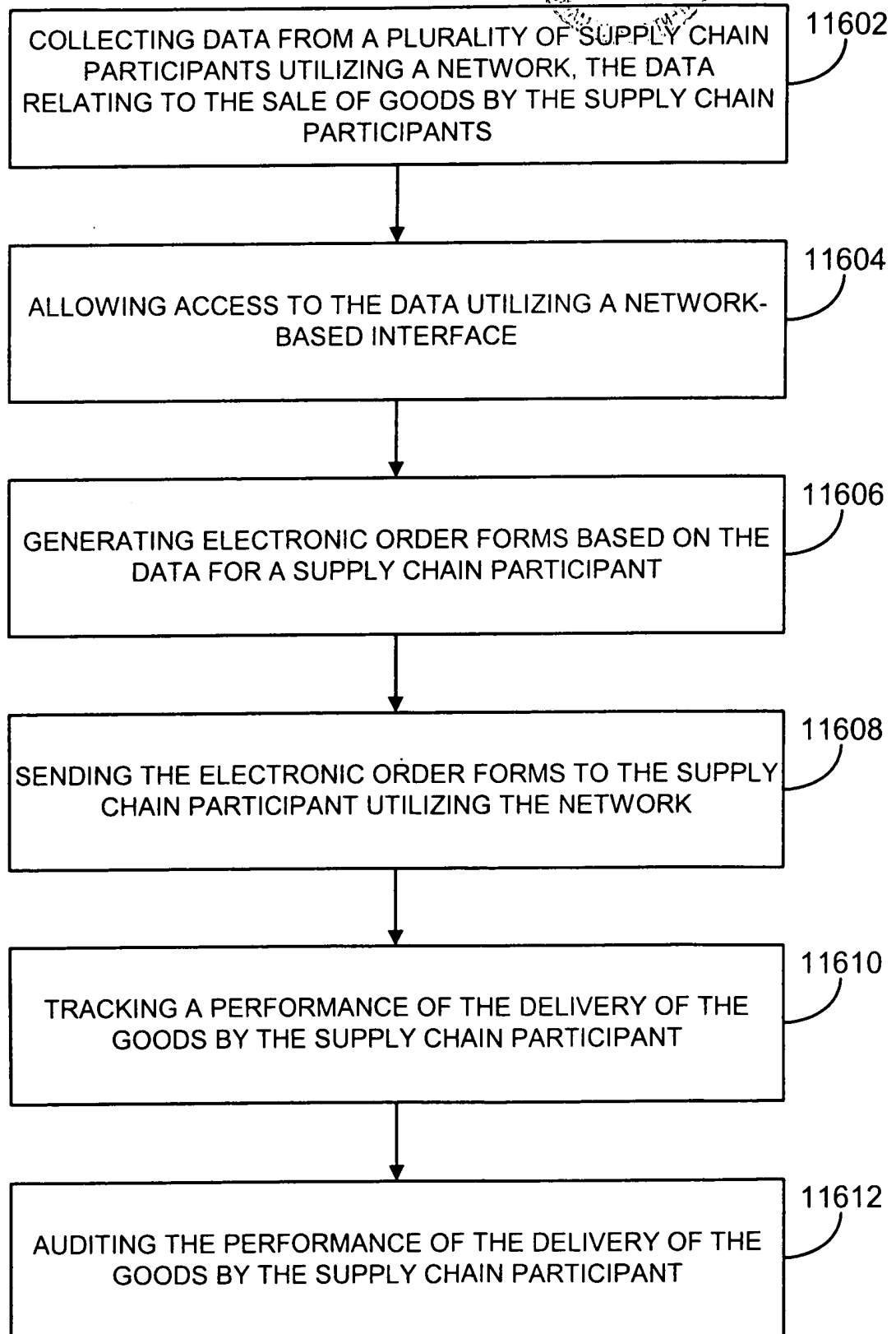


FIG. 116

11700



COLLECTING DATA FROM A PLURALITY OF OUTLETS OF A
SUPPLY CHAIN UTILIZING A NETWORK, THE DATA
RELATING TO THE SALE OF GOODS BY THE OUTLETS

11702

ALLOWING ACCESS TO THE DATA UTILIZING A NETWORK-
BASED INTERFACE

11704

PROCESSING THE DATA

11706

SENDING THE PROCESSED DATA TO AT LEAST ONE OF A
SUPPLIER, A DISTRIBUTOR AND THE OUTLETS IN THE
SUPPLY CHAIN UTILIZING ELECTRONIC MAIL TRANSMITTED
OVER THE NETWORK

11708

FIG. 117

FIG. 117

11800

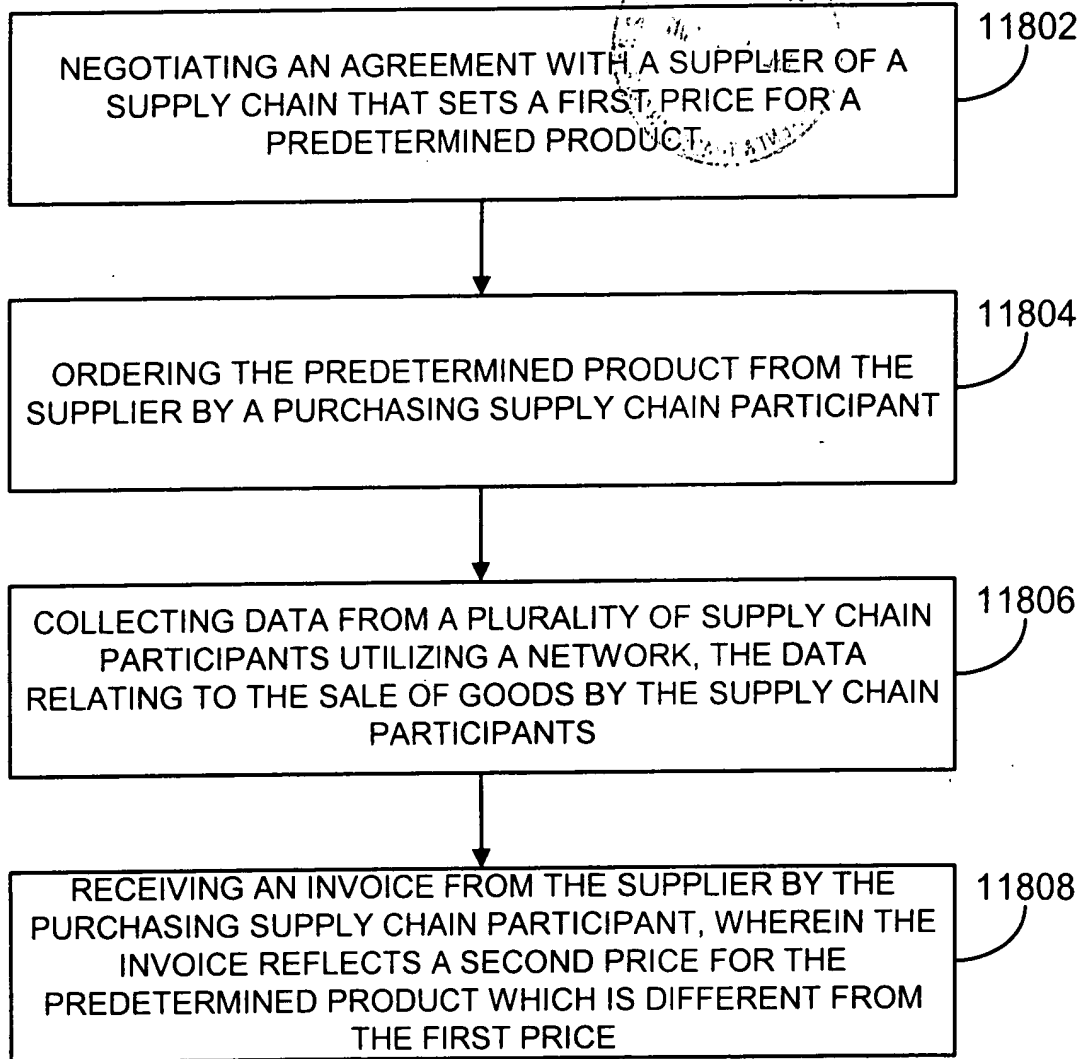


FIG. 118

11900

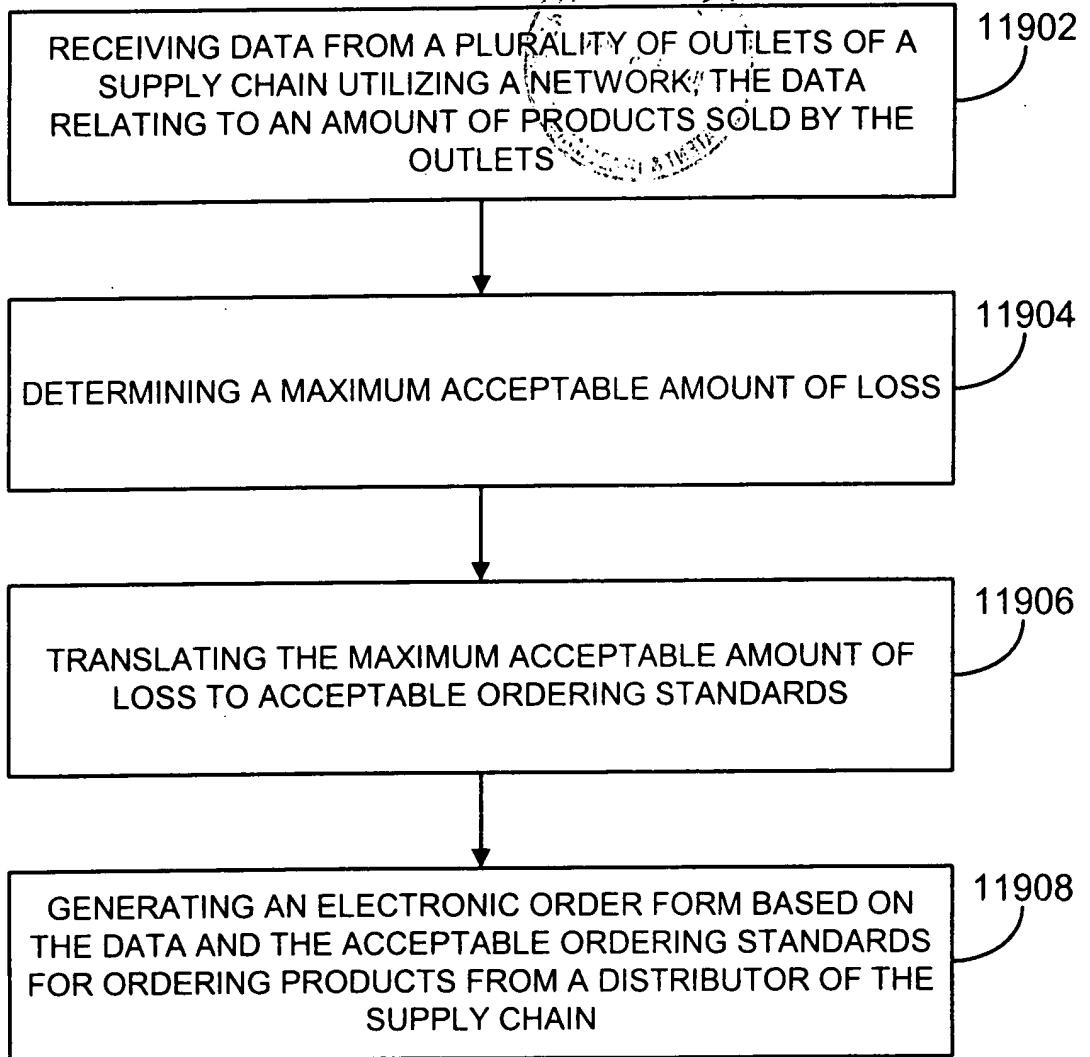


FIG. 119

09816922-070601
109020-22697860

12000

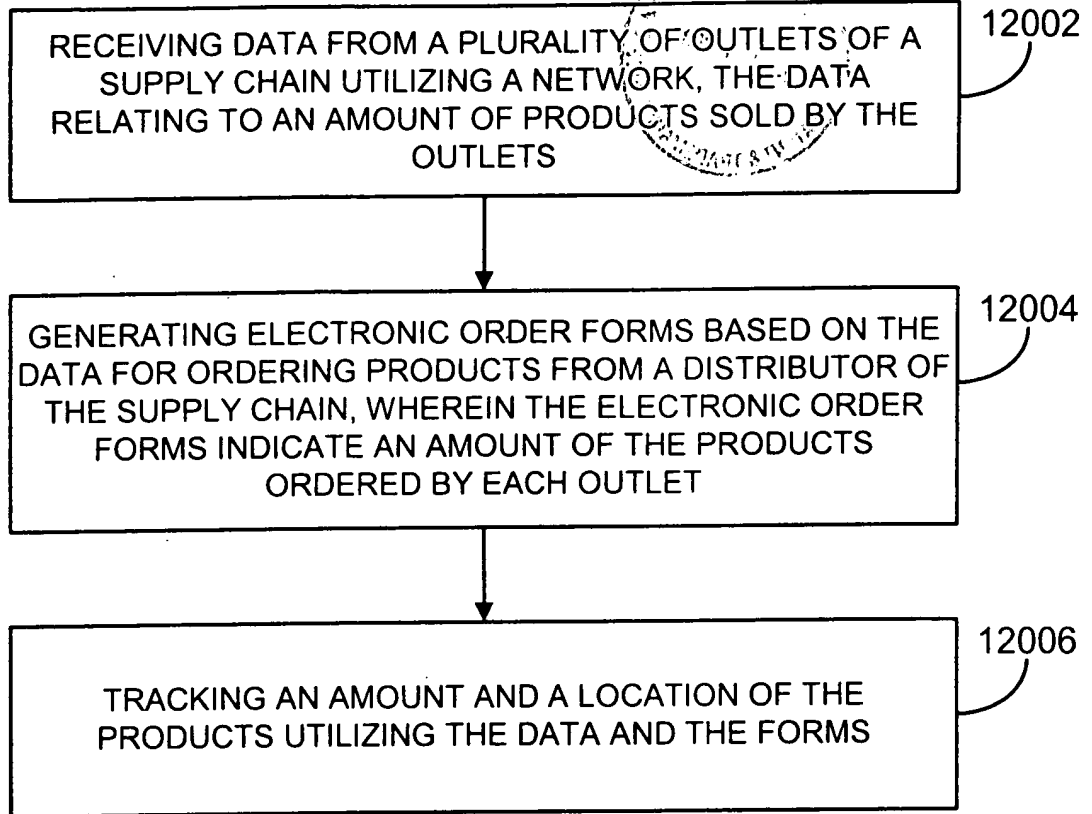


FIG. 120

094692-0501
F09020-2259T060

12100

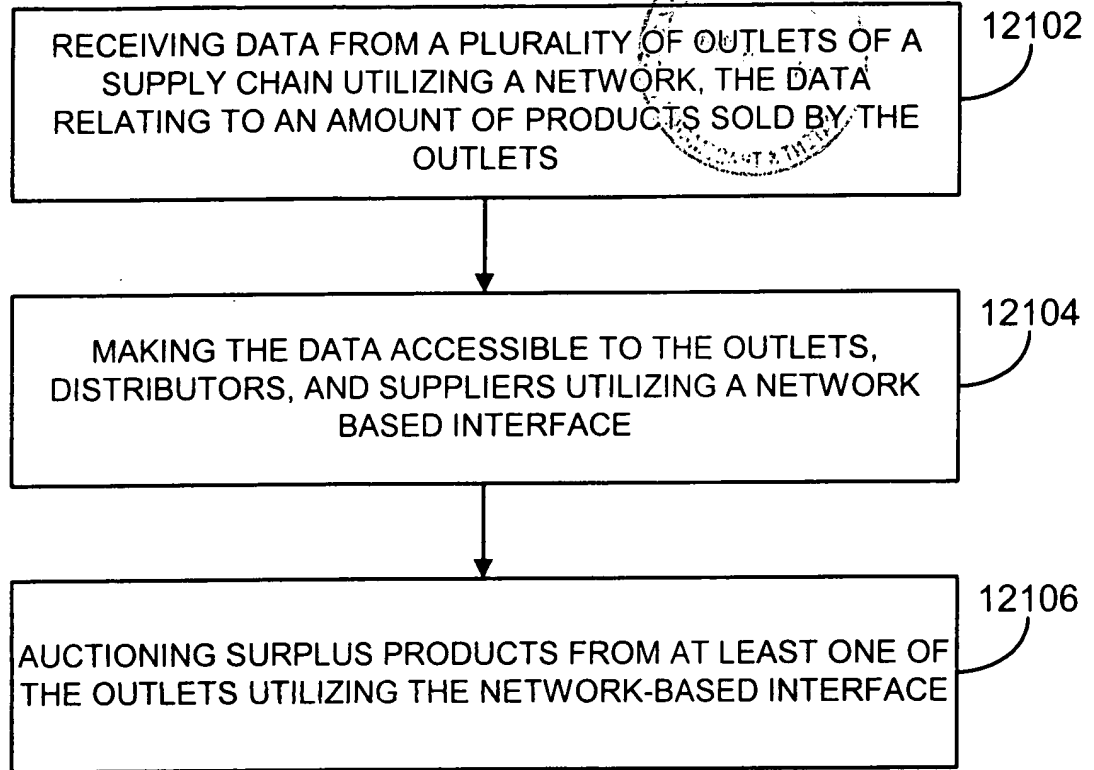


FIG. 121

12200

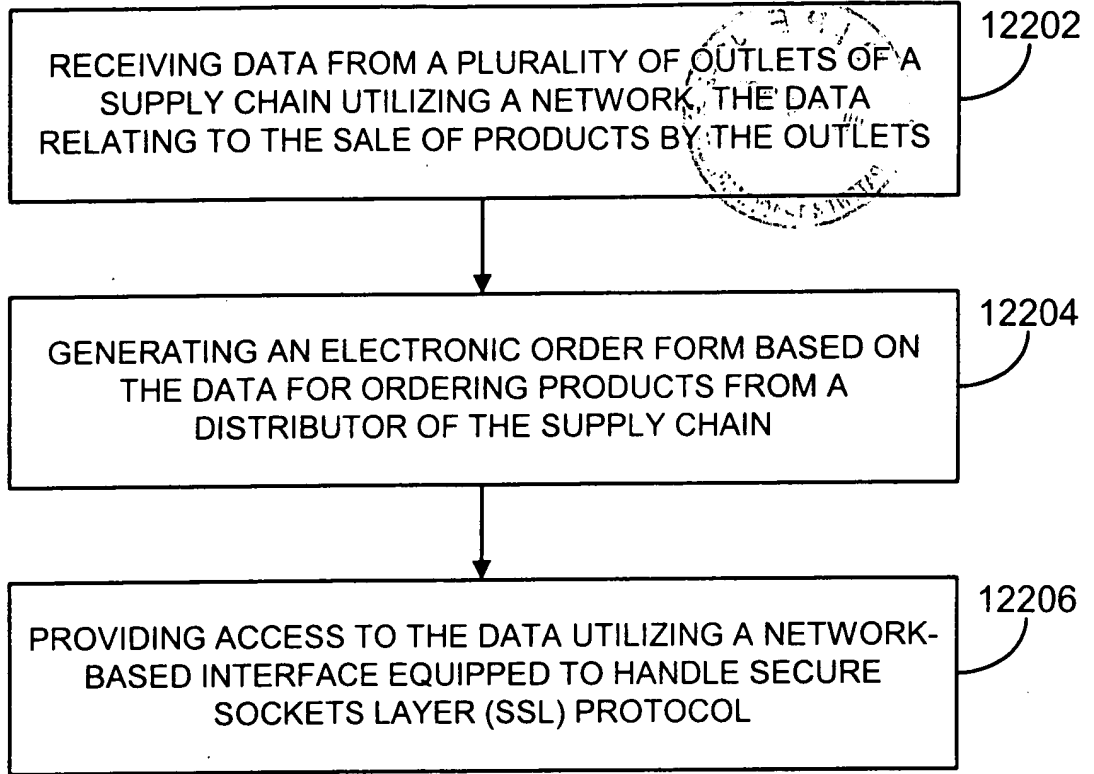


FIG. 122

12300

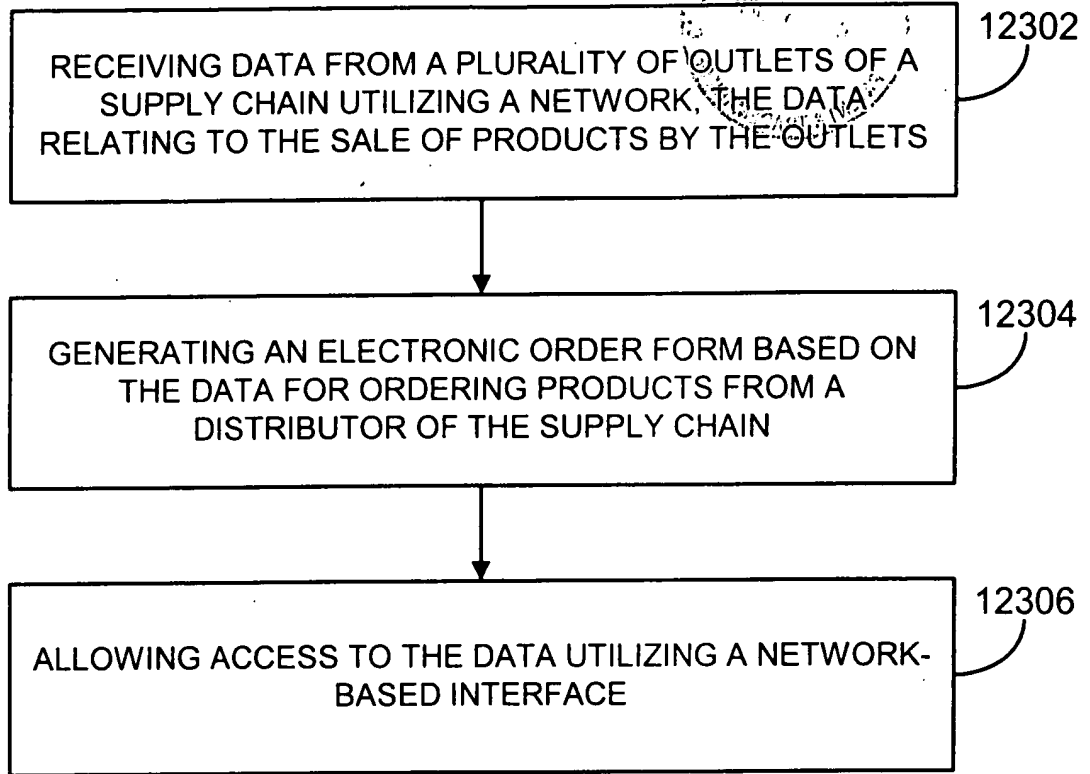


FIG. 123

0946923-070504

109020-229T860

12400

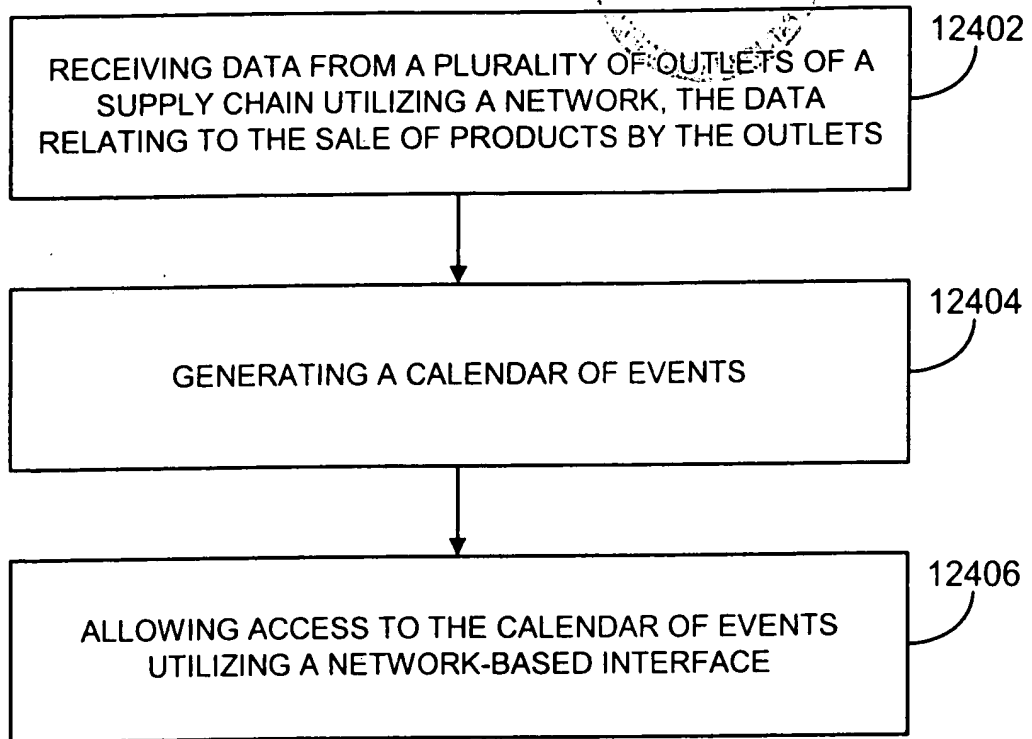


FIG. 124

00846922-070601
109020-22697860

12500

12502

Supply Patronage Sales/Inv Utilities Window

Supplier
Supplier Site
Distributor
DC

Item Items ...

FIG. 125

12600

12602

Sort Print New

FIG. 126

12700

12702

Item Desc:

Item Number:

Product Cat Code:

Status Code: Active

Item Rank:

FIG. 127

FO9040-2269F860

12800



Landed Cost by Distribution Center

Item	Inv FOB	Freight	Landed	Routing
Bag - Medium	4.85	0.23	5.08	TL
Bag - Large	6.7	0.23	6.93	TL
Biscuits - Frozen	12.33	1.15	13.48	TL
Brush - Pot, Long Handle	40.2	2.02	42.22	TL
Brush - Pot, Short Handle	24	1.39	25.39	TL
Carton - Breakfast	16.59	1.1	17.69	RDC
Carton - Large Fry	29.91	0.81	30.72	RDC
Carton - Medium Fry	18.92	0.73	19.65	TLMIN

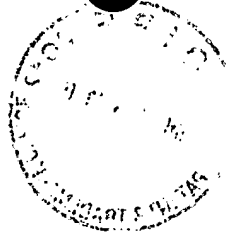


FIG. 128



12900

FIG. 129

13000

Supplier Item Desc:		Item No:	
Current:	<input checked="" type="radio"/> Yes <input type="radio"/> No	Tie Qty:	
Items per Case:	5000	High Qty:	
Innerpack Contents:	5/1000	Cases Per Pallet:	
Item Size:		Stacking Allowed:	
Case Length:		Universal Product Code:	
Case Width:		Cases Per Truckload:	1350
Case Depth:		Net Weight:	39.00
Case Dimension U/M:	INCH(S)	Gross Weight:	39.00
Item Cube:	0.95 CUBIC FEET	Weight U/M:	POUND(S)
Item Shelf Life:		Bar Code:	

White Boxes Are Copied Across Suppliers / Grey Boxes Are Only Copied Within Same Supplier

FIG. 130

09816922-070604



13100

Site Information	Site Id: 17355	Site Role: <i>FOB Shipping Point</i>
Site Name:	TYSON FOODS - NEW HOLLAND, PA	

13102

FIG. 131

13200

Site Information	Site Id: 16	FOB Shipping Point
Name:	AMERISERVE-FARMINGDALE, NY	Railroad Name: <input type="text"/>
Status:	Active <input type="text"/>	Rail Sidings: <input type="text"/>

FIG. 132

09816922 070604
T09040 2269T860

13300

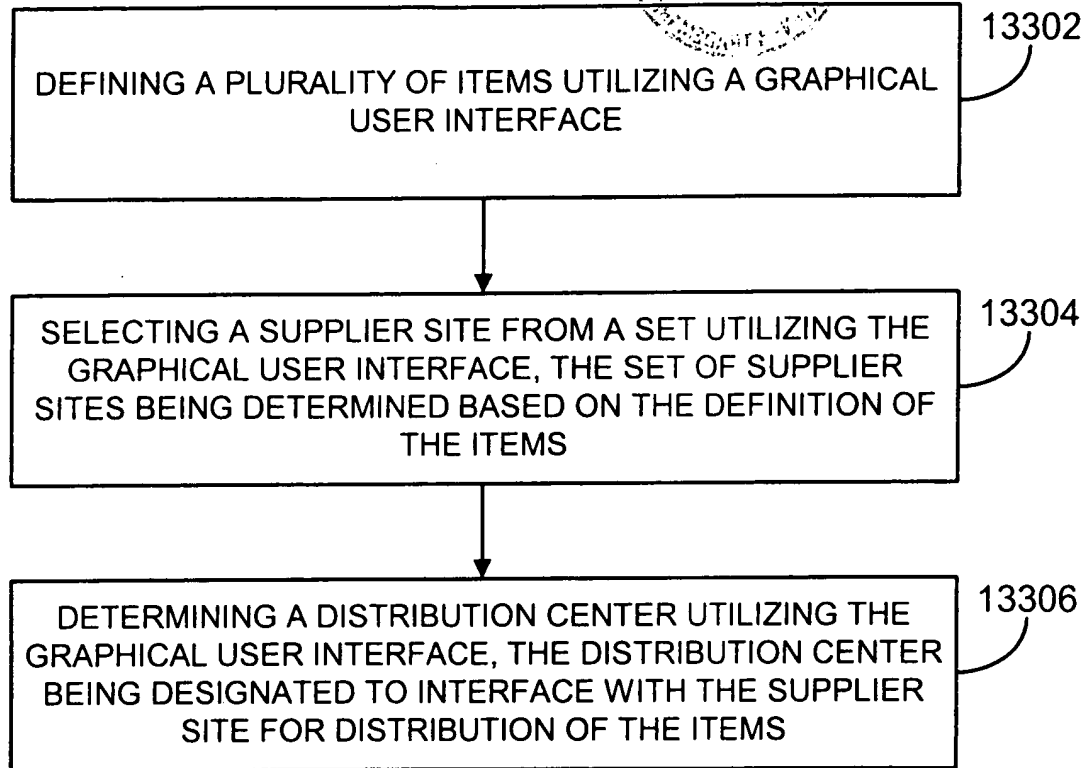


FIG. 133

09616922-070504
T05020-2269T960



13400

Item:	WRAP-BACON DOUBLE CHEESEBURGER DELUXE	Begin:	7/1/96	End:	9/1/96	Final:	<input type="checkbox"/>
Override Rules:	<input type="radio"/> Yes <input checked="" type="radio"/> No	Apply By:	Cell				

FIG. 134

13500

DC	Supplier FOB Point
AMERISERVE-DENVER, CO	TYSON FOODS - GREEN FOREST, AR
AMERISERVE-DOUGLASVILLE, GA	TYSON FOODS - ALBERTVILLE, AL
AMERISERVE-FARMINGDALE, NY	TYSON FOODS - NEW HOLLAND, PA

FIG. 135

13600

Con FOB	Inv FOB	Freight	Landed
34.3200	34.3900	0.8400	35.2300
34.3200	34.3900	0.2900	34.6800

FIG. 136

13700

Contr	LB	Trk	Routing
96	83,600	2.0	TL
96	215,040	5.1	TL

FIG. 137

09816922-070604
T09020-2269T860

13800



FIG. 138

13900

Min Ordr	UM	Slip	Deliv.
1	TRUCKLOAD(S)	Pallet	
1	TRUCKLOAD(S)	Pallet	

FIG. 139

14000

Carrier	Stated Vol
Truck	83,600
Truck	215,040

FIG. 140

14200



FIG. 142

14100

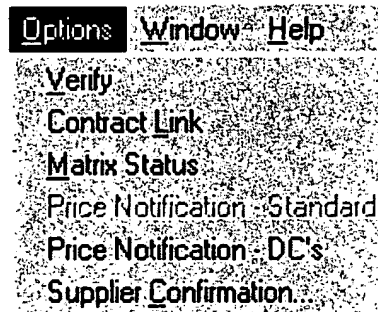


FIG. 141

14300

Cost	Edit / View	F3
Commodities	New (using previous matrix)	F4
Vendor Rating	New (build matrix)	F5
Contact Management	Multi Item Price Notification ...	

FIG. 143

14400

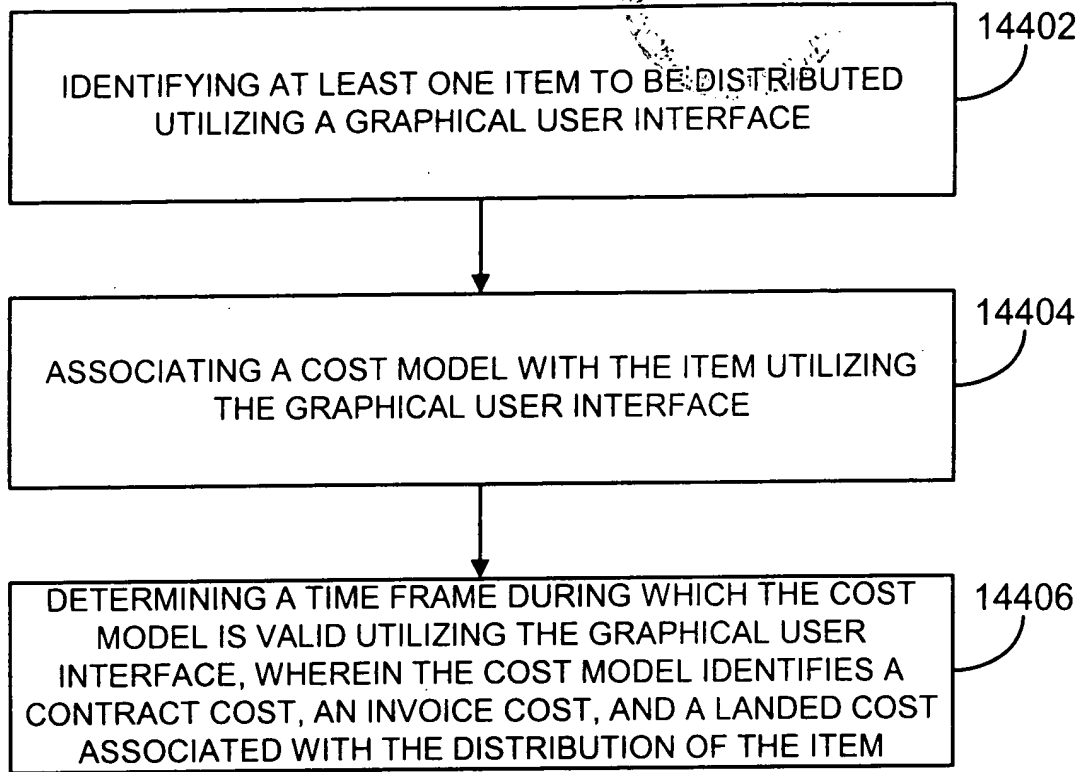


FIG. 144

0916922-070604

14500



FIG. 145

14600

Contract ID: 673 - TYSON FOODS
Initial Buyer Name: Jamie Hersh
Current Buyer Name: Chris Stanton

FIG. 146

14700

Contract Start Date: 05/15/98
Contract End Date: 12/31/02
Execution Date: 5/15/98
Effective: Shipment Date
Payment Terms: Net 10

FIG. 147

14800

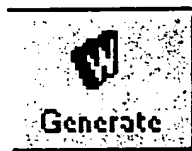


FIG. 148

14900



FIG. 149

15000



FIG. 150

00816022-070604

15100

Select the End Dates to Use on the Exhibit

Item Description	Cost Matrix End Date	Contract End Date	No End Date
BEEF - 77%	<input checked="" type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF WHOPPER 4.0 OZ	<input checked="" type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF WHOPPER JR. 2.8 OZ	<input checked="" type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date

FIG. 151

15200

Options Window Help

New Items

Delete Item

Exhibit A

Exhibits B

Exhibits C

Replacement Exhibit B

FIG. 152

15300

Exhibit C

FIG. 153

09846022-070601

15400

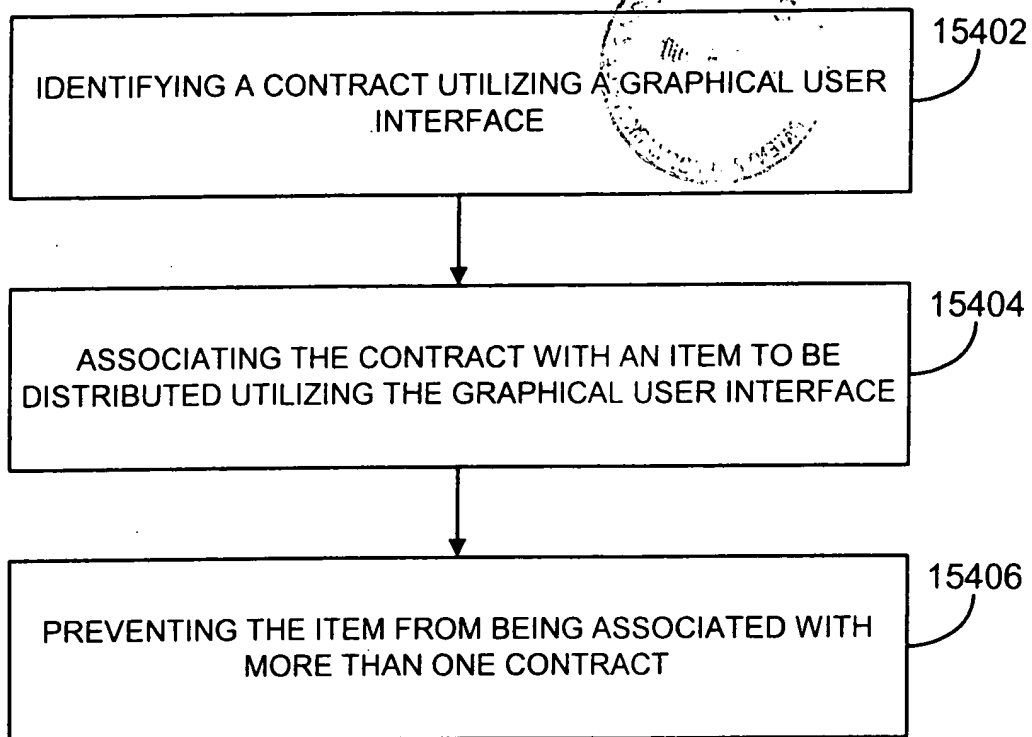


FIG. 154

FOI b7D b7C b6

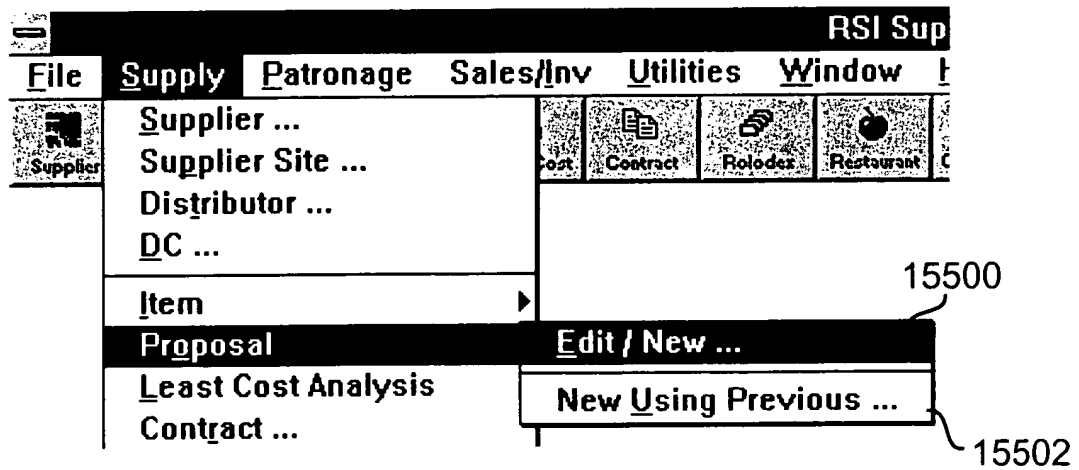


FIG. 155

15600

Proposal - Foam Hot Cups & Polystyrene Lids			
Main Info	Items	Suppliers	DCs
FDB Price	DC/Rest	Usage	Templates
View Bid			
Proposal Information			
Proposal ID: 1021		Proposal Due Date: 06/12/97	
Proposal Name: Foam Hot Cups & Polystyrene Lids		Contract Begin Date: 07/01/97	
Buyer Name: Dennis Clabby		Contract End Date: 06/30/98	
Actions			
#	Date:	Action Description:	
1	05/28/97	Sent this bid to Dart and also sent a request for information to WinCup.	

FIG. 156

09816922-070604

09816922-070601

15700



FIG. 157

15800

Proposal - Foam Hot Cups & Polystyrene Lids

Man Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | View Bid

Search Query Reset

Query Values

Item Description
CUP-HOT

> >> << <

Item Description
LID-HOT 12/16 OZ (DRY)
LID-HOT 8 OZ (DRY)

2 Rows Selected

FIG. 158

09916922-070604

15800

Proposal - Foam Hot Cups & Polystyrene Lids

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | Recreate Bid

Search Query Reset

6 Rows Found 5 Rows Selected

Item Description	
CUP-HOT 12 OZ (PAPER)	DRY
CUP-HOT 16 OZ (PAPER)	DRY
CUP-HOT 8 OZ (PAPER)	DRY

15902

15904

15906

15908

Item Description
CUP-HOT 12 OZ (DRY)
CUP-HOT 16 OZ (500 CT) (DRY)
CUP-HOT 8 OZ (DRY)
LID-HOT 12/16 OZ (DRY)
LID-HOT 8 OZ (DRY)

FIG. 159

16000

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | Recreate Bid

Select The Appropriate FOB Price Component Worksheet For Each Item

Item Description	FOB Price Component
MAYO-BULK	Mayonaise Components
	(None Selected)
	Generic FOB Pricing
	Mayonaise Components

FIG. 160

16100

Item	Growth %	Gross Wgt.	Item Cube	Contract Period
CHICKEN-BK BROILER	5.00%	32	1.26	09/01/97 to 12/31/97
CHICKEN-PATTY	7.00%	37.00	1.09	
CHICKEN-TENDERS	0.00%	25.00	1.06	

Distribution Center	Previous Case Usage	Projected Rest. Count	Covg. Factor	Avg. # RM	DC/Item Growth	Projected Unit Usage	
POST-ALBUQUERQ	576	30	99.34%	6.03	5.00%	755	
POST-DENVER	833	39	99.05%	6.68	5.00%	1,063	
POST-SALT LAKE	116	2	80.00%	5.46	5.00%	37	

FIG. 161

FO9020-2269T860

0901692-070604

16200

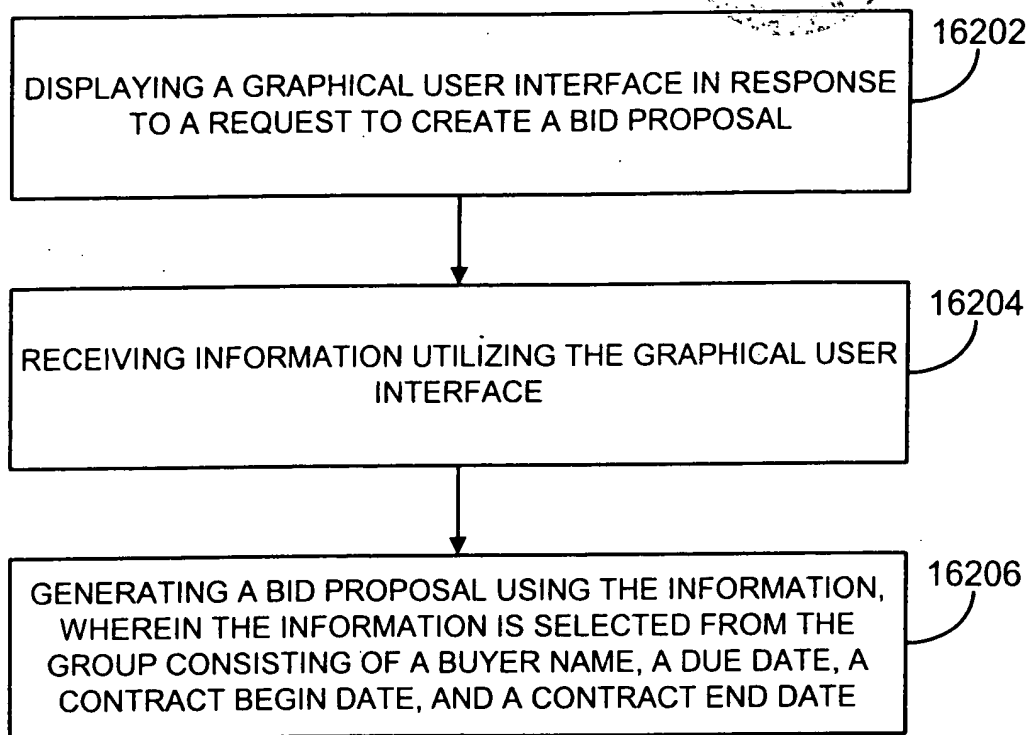


FIG. 162

00816922 070601
T09070 2269T860



16300

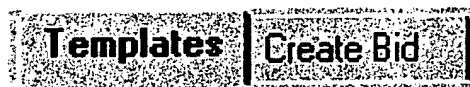


FIG. 163

16400

	<i>Supply</i>	<i>MS</i>	<i>Editable</i>
		<i>Word</i>	<i>Y/N</i>
Bid Proposal Cover Letter	?		Y
General Terms and Conditions	?		N
Usage Estimates	?		N
Supplier Facility Worksheets	?		N
Item Information Worksheets	?		N
Sample Supply Agreement	?		N
BK Specification Request		?	N
FOB Price Component		?	Y
Truckload Freight Worksheet	?		N
LTL Freight Worksheet	?		N

FIG. 164

FO9020-22697860

16500

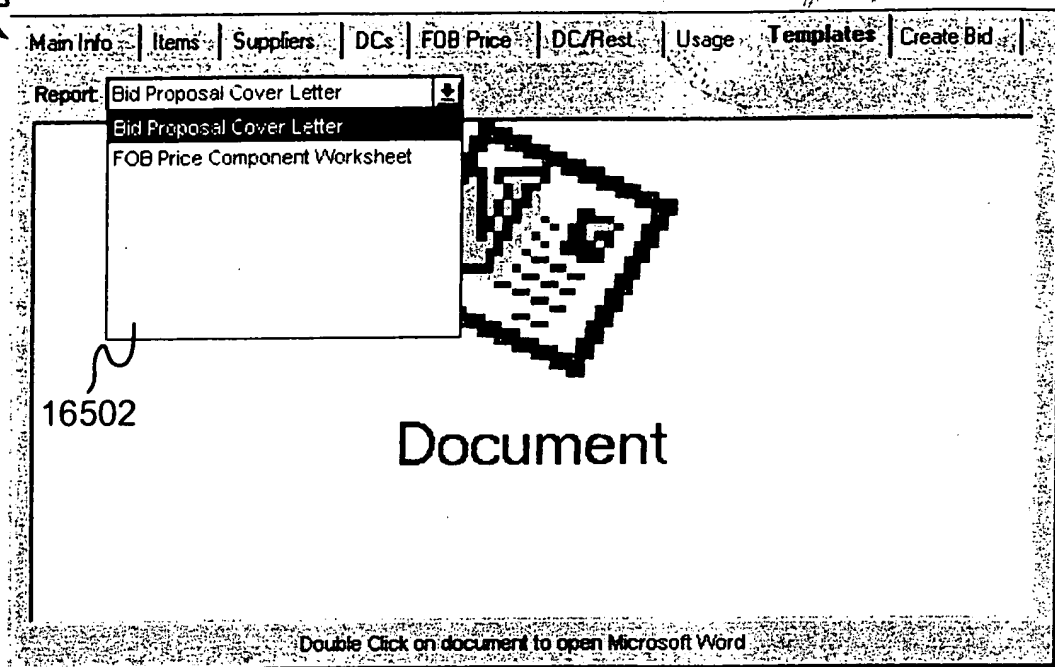


FIG. 165

16600

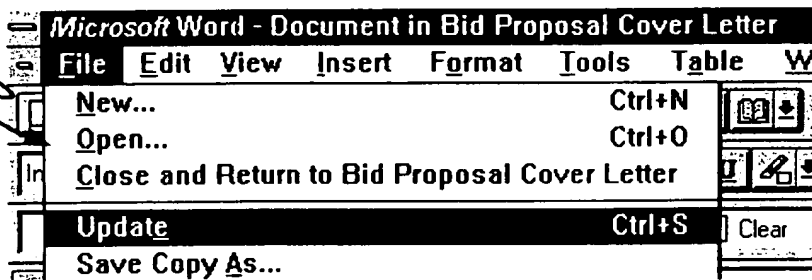


FIG. 166

09816922:070604

16700

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | Create Bid

Bid Proposal Sent ☐

Bid Proposal Will Include Checked Documents

General	Cost
Bid Proposal Cover Letter <input checked="" type="checkbox"/>	FOB Price Component Worksheet <input checked="" type="checkbox"/>
General Terms & Conditions <input checked="" type="checkbox"/>	Truckload Freight Worksheet <input checked="" type="checkbox"/>
Usage Estimates <input checked="" type="checkbox"/>	LTL Freight Worksheet <input checked="" type="checkbox"/>
Supplier Facility Worksheet <input checked="" type="checkbox"/>	
Item Information Worksheet <input checked="" type="checkbox"/>	
Sample Supply Agreement <input checked="" type="checkbox"/>	
Blank Specification Request <input checked="" type="checkbox"/>	

* LTL Freight Worksheet will be printed by system if necessary

FIG. 167

16800

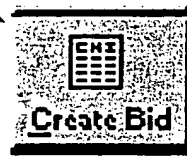


FIG. 168

16900

Report: Item Information Worksheet

7/2/97

Supplier: (all)

Restaurant Services, Inc.

Item Information Worksheet

ATTY

DS

FIG. 169

17000

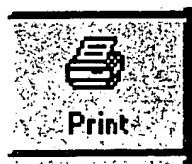


FIG. 170

17100

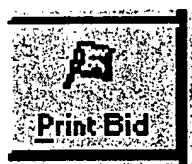


FIG. 171

17200

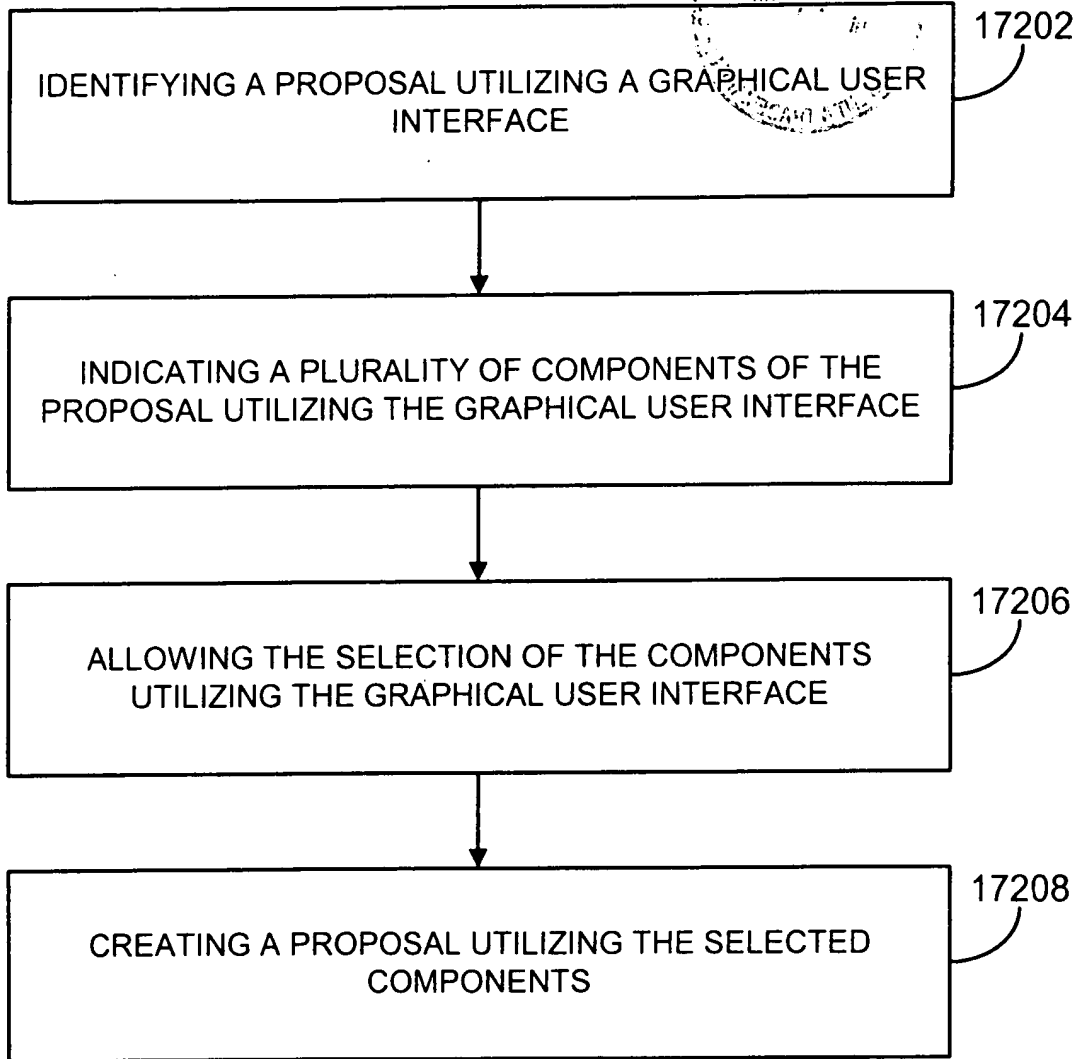


FIG. 172

09316922-070604

109020-22691860

17300



FIG. 173

17400

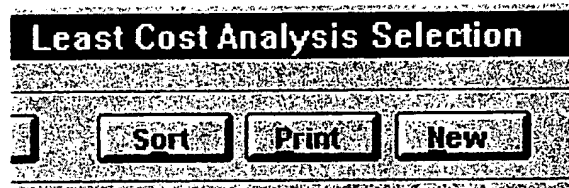


FIG. 174

17500

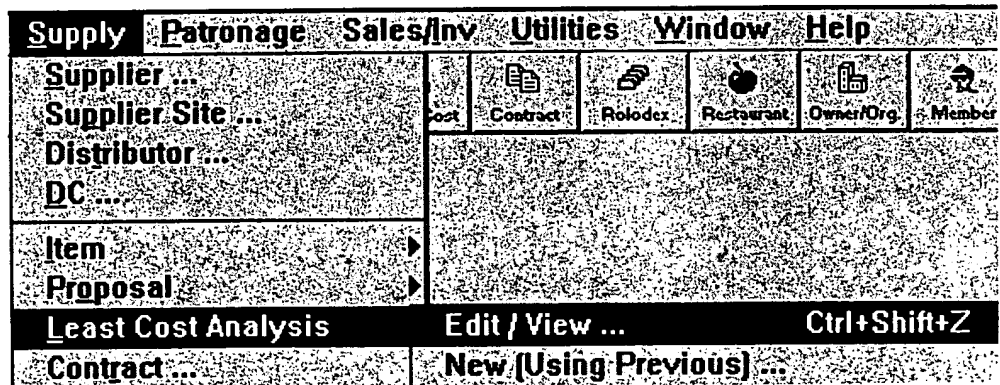


FIG. 175

Bid Proposal Name:

(None)

Foam Hot Cups & Polystyrene Lids (07/01/97 to 06/30/98)

Ham, Sausage, Bacon Freight Bid (10/01/97 to 12/31/97)

17600

FIG. 176

FO9020 2269TB60

17700

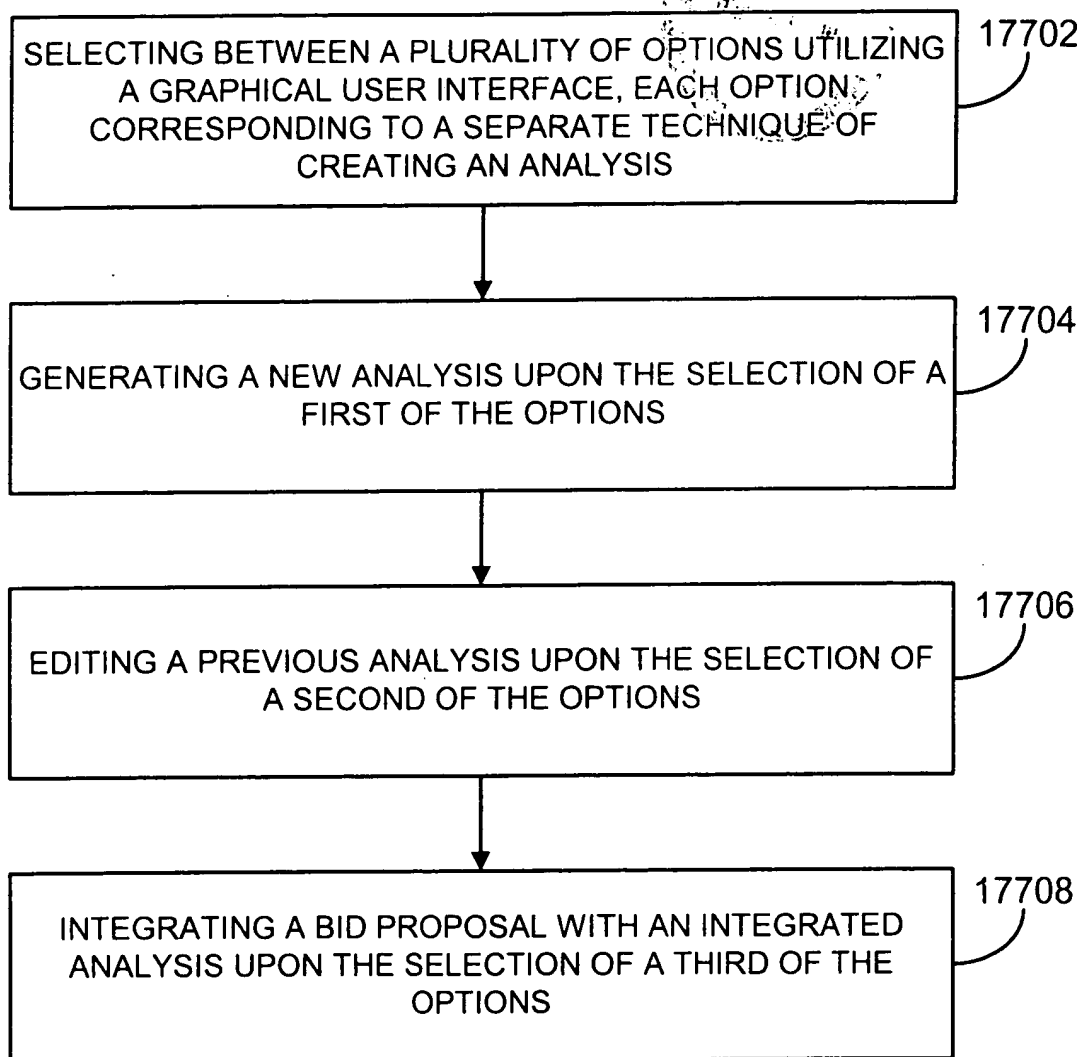


FIG. 177

09816923-070604



17800



Analysis Name:	Hash Brown Actual		
Analysis ID:	1036		
Buyer:	Dennis Clabby		
Period of Agreement:	10/1/97	THRU	9/30/98
Unit Of Measure:	CASE(S)		

FIG. 178

17900



Version (1) of (9)	Base version
What is the max # of FOB points to allocate to each DC ?	One FOB
What is pricing method for this version ?	FOB + Freight
What is the RSI Invoice FOB Upcharge (Downcharge) ?	0.0000
Override RDC Truckload Validation?	No
Solution Strategy:	Standard
Last Revision:	9/15/97 1:04 PM

FIG. 179

18000



FIG. 180

18100

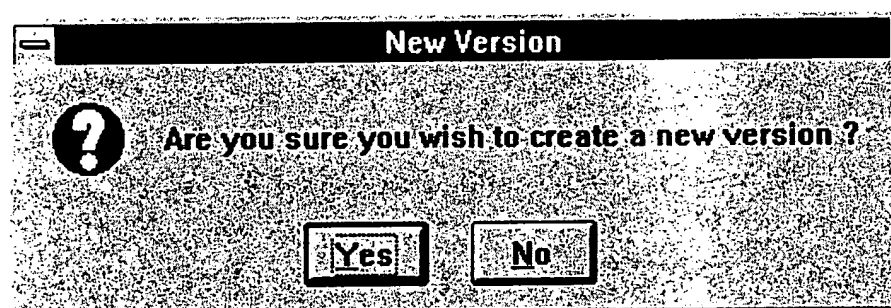


FIG. 181

09846922-070604
T09020-2269T860

18200

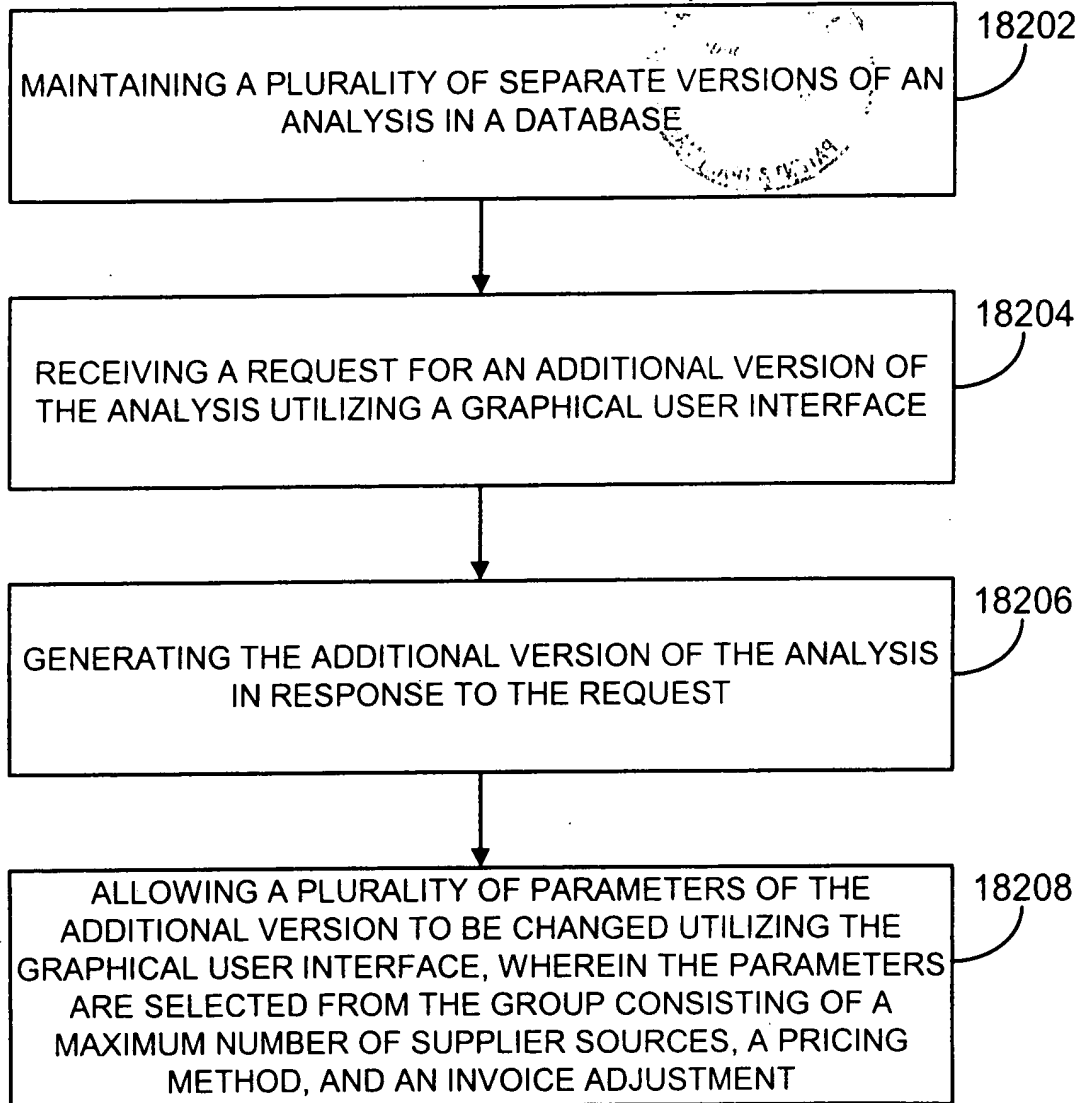


FIG. 182

18302

FIG. 183

18400

Item Description	Conv. Factor
FRIES-COATED (FRZN)	36

18402

FIG. 184

0915922-070604

18500

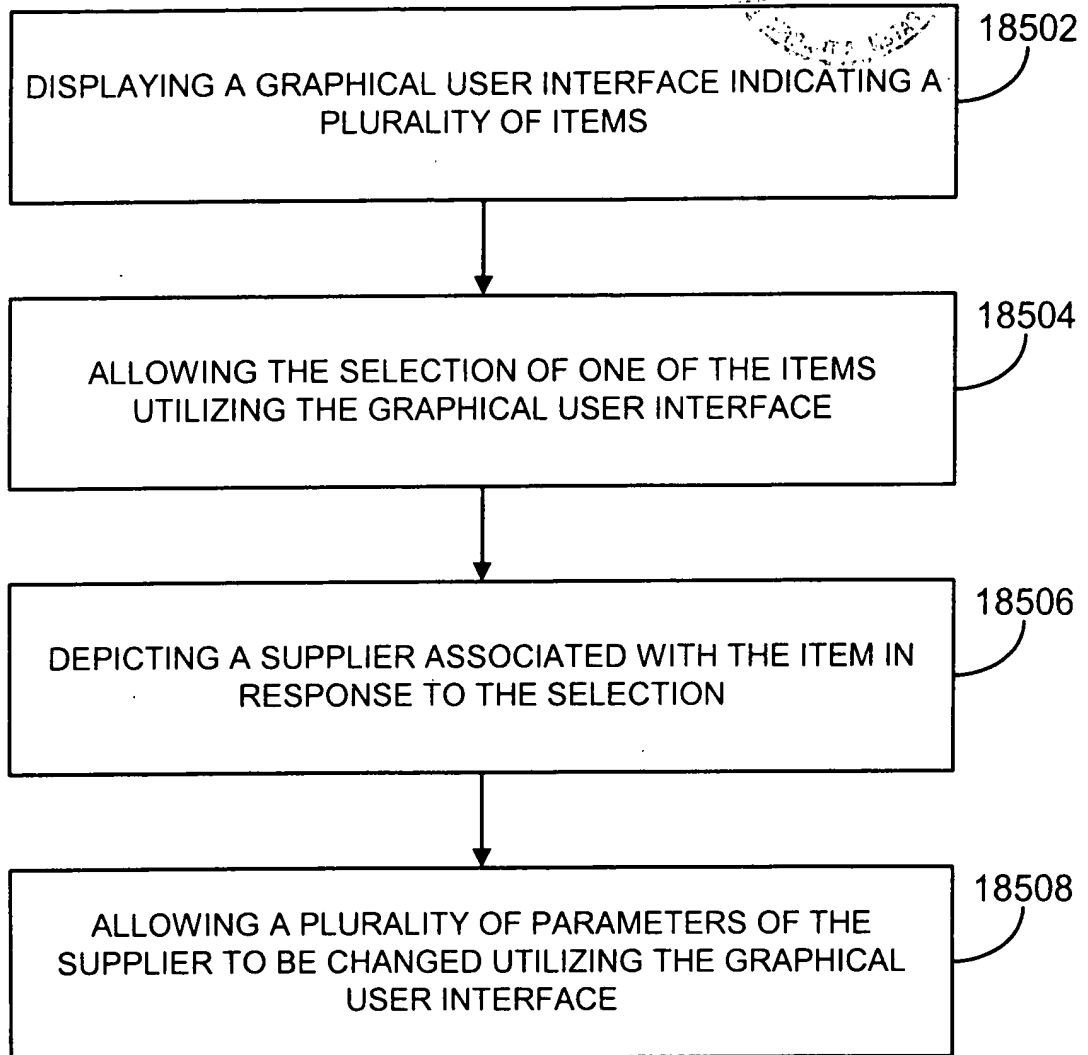


FIG. 185

09816922 070604

18600

Item Description		Supplier FOB	
CUP-COLD 16 OZ		DOPACO-DOWNTOWN, PA	
CUP-COLD 22 OZ		DOPACO-DOWNTOWN, PA	
CUP-COLD 32 OZ		DOPACO-DOWNTOWN, PA	

Supplier Item Desc:	16 OZ COLD CUP	Item No:	CP2942
Items per Case:		Tie Qty:	5
Innerpack Contents:	1200	High Qty:	5
Item Size:		Cases Per Pallet:	25
Item Shelf Life:		Stacking Allowed:	<input checked="" type="radio"/> Yes <input type="radio"/> No
Case Length:	22.125	Mandatory Case Cube:	3.43 CUBIC FEET
Case Width:	15.125	Cases Per Truckload:	769
Case Depth:	17.75	Gross Weight:	29.28 POUND(S)
Case U/M:	INCH(S)	Net Weight:	27.28 POUND(S)

FIG. 186

18700



FIG. 187

18800

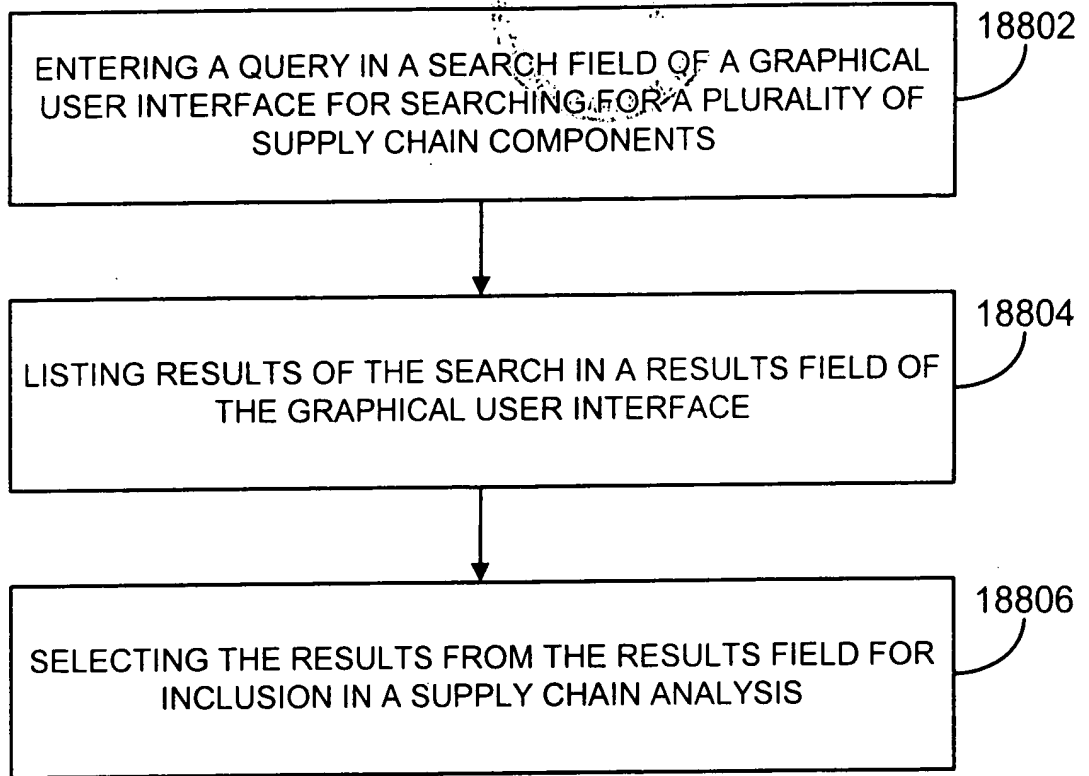


FIG. 188

18900

Supplier	Terms	SLP/PLT	Minimum	Maximum	Include
CAVENDISH FARMS	↓ Pallet ↓				<input checked="" type="radio"/> Yes <input type="radio"/> No
J.R. SIMPLOT COMPANY	↓ Pallet ↓				<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC.	↓ Pallet ↓		200,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No
Supplier FOB			Minimum	Maximum	Include
LAMB-WESTON, INC. PASCO, WA			90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC. RICHLAND, WA			0	55,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC. AMERICAN FALLS ID			90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No

FIG. 189

19000

Supplier	Terms	SLP/PLT	Minimum	Maximum	Include
MCCAIN FOODS	↓ Pallet ↓				<input checked="" type="radio"/> Yes <input type="radio"/> No
NESTLE FOOD COMPANY	↓ Pallet ↓				<input checked="" type="radio"/> Yes <input type="radio"/> No
ORE-IDA FOODS	↓ Pallet ↓		225,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No
Supplier FOB			Minimum	Maximum	Include
MCCAIN FOODS, LTD. PRINCE EDWARD ISLAND			18,000,000	30,000,000	<input type="radio"/> Yes <input checked="" type="radio"/> No
MCCAIN FOODS, LTD. PORTAGE LE PRAIRIE			45,000,000	50,000,000	<input type="radio"/> Yes <input checked="" type="radio"/> No
MCCAIN FOODS, INC. OTHELLO, WA			27,000,000	132,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No

FIG. 190

T09070 2269T860

19100

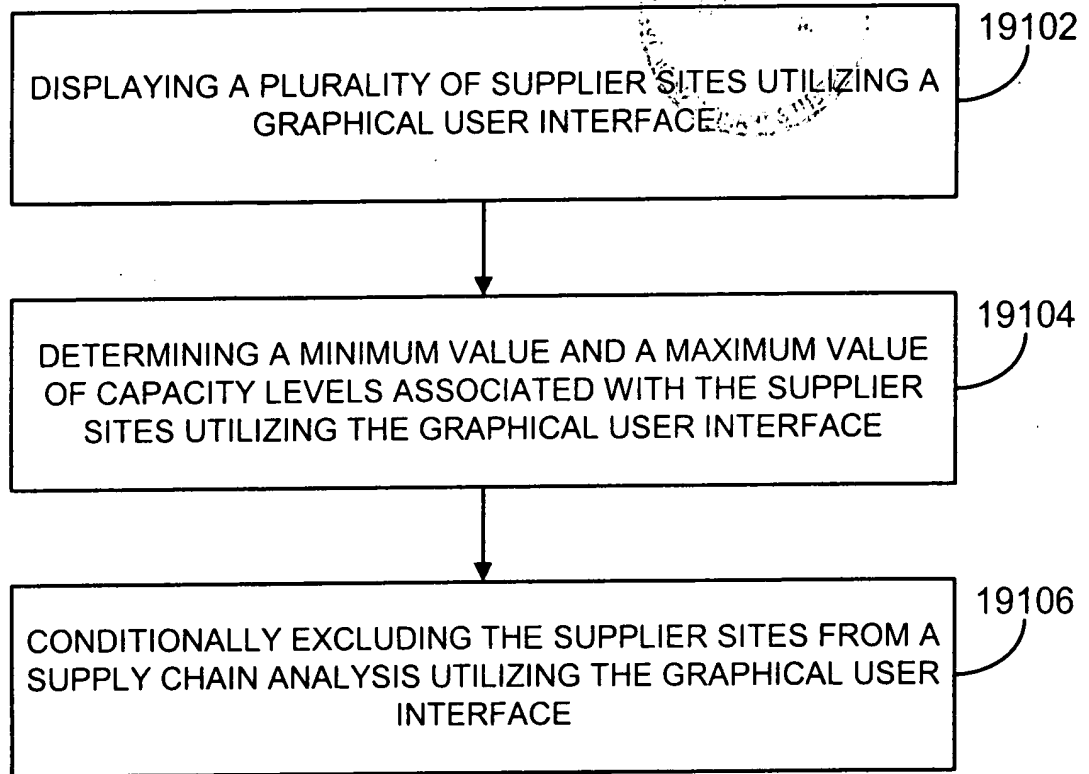
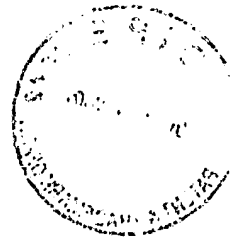


FIG. 191

09816922-070601



19200

Supplier	#	Volume	
HUDSON INDUSTRIES	0		
INTERNATIONAL DIVERSE FOODS	0		
SUPERIOR COFFEE & FOODS	0		

Supplier FOB	Item	Cont FOB	#	Volume
HUDSON INDUSTRIES-TROY, AL	MAYO-BULK	8.4200	0	
HUDSON INDUSTRIES-TROY, AL	SAUCE-BULK-TARTAR	9.2300	0	

FIG. 192

19300

Supplier	#	Volume	
SSI FOOD SERVICES	0		
TEXAS AMERICAN FOOD SERVICE	0		
WHITEFORD FOODS	0		

Supplier FOB	Item	Cont FOB	#	Volume
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0026	0	
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0016	1	2,090,000
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0010	2	2,508,000

FIG. 193

19400

Supplier	#	Volume	
VENTURA FOODS	0		
VENTURA FOODS	1	100,000	

Supplier FOB	Item	Cont FOB	#	Volume
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8.9400	0	
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8.8400	1	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9.5100	0	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9.4100	1	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.1200	0	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.0200	1	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9.5800	0	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9.4800	1	

FIG. 194

T09020-2269T860

19500

Item Description		Supplier FOB		
FRIES-COATED		CAVENDISH-PRINCE EDWARD		
FRIES-COATED		J.R. SIMPLOT COMPANY-HERMISTON		
FRIES-COATED		LAMB-WESTON, INC.-PASCO, WA		
Distribution Center	Delivered	#	Volume	
AMERISERVE-OMAHA, NE	0.3750	0	0	
AMERISERVE-PLYMOUTH, MN	0.3850	0	0	
AMERISERVE-WALUKESHA	0.3670	0	0	
FLEMING FOODS-KAPOLEI	0.4725	0	0	
KING PROVISION-ATLANTA	0.3950	0	0	

FIG. 195

00816922-070601

19600

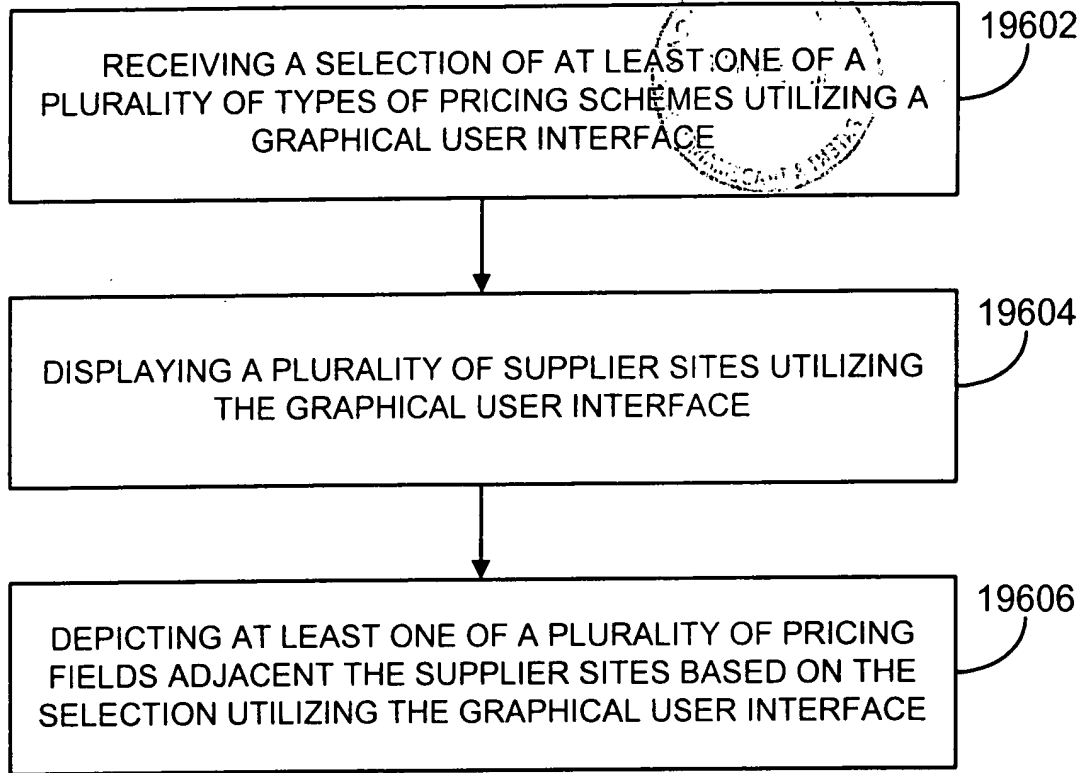


FIG. 196

09816922.070604

19700



Total Rest. Growth Amount		Usage Period	
5.00%		09/01/97 to 08/31/98	
19702			
Distribution Center	Current Rest. Count	Restaurant Growth %	Projected Avg. Rest. Count
AMERISERVEPOST-ALBUQUERQUE	27	5.00%	28
AMERISERVEPOST-DENVER	35	5.00%	37
AMERISERVEPOST-SALT LAKE UT	2	5.00%	2
AMERISERVE-OMAHA, NE	166	5.00%	174

FIG. 197

19800



Item	Item Growth %	Usage Period
CHICKEN-PATTY	0.00	

Distribution Center	Previous Usage	Projected Rest. Count	Covg. Factor	Avg. # RM	DC/Item Growth	Projected Usage
AMER-OMAMA	44,035	166	98.49%	24.12	4.00%	49,205
AMER-PLYMOUTH	37,141	177	100.00%	18.30	5.00%	40,823
AMER-MILWAUK	38,520	188	100.00%	19.02	0.00%	42,909

FIG. 198

19900

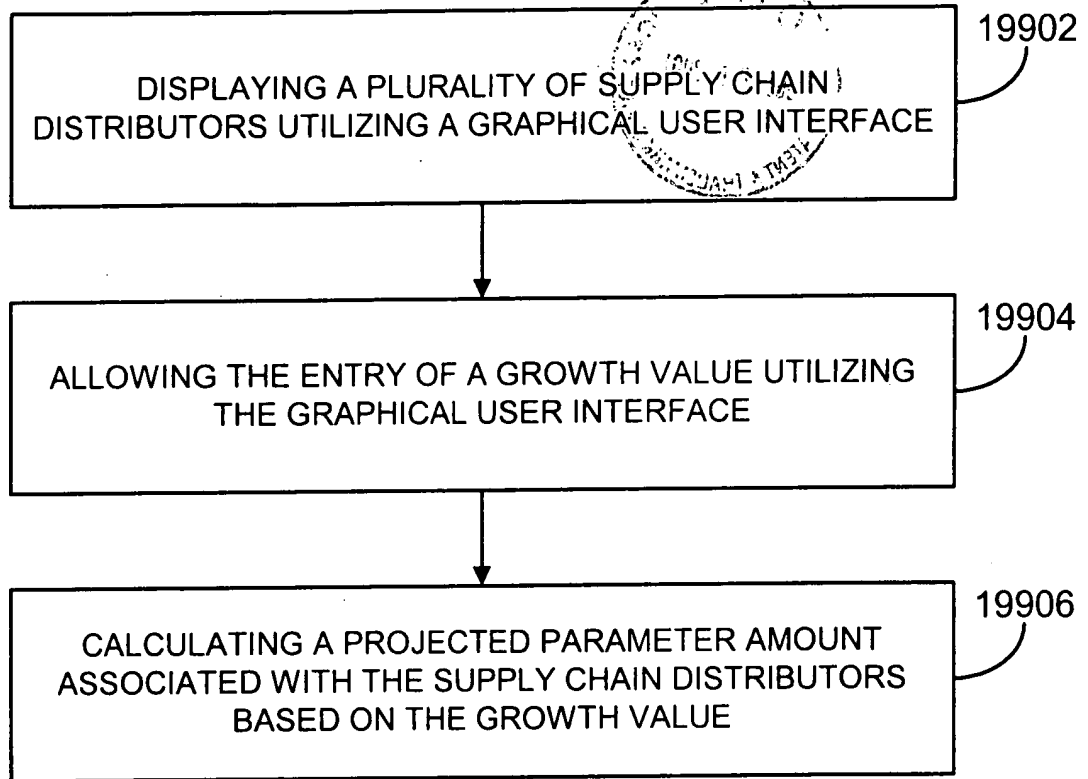


FIG. 199

20000

Supplier FOB		Address		
CAVENDISH FARMS		Dieppe	NB	E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR		Hermiston	OR	99999
LAMB-WESTON, INC. AMERICAN FALLS ID		American Falls	ID	83211
Distribution Center	Lane Restriction		Honor TL Rate	
AMERISERVE/POST-ALBUQUERQUE	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>	
AMERISERVE/POST-DENVER	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>	
AMERISERVE/POST-SALT LAKE UT	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>	
AMERISERVE-OMAHA, NE	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>	
AMERISERVE-PLYMOUTH, MN	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>	

20002

FIG. 200

20100

Supplier FOB		Address		
CAVENDISH FARMS		Dieppe	NB	E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR		Hermiston	OR	99999
LAMB-WESTON, INC. AMERICAN FALLS ID		American Falls	ID	83211
Distribution Center	Lane Restriction			
AMERISERVE/POST-ALBUQUERQUE	<input type="radio"/> Solver	<input checked="" type="radio"/> Required <input type="radio"/> Excluded		
AMERISERVE/POST-DENVER	<input checked="" type="radio"/> Solver	<input type="radio"/> Required <input type="radio"/> Excluded		

FIG. 201

20200

Invalid Selection

i AMERISERVE/POST-ALBUQUERQUE is already required by J.R. SIMPLOT COMPANY-HERMISTON, OR.

OK

FIG. 202

109070-2269T860

20300



DISPLAYING A PLURALITY OF DISTRIBUTION CENTERS OF A
SUPPLY CHAIN UTILIZING A GRAPHICAL USER INTERFACE

20302



DESIGNATING A LANE RESTRICTION OF EACH OF THE
DISTRIBUTION CENTERS UTILIZING THE GRAPHICAL USER
INTERFACE

20304



CONDITIONALLY INVOLVING THE DISTRIBUTION CENTERS
IN A SUPPLY CHAIN ANALYSIS BASED ON THE
DESIGNATION

20306

FIG. 203

00016922-070601

20400

Supplier FOB		Address	
CAVENDISH FARMS		Dieppe	NB E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR		Hermiston	OR 99999
LAMB WESTON, INC-AMERICAN FALLS ID		American Falls	ID 83211
Distribution Center	Truckload Freight	Lane Distance	
AMERISERVEPOST-ALBUQUERQUE	1,617		
AMERISERVEPOST-DENVER	1,277		
AMERISERVEPOST-SALT LAKE, UT	691		

FIG. 204

20500

Supplier FOB		Address	
G.K. FOODS-FORT SMITH AR	Fort Smith	AR	72904
TYSON FOODS-GREEN FORREST AR	Green Forest	AR	72638
TYSON FOODS-RUSSELVILLE AR	Russelville	AR	72801

Distribution Center	Weight	LTL Minimum	0 to 1,000 LBS	1,001 to 5,000 LBS	5,001 to 10,000 LBS	10,001 to 20,000 LBS	20,000 LBS +	
PS-ATLANTA	15,000					1.10		
PS-BURLINGTON	15,000	400.00				1.20		

FIG. 205

09816922-070604

20600



DISPLAYING A PLURALITY OF DISTRIBUTION CENTERS OF A
SUPPLY CHAIN UTILIZING A GRAPHICAL USER INTERFACE

20602



RECEIVING A TRUCKLOAD FREIGHT VALUE IN AN INPUT
FIELD OF THE GRAPHICAL USER INTERFACE

20604



CONVERTING THE TRUCKLOAD FREIGHT VALUE

20606

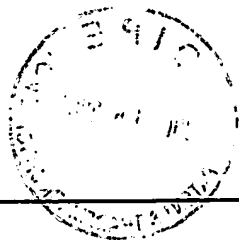


PERFORMING A SUPPLY CHAIN ANALYSIS USING THE
CONVERTED TRUCKLOAD FREIGHT VALUE

20608

FIG. 206

109020-22697860



09816922-070604

20700

Analysis Region	Force FOB
MCCABE-PORTLAND/NW-ANCHORAGE	<input checked="" type="radio"/> Yes <input type="radio"/> No

Distribution Center Name	Site Role
MCCABE QUALITY FOODS-PORTLAND	Corporate & FOB Point
RESTAURANTS NW-ANCHORAGE	Corporate & FOB Point

FIG. 207

20800

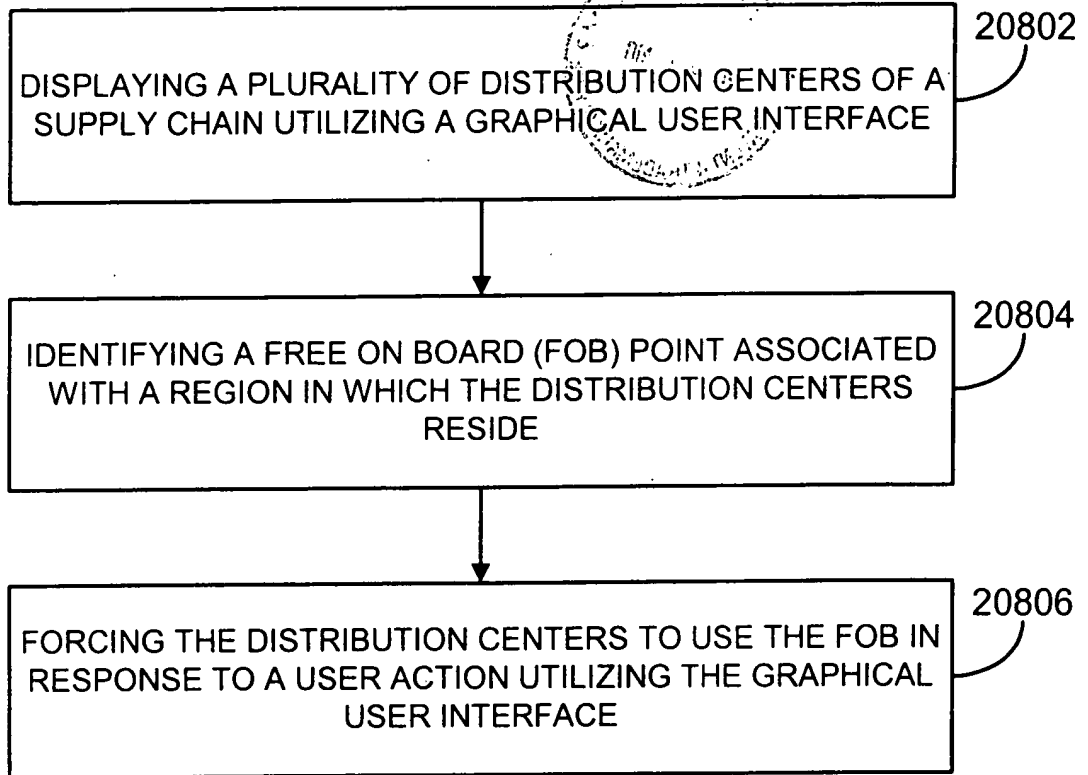


FIG. 208

20900

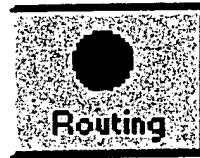


FIG. 209

21000

Report Selection																	
Report Type:	<input type="text" value="Optimal Product Routing"/>																
Report Parameters:	<table border="1"> <tr> <td>Supplier:</td> <td>(All)</td> </tr> <tr> <td>Supplier FOB:</td> <td>(All)</td> </tr> <tr> <td>Distribution Center:</td> <td>(All)</td> </tr> <tr> <td>Version:</td> <td>Base Version</td> </tr> </table>	Supplier:	(All)	Supplier FOB:	(All)	Distribution Center:	(All)	Version:	Base Version								
Supplier:	(All)																
Supplier FOB:	(All)																
Distribution Center:	(All)																
Version:	Base Version																
Report Name:	<table border="1"> <tr> <td>Freight Information Provided</td> <td> <input type="button" value="Up"/> <input type="button" value="Down"/> </td> </tr> <tr> <td>Freight Information Provided</td> <td></td> </tr> <tr> <td>LTL Routing Grid By Lane</td> <td></td> </tr> <tr> <td>Routing Results By Lane</td> <td></td> </tr> <tr> <td>Routing Results By Lane, Item</td> <td></td> </tr> <tr> <td>Routing Results w/ RDC Breakout By Lane</td> <td></td> </tr> <tr> <td>Routing Results w/ RDC Breakout By Lane, Item</td> <td></td> </tr> <tr> <td>TL Freight Variance Analysis</td> <td> <input type="button" value="Up"/> <input type="button" value="Down"/> </td> </tr> </table>	Freight Information Provided	<input type="button" value="Up"/> <input type="button" value="Down"/>	Freight Information Provided		LTL Routing Grid By Lane		Routing Results By Lane		Routing Results By Lane, Item		Routing Results w/ RDC Breakout By Lane		Routing Results w/ RDC Breakout By Lane, Item		TL Freight Variance Analysis	<input type="button" value="Up"/> <input type="button" value="Down"/>
Freight Information Provided	<input type="button" value="Up"/> <input type="button" value="Down"/>																
Freight Information Provided																	
LTL Routing Grid By Lane																	
Routing Results By Lane																	
Routing Results By Lane, Item																	
Routing Results w/ RDC Breakout By Lane																	
Routing Results w/ RDC Breakout By Lane, Item																	
TL Freight Variance Analysis	<input type="button" value="Up"/> <input type="button" value="Down"/>																

FIG. 210

09845922 070604

21100

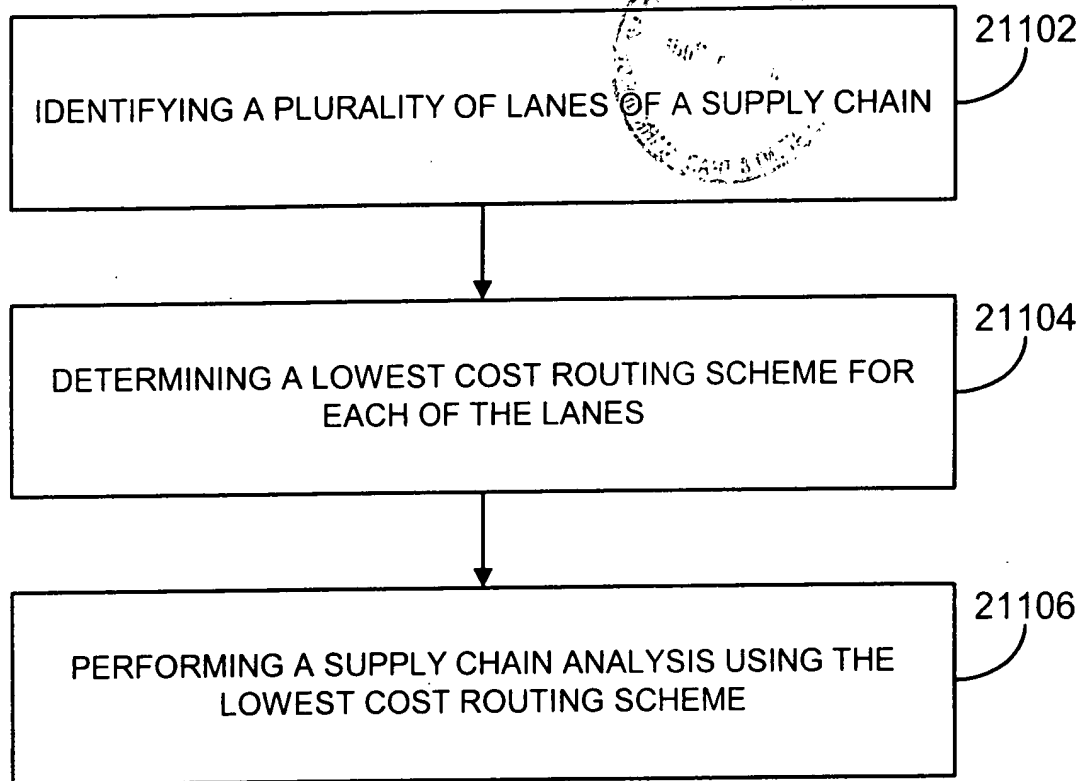


FIG. 211



21200

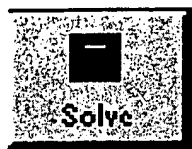


FIG. 212

21300

21302

Report Selection

Report Type:	Report Name:
Awarded Volume	Awarded Volume by Item - Detail
Awarded Volume	
Comparison Reports	
Cost Matrix Preview	
Optimal Product Routing	
Tab Reports	
	ew Capacity & Prices

FIG. 213

09816922-070604

21400

Awarded Volume by Item - Detail
 Awarded Volume by Item - Detail
 Awarded Volume by Item - Freight
 Awarded Volume by Item - Summary
 Competing DC Freight Analysis by Item
 Lane Assignment Matrix
 Lane Weighted Average Delivered Cost

FIG. 214

21500

Assigned Volume Percentages (no conversion)
 Assigned Volume Percentages (with conversion)
 Invoice FOB Detail Comparison (no conversion)
 Invoice FOB Detail Comparison (with conversion)
 Invoice FOB Savings Comparison (no conversion)
 Invoice FOB Savings Comparison (with conversion)

FIG. 215

21600

Report Type	Report Name
Comparison Reports	Assigned Volume Percentages (no conversion)

FIG. 216

21700

Report Name
Assigned Volume Percentages (no conversion)
Assigned Volume Percentages (no conversion)
Assigned Volume Percentages (with conversion)
Invoice FOB Detail Comparison (no conversion)

FIG. 217

21800

Item: HASH BROWNS(ROUND)

Comparison Versions:

- Base version
- With LTL riding with CCF, forced TL
- LTL moving with CCF, no Cavendish

Include Cost Matrices: Yes ☒ No ☐

FIG. 218

21900



FIG. 219

09916922.070604

22000

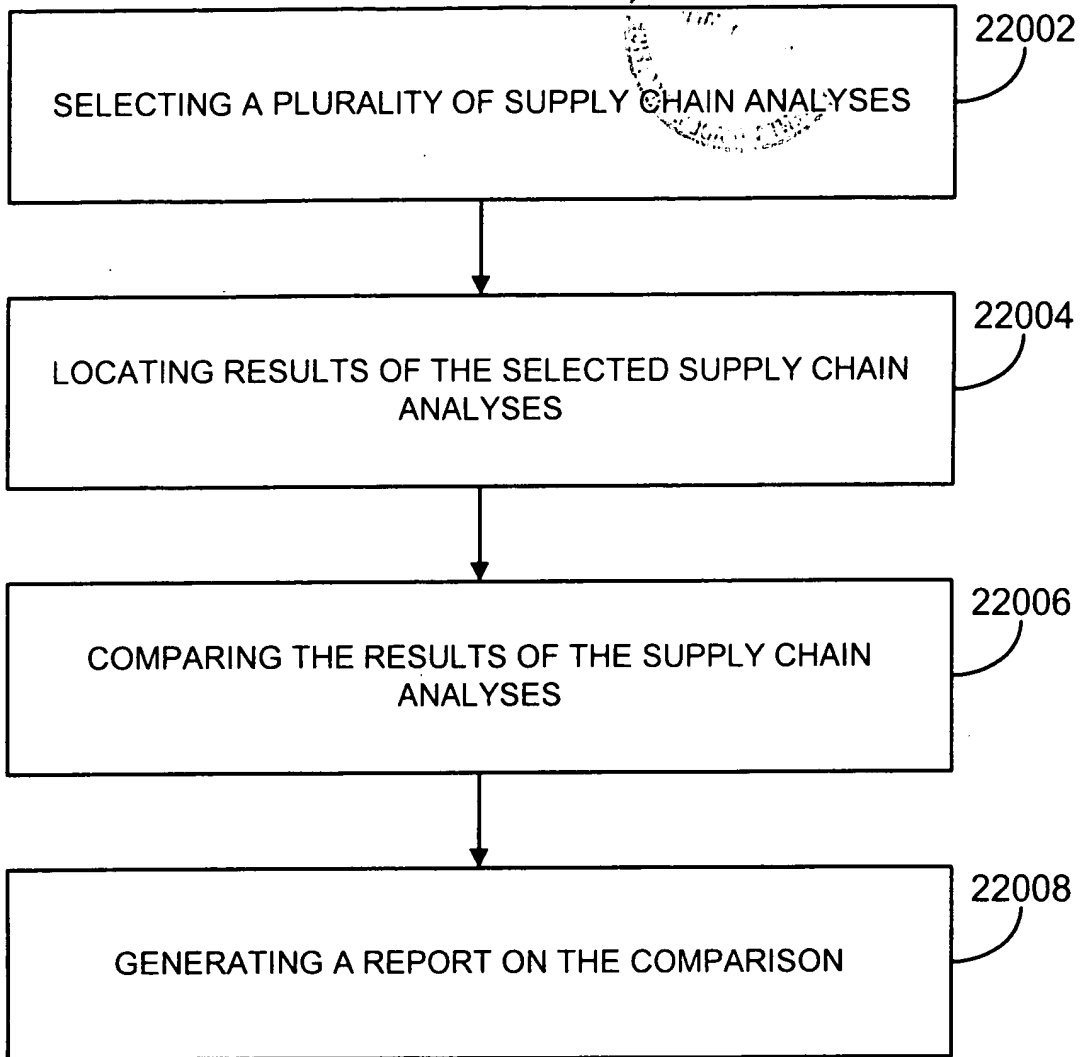


FIG. 220

094692-070601

09816922-070501

22100



FIG. 221

22200

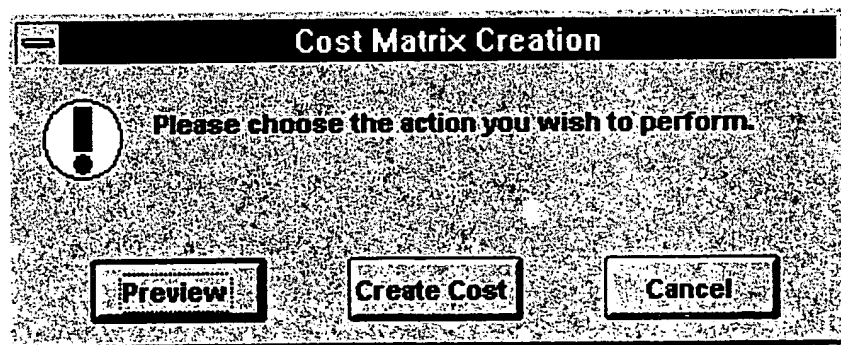


FIG. 222

09616922-00601

Supply Patronage Sales/Inv Utilities Data Options

Supplier	Least Cost	Contract
Supplier Site		
Distributor		
DC		
Item		
Proposal		
Least Cost Analysis		
Formula Pricing	Edit / View	
Contract	New (Using Previous)	
Cost		
Vendor Rating		
Contact Management		
Logistics & Distribution		
Bakery Coverage		

22300

FIG. 223

22400

Formula Pricing - BEEF - 77% - 04/06/98

General Info	Pricing	Freight	Formulas	Block Cost	Adjustments
--------------	---------	---------	----------	------------	-------------

Pricing ID: 12

Description: Beef Pricing 04/06/01

Item: BEEF - 77%

Raw Material Pricing Date: 04/06/01 From: 03/23/01 To: 04/03/01

Cost Matrix Begin Date: 03/15/01 End Date: 03/28/01

FOB Adjustment Amount: 0.0000

FIG. 224

22500

Formula Pricing - BEEF - 77% - 04/06/98

Date	FRSH DOM 50% TRIM	FRSH DOM 65% TRIM	FRSH DOM 75% TRIM	FRSH DOM 75% TRIM	FRSH DOM 65% LEAN	FRSH DOM 65% LEAN	FRSH DOM 50% LEAN BL	FRSH DOM 50% LEAN	FRSH DOM 50% LEAN YW	FRZN DOM 50% LEAN BL	BMP AUS	Lean Fine Tatr Beef
03/23/98	0.8800	0.9100	0.9052	0.9300	0.8316	0.9900	0.9900	0.9950	1.0000	0.9500	0.9500	0.7960
03/24/98	0.8800	0.9100	0.9149	0.9400	0.9224	0.9800	1.0000	1.0500	1.1000	0.9400	0.9600	0.8400
03/25/98	0.8800	0.9150	0.8857	0.9100	0.9224	0.9800	1.1000	1.1500	1.2000	0.9500	0.9300	0.8200
03/26/98	0.8850	0.9155	0.8945	0.9190	0.9275	0.9855	1.2000	1.2500	1.3000	0.9600	0.9500	1.0000
03/27/98	0.8900	0.9200	0.9344	0.9600	0.9275	0.9855	1.0000	1.0500	1.1000	0.9550	0.9800	0.8400
03/30/98	0.8800	0.9300	0.9441	0.9700	0.9318	0.9900	0.9995	0.9998	1.0000	0.9870	0.9650	0.7998
03/31/98	0.8860	0.9160	0.9539	0.9800	0.9412	1.0000	1.1000	1.1250	1.1500	0.9550	0.9870	0.9000
04/01/98	0.8700	0.9200	0.8383	0.9650	0.8224	0.9800	1.2000	1.2300	1.2600	0.9630	0.9630	0.8840
04/02/98	0.8500	0.9400	0.9490	0.9750	0.8318	0.9900	1.0000	1.0250	1.0500	0.9540	0.9870	0.8200
04/03/98	0.8515	0.9700	0.9539	0.9800	0.9412	1.0000	1.1000	1.0750	1.0500	0.9580	0.9870	0.8600
	0.8753	0.9247	0.9275	0.9529	0.9300	0.9881	1.0690	1.0950	1.1210	0.9572	0.9659	0.8760

FIG. 225

22600

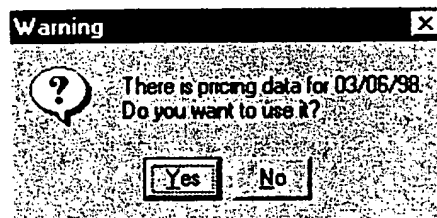


FIG. 226

22700

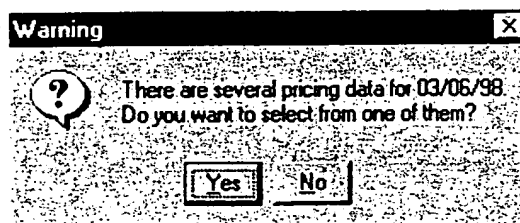


FIG. 227

22800

Pricing ID	Calc. Date	Description
10	03/08/98	Beef Pricing 3/8/98
11	03/23/98	Beef Pricing 3/23/98

OK Cancel

FIG. 228

22900

Material Type	Freight Amt
Fresh Domestic 50% Trim	0.0450
Fresh Domestic 65% Trim	0.0000
Fresh Domestic 73% Trim	0.0000
Fresh Domestic 75% Trim	0.0000
Fresh Domestic 80% Lean	0.0000
Fresh Domestic 85% Lean	0.0000
Fresh Domestic 90% Lean	0.0400
Fresh Domestic 90% Lean-Blue	0.0000
Fresh Domestic 90% Lean-Yellow	0.0000
Frozen Domestic 90% Lean	0.0000
Imported Australia 90% Lean	0.0150

FIG. 229

FO9040-22900-00504

23000

Formula Pricing - BEEF - 77% - 04/06/98

General Info		Pricing		Freight		Formulas		Block Cost		Adjustments		Total				
Formula	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Total	
AFS-1	0.3120	0.2871								0.1880	0.2134	0.4000	0.3924	0.1000	0.0911	0.9848
DIV-1	0.1400	0.1295	0.2000	0.1848	0.1400	0.1368				0.2000	0.2190	0.3200	0.3139			0.9941
GS-1	0.3270	0.3042								0.1730	0.1972	0.3600	0.3548	0.1400	0.1303	0.9866
S&C-1	0.2414	0.2200					0.2179	0.2026	0.2179	0.2153	0.2179	0.2386		0.1050	0.0956	0.9721
SER-1	0.3250	0.2926								0.1750	0.1851	0.3650	0.3571	0.1350	0.1236	0.9684
TEX-1	0.3090	0.2766								0.3410	0.3802	0.2500	0.2452	0.1000	0.0896	0.9516
WHI-1	0.3250	0.2958								0.1750	0.1969	0.3650	0.3608	0.1350	0.1230	0.9765
WIS-1	0.3325	0.2977								0.4675	0.5185	0.1000	0.0968	0.1000	0.0890	1.0018

FIG. 230

23100

Formula Pricing - BEEF - 77% - 04/06/98

General Info	Pricing	Freight	Formulas	Block Cost	Adjustments	
Formula	Raw Material Cost	Yield	Block Cost	Margin	FOB Price	Include?
AFS-1	0.9840	0.99	\$0.9990	0.1232	\$1.1222	<input checked="" type="checkbox"/>
DIV-1	0.9941	0.98	\$1.0123	0.1669	\$1.1792	<input checked="" type="checkbox"/>
GS-1	0.9866	0.98	\$1.0037	0.1287	\$1.1324	<input checked="" type="checkbox"/>
S&C-1	0.9721	1.00	\$0.9721	0.1457	\$1.1178	<input checked="" type="checkbox"/>
SER-1	0.9684	0.99	\$0.9831	0.1325	\$1.1156	<input checked="" type="checkbox"/>
TEX-1	0.9916	0.99	\$1.0067	0.1232	\$1.1299	<input checked="" type="checkbox"/>
WHI-1	0.9765	0.98	\$0.9939	0.1275	\$1.1214	<input checked="" type="checkbox"/>
WIS-1	1.0018	0.98	\$1.0202	0.1334	\$1.1536	<input checked="" type="checkbox"/>

FIG. 231

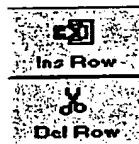
23200

Formula Pricing - BEEF - 77% - 04/06/98

Formula	Raw Cost	Yield	FOB Price	Margin	Adjustments	Adj. FOB Price
AFS-1	0.9840	0.9850	0.9990	0.1232	0.0000	1.1222
DIV-1	0.9941	0.9820	1.0123	0.1669	0.1500	1.3292
GS-1	0.9866	0.9830	1.0037	0.1287	0.0000	1.1324
S&C-1	0.9721	1.0000	0.9721	0.1457	0.0000	1.1178
SER-1	0.9684	0.9850	0.9831	0.1325	0.0000	1.1156
TEX-1	0.9916	0.9850	1.0067	0.1232	0.0000	1.1299

Amount	Adjustment Desc
0.1500	Upcharge

FIG. 232



23300



23302

FIG. 233

23400



FIG. 234

0916922-070601

23500

Formula Maintenance			
Formula ID	Facility	Description	Short Name
5	AMERICAN FOOD SERVICE	American Food Service Formula A	AFS-1
7	DIVERSITY FOOD PROCESSING - VIRGIN	DIV Formula - 1b	DIV-1
8	GOOD SERVINGS PRODUCTS - NH	Good Servings Formula 1	GS-1
Number of Rows: 14			
Material Type		Begin Date	Percentage
Fresh Domestic 50% Trim		10/03/1997	31.2000%
Fresh Domestic 73% Trim		10/01/1996	20.0000%
Fresh Domestic 85% Lean		10/01/1997	5.0000%
Fresh Domestic 90% Lean		10/01/1997	18.8000%
Number of Rows: 8			100.0000%

FIG. 235

Supply	Patronage	Sales/Inv	Utilities	Window	Help
Supplier					
Supplier Site					
Distributor					
DC					
Item					
Proposal					
Least Cost Analysis					
Formula Pricing					
Contract					
Cost					
Vendor Rating					
Contact Management					
Logistics & Distribution					
Bakery Coverage					

23600

FIG. 236